



Project #750 – Project Summary
Precision Agriculture Lead Activation Specialist
January 2022 – December 2022

Objectives and Duties

Meet face-to-face with growers in their assigned geographies to ensure proper installation and use of client's precision agriculture technology hardware and software applications. Other activities may include, but are not limited to:

- Script Loading
- New seller training and dealer meetings
- Grower meetings
- Top producer account management
- User account management, program awareness, and protocol execution
- Seasonal field level support
- Support to Field Sales Rep teams

Position Requirements

Key competencies required for an employee working this project are:

- Demonstrated ability to navigate iOS equipment
- Knowledge of digital agriculture platforms
- Ability to resolve compatibility issues related to Bluetooth technology
- Demonstrated knowledge of computer equipment and software

Skill Requirements

- Strong Communicator
- Agronomic background
- Knowledgeable in FMIS (Farm Management Information System)
- OEM (Original Equipment Manufacturer) knowledge
- Self-Starter
- Professional presence
- Strong time management

Time Commitment

The time commitment will vary but will be an average of 30-40 hours per week during the project period. Occasional Saturday work may be required.

Other Requirements

The employee must supply a high-speed internet connection, mobile telephone that has hands-free capability with voice mail, steel toe/composite footwear, and a vehicle in good working condition. Access to a document scanner is required. Employee must be physically able to walk a ½ mile in field conditions.

Territory

Daily travel up to a 150-mile radius of the employee's home may be necessitated.

Compensation

Hourly rates for in-field activities will be based upon individual employee background and experience. Benefits include: guaranteed salary at a minimum of 25 hours per week, paid vacation, six paid holidays, 401(k) after one year.

Expenses

All necessary expenses incurred in conducting the field activities will be reimbursed. This includes use of personal vehicle at the current IRS rate in effect at the time the mileage is incurred.

Confidentiality

This document and any subsequent conversation(s) with the DCI/DRI recruiting and management staff are strictly confidential. Any breach of confidentiality will be considered grounds for dismissal from this project and may prohibit employee from working on future projects with DCI/DRI.

FINAL TERMS DISCLAIMER

This document is for informational purposes only and does not constitute an offer to work on this project. Any offer of employment with DRI, if any is made, will be presented in the form of a contract which will contain the final terms of the offer. DRI thus reserves the right to make any changes to the compensation plan or required activities prior to the signing of any agreement between DRI and the contractor.