

CENTRAL NEW YORK INFORMATION SERVICE, INC.
MULTIPLE LISTING SERVICE
ACTIVITY REPORT

AUGUST 31, 2022

	AUG 2021	AUG 2022	INCREASE OR DECREASE
LISTINGS ENTERED (TOTAL)	2,110	1,850	- 12%
RESI	1,530	1,253	- 18%
MULTI	205	178	- 13%
CHANGE TO PENDING (TOTAL)	954	833	- 13%
RESI	717	646	- 10%
MULTI	102	57	- 44%
CLOSED SALES (TOTAL)	1,731	1,748	1%
RESI	1,379	1,332	- 3%
MULTI	92	113	23%
CROSS SALES	1,188	1,193	0%
STRAIGHT SALES	543	555	2%
VOLUME	\$338,008,188	\$368,737,858	9%

	YEAR TO DATE 2021	YEAR TO DATE 2022	INCREASE OR DECREASE
LISTINGS ENTERED (TOTAL)	13,716	12,936	- 6%
CHANGE TO PENDING (TOTAL)	6,155	5,232	- 15%
CLOSED SALES	10,440	10,099	- 3%
CROSS SALES	6,925	6,780	- 2%
STRAIGHT SALE	3,515	3,319	- 6%
VOLUME	\$1,822,278,118	\$1,968,320,982	8%

	IN SYSTEM AS OF	
	08/31/2021	08/31/2022
ACTIVE FOR SALE LISTINGS (TOTAL)	4,198	3,993
RESI	1,914	1,809
MULTI	372	371
PENDING FOR SALE (TOTAL)	1,694	1,268
RESI	1,354	886
MULTI	179	113
CLOSED SALES (TOTAL)	264,378	280,721
RESI	206,854	219,037
MULTI	17,523	18,828

AVERAGE SALE PRICE OF SINGLE FAMILY HOMES BY AREA

JANUARY 1, 2022 – AUGUST 31, 2022

LYSANDER	342,200	MANLIUS	323,700
VAN BUREN	254,200	CICERO	256,900
ELBRIDGE	197,400	SALINA	178,100
CAMILLUS	238,600	CLAY	238,600
SKANEATELES	1,022,400	MADISON CO.	244,300
ONONDAGA	275,800	OSWEGO CO.	169,300
MARCELLUS	289,000	CAYUGA CO.	209,500
SPAFFORD	974,000	CITY OF SYRACUSE	146,500
OTISCO	315,400		
TULLY	276,100		
FABIUS	305,100		
LAFAYETTE	251,000	GEDDES	184,200
POMPEY	405,500	CAZENOVIA	425,400
DEWITT	289,800	ONEIDA	199,200
		CORTLAND CO.	187,000

COMPARABLES BY AREA

AUG YR TO DATE			AUG YR TO DATE		
LYSANDER	36	194	MANLIUS	36	239
VAN BUREN	12	71	CICERO	57	234
ELBRIDGE	7	26	SALINA	40	274
CAMILLUS	34	181	CLAY	82	432
SKANEATELES	9	61	MADISON CO.	68	361
ONONDAGA	29	140	OSWEGO CO.	125	682
MARCELLUS	6	33	CAYUGA CO.	47	277
SPAFFORD	3	14	CITY OF SYRACUSE	110	622
OTISCO	5	21			
TULLY	3	22			
FABIUS	3	10			
LAFAYETTE	2	22	GEDDES	20	115
POMPEY	12	55	CAZENOVIA	5	57
DEWITT	36	145	ONEIDA	214	1,219
			CORTLAND CO.	38	256

YEAR TO DATE MONTHLY BREAKDOWN

	LISTINGS		SALES		VOLUME	
	2021	2022	2021	2022	2021	2022
JANUARY	1,080	1,008	1,137	1,108	\$181,329,238	\$196,347,082
FEBRUARY	1,005	1,044	1,113	1,022	\$175,688,826	\$176,293,836
MARCH	1,517	1,462	1,246	1,311	\$191,921,494	\$222,540,413
APRIL	1,793	1,596	1,116	971	\$176,392,901	\$178,894,695
MAY	1,918	1,918	1,091	1,104	\$193,238,646	\$218,337,302
JUNE	2,210	2,174	1,610	1,506	\$297,096,547	\$326,565,399
JULY	2,083	1,884	1,396	1,329	\$268,602,278	\$280,604,397
AUGUST	2,110	1,850	1,731	1,748	\$338,008,188	\$368,737,858
SEPTEMBER						
OCTOBER						
NOVEMBER						
DECEMBER						
TOTAL	13,716	12,936	10,440	10,099	\$1,822,278,118	\$1,968,320,982

*Numbers and Percentages for 2021 and 2022 also reflect information from Cortland Board of REALTORS, Jefferson-Lewis Board of REALTORS® and Mohawk Valley Association of REALTORS®.

*HUD Home Sales are reflected in the Activity Report.

all areas

Real Estate Trend Indicator

August 2022

9/13/2022

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Property Type: Single Family Residential
Date Range: Between 08/01/2022 and 08/31/2022
Criteria: Status is 'S-Closed/Rented'
Property Type is 'Single Family Residential'
Regional Board Code is 'Syracuse'

Sold Listings

Price Class	<2 Beds	3 Beds	4+ Beds	Total	Active	Pending	Expired	Off Mkt
\$49,999 & under	11	9	7	27	0	0	0	0
\$50,000-\$99,999	26	46	18	90	0	0	0	0
\$100,000-\$119,999	15	20	13	48	0	0	0	0
\$120,000-\$139,999	19	49	15	83	0	0	0	0
\$140,000-\$159,999	27	75	25	127	0	0	0	0
\$160,000-\$179,999	11	85	19	115	0	0	0	0
\$180,000-\$199,999	7	70	28	105	0	0	0	0
\$200,000-\$219,999	7	34	37	78	0	0	0	0
\$220,000-\$239,999	8	44	29	81	0	0	0	0
\$240,000-\$259,999	0	42	31	73	0	0	0	0
\$260,000-\$279,999	3	37	22	62	0	0	0	0
\$280,000-\$299,999	1	14	29	44	0	0	0	0
\$300,000-\$349,999	12	34	55	101	0	0	0	0
\$350,000-\$399,999	2	23	39	64	0	0	0	0
\$400,000-\$499,999	3	15	46	64	0	0	0	0
\$500,000-\$599,999	1	13	10	24	0	0	0	0
\$600,000-\$699,999	1	2	11	14	0	0	0	0
\$700,000-\$799,999	0	2	4	6	0	0	0	0
\$800,000-\$899,999	1	0	4	5	0	0	0	0
\$900,000-\$999,999	0	0	3	3	0	0	0	0
\$1,000,000-\$1,099,999	0	0	0	0	0	0	0	0
\$1,100,000-\$1,199,999	0	0	1	1	0	0	0	0
\$1,200,000-\$1,299,999	0	0	1	1	0	0	0	0
\$1,300,000-\$1,399,999	0	1	0	1	0	0	0	0
\$1,400,000-\$1,499,999	0	1	0	1	0	0	0	0
\$1,500,000-\$1,599,999	0	0	0	0	0	0	0	0
\$1,600,000-\$1,699,999	0	0	0	0	0	0	0	0
\$1,700,000-\$1,799,999	0	0	1	1	0	0	0	0
\$1,800,000-\$1,899,999	0	0	0	0	0	0	0	0
\$1,900,000-\$1,999,999	0	0	2	2	0	0	0	0
\$2,000,000 & over	0	1	1	2	0	0	0	0
Total Units	155	617	451	1,223	0	0	0	0
Average Price	166,633	216,789	310,674	245,054	0	0	0	0
Volume (in 1000's)	25,828	133,759	140,114	299,701	0	0	0	0

Days on Market

Days on Market	Units
0-30	1,088 16320
31-60	75 3375
61-90	26 1950
91-120	9 945
121-180	7 945
181-365	5 675
366+	13 1755
	25,965

Financing

Financing	Units
CASH	303
CONV	692
FHA	109
OTHER	25
SELLER	1
VA	93

21.2 DOM

Property Type: Single Family Residential
Date Range: Between 08/01/2022 and 08/31/2022
Criteria: Status is 'S-Closed/Rented'
 Property Type is 'Single Family Residential'
 County Or Parish is 'Onondaga'
 Regional Board Code is 'Syracuse'

Sold Listings

Price Class	<2 Beds	3 Beds	4+ Beds	Total	Active	Pending	Expired	Off Mkt
\$49,999 & under	1	1	0	2	0	0	0	0
\$50,000-\$99,999	1	17	4	22	0	0	0	0
\$100,000-\$119,999	2	5	2	9	0	0	0	0
\$120,000-\$139,999	8	17	5	30	0	0	0	0
\$140,000-\$159,999	10	21	7	38	0	0	0	0
\$160,000-\$179,999	3	47	10	60	0	0	0	0
\$180,000-\$199,999	3	32	16	51	0	0	0	0
\$200,000-\$219,999	2	15	13	30	0	0	0	0
\$220,000-\$239,999	1	26	11	38	0	0	0	0
\$240,000-\$259,999	0	24	17	41	0	0	0	0
\$260,000-\$279,999	1	16	9	26	0	0	0	0
\$280,000-\$299,999	0	6	13	19	0	0	0	0
\$300,000-\$349,999	2	21	19	42	0	0	0	0
\$350,000-\$399,999	1	8	22	31	0	0	0	0
\$400,000-\$499,999	1	4	26	31	0	0	0	0
\$500,000-\$599,999	1	6	7	14	0	0	0	0
\$600,000-\$699,999	0	2	5	7	0	0	0	0
\$700,000-\$799,999	0	1	1	2	0	0	0	0
\$800,000-\$899,999	0	0	2	2	0	0	0	0
\$900,000-\$999,999	0	0	1	1	0	0	0	0
\$1,000,000-\$1,099,999	0	0	0	0	0	0	0	0
\$1,100,000-\$1,199,999	0	0	0	0	0	0	0	0
\$1,200,000-\$1,299,999	0	0	1	1	0	0	0	0
\$1,300,000-\$1,399,999	0	0	0	0	0	0	0	0
\$1,400,000-\$1,499,999	0	0	0	0	0	0	0	0
\$1,500,000-\$1,599,999	0	0	0	0	0	0	0	0
\$1,600,000-\$1,699,999	0	0	0	0	0	0	0	0
\$1,700,000-\$1,799,999	0	0	1	1	0	0	0	0
\$1,800,000-\$1,899,999	0	0	0	0	0	0	0	0
\$1,900,000-\$1,999,999	0	0	1	1	0	0	0	0
\$2,000,000 & over	0	1	1	2	0	0	0	0
Total Units	37	270	194	501	0	0	0	0
Average Price	184,439	225,833	349,461	270,648	0	0	0	0
Volume (in 1000's)	6,824	60,975	67,796	135,595	0	0	0	0

Days on Market

Units

Financing

Units

0-30	471	7065
31-60	20	900
61-90	4	300
91-120	2	210
121-180	1	135
181-365	1	135
366+	2	270
	<u>501</u>	<u>9015</u>

CASH	110
CONV	332
FHA	27
OTHER	8
SELLER	1
VA	23

18.0
DOM