



Bringing a World of Energy Experience Together

## The Critical Role of Energy Storage in Decarbonization

### Three-Part Series

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##### Energyzt

Energyzt offers a comprehensive set of business advisory services and analytical product offerings for companies operating in the energy industry.

Whether investing in the energy industry, improving operations, or aligning an asset portfolio with strategic direction, Energyzt offers global expertise, cutting-edge analytics and relevant business experience to provide clients with a leading advantage.

#### GLOBAL TEAM OF ENERGY EXPERTS

Energyzt is a global collaboration of energy experts who create value for our clients through actionable insights. Combining deep industry expertise with state of the art analytical capabilities, we help companies make informed business decisions that create competitive advantage. With changing dynamics of the energy industries increasing market uncertainty and business risk, a more rigorous approach is required.

#### MULTIDISCIPLINED AREAS OF EXPERTISE

Energyzt is structured into three functional areas of excellence that include advisory services, industry analytics, and support for business development functions. Energyzt consists of a core team of energy experts representing the power sector, transmission, natural gas industry, coal markets, environmental policy and finance, along with an overseas team that offers operational research, programming and modeling support.

#### APPLIED EXPERIENCE

Members of the Energyzt team have long-standing history working in industry, economic consulting firms, management consulting firms, private equity, research companies, engineering companies and government. The combination of industry expertise, market experience, and advanced analytics brings a

unique set of market insights that are supported by facts and defensible in a court of law or regulatory hearing.

To learn more, please visit our website at: [www.energyzt.com](http://www.energyzt.com) or contact us at 888-479-9444.

**Foley Hoag LLP**

With offices in Boston, New York, Washington, DC, and Paris, Foley Hoag provides innovative, strategic legal services to public, private and government clients across the globe. The firm has one of the region's leading clean tech and renewables practices. Foley Hoag provides services to over 150 clients in the energy technology and renewables space, including project finance; venture capital finance; portfolio and individual project acquisitions; patent; tax equity financing; energy regulatory; environmental, and corporate with specialized expertise in the structuring of wind, solar and anaerobic digester development companies, PPAs, net metering credit sales agreements, REC and SREC sales, turbine purchase agreements, O&M contracts and property tax agreements. Repeatedly rated #1 in Massachusetts by Chambers, Foley Hoag's environmental practice has significant expertise in the permitting of major transmission lines, solar development on brownfields and landfills and defending wind projects in noise-related litigation. [www.foleyhoag.com](http://www.foleyhoag.com).

**MPINarada**

MPINarada is a leader of the broadest and most reliable valve-regulated lead acid (VRLA) and lithium battery solutions for telecom, data center, colocation, edge, ESS, grid, microgrid, and C&I. Innovative battery and energy storage solutions are our core business. We offer localized engineering and design support, sales engineering, and multiple inventory locations. Integrity, innovation, and responsiveness to customer needs are our hallmark. Our offerings include batteries, cabinets, racks, and battery monitors. Our entire team is focused on meeting, or exceeding, our customer's expectations with on-time deliveries, outstanding customer support and creative solutions.

**TRC**

TRC is a leader in the provision of siting, environmental permitting, engineering, and construction support services to the power and utility markets. Economic, environmental and regulatory pressures, along with technological advancements, is rapidly transforming the power and utility markets. Market issues of fluctuating costs, dramatic shifts in the generation fuel mix, a continued expansion of renewables, growth in distributed energy and greater investment in resilient infrastructure are interwoven with complex business issues including ratemaking reform, mergers and acquisitions and staff outsourcing. TRC serves as a trusted partner to help tackle today's challenges and explore opportunities for tomorrow.

The depth and breadth of our capabilities, and our commitment to the energy sector, has resulted in a focus on full life-cycle support of energy projects. From power system and critical issues studies through permitting, construction support, air measurements, auditing, operations, remediation, engineering, and decommissioning, our staff of over 5,500 engineers, scientists and consultants guide our clients through the development and implementation of solutions that meet safety, environmental, financial, schedule, and stakeholder goals.

TRC designs innovative solutions that navigate and adapt to complex industry change, manage risk and deliver safe, reliable service to utility and power customers. We achieve results, from concept to operation, for energy supply and delivery systems, environmental management, energy efficiency and advanced energy programs. Our regional teams understand the local requirements and sensitivities and draw on our national resources to deliver projects that exceed client expectations.

With deep roots in environmental permitting, project development, and engineering, TRC has been at the forefront of the market's shift to renewable energy systems and emerging energy technologies. Our teams plan, permit, engineer and support construction for solar, wind, hydro, biomass, biogas and energy storage projects nationwide. We leverage long standing relationships with electric utilities and federal, state and local regulatory agencies to efficiently complete development and advance projects into operation.

## **Corporate**

### **Daymark Energy Advisors**

Daymark Energy Advisors provides management and investment advisory services, supported by the highest quality analytics, to the North American electricity and natural gas industries. For 40 years we have proudly served a diverse client base, including electric and gas utilities, suppliers and large end-use consumers, developers and investors, and regulatory commissions and public policy organizations across the U.S. and Canada. We work closely with our clients to help them make the best possible decisions.

Please visit us at [www.DaymarkEA.com](http://www.DaymarkEA.com) to learn more about our team.

### **FirstLight Power**

FirstLight Power (FirstLight) is a leading clean power producer and energy storage company in New England with a portfolio that includes nearly 1,400 megawatts of pumped-hydro storage, battery storage, hydroelectric generation, and solar generation – the largest clean energy generation portfolio in New England today. Based in Burlington, MA, with operating offices in Northfield, MA and New Milford, CT, FirstLight provides stewardship of and recreational access to 14,000 acres of land and waters along the Connecticut, Housatonic, Shetucket, Still, and Quinebaug Rivers. To learn more, visit [www.firstlightpower.com](http://www.firstlightpower.com).