

Step it up Agenda – Draft Agenda

These are just a few of the workshops and programs you have to look forward to! This Agenda will be updated shortly

Value-Based Partnerships: Leveraging Strategic Relationship Workshop

Enette Pauzé, PhD, FEA – Level 8 Leadership Institute

Partnering is a philosophy and culture that influences the performance of activities inside and outside your business, and is more than legalities and ownership. How do you know if your current relationships are strategic? Are you investing in a relationship that should be dissolved? In this session we will help you identify partnership strategies to meet more of your business goals, with less stress and fewer resources, and better results for you and your clients.

The 4D's of Priority Management Workshop

Enette Pauzé, PhD, FEA – Level 8 Leadership Institute

It's not how much time you have; it's what you do with it. Most leaders wish they had more time in a day because not having enough leads to stress, poor decisions, and burnout. But leaders don't need more time; they need to move from a focus on time management to a mindset of priority management. The 4D's is a simple and easy to use framework to help leaders focus on what is most important, instead of what is most urgent.

Chamber YOUNiversity Workshop

My Favourite Decade 2007-2017 or How I Learned to Love Sleepless Nights and Hate Spare Time!

Kathy McKay, ED Ajax-Pickering Board of Trade 2004 - 2017

Not a typo - yes, I started in 2004, but those first couple of years were not fun – steep learning curve, no knowledge of the business, figuring out MY job, my STAFF'S job (thankfully there was only one), DIRECTORS, politics, policies, membership, sponsorship, budgets, membership, awards, committees, membership.

Please join me to hear something old and maybe something new about how to step it up and grow yourself as well as your organization with plenty of Q & A discussion throughout.

Why Networking is in Crisis

Time to change your approach one chamber event at-a-time

Javed Khan, Found, Professional Keynote Speaker – Empression

Leave this session with a refreshed attitude, strategy, and plan that will help those who attend your Chamber events command and nurture a powerful network in person and through the power of digital.

If you've attended one of Javed's sessions, you'll know you're in for a "treat".

Be prepared to take notes and ask as many questions as you can.

This will be an entertaining and interactive session.

Open Mic – Board of Directors

Open Mic will allow you to ask the experts!

Do you have questions regarding board management; finding the right people for your board or just a specific issue you would like to get some help with? This session will be a chance for open and frank discussion on everything to do with your Board of Directors.

Stepping Up Your Benefits Game & Non-Dues Revenue Programs

We'll be talking to each of our Member Benefit providers to find out a little more about what they do and how their program works, not only that, we'll then hear from Chamber Executives who is excelling in this program and find out what they are doing to make it work!

This will then lead into an open mic for all non-dues revenue programs that our Chambers/Boards have been doing that has been successful.

Make sure you bring all of your best practices and non-dues revenue programs to share with others!

Plus all the networking and programs that you look forward to!