



A message from Thomas Flavin Head of Distribution, Employee Benefits

A special letter to employee benefits producers

In difficult and unsettling times like these, Equitable is doing everything we can to help our clients find the peace of mind and financial security they need. Like you, we are working remotely, and are ready and able to help you via email, phone calls, and video conferences – with no disruption to business.

As the situation evolves around us, we wanted you to have the answers you need. To that end, we have created a [webpage](#), dedicated to answering your questions and helping you conduct business.

[Visit the website now.](#)

Additional questions and answers

In addition to the topics we covered in the Frequently Asked Questions I sent last week, the new website includes these and much more:

Dental claims, including teledentistry, and additional questions about continuity and eligibility for coverage – so your clients can more effectively protect their employees.

Technology and how EB360®, our powerfully simple platform, can help you, your clients, and their employees stay healthy, manage their benefits, and get the important information they need.

Here's how to register and get started on EB360®

Contact your Equitable Sales Executive or Account Manager, or call Customer Service at 866-274-9887, Monday through Thursday, 8:00 AM to 6:30 PM ET; Friday, 8:00 AM to 5:30 PM ET.

Coping with the Coronavirus

The uncertainty surrounding the spread of COVID-19 and the disruption it's causing in our lives can take a toll on our emotional well-being. We are offering this [digital Coronavirus toolkit](#) from our Employee Assistance Program (EAP) provider, ComPsych to all employers and their employees regardless of whether they have purchased this coverage. Please share it with your family, friends, and clients to help them get through this difficult time.

For over 161 years, Equitable has helped our clients face the future with confidence – through serious events and periods of market volatility. Today, more than ever, we stand ready to help you and your clients pursue long and fulfilling lives.

Stay safe and healthy!

Sincerely,

Thomas Flavin
Head of Distribution, Employee Benefits