

## 2020 Self Storage Advisory Forum Overview

Newmark established a self storage advisory forum at the start of the pandemic in 2020 to bring real time information to clients and the market. Below are links to highlights from each of those forums held throughout the year.

The forums featured Newmark’s Self Storage Team as well as the Advisory and Valuation Team and included guests from all sides of the capital and operational space within the self storage industry, including Heitman, Westport Properties, Jernigan Capital, CubeSmart, Extra Space, Life Storage, National Storage Affiliates, Simply Self Storage, PGIM, Harrison Street Real Estate, SROA Capital, SmartStop Self Storage, Storage Express, StorageMart, Absolute Storage Management, Merit Hill Capital, KeyBanc Capital Markets, BMO Capital Markets and Citi Capital Markets.

<p><b>DECEMBER 10, 2020</b></p> <p>Expectations for 2021</p> <p><a href="#">READ MORE</a></p>	<p><b>OCTOBER 21, 2020</b></p> <p>Strong Demand, Consolidation and Operations</p> <p><a href="#">READ MORE</a></p>	<p><b>SEPTEMBER 23, 2020</b></p> <p>Rate Increases, Transaction Volume and New Supply</p> <p><a href="#">READ MORE</a></p>	<p><b>AUGUST 19, 2020</b></p> <p>Normalizing Operations and Expanded Leasing Season</p> <p><a href="#">READ MORE</a></p>
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<p><b>APRIL 08, 2020</b></p> <p>Deal Flow and Operational Headwinds</p> <p><a href="#">READ MORE</a></p>	<p><b>APRIL 01, 2020</b></p> <p>Managing Turbulent Times in Self Storage</p> <p><a href="#">READ MORE</a></p>		