

## **Andrew Smith New Vice President of Operations at Avontus Software**

As Avontus Software continues to grow, Andrew Smith has assumed the new role of Vice President of Operations. This change will ensure that Avontus continues to deliver the finest pre- and post-sales support. In his new role Andrew will be responsible for the operational and customer-facing areas of the business globally. “Ensuring our customers have the best user experience from sale to support is critical, and as we expand our software offering and market presence it is essential that we remain customer-focused,” said Smith.

Prior to joining Avontus in 2014, Andrew spent 11 years in the scaffold industry working with both large and small scaffolding contractors. Andrew has extensive experience in project, site, contract, and branch management, and he is an active member of scaffolding associations in both North America and Europe.

“First and foremost, Avontus is focused on the customer. As we expand and enhance our product offerings, having Andrew in place will ensure we continue to meet our customers’ expectations,” commented Brian Webb, CEO/Founder. “Andrew is well-known and well-liked in the industry and we are fortunate to have him as part of our team,” Brian added.

With the new releases of Scaffold Viewer and Scaffold Designer expected in the coming weeks, augmented reality is being added to the already successful suite of scaffold design and visualization tools, which saw the addition of virtual reality in 2017.

“Being a technology partner for our customers will continue to be a core value as we expand our sales and support teams,” added Smith, “and ensuring that we have a scalable infrastructure in place will be critical to our customer success moving forward.”

For more information about Avontus and our scaffolding solutions visit [www.avontus.com](http://www.avontus.com) or email [sales@avontus.com](mailto:sales@avontus.com).