



## Mike McGlothlin

**CFP<sup>®</sup>, CLU<sup>®</sup>, ChFC<sup>®</sup>,  
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*Executive Vice President,  
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### BIOGRAPHY:

Mike McGlothlin, CHFC, CLU, CFP, LUTCF is a bestselling author, industry-renowned speaker and expert in growth strategies for financial advisors.

Today as the Executive Vice President of Retirement for Ash Brokerage, he leads 65 direct reports who have grown a business line 300% in the last 6 years and is now one of the largest wholesaling teams in the Brokerage General Agency space.

As a professional guide he can help any financial advisor looking to create exponential revenue growth, to find new clients and better streamline their operations by incorporating his simple methodologies and proven models.

### AUTHOR OF:

- Winning Strategies: 30,000 Feet Above the Clouds
- Winning Strategies: The New Rules of Retirement Planning
- Free Throws for Financial Professionals (Oct 2018) -Amazon Bestseller
- Make Your Retirement More Efficient – his main CE keynote presentation
- Several White papers

### FEATURED IN:

- Forbes
- Society of Financial Service Professionals

### MEMBER OF:

- President-elect for the National Society of Financial Service Professionals
- NAIFA - National Association Insurance Financial Advisors
- FPA - Financial Planning Association

### AWARDED:

- MDRT - Qualified
- Winner of "The Trailblazer Award" by Allego

### FOUNDER OF:

- Indiana Advisory Group LLC (his retail firm after wholesaling)
- Free Throws for Pros LLC

Defeat Complacency.  
Have Unprecedented Success.

