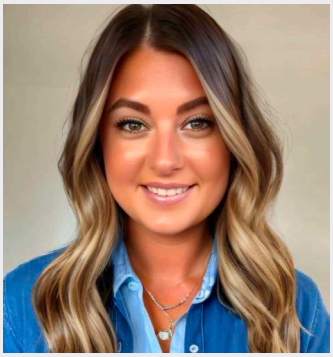
AGENCY™ ADMINISTRATORS

EMPLOYEE



Position

Vice President of Personal Lines

Superpower

Empowering Independent Agents

WHAT I DO FOR A LIVING: EMPOWERING INDEPENDENT AGENTS

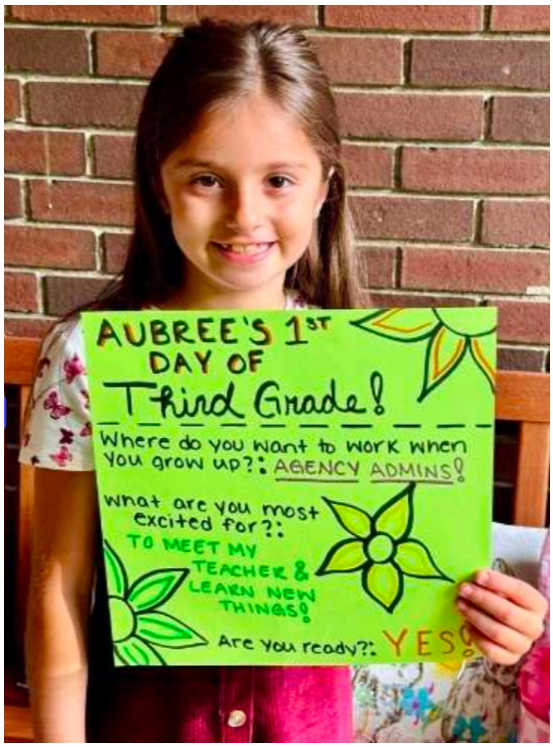
When people ask about my profession, my mind races with enthusiasm. I could easily dive into the unparalleled ways of our organization, the tireless efforts of our teams, and the unique dynamic in which we support independent agencies. Yet, my response often ends up being, "I work in the Independent Insurance Industry."

Allow me to introduce myself. My name is Christy Oricchio, and I am the Vice President of Personal Lines at Agency Administrators Inc. – a fully managed servicing center for independent agencies owned by Principals at all stages of their career.

As the Vice President of Personal Lines, my responsibility extends beyond mere oversight. I help to lead our Sales and Retention, Administrative, and Customer Service teams to look further beyond the transactions and see the true part we play for our agency partners. What they do is so much more than replacing vehicles, selling home and auto policies, or helping a first-time home buyer understand their new HO3 coverage. We give someone an opportunity to go on a family vacation for the first time in 12 years. It means that someone who has been struggling with onboarding and turnover can go back to focusing on growing their book of business. It allows someone who's poured their heart and soul into building an agency to keep their doors open when things get tough. We are creating opportunity, relieving burdens, and preserving dreams. What we do is essential in helping Independent Agents thrive, and I am truly passionate about our mission.

Early in my career, I lacked passion for our industry. It was only

when I stepped outside the conventional boundaries that I found my true calling. I encourage fellow agents to explore beyond the ordinary, seek resources, and elevate their success. Embrace the unconventional and step beyond the confines of routine. Your agency's success awaits.



On a personal note, I onboarded with Agency Administrators just 7 weeks after bringing home my first child. I was starting two of the most important jobs I'd ever have all at the same time. If only I knew what the next decade would have instore for us... Several months ago, my daughter was asked at the beginning of this school year, "Where do you want to work when you grow up?". It melted my heart when she answered, "Agency Admins.". I am proud that my daughter aspires to follow in my footsteps and work with us at Agency Administrators. Her admiration for the work I do reinforces my belief that I am successfully balancing my career and family life, setting an example for her future self and other working moms. I am raising a female agent for the future.

As I reflect on my journey in the Independent Insurance Industry, I am confident that our work is more than transactions - it's about resilience, dreams, and empowerment. So, fellow agents, let's step beyond convention, seek purpose, and elevate our success.

Together, we'll ensure that Independent Agencies not only survive but thrive.

With Gratitude,

Christy Oricchio Vice President of Personal Lines, Agency

Agency Administrators, Inc.