Capacity and Project Development Grant Workshop

May 23, 2023

Agenda

- Survey
- Overview of SALC Program
- Review Capacity and Project Development Program
- Eligibility Criteria
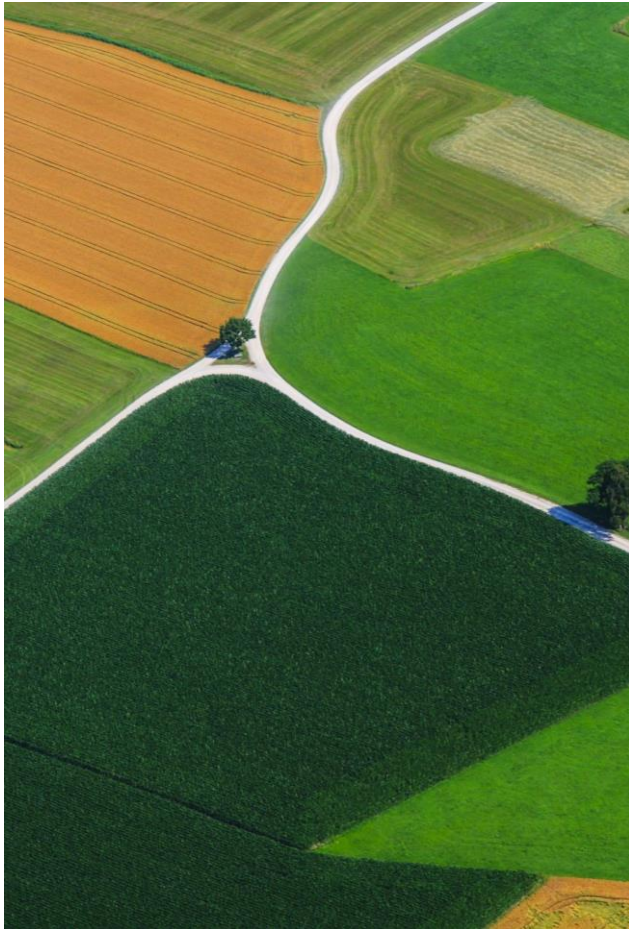- Application Process and Timeline
- Next Steps and Questions

CALIFORNIA STRATEGIC GROWTH COUNCIL

California Department of Conservation

Sustainable Agricultural Lands Conservation

- **Protect** agricultural lands to support infill and compact development
- **Contribute** to carbon neutrality and build climate resilience
- **Safeguard** economic sustainability and food security
- **Protect** biodiversity
- **Enable** enduring conservation of working lands
- **Advance** equity and opportunity for all regions of California

Funding

- 10% of the AHSC Program's GGRF monies

- Round 8 cycle awarded $74 million in funding to 24 acquisition projects, 3 planning projects, and 20 capacity projects

- Round 9 funding to be determined after May auction

Eligible Project Types

Capacity and Project Development

Acquisitions

Land Use Plans

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CALIFORNIA CLIMATE INVESTMENTS
Cap and Trade Dollars at Work

California Department of Conservation

Capacity and Project Development Grants Overview

Capacity Grants - Eligible Activities

- Build organizational and financial capacity to develop agricultural conservation acquisition projects

- Assist eligible applicants in developing agricultural conservation easement and fee acquisition projects

- Cover associated costs for acquisition projects funded by a non-DOC program

- Develop new 501(c)3 organization like a tribal land trust to partner with Federally or Non Federally recognized CA Native American tribes

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Capacity Overview

- Round 9 – aim to award 5% of total funding

- Tier 1: Up to $100,000 to build organizational and financial capacity to develop agricultural conservation acquisition projects

- Tier 2: Up to $250,000 to expand on existing capacity and develop agricultural acquisition projects

- Grant term – Three years

Capacity Grants - Eligible Applicants

- Cities

- Counties

- Non-profit organizations

- Resource conservation districts (RCDs)

- Regional park or open-space districts

- Regional park or open-space authorities

- California Native American tribe (federally recognized)

- California Native American tribe (on NAHC list)

Note: Active SALC Capacity grantees are not eligible to apply until grant is closed

Capacity Grants - Eligibility Criteria

- The applicant is an Eligible Applicant as defined in the guidelines

- The proposal is for an eligible activity

- The proposal demonstrates that the requested funding will increase the applicant's capacity to initiate and conduct agricultural land conservation activities

Capacity Grants - Selection Criteria

Agricultural Conservation Acquisition Project Development Grants Selection Criteria	Points
Program Goals	
The extent to which the project(s) proposed for development meet the program's goals.	/35
Equity	
The extent to which the proposal will advance equity and opportunity by providing meaningful benefits to a priority population or increasing new, Veteran, or Native American farmer or rancher access or tribal access to State funding for agricultural conservation acquisitions.	/30
Sustainability	
The extent to which the application demonstrates that increased organizational capacity to develop projects will be sustained after the life of the grant.	/20
Budget	
The costs described in the applicant's budget are reasonable costs likely to be incurred in the development of one or more agricultural conservation acquisition projects.	/15
Total points received/Total points possible	/100

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Capacity Grants – Application Materials

- Fillable Word Document
  - Please submit your application in Word document format to ensure formatting issues do not occur.
  - New budget template

Attachment 4: Budget Detail Worksheet

Grantee Name: <mark>**Grant #: TBD**</mark>

Budget Item	Units (if applicable)	Rate (if applicable)	Reimbursement Request	Grantee Match	Grand Total
Task 1 [Task Name]					
Consultant *(not to exceed)*	**Per RFP*		$ -	$ -	$ -
Staff *(See rate information below in Table 2)*	***Varies. See rates below.*		$ -	$ -	$ -
Subtotal			$ -	$ -	$ -
Task 2 [Task Name]					
Consultant *(not to exceed)*	**Per RFP*		$ -	$ -	$ -
Staff *(See rate information below in Table 2)*	***Varies. See rates below.*		$ -	$ -	$ -
Subtotal			$ -	$ -	$ -
Task 3 [Task Name]					
Consultant *(not to exceed)*	**Per RFP*		$ -	$ -	$ -
Staff *(See rate information below in Table 2)*	***Varies. See rates below.*		$ -	$ -	$ -
Subtotal			$ -	$ -	$ -
Task 4 [Task Name]					
Consultant *(not to exceed)*	**Per RFP*		$ -	$ -	$ -
Staff *(See rate information below in Table 2)*	***Varies. See rates below.*		$ -	$ -	$ -
Subtotal			$ -	$ -	$ -
Other Expenses					
Education / Training	*not to exceed*		$ -	$ -	$ -
Mileage	*not to exceed*		$ -	$ -	$ -
Indirect Costs (not to exceed 20% of grant)	*not to exceed*		$ -	$ -	$ -
Subtotal			$ -	$ -	$ -
Grand Total			**$ -**	**$ -**	**$ -**

add rows as needed

TABLE 2: RATES DETAIL

Title	Rate ($/hour)	Notes
Staff Rates		***Hours will vary by position. Amount for reimbursement not to exceed amount stipulated and allocated by workplan phases.*
[Position Title]	$0.00	
[Position Title]	$0.00	
[Position Title]	$0.00	
Consultant		**Total amount not to exceed that which is listed in this budget component of the grant agreement.*

Add / Delete po...

SALC Budget

Capacity Grants – Required Application Materials

- Grant Application Checklist
- Cover Sheet
- Executive Summary (1/2 page maximum)
- Narrative Questions
- Applicant Resolution of Support
- Work Plan
- Budget

Capacity Grants – Required Application Materials

- Documentation of Organizational Eligibility
- Project Boundary Maps (if available)
- Priority Population Benefits table (if applicable)

Tier 2 only:
- Documentation of Organizational and Fiscal Capacity

Organizational Capacity (Tier 2 applicants)

Tier 2 applicants must have:

- Board and/or management structure that provides oversight over staff work

- Tools and resources to track projects and the expenditure of grant funds, such as:

  - grant management software or spreadsheets
  - financial tracking systems
  - geographic information systems

- Professional staff within the applicant's employ who have the knowledge and expertise to successfully develop conservation acquisition projects

Organizational Capacity (Tier 2 applicants)

- A staff time-keeping system with the capacity to generate reports that break time down by grant task and by person

- Staff or a contractor sufficiently skilled to track project financials in a way that allows for efficient and accurate invoice submission

- *(For non-profits only)* Accreditation by the Land Trust Accreditation Commission or adopted equivalent or greater policies regarding conflict of interest, amendments, monitoring, stewardship endowments, and enforcement, as relevant

Fiscal Capacity (Tier 2 applicants)

Tier 2 applicants must provide the following to demonstrate fiscal capacity to administer a grant:

- A copy of their current annual organizational budget
- A copy of the most recent financial audit (if an audit is not available, a copy of the organization's recent financial statements).

Capacity Application Deadline

Applications due Friday, July 21, 2023

Email applications to salcp@conservation.ca.gov

Questions and Comments

Thank You!

https://www.conservation.ca.gov/dlrp/grant-programs/SALCP
salcp@conservation.ca.gov