Agenda

• Survey
• Overview of SALC Program
• Review Capacity and Project Development Program
• Eligibility Criteria
• Application Process and Timeline
• Next Steps and Questions
Sustainable Agricultural Lands Conservation

- **Protect** agricultural lands to support infill and compact development
- **Contribute** to carbon neutrality and build climate resilience
- **Safeguard** economic sustainability and food security
- **Protect** biodiversity
- **Enable** enduring conservation of working lands
- **Advance** equity and opportunity for all regions of California
Funding

• 10% of the AHSC Program’s GGRF monies
• Round 7 cycle awarded $65 million in funding to 19 acquisition projects and 3 planning projects
• Round 8 funding to be determined after May auction
Eligible Project Types

Capacity and Project Development

Acquisitions

Land Use Plans
Capacity and Project Development
Grants Overview
Capacity Grants - Eligible Activities

- Build organizational and financial capacity to develop agricultural conservation acquisition projects.
- Assist eligible applicants in developing agricultural conservation easement and fee acquisition projects.
- Cover associated costs for acquisition projects funded by a non-DOC program.
Capacity Overview

• Round 8 - $3 million available

• Tier 1: Up to $100,000 for first time capacity applicants with Department or who have 0-2 paid staff

• Tier 2: Up to $250,000 to applicants who have received a capacity grant from the Department or have 3 or more paid staff

• Grant term – Three years
Capacity Grants - Eligible Applicants

• Cities
• Counties
• Non-profit organizations
• Resource conservation districts (RCDs)
• Regional park or open-space districts
• Regional park or open-space authorities
• California Native American tribe (federally recognized)
• California Native American tribe (on NAHC list)
Capacity Grants - Eligibility Criteria

• The applicant is an Eligible Applicant as defined in the guidelines

• The proposal is for an eligible activity

• The proposal demonstrates that the requested funding will increase the applicant’s capacity to initiate and conduct agricultural land conservation activities
### Agricultural Conservation Acquisition Project Development Grants Selection Criteria

<table>
<thead>
<tr>
<th>Program Goals</th>
<th>Points</th>
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<tbody>
<tr>
<td>The extent to which the project(s) proposed for development meet the program’s goals.</td>
<td>35</td>
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<tr>
<th>Equity</th>
<th>Points</th>
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<td>The extent to which the proposal will advance equity and opportunity by providing meaningful benefits to a priority population or increasing new, Veteran, or Native American farmer or rancher access or tribal access to State funding for agricultural conservation acquisitions.</td>
<td>30</td>
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<th>Sustainability</th>
<th>Points</th>
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<td>The extent to which the application demonstrates that increased organizational capacity to develop projects will be sustained after the life of the grant.</td>
<td>20</td>
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<tr>
<th>Budget</th>
<th>Points</th>
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<td>The costs described in the applicant’s budget are reasonable costs likely to be incurred in the development of one or more agricultural conservation acquisition projects.</td>
<td>15</td>
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<th>Total points received/Total points possible</th>
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<td></td>
<td>100</td>
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Capacity Grants – Required Application Materials

- Cover Sheet
- Executive Summary
- Narrative Questions
- Applicant Resolution of Support
- Work Plan
- Budget
- Documentation of Organizational Eligibility
- Project Boundary Maps (if available)

Tier 2 only:
- Documentation of Organizational Capacity
- Documentation of Fiscal Capacity
Organizational Capacity (Tier 2 applicants)

Tier 2 applicants must have:

- Board and/or management structure that provides oversight over staff work
- Tools and resources to track projects and the expenditure of grant funds, such as:
  - grant management software or spreadsheets
  - financial tracking systems
  - geographic information systems
- Professional staff within the applicant’s employ who have the knowledge and expertise to successfully develop conservation acquisition projects
- Experience successfully developing conservation acquisition projects within the last three (3) years
Organizational Capacity (Tier 2 applicants)

- A staff time-keeping system with the capacity to generate reports that break time down by grant task and by person
- Staff or a contractor sufficiently skilled to track project financials in a way that allows for efficient and accurate invoice submission
- *(For non-profits only)* Accreditation by the Land Trust Accreditation Commission or adopted equivalent or greater policies regarding conflict of interest, amendments, monitoring, stewardship endowments, and enforcement, as relevant
Tier 2 applicants must provide the following to demonstrate fiscal capacity to administer a grant:

- A copy of their current annual organizational budget
- A copy of the most recent financial audit (if an audit is not available, a copy of the organization’s recent financial statements).
Capacity Application Deadline

Applications due Monday, August 8, 2022

Email applications to salcp@conservation.ca.gov
Questions and Comments
Thank You!

https://www.conservation.ca.gov/dlrp/grant-programs/SALCP
salcp@conservation.ca.gov