


Agent Advantage: Education E-News

[Calendar](#)

[GACAR Education](#)

[CE Shop for Continuing Education](#)

April FOREWARN Training



**SAFER SHOWINGS.
SMARTER ENGAGEMENTS.**

Register for a FOREWARN Training and Live Q&A

Know your prospect...in seconds

- 1 Receive a call
- 2 Enter phone # in FOREWARN app
- 3 Get instant prospect info (identity verification, criminal history and more)

Results for:
561-555-1212
Name: John Doe
Address: 111 S Main,
Boca Raton, FL 33431

- 15 Phone Records
- 27 Address History
- 7 Possible Criminal/Infraction Records
- 3 Possible Criminal/Infraction Records
- 5 Possible Court Records
- 4 Property Records
- 3 Vehicle Records

APRIL

April 14, 2026	10:00 AM	Eastern Time (US & CA)	Register >
April 30, 2026	02:00 PM	Eastern Time (US & CA)	Register >

To set up your password, visit <https://app.forewarn.com/membersetup>

www.FOREWARN.com
support@forewarn.com | 855-548-0897

FOREWARN LLC (FOREWARN) is not a "consumer reporting agency" and its services do not constitute "consumer reports" as those terms are defined by the Fair Credit Reporting Act, 15 U.S.C. § 1681 et seq. (FCRA) or other state statutes. Accordingly, FOREWARN's services may not be used in whole or in part as a factor in establishing an individual's eligibility for credit, insurance, employment, or any other legally purpose permitted by the FCRA.

Your safety—and your clients’—should always come first. This training shows you how to use FOREWARN to quickly verify prospects, identify potential risks, and approach every showing with confidence. Learn how to access valuable insights in seconds before meeting a new contact. It’s a simple tool that can make a big difference in your day-to-day business.

April 14 | 10:00 AM (ET)
April 30 | 2:00 PM (ET)

April Forewarn Training

Bylaws Changes + GACAR Board of Directors Meetings

PROPOSED BYLAWS CHANGES

GACAR BOARD OF DIRECTORS MEETING INVITE



Notice: Proposed Bylaws Changes

The Board of Directors will be reviewing proposed changes to the bylaws at their next meeting. These changes were recommended by the Bylaws Committee. Members are welcome to attend to hear the discussion. Please be sure to register if you plan to attend.

Review the Proposed Changes:

Click the link below to review the redline version showing the proposed revisions, as well as the full updated version that will take effect if the changes are approved.

Meeting Details:

 Thursday, April 16  11:30 AM  GACAR Board Room

Questions or More Information:

For questions or more information about the proposed bylaws changes or about the board meeting, please reach out to Lisa Gurske at 352-332-8850 or lgurske@gacar.com.

The GACAR Board of Directors will be reviewing proposed updates to the Association's bylaws at the upcoming April meeting. Members are encouraged to attend to stay informed and hear the discussion firsthand.

You can review the proposed changes in advance using the links below, including both the redline version and the full updated draft:

 Thursday, April 16 | 11:30 AM
 GACAR Board Room

[Register for the Board Meeting](#)

[View Redline Version \(Proposed Changes\)](#)

[View Full Updated Bylaws Draft](#)

The Contract Mastery Series: Session 2

April 17 | 9:00- 10:30AM



Contract Mastery Series



Session 2: Paragraphs 3-8

Ready to master the contract with clarity and confidence? This session takes an in-depth, practical look at Paragraphs 3–8 so you can complete every line correctly and protect your deals! Missed the first session? No problem—jump in and join any session that fits your schedule!



Time: 9:00-10:30 AM

Date: April 17, 2026



Where: GACAR Conference Room

[Register Now](#)

Ready to feel more confident navigating your contracts? This session dives into Paragraphs 3–8, giving you a clear, practical understanding so you can complete contracts accurately and protect your deals. Whether you're brushing up or building your foundation, this is a must-attend for every agent.

[Contract Mastery Series: Session 2](#)

Stellar MLS: Beyond the Everyday Basics

All day- April 15

Get more out of the tools you use every day. This series is designed to help you work more efficiently, communicate better with clients, and elevate your overall business strategy!

Matrix Beyond the Basics:
Widgets, Stats, & Market Reports



10:00- 11:00AM

Understand your market on a deeper level using tools like Market Watch and reports. Learn how to analyze trends and communicate insights clearly to your clients. Strong data knowledge helps position you as the expert in every conversation.

*Matrix Beyond the Basics:
Widgets, Stats, & Market
Reports*

Matrix, MLS-Touch, and Prospects
CRM Integration



1:15- 2:15PM

Discover how your MLS tools work together to

Enhancing Your Buyer's
Experience with OneHome and
Prospects CRM



11:15AM- 12:15PM

Learn how to streamline communication and stay organized using OneHome and Prospects CRM. This session helps you create a smoother, more connected experience for your clients. Better systems lead to stronger relationships and repeat business.

*Enhancing Your Buyer's
Experience with OneHome and
Prospects CRM*

Matrix Map Searching



2:30- 3:30PM

Take your searches to the next level with map tools that create precise, efficient

simplify your workflow.
Learn how to manage leads, stay connected, and keep your business running efficiently. When your systems are aligned, everything feels easier.

Matrix, MLS-Touch, and Prospects CRM Integration

results. Learn how to draw boundaries, apply layers, and customize searches for your clients. It's a simple upgrade that makes a big difference in your daily workflow.

Matrix Map Searching

Industry Insights: The Down Payment Assistance Playbook

April 23 | 3:00- 5:00PM + 6:00- 8:00PM

Industry Insights Down Payment Assistance Playbook:

Hear from local housing experts about programs that could help your buyers qualify for up to \$100,000 in down payment assistance:

 Marion County Community Services	 City of Gainesville Housing Department
 Alachua County Housing Division	 Neighborhood Housing and Development Corporation

**LIGHT REFRESHMENTS PROVIDED. FREE TO ATTEND.
Thursday, April 23rd 3:00- 5:00PM**

When?

**Check-in: 3:00-3:30 PM
Program: 3:30-5:00 PM**

Where?

**GACAR Conference Center
1750 NW 80th Blvd
Gainesville, FL 32606**

Join us right after for YPN

HAPPY HOUR

BJ's Restaurant & Brewhouse
6611 W Newberry Rd, Gainesville, FL 32605



**No registration required!
April 23rd 6:00- 8:00PM**

More buyers may qualify than you think—you just need to know the programs. **Hear directly from local housing experts about resources offering up to \$100,000 in assistance.**

Learn how to better guide your clients and turn more “not yet” buyers into “yes.” Knowledge like this can directly impact your ability to close deals.


****Join YPN for Happy Hour RIGHT after this class at BJ's Restaurant and Brewhouse to grab a drink and hangout with fellow realtor members!****

Industry Insights: Down Payment Assistance Playbook: Local Programs That Help Your Buyers Say Yes

Stellar MLS Product Training Day






May 13th | 8:30AM- 12:30PM

Are You Confident In Using Stellar MLS?



Stellar MLS Product Training Day

This workshop features three essential **MLS tools**- taught by Rusty Carpenter with Stellar MLS:





1 **Realist** – Learn how to leverage property data, tax records, and market insights to better serve your clients.

2 **ShowingTime** – Master scheduling, showing management, and client communication tools.

3 **RPR (Realtors Property Resource)** – Discover powerful reports, analytics, and prospecting tools to grow your business.

May 13th- 8:30 AM - 12:30 PM
Three Powerful Tools, One Registration!



If you attend one class this month—make it this one!

Get hands-on with three essential MLS tools: Realist, ShowingTime, and RPR, all designed to help you better serve your clients and streamline your business. This session is built to give you practical, real-world scenarios you can use immediately. One morning, three powerful tools, and a stronger, more efficient workflow.

Stellar MLS Product Training Day

*****Realtors are required to complete Fair Housing/ Anti-Bias Training upon becoming a member, and every 3 years thereafter, coinciding with the Code of Ethics training timeline. This requirement is in addition to the Code of Ethics training. Qualified training must be of not less than 2 hours of instructional time. The training must meet specific learning objectives and criteria established by the National Association of Realtors. This requirement will begin January 1, 2025 with a deadline of December 31, 2027.***

The CE Shop- April Sales:



The CE Shop

Real Estate starts with **REspect**

SAVE 35%
on real estate education that supports ethical and compliant practices.

Promo Code **FAIR**

GACAR
Gulf Coast Association of Realtors

<https://gacar.theshop.com/real-estate>

Offer valid 4/1/26 - 4/30/26. Visit Terms and Conditions for details.

The CE Shop- Online Continuing Education

Remember! To maintain your real estate license in Florida, you must complete 14 hours of continuing education every two years! The CE Shop is a great source for getting those done.

Don't miss out on their End of April Sales of 35% with the code:

FAIR



***Have Questions?
Need Clarity?***

Make sure to contact ***Teresa Layne!***

Teresa's Email

Call GACAR

2026 DIAMOND SPONSOR



[Florida Legal Title](#)

2026 PLATINUM SPONSORS

Platinum



Sponsor

Advisor's Mortgage Group

Alachua Title Services, LLC

Ameris Bank

HMA Mortgage

South State Bank

The Best Restoration, LLC

U.S. Title

2026 GOLD SPONSORS

Gold



Acrisure Mortgage, LLC
NMLS ID# 152859

Sponsor

Atlas Title

Crane and Hyatt Insurance

Holden, Roscow, & Caedington PL

McGriff- Williams Insurance

Salter-Feiber, PA

Schneider & Associates Insurance

Florida Credit Union

Planet Home Lending

Acrisure Mortgage

2026 SILVER SPONSORS

Sandberg Phoenix

Landmark Mortgage Planners

Thank you to our incredible sponsors for helping us grow a stronger, more connected community!

Your support plants the seeds of impact, and we're so grateful to have you on this journey with us!



Try email marketing for free today!