



The Heartbeat of All Communities

2023

Independent Bankers
of New York State
Annual Convention

june 12 – 14 • advanced booth & sponsor registration

Turning Stone Resort & Casino Verona, NY 13478



details

2

Accommodations

A block of rooms have been reserved at the Turning Stone Resort & Casino. Reservations can be made by contacting the Turning Stone Resort at (800) 771-7711. Refer to group: IBANYS Convention. WE STRONGLY RECOMMEND YOU MAKE YOUR RESERVATIONS EARLY—THE ROOMS WILL SELL QUICKLY.

Turning Stone Room Rates

All individual reservations will require one night's room deposit (including applicable taxes and surcharges) or a valid credit card to guarantee the reservation. Tower King/Double Rooms rate \$199. Tower Junior Suites rates \$279 (single/double occupancy) plus applicable taxes and surcharges. Check in 3 p.m., check out 11 a.m.

Deposit/Payment Information

Only credit cards are accepted for deposits.

Cut-Off Date

Thursday, May 11, 2023 – Reservations received after this date accepted on a space and rate availability basis and cannot be guaranteed at the conference rate. We cannot guarantee room availability and pricing after this date.

DEADLINE

Cancellation Policy

Individual room reservations may be cancelled 48 hours prior to arrival with no cancellation penalty. Cancellations within the 48 hour period will cause forfeiture of the deposit.

To Exhibit

Please complete the *Exhibitor Registration Form* on page 10 and return to IBANYS.

To Sponsor an Event

Please complete the *Sponsorship Form* on page 9 and return to IBANYS.

Contact Information

Linda Gregware,
Director of Administration
& Membership Services

PHONE (518) 436-4646

MAIL IBANYS
194 Washington Ave.
Suite 420
Albany, NY 12210

EMAIL lindag@ibanys.net



sponsorship form

3

TO GUARANTEE SIGNAGE AND INFORMATION PLACED IN PRINTED MATERIALS, ALL SPONSORSHIPS AND PAYMENT MUST BE RECEIVED BY MAY 19, 2023

DEADLINE

Print Name

Company

Address of Credit Card

City/State/Zip

Phone

Fax

Email

Payment

☐ My check is enclosed \$_____ Make checks payable to IBANYS

☐ Charge \$_____ to ☐ MasterCard ☐ Visa ☐ Amex

Credit card #

Exp. date

CVW# (Amex on front of card)

Print card name

Signature

Sponsorships

Limited sponsorships available – call now to reserve yours!

This conference combines a balance of casual networking time and educational programming. Sponsorships are great platforms to position your company; as a sponsor you associate your company with one of our events and you are able to connect with your target audience, expose your brand, and leverage your advertising dollars in a cost effective manner.

ALL sponsorships include:

- Advanced member registration list
- Recognition on the convention page of IBANYS website
- Sponsor ID ribbon with badge
- Signage with company name and logo at sponsored event
- Verbal acknowledgement at event where appropriate
- Signage listing of all convention sponsors (by level)
- Opportunity to provide promotional items for attendees
- Recognition in the IBANYS e-newsletter
- Sponsorship listing in convention show book

GOLD Sponsorship

In addition to regular sponsor benefits, sponsor receives:

- (1) complimentary additional registration w/booth purchase
- 18 x 24 sponsor sign
- Half-page ad in convention show book
- Spotlight in IBANYS e-newsletter

PLATINUM Sponsorship

In addition to regular sponsor benefits sponsor receives:

- Opportunity to briefly speak at the event sponsored where applicable
- (1) complimentary booth w/first choice of location
- (1) complimentary additional registration
- 24 x 36 sponsor sign
- Full page ad in convention show book
- Spotlight in IBANYS e-newsletter

Sponsorships are available on a first-come, first-serve basis.

Check your choice of sponsorship below:

PLATINUM

<input checked="" type="checkbox"/> Vendor Reception	Monday	\$6,000
<input checked="" type="checkbox"/> Welcome Dinner	Monday	\$7,500
<input type="checkbox"/> Silent Auction Reception	Tuesday	\$8,500
<input checked="" type="checkbox"/> Dinner	Tuesday	\$7,500
<input checked="" type="checkbox"/> Entertainment	Tuesday Evening	\$5,500
<input checked="" type="checkbox"/> Exhibit Space		\$6,000

GOLD

<input type="checkbox"/> Luncheon	Tuesday	\$4,000
<input type="checkbox"/> Luncheon	Wednesday	\$3,500
<input checked="" type="checkbox"/> Dinner Wine	Monday Evening	\$2,750
<input type="checkbox"/> Dinner Wine	Tuesday Evening	\$2,750

SILVER

<input checked="" type="checkbox"/> Breakfast	Tuesday	\$2,500
<input checked="" type="checkbox"/> Breakfast	Wednesday	\$2,500
<input type="checkbox"/> Program Book		\$2,500
<input checked="" type="checkbox"/> Refreshment Breaks	Both days	\$2,000

GOLF SPONSORS

<input type="checkbox"/> Golf Balls	Monday	\$1,000
<input checked="" type="checkbox"/> Golf Prizes	Monday	\$2,500
<input checked="" type="checkbox"/> Golf Carts	Monday	\$1,500
<input checked="" type="checkbox"/> Drink Cart	Monday	\$1,500
<input type="checkbox"/> Lunch Boxes	Monday	\$1,500

CONVENTION GENERAL SPONSOR

<input type="checkbox"/> Golf Hole Sponsorship		\$250
<input type="checkbox"/> General Sponsorship	Amount	\$

6 MINUTE DRILL

<input checked="" type="checkbox"/> First	\$1,000
<input checked="" type="checkbox"/> Second	\$1,000
<input checked="" type="checkbox"/> Third	\$1,000
<input type="checkbox"/> Fourth	\$1,000



exhibitor registration

4

REGISTER VIA EMAIL lindag@ibanys.net OR MAIL IBANYS, 194 Washington Avenue, Suite 420, Albany, NY 12210

Booth Registration

Company Name

Company Street Address

City

State

Zip

Booth Exhibitor (1)

Additional Booth Exhibitor (2) Add'l fees see below

Contact Email(s)

Contact Phone

Booth Selection Preference 1. 2. 3.

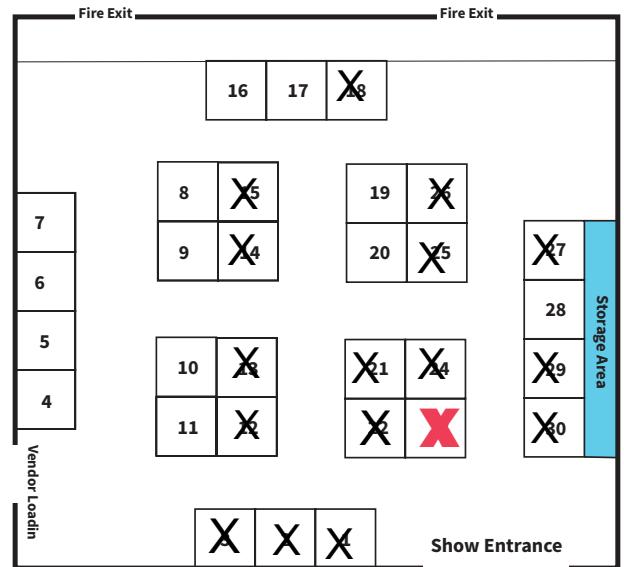
Booths

- Please make your booth selection preference above AND include payment with the reservation form below.
- 10' x 10' booth includes sign, 6' table, two chairs and waste can.
- Booth fees include registration for (1) ONE PERSON ONLY. **Only one additional vendor in booth at reduced rate of \$850. Additional registrant must complete registration form and pay full registration rate.**

AGREEMENT. By completing and signing this form, I am agreeing that I understand that IBANYS assigns booth space on a first-come, first-served basis, and that my booth placement may be changed within reason. I understand that my booth space will be not be assigned until IBANYS receives my full payment, and that my company will not be listed on any correspondence until said payment is received. I further understand that all booth personnel must also be registered as convention attendees, and must pay admission accordingly. I agree that IBANYS will retain my payment in the event that my booth representatives are unable to attend, and that IBANYS is not responsible for any loss of money or property from booth abandonment, theft, accident, injury, or any other causes. I have read and am aware that this provision is an express condition of this registration agreement, and that all agreements herein shall be construed in accordance with the laws of the State of New York.

Signature

Date



Calculate Booth & Activity Fees

SINGLE BOOTH MEMBER	x	\$1,450 each	=	\$ _____
NON-MEMBER EXHIBITOR	x	\$1,950 each	=	\$ _____
ADDITIONAL EXHIBITOR IN BOOTH	x	\$850 each	=	\$ _____
GOLF _____ Golfers	x	\$150 each	=	\$ _____
Name _____	Handicap _____			
Name _____	Handicap _____			
Name _____	Handicap _____			
Name _____	Handicap _____			

Grand Total = \$ _____

Exhibitor Times

MONDAY, JUNE 12	1:00-5:00 pm	Vendor Booth Set-up
	5:30-7:00 pm	Tradeshow Opens/ Welcome Vendors/ Cocktail Reception
TUESDAY, JUNE 13	5:30-7:30 pm	Tradeshow Floor Opens/ Cocktail Reception/ Silent Auction
WEDNESDAY, JUNE 14	7:00-11:00 am	Breakdown of Booths by 11:00 am

Choose Tuesday Dinner

Plated Dinner. **CHOOSE ONE PER PERSON, use initials for dinner selection if more than one Registrant on Registration Form**

- ____ Filet of Beef
____ Grilled Salmon
____ Frenched Chicken Breast

Total Payment \$

(fill in **GRAND TOTAL** amount from above)

☐ My check is enclosed \$ _____ Make checks payable to /IBANYS ☐ Please invoice

☐ Charge \$ _____ to ☐ MasterCard ☐ Visa ☐ Amex

Credit card #

Exp. date

CVV# (Amex on front of card)

Print card name

Credit card address (if different than above)

Signature