

DeskMakers

ANNOUNCEMENT

WHO IS TIPS

MEMBER BENEFITS

HOW TO ENROLL

DeskMakers Contact Information:

Phone: 323-264-2260
orders@deskmakers.net
www.deskmakers.com

Further contract information may
be found at TIPS website: [https://
www.tips-usa.com](https://www.tips-usa.com)



Purchasing Cooperative - Contract # 180305

DeskMakers, a leading domestic manufacturer of office furniture has been awarded a TIPS agreement enabling government entities, educational institutions and non-profit organizations the ability to purchase a broad array of office furniture products at competitively bid contract pricing. TIPS membership is free and there is no obligation to purchase. All DeskMakers products qualify for this contract.

TIPS Discounts	Zone 1	Zone 2	Zone 3
\$1,250 to \$24,999	56.1%	50.3%	47.4%
\$25,000 to \$99,000	56.1%	53.2%	50.0 %
\$100,000+	Negotiable	Negotiable	Negotiable

Note:
Zone 1 - Southern California
Zone 2 - Northern California, Arizona, Nevada, Oregon, Washington, Oklahoma & Texas
Zone 3 - Remaining states excluding Alaska and Hawaii
Shown as List Dollar Amounts



Dealer Fee = 12% of net product amount.

Minimum order size: \$1,250 net.

Freight Terms / Delivery:

FOB Destination, meaning DeskMakers will pay freight to anywhere in the continental US. Standard lead-times shall apply

Services:

Design services are available at the rate of \$60.00 per hour, quoted on a project-by-project basis.

Installation services are available, not to exceed 15% of the net selling price, quoted on a project-by-project basis. This service may require union rates and labor. Non-normal conditions can be quoted on a case-by-case basis.

Payments:

Payment terms are Net 30 Days.