

★ JULY MEMBER SPOTLIGHT ★

EXCLUSIVE INTERVIEW

LARRY & REBECCA WELLS

A-1 ONE

HEATING & COOLING

304-485-0024

39 YEARS OF KEEPING THE MID-OHIO VALLEY COMFORTABLE

OPENED APRIL 1, 1987

Q: WHAT DOES YOUR BUSINESS DO? ANY SPECIALTIES?

A: A-1 Heating & Cooling is primarily a residential HVAC company, and we also provide light commercial HVAC services. Our specialty is American Standard HVAC equipment, but we also offer Bosch, Whirlpool and Airtemp equipment—so there is something for every budget. We service ALL BRANDS.

Q: WHAT AREA DO YOU SERVICE?

A: We serve the Mid-Ohio Valley and surrounding areas.

Q: HOW DID YOU GET THE IDEA FOR YOUR BUSINESS?

A: A-1 Heating & Cooling officially opened on April 1, 1987. Larry was just 23 years old, and Rebecca was 21. Before starting the company, Larry worked for A-1 Mobile Home Supply, owned by Fred and Gladys Harris. When they transitioned their business to focus exclusively on sales, they discontinued their installation and service division.

Although Larry and Rebecca were young, they believed in his expertise and decided to take the leap. What began as a small family business steadily grew through hard work, exceptional craftsmanship, and a commitment to integrity and honesty. Over the years, A-1 Heating & Cooling built a reputation for quality service that earned the trust and loyalty of countless customers.

Q: WHAT ADVICE WOULD YOU GIVE SOMEONE STARTING A BUSINESS?

A: Do your research and make sure you cover any required permits or licenses. Have a good accountant, always be honest, and treat people kindly.

Q: WHY DID YOU JOIN THE HOME BUILDERS ASSOCIATION?

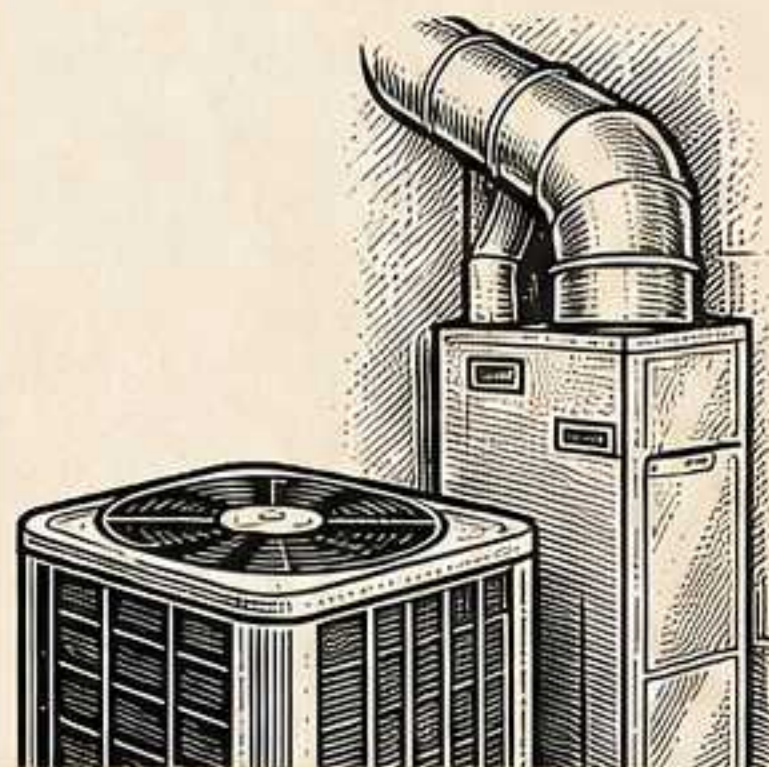
A: Being a member of the Home Builders Association shows that you American Home Shows held every year here in the Mid-Ohio Valley.

Q: DO YOU WORK WITH OTHER HBA MEMBERS?

A: We are always willing to work with other members of the Home Builders Association.

Q: HOW HAS YOUR BUSINESS BENEFITED FROM MOVHBA MEMBERSHIP?

A: One of the biggest benefits of joining MOVHBA is the networking opportunities it provides.



39 YEARS • QUALITY SERVICE • HONESTY • INTEGRITY