The Complete **Home Buying Experience**

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The Pre-Approval Process

Get Pre-Approved for a Mortgage Before the Home Search

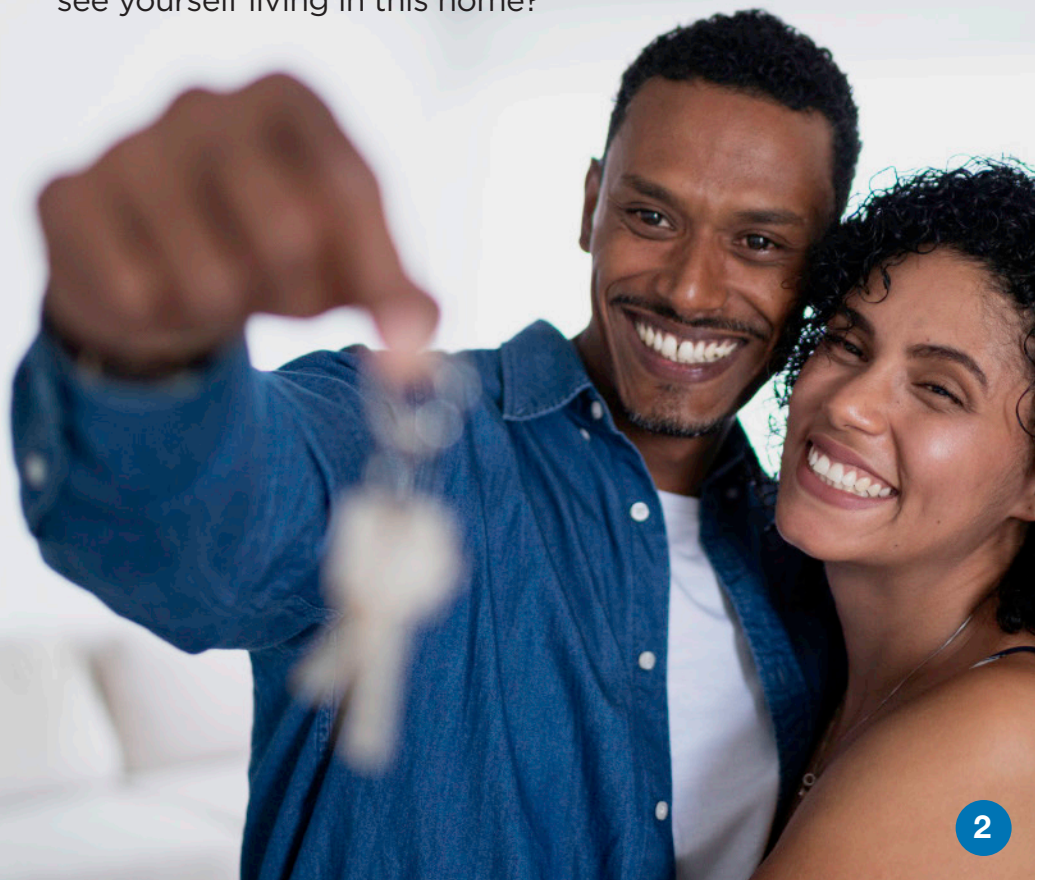
- I will connect you with a trusted lender to guide you through the pre-approval process.
- Once you know how much you can borrow, I will refine your home search accordingly.
- Pre-approval increases the chances that a seller will accept your offer, since it shows you are serious about buying.



Finding Your Dream Home

When we begin the search, we will meet to determine what your perfect home will look like.

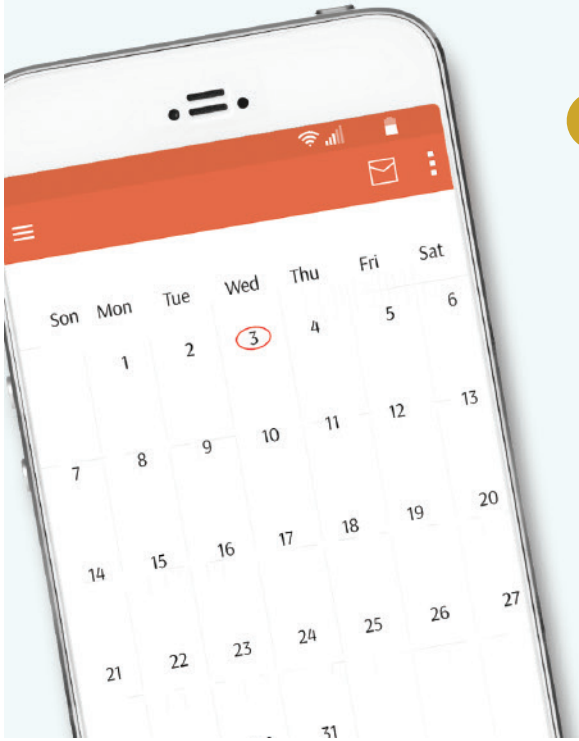
- You'll describe your needs, wants and nice-to-have features such as the number of bedrooms, a big backyard, office space, etc.
- Describe the location — what school districts do you want? Should the neighborhood be walkable? Are you close to family?
- Think about your future in the home. Is this a starter home or an upgrade? How long do you see yourself living in this home?
- As I actively search the MLS for homes that fit your description, I encourage you to search for listings online to find possible options. Send me a list of the ones you'd like to see in-person, and I will arrange a showing for each.
- After viewing homes, we will discuss to go over what worked with each and decide whether to move forward.



Clear and Open Communication

During your home search, I'll be there to guide you every step of the way.

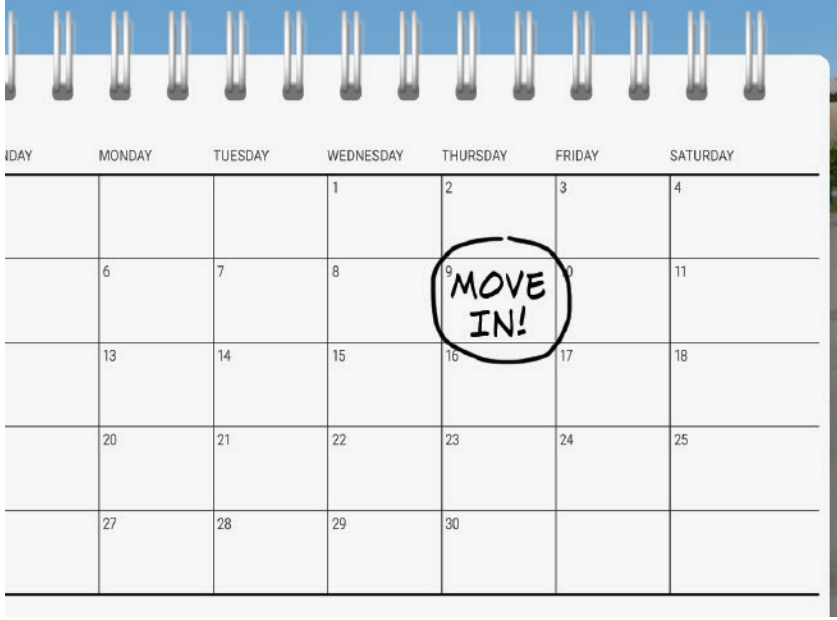
- I'll call you weekly to update you on the home search.
- We'll meet periodically to review market conditions and adjust our buying strategy as needed to get you into your dream home.
- Transparency is key. I keep communication lines open to ensure you are comfortable and confident with every part of the transaction.



Negotiating and Structuring the Sale

My Promise to You:

- Advise you on the appropriate price to offer and present it to the seller's agent.
- Thoroughly review contracts to look for any red flags.
- Negotiate the strongest terms to create a solid transaction that will close on time without any surprises.





Complete Transaction Management

Once your offer is accepted, I will smoothly navigate you through the transaction.

- Count on me to manage all the details of your real estate transaction on a daily basis.
- I will stay on top of all other matters to be sure your real estate transaction closes in a timely fashion — and with as little stress as possible!



The Client Appreciation Program

My business is built on relationships, so I aim to provide you with outstanding service and care before, during and after the sale!

- Even after your closing, I'll be there to assist you with all your real estate needs.
- You'll receive valuable information from me in the mail or via email on a monthly basis to keep you educated and informed.
- Consider me your source of referrals for all types of businesses, whether related to a real estate transaction or not. I've partnered with competent professionals who would be happy to serve you.
- I host client events that you will be invited to attend!



Excellence is My Minimum Standard!
Your referrals are the foundation of my business, so I aim to exceed your expectations every step of the way.