



# TRANSFORMING MELANOMA DETECTION THROUGH TELEDERMATOLOGY WITH THE DERMTECH PLA

[INSERT DATE]

# MELANOMA WON'T WAIT. NEITHER SHOULD YOUR PATIENTS.

Using teledermatology, practices can continue to support patients with virtual examinations. If a pigmented lesion is suspicious of melanoma, the DermTech PLA can be ordered and sent directly to your patient for clinician-supervised sample collection without leaving their home.



## How it works

- 1 Hold an initial teledermatology appointment to assess patient's skin
- 2 If appropriate, order the DermTech PLA , and the kit will be shipped directly to the patient with support form DermTech Customer Service
- 3 Set follow-up teledermatology appointment to supervise sample collection with patient
- 4 DermTech analyzes returned sample(s) and delivers results to you

\* *The easiest way to order the PLA and access reports is through the DermTech Physician Portal. If your office is not yet set up, please email [operations@dermtech.com](mailto:operations@dermtech.com) and our Customer Service department will send you a link to register.*

# INITIAL EXAM: EVALUATE YOUR PATIENT



- Initial exam is executed through virtual teledermatology visit or may be a follow-up from a previous in-office visit
- If a pigmented lesion is identified as suspicious of melanoma, you may elect to utilize the PLA to test the lesion and rule-out melanoma

## Schedule



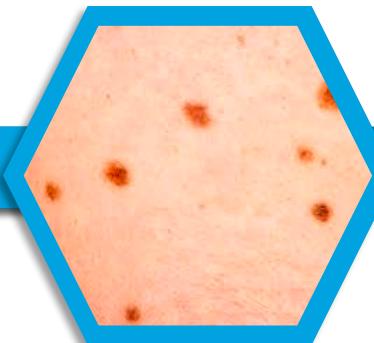
Schedule teledermatology appointment leveraging interactive audio and video telecommunications system

## Examine



Walk patient through assessment, asking patients to mark and take photos of suspicious lesions

## Evaluate



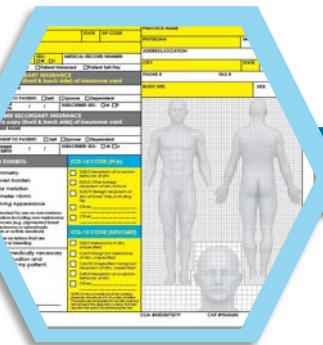
Evaluate and determine if the DermTech PLA is necessary to test suspicious lesion(s)

# POST EXAM: ORDER THE DERMTECH PLA



- To request the DermTech PLA be sent to your patient, you must complete and submit a Test Requisition form
- Test Requisition forms may be obtained from DermTech Customer Service or downloaded from the DermTech.com Physician Page: <https://bit.ly/DT-PLA-TR>
- You may also upload your own laboratory test requisition along with patient demographics in the DermTech Physician Portal

## Request



Complete Test Requisition form, ensuring that the patient's address is current

## Submit



Submit completed Test Requisition form by the following methods:

- Preferred: Upload under "Remote Order" within DermTech Physician Portal
- Alternative: Fax to 858-264-2188

## Schedule



Schedule follow up appointment to walk patient through collection. Test kits will arrive 3 days post-order\*

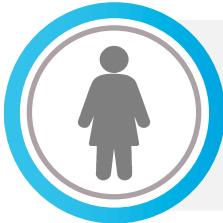
## Deliver



DermTech contacts patient confirming receipt of test kit

\*Approximately 3 days subject to overnight service commitments

# FOLLOW-UP: SUPERVISE SAMPLE COLLECTION



- To ensure accuracy, the patient should be supervised by a health care provider when performing sample collection and labeling the sample collector
- Each sample collection kit comes with a pre-labeled FedEx or UPS envelope for return of the sample(s) back to DermTech

## Collect



Physician or staff uses teledermatology to walk the patient through sample collection of pre-determined lesion(s)

## Package



Once collection is finished, the patient completes sample collector label and prepares shipment

## Ship



The patient ships sample via option provided by DermTech Customer Service

- Option 1: Drop in FedEx drop box
- Option 2: Schedule UPS pick-up

# TESTING: DELIVER RESULTS TO PATIENT



- Consistent with any in-person collection process, the returned sample will be analyzed by DermTech and results sent for communication back to your patient

## Analyze



Upon receipt, DermTech will run test on sample(s)

## Report



Test results will be sent via the DermTech Physician Portal or faxed

## Present



Physician shares results with patient along with summary of next steps

## ADDITIONAL RESOURCES

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# DERMTECH PLA REMOTE COLLECTION KIT

The DermTech PLA kit provides your patients with everything they need to confidently complete sample collection and securely return samples to DermTech for analysis.

## Adhesive Skin Sample Collectors



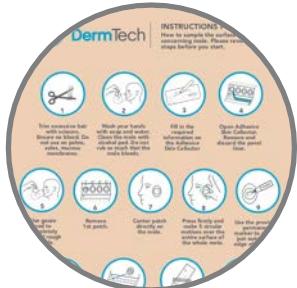
- (2) sample collectors; 1 for official sample collection and 1 extra for practice or back-up
- Patient completes the front label of the **skin sample collector used on the suspicious lesion**, which is the **only item** the patient needs to return

## Sampling Prep Supplies



- Alcohol pad
- Gauze

## Instructional Material



- Detailed instructions for use describing each step from prep and collection through to the shipment of sample(s) back to DermTech
- Simplified instructional infographic

## Shipping Label



- Pre-labeled FedEx or UPS label

# KEY CONTACT INFORMATION

For general queries, including access to the DermTech Physician Portal, please contact Customer Service or your DermTech Sales Manager.



Email: [operations@dermtech.com](mailto:operations@dermtech.com)

Phone: (866) 450-4223



THANK YOU