

2021

Calling all Small Businesses, Startups and
Entrepreneurs in Virginia's Blue Ridge!



Selling to the Commonwealth

Lead Generation with eVA

Are you looking for new sales growth markets?
Join us for a **FREE Workshop!**

Wednesday, May 12 | 10 AM - 12 PM
Virtual Webinar via Zoom

This advanced workshop is the 2nd in our series & focuses on lead generation. This hands-on session explores the public transparency tools available on the eVA website. You'll learn how to identify buyers who are buying what you sell, determine prices being paid for goods/services, identify who's getting business. We'll also walk through the Virginia Business Opportunities public posting page.



The workshop is **FREE**, but **ADVANCED REGISTRATION** is required at:

<https://us02web.zoom.us/join/register/tZckdOmgqzwuG9xP42K02dyLIPZe1H4qsRyW>

For more information contact:

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