

**CENTRAL NEW YORK INFORMATION SERVICE, INC.
MULTIPLE LISTING SERVICE
ACTIVITY REPORT**

DECEMBER 31, 2023

| | DEC 2022 | DEC 2023 | INCREASE OR DECREASE |
|---------------------------|---------------|---------------|-------------------------|
| LISTINGS ENTERED (TOTAL) | 1,598 | 753 | - 53% |
| RESI | 836 | 452 | - 46% |
| MULTI | 132 | 62 | - 53% |
| CHANGE TO PENDING (TOTAL) | 292 | 393 | 35% |
| RESI | 207 | 281 | 36% |
| MULTI | 21 | 37 | 76% |
| CLOSED SALES (TOTAL) | 834 | 1,086 | 30% |
| RESI | 595 | 774 | 30% |
| MULTI | 72 | 99 | 38% |
| CROSS SALES | 557 | 699 | 25% |
| STRAIGHT SALES | 277 | 387 | 40% |
| VOLUME | \$157,794,602 | \$228,383,994 | 45% |

| | YEAR TO DATE 2022 | YEAR TO DATE 2023 | INCREASE OR DECREASE |
|---------------------------|----------------------|----------------------|-------------------------|
| LISTINGS ENTERED (TOTAL) | 18,760 | 16,360 | - 13% |
| CHANGE TO PENDING (TOTAL) | 7,239 | 6,347 | - 12% |
| CLOSED SALES | 14,808 | 13,086 | - 12% |
| CROSS SALES | 9,912 | 8,589 | - 13% |
| STRAIGHT SALE | 4,896 | 4,497 | - 8% |
| VOLUME | \$2,926,705,065 | \$2,525,606,865 | - 14% |

| | IN SYSTEM AS OF | |
|----------------------------------|-----------------|------------|
| | 12/31/2022 | 12/31/2023 |
| ACTIVE FOR SALE LISTINGS (TOTAL) | 3,262 | 3,188 |
| RESI | 1,260 | 1,297 |
| MULTI | 273 | 210 |
| PENDING FOR SALE (TOTAL) | 839 | 830 |
| RESI | 537 | 500 |
| MULTI | 88 | 108 |
| CLOSED SALES (TOTAL) | 286,102 | 299,215 |
| RESI | 223,057 | 232,439 |
| MULTI | 19,218 | 20,225 |

AVERAGE SALE PRICE OF SINGLE FAMILY HOMES BY AREA

JANUARY 1, 2023 – DECEMBER 31, 2023

| | | | |
|-------------|---------|------------------|---------|
| LYSANDER | 370,800 | MANLIUS | 345,200 |
| VAN BUREN | 247,000 | CICERO | 271,500 |
| ELBRIDGE | 199,600 | SALINA | 197,900 |
| CAMILLUS | 278,500 | CLAY | 266,100 |
| SKANEATELES | 897,700 | MADISON CO. | 247,100 |
| ONONDAGA | 316,700 | OSWEGO CO. | 184,200 |
| MARCELLUS | 309,600 | CAYUGA CO. | 241,600 |
| SPAFFORD | 470,800 | CITY OF SYRACUSE | 154,600 |
| OTISCO | 289,000 | | |
| TULLY | 285,900 | | |
| FABIUS | 299,300 | | |
| LAFAYETTE | 264,500 | GEDDES | 209,100 |
| POMPEY | 469,400 | CAZENOVIA | 388,200 |
| DEWITT | 325,200 | ONEIDA | 211,900 |
| | | CORTLAND CO. | 204,900 |

COMPARABLES BY AREA

| | DEC | YR TO DATE | | DEC | YR TO DATE |
|-------------|-----|------------|------------------|-----|------------|
| LYSANDER | 25 | 253 | MANLIUS | 23 | 312 |
| VAN BUREN | 10 | 109 | CICERO | 28 | 289 |
| ELBRIDGE | 7 | 45 | SALINA | 29 | 339 |
| CAMILLUS | 19 | 228 | CLAY | 43 | 515 |
| SKANEATELES | 10 | 86 | MADISON CO. | 28 | 483 |
| ONONDAGA | 21 | 178 | OSWEGO CO. | 55 | 885 |
| MARCELLUS | 3 | 46 | CAYUGA CO. | 24 | 323 |
| SPAFFORD | 4 | 21 | CITY OF SYRACUSE | 85 | 766 |
| OTISCO | 5 | 16 | | | |
| TULLY | 1 | 23 | | | |
| FABIUS | 1 | 16 | | | |
| LAFAYETTE | 1 | 31 | GEDDES | 11 | 122 |
| POMPEY | 6 | 63 | CAZENOVIA | 5 | 69 |
| DEWITT | 15 | 206 | ONEIDA | 140 | 1,401 |
| | | | CORTLAND CO. | 29 | 290 |

YEAR TO DATE MONTHLY BREAKDOWN

| | LISTINGS | | SALES | | VOLUME | |
|-----------|----------|--------|--------|--------|-----------------|-----------------|
| | 2022 | 2023 | 2022 | 2023 | 2022 | 2023 |
| JANUARY | 1,008 | 985 | 1,108 | 865 | \$196,347,082 | \$154,243,200 |
| FEBRUARY | 1,044 | 949 | 1,022 | 738 | \$176,293,836 | \$129,534,792 |
| MARCH | 1,462 | 1,246 | 1,311 | 962 | \$222,540,413 | \$175,007,770 |
| APRIL | 1,596 | 1,311 | 774 | 971 | \$178,894,695 | \$147,306,880 |
| MAY | 1,918 | 1,702 | 1,104 | 1,042 | \$218,337,302 | \$198,369,234 |
| JUNE | 2,174 | 1,728 | 1,506 | 1,069 | \$326,565,399 | \$223,849,466 |
| JULY | 1,884 | 1,658 | 1,329 | 1,118 | \$280,604,397 | \$239,030,195 |
| AUGUST | 1,850 | 1,802 | 1,748 | 1,539 | \$368,737,858 | \$356,455,906 |
| SEPTEMBER | 1,576 | 1,550 | 1,372 | 1,234 | \$286,244,931 | \$250,904,397 |
| OCTOBER | 1,495 | 1,491 | 1,427 | 1,325 | \$284,036,189 | \$278,210,470 |
| NOVEMBER | 1,155 | 1,185 | 1,076 | 1,334 | \$230,308,361 | \$271,785,688 |
| DECEMBER | 1,598 | 753 | 834 | 1,086 | \$157,794,602 | \$228,383,994 |
| TOTAL | 18,760 | 16,360 | 14,808 | 13,086 | \$2,926,705,065 | \$2,525,606,865 |

***Numbers and Percentages for 2022 and 2023 also reflect information from Cortland Board of REALTORS, Jefferson-Lewis Board of REALTORS® and Mohawk Valley Association of REALTORS®.**

***HUD Home Sales are reflected in the Activity Report.**

all areas

Real Estate Trend Indicator

December 2023

Property Type: Single Family Residential
Date Range: Between 12/01/2023 and 12/31/2023
Criteria: Status is 'S-Closed/Rented'
Property Type is 'Single Family Residential'
Regional Board Code is 'Syracuse'

Sold Listings

| Price Class | <2 Beds | 3 Beds | 4+ Beds | Total | Active | Pending | Expired | Off Mrkt |
|---------------------------|----------------|----------------|----------------|----------------|----------|----------|----------|----------|
| \$49,999 & under | 6 | 11 | 4 | 21 | 0 | 0 | 0 | 0 |
| \$50,000-\$99,999 | 20 | 36 | 12 | 68 | 0 | 0 | 0 | 0 |
| \$100,000-\$119,999 | 6 | 19 | 5 | 30 | 0 | 0 | 0 | 0 |
| \$120,000-\$139,999 | 13 | 30 | 5 | 48 | 0 | 0 | 0 | 0 |
| \$140,000-\$159,999 | 8 | 39 | 16 | 63 | 0 | 0 | 0 | 0 |
| \$160,000-\$179,999 | 12 | 42 | 15 | 69 | 0 | 0 | 0 | 0 |
| \$180,000-\$199,999 | 7 | 36 | 17 | 60 | 0 | 0 | 0 | 0 |
| \$200,000-\$219,999 | 2 | 36 | 15 | 53 | 0 | 0 | 0 | 0 |
| \$220,000-\$239,999 | 3 | 34 | 17 | 54 | 0 | 0 | 0 | 0 |
| \$240,000-\$259,999 | 2 | 31 | 17 | 50 | 0 | 0 | 0 | 0 |
| \$260,000-\$279,999 | 2 | 23 | 10 | 35 | 0 | 0 | 0 | 0 |
| \$280,000-\$299,999 | 0 | 8 | 8 | 16 | 0 | 0 | 0 | 0 |
| \$300,000-\$349,999 | 3 | 18 | 24 | 45 | 0 | 0 | 0 | 0 |
| \$350,000-\$399,999 | 2 | 18 | 27 | 47 | 0 | 0 | 0 | 0 |
| \$400,000-\$499,999 | 4 | 12 | 18 | 34 | 0 | 0 | 0 | 0 |
| \$500,000-\$599,999 | 2 | 12 | 12 | 26 | 0 | 0 | 0 | 0 |
| \$600,000-\$699,999 | 1 | 2 | 5 | 8 | 0 | 0 | 0 | 0 |
| \$700,000-\$799,999 | 0 | 2 | 2 | 4 | 0 | 0 | 0 | 0 |
| \$800,000-\$899,999 | 0 | 0 | 3 | 3 | 0 | 0 | 0 | 0 |
| \$900,000-\$999,999 | 0 | 0 | 1 | 1 | 0 | 0 | 0 | 0 |
| \$1,000,000-\$1,099,999 | 0 | 0 | 1 | 1 | 0 | 0 | 0 | 0 |
| \$1,100,000-\$1,199,999 | 0 | 1 | 0 | 1 | 0 | 0 | 0 | 0 |
| \$1,200,000-\$1,299,999 | 0 | 1 | 0 | 1 | 0 | 0 | 0 | 0 |
| \$1,300,000-\$1,399,999 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| \$1,400,000-\$1,499,999 | 0 | 0 | 1 | 1 | 0 | 0 | 0 | 0 |
| \$1,500,000-\$1,599,999 | 0 | 1 | 0 | 1 | 0 | 0 | 0 | 0 |
| \$1,600,000-\$1,699,999 | 0 | 0 | 1 | 1 | 0 | 0 | 0 | 0 |
| \$1,700,000-\$1,799,999 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| \$1,800,000-\$1,899,999 | 0 | 0 | 1 | 1 | 0 | 0 | 0 | 0 |
| \$1,900,000-\$1,999,999 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| \$2,000,000 & over | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| Total Units | 93 | 412 | 237 | 742 | 0 | 0 | 0 | 0 |
| Average Price | 169,751 | 221,037 | 307,400 | 242,194 | 0 | 0 | 0 | 0 |
| Volume (in 1000's) | 15,787 | 91,067 | 72,854 | 179,708 | 0 | 0 | 0 | 0 |

Days on Market

| Days on Market | Units |
|----------------|------------|
| 0-30 | 555 |
| 31-60 | 87 |
| 61-90 | 54 |
| 91-120 | 18 |
| 121-180 | 9 |
| 181-365 | 4 |
| 366+ | 15 |
| Total | 742 |

29.6
DOM

Financing

| Financing | Units |
|-----------|-------|
| CASH | 185 |
| CONV | 434 |
| FHA | 68 |
| OTHER | 2 |
| SELLER | 2 |
| USDA | 4 |
| VA | 47 |

Property Type: Single Family Residential
 Date Range: Between 12/01/2023 and 12/31/2023
 Criteria: Status is 'S-Closed/Rented'
 Property Type is 'Single Family Residential'
 County Or Parish is 'Onondaga'
 Regional Board Code is 'Syracuse'

Sold Listings

| Price Class | <2 Beds | 3 Beds | 4+ Beds | Total | Active | Pending | Expired | Off Mrkt |
|---------------------------|----------------|----------------|----------------|----------------|----------|----------|----------|----------|
| \$49,999 & under | 1 | 1 | 0 | 2 | 0 | 0 | 0 | 0 |
| \$50,000-\$99,999 | 5 | 12 | 4 | 21 | 0 | 0 | 0 | 0 |
| \$100,000-\$119,999 | 2 | 8 | 1 | 11 | 0 | 0 | 0 | 0 |
| \$120,000-\$139,999 | 6 | 9 | 0 | 15 | 0 | 0 | 0 | 0 |
| \$140,000-\$159,999 | 5 | 20 | 4 | 29 | 0 | 0 | 0 | 0 |
| \$160,000-\$179,999 | 5 | 22 | 3 | 30 | 0 | 0 | 0 | 0 |
| \$180,000-\$199,999 | 2 | 15 | 8 | 25 | 0 | 0 | 0 | 0 |
| \$200,000-\$219,999 | 0 | 21 | 4 | 25 | 0 | 0 | 0 | 0 |
| \$220,000-\$239,999 | 0 | 17 | 7 | 24 | 0 | 0 | 0 | 0 |
| \$240,000-\$259,999 | 0 | 13 | 12 | 25 | 0 | 0 | 0 | 0 |
| \$260,000-\$279,999 | 0 | 15 | 6 | 21 | 0 | 0 | 0 | 0 |
| \$280,000-\$299,999 | 0 | 2 | 5 | 7 | 0 | 0 | 0 | 0 |
| \$300,000-\$349,999 | 1 | 8 | 10 | 19 | 0 | 0 | 0 | 0 |
| \$350,000-\$399,999 | 0 | 8 | 14 | 22 | 0 | 0 | 0 | 0 |
| \$400,000-\$499,999 | 3 | 6 | 11 | 20 | 0 | 0 | 0 | 0 |
| \$500,000-\$599,999 | 0 | 5 | 10 | 15 | 0 | 0 | 0 | 0 |
| \$600,000-\$699,999 | 1 | 2 | 4 | 7 | 0 | 0 | 0 | 0 |
| \$700,000-\$799,999 | 0 | 2 | 1 | 3 | 0 | 0 | 0 | 0 |
| \$800,000-\$899,999 | 0 | 0 | 1 | 1 | 0 | 0 | 0 | 0 |
| \$900,000-\$999,999 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| \$1,000,000-\$1,099,999 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| \$1,100,000-\$1,199,999 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| \$1,200,000-\$1,299,999 | 0 | 1 | 0 | 1 | 0 | 0 | 0 | 0 |
| \$1,300,000-\$1,399,999 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| \$1,400,000-\$1,499,999 | 0 | 0 | 1 | 1 | 0 | 0 | 0 | 0 |
| \$1,500,000-\$1,599,999 | 0 | 1 | 0 | 1 | 0 | 0 | 0 | 0 |
| \$1,600,000-\$1,699,999 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| \$1,700,000-\$1,799,999 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| \$1,800,000-\$1,899,999 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| \$1,900,000-\$1,999,999 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| \$2,000,000 & over | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| Total Units | 31 | 188 | 106 | 325 | 0 | 0 | 0 | 0 |
| Average Price | 182,012 | 238,357 | 336,965 | 265,144 | 0 | 0 | 0 | 0 |
| Volume (in 1000's) | 5,642 | 44,811 | 35,718 | 86,172 | 0 | 0 | 0 | 0 |

Days on Market

0-30
31-60
61-90
91-120
121-180
181-365
366+

Units

280 4260
21 945
16 1200
2 210
3 405
1 135
2 270
325 7365

Financing

CASH 70
CONV 216
FHA 29
OTHER 2
USDA 2
VA 6

Units

22.7
DOM

all areas

Real Estate Trend Indicator

4th Qtr 2023

1/5/2024

Page 1 of 1

Property Type: Single Family Residential
Date Range: Between 10/01/2023 and 12/31/2023
Criteria: Status is 'S-Closed/Rented'
 Property Type is 'Single Family Residential'
 Regional Board Code is 'Syracuse'

Sold Listings

| Price Class | <2 Beds | 3 Beds | 4+ Beds | Total | Active | Pending | Expired | Off Mrkt |
|-------------------------|---------|--------|---------|-------|--------|---------|---------|----------|
| \$49,999 & under | 31 | 32 | 19 | 82 | 0 | 0 | 0 | 0 |
| \$50,000-\$99,999 | 71 | 120 | 62 | 253 | 0 | 0 | 0 | 0 |
| \$100,000-\$119,999 | 24 | 51 | 21 | 96 | 0 | 0 | 0 | 0 |
| \$120,000-\$139,999 | 36 | 79 | 38 | 153 | 0 | 0 | 0 | 0 |
| \$140,000-\$159,999 | 47 | 129 | 42 | 218 | 0 | 0 | 0 | 0 |
| \$160,000-\$179,999 | 36 | 122 | 55 | 213 | 0 | 0 | 0 | 0 |
| \$180,000-\$199,999 | 27 | 125 | 58 | 210 | 0 | 0 | 0 | 0 |
| \$200,000-\$219,999 | 18 | 121 | 51 | 190 | 0 | 0 | 0 | 0 |
| \$220,000-\$239,999 | 17 | 108 | 52 | 177 | 0 | 0 | 0 | 0 |
| \$240,000-\$259,999 | 11 | 87 | 53 | 151 | 0 | 0 | 0 | 0 |
| \$260,000-\$279,999 | 11 | 55 | 49 | 115 | 0 | 0 | 0 | 0 |
| \$280,000-\$299,999 | 7 | 45 | 53 | 105 | 0 | 0 | 0 | 0 |
| \$300,000-\$349,999 | 14 | 94 | 95 | 203 | 0 | 0 | 0 | 0 |
| \$350,000-\$399,999 | 8 | 59 | 91 | 158 | 0 | 0 | 0 | 0 |
| \$400,000-\$499,999 | 12 | 40 | 75 | 127 | 0 | 0 | 0 | 0 |
| \$500,000-\$599,999 | 5 | 25 | 47 | 77 | 0 | 0 | 0 | 0 |
| \$600,000-\$699,999 | 1 | 7 | 22 | 30 | 0 | 0 | 0 | 0 |
| \$700,000-\$799,999 | 1 | 8 | 11 | 20 | 0 | 0 | 0 | 0 |
| \$800,000-\$899,999 | 1 | 2 | 12 | 15 | 0 | 0 | 0 | 0 |
| \$900,000-\$999,999 | 0 | 2 | 6 | 8 | 0 | 0 | 0 | 0 |
| \$1,000,000-\$1,099,999 | 0 | 0 | 2 | 2 | 0 | 0 | 0 | 0 |
| \$1,100,000-\$1,199,999 | 0 | 1 | 1 | 2 | 0 | 0 | 0 | 0 |
| \$1,200,000-\$1,299,999 | 0 | 1 | 1 | 2 | 0 | 0 | 0 | 0 |
| \$1,300,000-\$1,399,999 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| \$1,400,000-\$1,499,999 | 0 | 0 | 1 | 1 | 0 | 0 | 0 | 0 |
| \$1,500,000-\$1,599,999 | 0 | 2 | 0 | 2 | 0 | 0 | 0 | 0 |
| \$1,600,000-\$1,699,999 | 0 | 1 | 1 | 2 | 0 | 0 | 0 | 0 |
| \$1,700,000-\$1,799,999 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| \$1,800,000-\$1,899,999 | 0 | 0 | 1 | 1 | 0 | 0 | 0 | 0 |
| \$1,900,000-\$1,999,999 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| \$2,000,000 & over | 0 | 0 | 4 | 4 | 0 | 0 | 0 | 0 |

Total Units 378 1,316 923 2,617 0 0 0 0

Average Price 170,267 222,496 309,593 245,670 0 0 0 0

Volume (in 1000's) 64,361 292,804 285,754 642,919 0 0 0 0

Days on Market

| Days on Market | Units | Financing | Units |
|----------------|-------|-----------|-------|
| 0-30 | 2,018 | ASSUM | 1 |
| 31-60 | 298 | CASH | 734 |
| 61-90 | 149 | CONV | 1,438 |
| 91-120 | 65 | FHA | 212 |
| 121-180 | 34 | OTHER | 29 |
| 181-365 | 15 | SELLER | 2 |
| 366+ | 38 | USDA | 18 |
| | | VA | 183 |

28.1
DOM

2617 73425

Property Type: Single Family Residential
 Date Range: Between 10/01/2023 and 12/31/2023
 Criteria: Status is 'S-Closed/Rented'
 Property Type is 'Single Family Residential'
 County Or Parish is 'Onondaga'
 Regional Board Code is 'Syracuse'

Sold Listings

| Price Class | <2 Beds | 3 Beds | 4+ Beds | Total | Active | Pending | Expired | Off Mrkt |
|---------------------------|---------|---------|---------|---------|--------|---------|---------|----------|
| \$49,999 & under | 4 | 4 | 5 | 13 | 0 | 0 | 0 | 0 |
| \$50,000-\$99,999 | 12 | 33 | 15 | 60 | 0 | 0 | 0 | 0 |
| \$100,000-\$119,999 | 4 | 17 | 3 | 24 | 0 | 0 | 0 | 0 |
| \$120,000-\$139,999 | 12 | 18 | 6 | 36 | 0 | 0 | 0 | 0 |
| \$140,000-\$159,999 | 17 | 50 | 11 | 78 | 0 | 0 | 0 | 0 |
| \$160,000-\$179,999 | 12 | 52 | 17 | 81 | 0 | 0 | 0 | 0 |
| \$180,000-\$199,999 | 8 | 63 | 18 | 89 | 0 | 0 | 0 | 0 |
| \$200,000-\$219,999 | 7 | 58 | 15 | 80 | 0 | 0 | 0 | 0 |
| \$220,000-\$239,999 | 6 | 49 | 24 | 79 | 0 | 0 | 0 | 0 |
| \$240,000-\$259,999 | 3 | 46 | 27 | 76 | 0 | 0 | 0 | 0 |
| \$260,000-\$279,999 | 5 | 32 | 27 | 64 | 0 | 0 | 0 | 0 |
| \$280,000-\$299,999 | 2 | 21 | 24 | 47 | 0 | 0 | 0 | 0 |
| \$300,000-\$349,999 | 2 | 41 | 46 | 89 | 0 | 0 | 0 | 0 |
| \$350,000-\$399,999 | 1 | 24 | 49 | 74 | 0 | 0 | 0 | 0 |
| \$400,000-\$499,999 | 4 | 17 | 47 | 68 | 0 | 0 | 0 | 0 |
| \$500,000-\$599,999 | 0 | 13 | 32 | 45 | 0 | 0 | 0 | 0 |
| \$600,000-\$699,999 | 1 | 5 | 14 | 20 | 0 | 0 | 0 | 0 |
| \$700,000-\$799,999 | 1 | 5 | 4 | 10 | 0 | 0 | 0 | 0 |
| \$800,000-\$899,999 | 0 | 0 | 5 | 5 | 0 | 0 | 0 | 0 |
| \$900,000-\$999,999 | 0 | 2 | 3 | 5 | 0 | 0 | 0 | 0 |
| \$1,000,000-\$1,099,999 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| \$1,100,000-\$1,199,999 | 0 | 0 | 1 | 1 | 0 | 0 | 0 | 0 |
| \$1,200,000-\$1,299,999 | 0 | 1 | 1 | 2 | 0 | 0 | 0 | 0 |
| \$1,300,000-\$1,399,999 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| \$1,400,000-\$1,499,999 | 0 | 0 | 1 | 1 | 0 | 0 | 0 | 0 |
| \$1,500,000-\$1,599,999 | 0 | 2 | 0 | 2 | 0 | 0 | 0 | 0 |
| \$1,600,000-\$1,699,999 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| \$1,700,000-\$1,799,999 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| \$1,800,000-\$1,899,999 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| \$1,900,000-\$1,999,999 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| \$2,000,000 & over | 0 | 0 | 3 | 3 | 0 | 0 | 0 | 0 |
| Total Units | 101 | 553 | 398 | 1,052 | 0 | 0 | 0 | 0 |
| Average Price | 184,850 | 241,353 | 358,994 | 280,435 | 0 | 0 | 0 | 0 |
| Volume (in 1000's) | 18,670 | 133,468 | 142,880 | 295,018 | 0 | 0 | 0 | 0 |

| Days on Market | Units | Financing | Units |
|----------------|-------------|-----------|--------------|
| 0-30 | 924 | CASH | 274 |
| 31-60 | 74 | CONV | 658 |
| 61-90 | 32 | FHA | 65 |
| 91-120 | 12 | OTHER | 19 |
| 121-180 | 5 | USDA | 3 |
| 181-365 | 1 | VA | 33 |
| 366+ | 4 | | |
| | <u>1052</u> | | <u>22200</u> |

21.1
DOM

All Areas

Real Estate Trend Indicator

Semi Annual
7/1/23 - 12/31/23

Property Type: Single Family Residential
Date Range: Between 07/01/2023 and 12/31/2023
Criteria: Status is 'S-Closed/Rented'
Property Type is 'Single Family Residential'
Regional Board Code is 'Syracuse'

Sold Listings

| Price Class | <2 Beds | 3 Beds | 4+ Beds | Total | Active | Pending | Expired | Off Mrkt |
|---------------------------|----------------|----------------|----------------|------------------|----------|----------|----------|----------|
| \$49,999 & under | 75 | 91 | 37 | 203 | 0 | 0 | 0 | 0 |
| \$50,000-\$99,999 | 140 | 226 | 114 | 480 | 0 | 0 | 0 | 0 |
| \$100,000-\$119,999 | 42 | 107 | 37 | 186 | 0 | 0 | 0 | 0 |
| \$120,000-\$139,999 | 65 | 178 | 72 | 315 | 0 | 0 | 0 | 0 |
| \$140,000-\$159,999 | 95 | 244 | 100 | 439 | 0 | 0 | 0 | 0 |
| \$160,000-\$179,999 | 73 | 268 | 107 | 448 | 0 | 0 | 0 | 0 |
| \$180,000-\$199,999 | 62 | 259 | 120 | 441 | 0 | 0 | 0 | 0 |
| \$200,000-\$219,999 | 41 | 240 | 108 | 389 | 0 | 0 | 0 | 0 |
| \$220,000-\$239,999 | 36 | 220 | 106 | 362 | 0 | 0 | 0 | 0 |
| \$240,000-\$259,999 | 23 | 198 | 121 | 342 | 0 | 0 | 0 | 0 |
| \$260,000-\$279,999 | 25 | 127 | 112 | 264 | 0 | 0 | 0 | 0 |
| \$280,000-\$299,999 | 13 | 114 | 91 | 218 | 0 | 0 | 0 | 0 |
| \$300,000-\$349,999 | 28 | 201 | 188 | 417 | 0 | 0 | 0 | 0 |
| \$350,000-\$399,999 | 21 | 125 | 193 | 339 | 0 | 0 | 0 | 0 |
| \$400,000-\$499,999 | 25 | 92 | 200 | 317 | 0 | 0 | 0 | 0 |
| \$500,000-\$599,999 | 9 | 48 | 93 | 150 | 0 | 0 | 0 | 0 |
| \$600,000-\$699,999 | 3 | 16 | 56 | 75 | 0 | 0 | 0 | 0 |
| \$700,000-\$799,999 | 4 | 12 | 31 | 47 | 0 | 0 | 0 | 0 |
| \$800,000-\$899,999 | 3 | 3 | 22 | 28 | 0 | 0 | 0 | 0 |
| \$900,000-\$999,999 | 0 | 3 | 17 | 20 | 0 | 0 | 0 | 0 |
| \$1,000,000-\$1,099,999 | 0 | 0 | 2 | 2 | 0 | 0 | 0 | 0 |
| \$1,100,000-\$1,199,999 | 0 | 1 | 3 | 4 | 0 | 0 | 0 | 0 |
| \$1,200,000-\$1,299,999 | 1 | 2 | 2 | 5 | 0 | 0 | 0 | 0 |
| \$1,300,000-\$1,399,999 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| \$1,400,000-\$1,499,999 | 0 | 0 | 2 | 2 | 0 | 0 | 0 | 0 |
| \$1,500,000-\$1,599,999 | 0 | 2 | 0 | 2 | 0 | 0 | 0 | 0 |
| \$1,600,000-\$1,699,999 | 0 | 1 | 2 | 3 | 0 | 0 | 0 | 0 |
| \$1,700,000-\$1,799,999 | 0 | 0 | 3 | 3 | 0 | 0 | 0 | 0 |
| \$1,800,000-\$1,899,999 | 0 | 0 | 1 | 1 | 0 | 0 | 0 | 0 |
| \$1,900,000-\$1,999,999 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| \$2,000,000 & over | 0 | 0 | 9 | 9 | 0 | 0 | 0 | 0 |
| Total Units | 784 | 2,778 | 1,949 | 5,511 | 0 | 0 | 0 | 0 |
| Average Price | 175,301 | 220,030 | 319,989 | 249,018 | 0 | 0 | 0 | 0 |
| Volume (in 1000's) | 137,436 | 611,242 | 623,658 | 1,372,337 | 0 | 0 | 0 | 0 |

Days on Market

| Days on Market | Units |
|----------------|-------------|
| 0-30 | 4,413 |
| 31-60 | 530 |
| 61-90 | 249 |
| 91-120 | 121 |
| 121-180 | 69 |
| 181-365 | 30 |
| 366+ | 99 |
| Total | 5511 |

26.9 DOM

| Units | Financing |
|--------|-----------|
| 66195 | ASSUM |
| 23850 | CASH |
| 18675 | CONV |
| 12705 | FHA |
| 9315 | OTHER |
| 4050 | SELLER |
| 13365 | USDA |
| 148155 | VA |

| Financing | Units |
|-----------|-------|
| ASSUM | 1 |
| CASH | 1,555 |
| CONV | 2,999 |
| FHA | 439 |
| OTHER | 61 |
| SELLER | 7 |
| USDA | 25 |
| VA | 424 |

Property Type: Single Family Residential
Date Range: Between 07/01/2023 and 12/31/2023
Criteria: Status is 'S-Closed/Rented'
 Property Type is 'Single Family Residential'
 County Or Parish is 'Onondaga'
 Regional Board Code is 'Syracuse'

Sold Listings

| Price Class | <2 Beds | 3 Beds | 4+ Beds | Total | Active | Pending | Expired | Off Mrkt |
|---------------------------|---------|---------|---------|---------|--------|---------|---------|----------|
| \$49,999 & under | 7 | 15 | 8 | 30 | 0 | 0 | 0 | 0 |
| \$50,000-\$99,999 | 20 | 58 | 31 | 109 | 0 | 0 | 0 | 0 |
| \$100,000-\$119,999 | 10 | 29 | 8 | 47 | 0 | 0 | 0 | 0 |
| \$120,000-\$139,999 | 22 | 43 | 15 | 80 | 0 | 0 | 0 | 0 |
| \$140,000-\$159,999 | 29 | 83 | 29 | 141 | 0 | 0 | 0 | 0 |
| \$160,000-\$179,999 | 23 | 102 | 28 | 153 | 0 | 0 | 0 | 0 |
| \$180,000-\$199,999 | 16 | 122 | 43 | 181 | 0 | 0 | 0 | 0 |
| \$200,000-\$219,999 | 16 | 108 | 37 | 161 | 0 | 0 | 0 | 0 |
| \$220,000-\$239,999 | 12 | 102 | 44 | 158 | 0 | 0 | 0 | 0 |
| \$240,000-\$259,999 | 8 | 100 | 60 | 168 | 0 | 0 | 0 | 0 |
| \$260,000-\$279,999 | 8 | 70 | 56 | 134 | 0 | 0 | 0 | 0 |
| \$280,000-\$299,999 | 4 | 55 | 41 | 100 | 0 | 0 | 0 | 0 |
| \$300,000-\$349,999 | 3 | 93 | 92 | 188 | 0 | 0 | 0 | 0 |
| \$350,000-\$399,999 | 4 | 61 | 107 | 172 | 0 | 0 | 0 | 0 |
| \$400,000-\$499,999 | 5 | 43 | 122 | 170 | 0 | 0 | 0 | 0 |
| \$500,000-\$599,999 | 0 | 23 | 56 | 79 | 0 | 0 | 0 | 0 |
| \$600,000-\$699,999 | 1 | 9 | 36 | 46 | 0 | 0 | 0 | 0 |
| \$700,000-\$799,999 | 1 | 8 | 21 | 30 | 0 | 0 | 0 | 0 |
| \$800,000-\$899,999 | 2 | 1 | 9 | 12 | 0 | 0 | 0 | 0 |
| \$900,000-\$999,999 | 0 | 2 | 9 | 11 | 0 | 0 | 0 | 0 |
| \$1,000,000-\$1,099,999 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| \$1,100,000-\$1,199,999 | 0 | 0 | 3 | 3 | 0 | 0 | 0 | 0 |
| \$1,200,000-\$1,299,999 | 1 | 1 | 1 | 3 | 0 | 0 | 0 | 0 |
| \$1,300,000-\$1,399,999 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| \$1,400,000-\$1,499,999 | 0 | 0 | 1 | 1 | 0 | 0 | 0 | 0 |
| \$1,500,000-\$1,599,999 | 0 | 2 | 0 | 2 | 0 | 0 | 0 | 0 |
| \$1,600,000-\$1,699,999 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| \$1,700,000-\$1,799,999 | 0 | 0 | 1 | 1 | 0 | 0 | 0 | 0 |
| \$1,800,000-\$1,899,999 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| \$1,900,000-\$1,999,999 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| \$2,000,000 & over | 0 | 0 | 7 | 7 | 0 | 0 | 0 | 0 |
| Total Units | 192 | 1,130 | 865 | 2,187 | 0 | 0 | 0 | 0 |
| Average Price | 193,343 | 241,558 | 368,723 | 287,622 | 0 | 0 | 0 | 0 |
| Volume (in 1000's) | 37,122 | 272,961 | 318,946 | 629,028 | 0 | 0 | 0 | 0 |

| Days on Market | Units | Financing | Units |
|----------------|-------------|-----------|-------------|
| 0-30 | 1,958 | CASH | 572 |
| 31-60 | 128 | CONV | 1,389 |
| 61-90 | 53 | FHA | 123 |
| 91-120 | 20 | OTHER | 29 |
| 121-180 | 9 | USDA | 3 |
| 181-365 | 4 | VA | 71 |
| 366+ | 15 | | |
| | <u>2187</u> | | <u>4485</u> |

*20.6
DOM*