

THE BUILDER BUZZ

BANKING ON RELATIONSHIPS

FIRST UNITED BANK & TRUST

125+ YEARS OF SERVICE • COMMUNITY • CONNECTION

AN EXCLUSIVE MEMBER SPOTLIGHT INTERVIEW



DONNA BURNS

Deposit Relationship Manager



COTY THORNE

Morgantown Commercial Team

MEET THE TEAM

Donna brings more than 30 years of financial experience, helping Morgantown-area businesses build stronger banking relationships. Coty brings 13 years of experience in commercial lending, credit analysis and relationship management across north-central West Virginia and southwestern Pennsylvania.

“INVEST IN RELATIONSHIPS AS MUCH AS YOU INVEST IN YOUR GOALS.”

Q

How long has First United been in business?

A

For more than 125 years, serving individuals, families and businesses while supporting the communities it calls home.

Q

How did the bank's story begin?

A

First United began as a community-focused bank dedicated to helping neighbors build brighter financial futures. Banking has evolved, but its mission remains the same.

Q

Do you work with other HBA members?

A

Yes. First United works with local builders, contractors, real estate professionals and other industry partners throughout North Central West Virginia.

Q

What does the bank specialize in?

A

Personal and business banking, lending, cash-flow management, investments, retirement planning and wealth management.

Q

What advice would you give someone starting out?

A

Build a strong network, stay open to learning and do not hesitate to seek guidance. Success is rarely a solo achievement.

Q

How has HBA membership helped?

A

It has created valuable networking opportunities and strengthened connections to the housing and building industry.

Q

What sets First United apart?

A

Lasting relationships, trusted guidance and solutions tailored to each customer's goals.

Q

Why join the Home Builders Association?

A

To build relationships, support local growth and partner with professionals who strengthen our communities.

Q

What area do you serve?

A

Communities throughout Maryland and West Virginia, including north-central West Virginia.

Q

What attracted you to the HBA?

A

Its strong sense of community and the opportunity to connect with local business leaders and support housing professionals.

THE BOTTOM LINE

**125+ YEARS
ONE MISSION**

Building stronger relationships, businesses and communities.

MEMBER FDIC

QUICK HITS

MARYLAND + WV

Personal & business banking

Lending • Investments • Planning

WHY IT MATTERS

LOCAL CONNECTIONS

Stronger relationships

Stronger communities

COMMUNITY FIRST

TRUSTED GUIDANCE

Personal service

Meaningful support

ADVICE FOR SOMEONE STARTING OUT

Build a strong network. Stay open to learning. Do not hesitate to seek guidance. Success is rarely a solo achievement—the people who support and believe in you can make all the difference.