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# Sacramento Area-based Business Advocacy Groups

Ranked by Best Available Companywide Revenue

Locally Researched by: Sharon Havranek and Rebekkah McCurry, Sacramento Business Journal  
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Organizations considered for this list have headquarters in Sacramento, El Dorado, Placer or Yolo counties. Information was provided by organization representatives, Internal Revenue Service 990 forms and organization web sites.

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Rank	Organization	Revenue Volume 2016	Purpose	Year Founded Locally		
1	<b>California Hospital Association</b> 1215 K St. #800 Sacramento, CA 95814 916-443-7401 calhealth.org <a href="#">See full profile</a>	\$34.08 million <sup>1</sup>	To represent the interests of California's hospitals and health systems with the legislature, administration and regulatory agencies	1995		
2	<b>California Chamber of Commerce, dba CalChamber</b> 1215 K St. #1400 Sacramento, CA 95814 916-444-6670 calchamber.com <a href="#">See full profile</a>	NA	To provide guidance and advocacy for California employers so businesses can comply with frequently changing labor laws and thrive in a heavily regulated environment	1890		
3	<b>California Dental Association</b> 1201 K St. 16th Fl. Sacramento, CA 95814 800-232-7645 cda.org	NA	To advocate for access to dental care; to provide resources for members including supply discounts, insurance coverage and dental practice support guides; legislative advocacy	NA		
4	<b>California Medical Association</b> 1201 J St. #200 Sacramento, CA 95814 916-444-5532 cmanet.org <a href="#">See full profile</a>	\$17.22 million <sup>1</sup>	To serve its members through a comprehensive program of legislative, legal, regulatory, economic and social advocacy	1856		
5	<b>California Farm Bureau Federation</b> 2300 River Plz. Dr. Sacramento, CA 95833 916-561-5520 cfbf.com <a href="#">See full profile</a>	NA	To work for the betterment of family farmers and ranchers in California through advocacy, ongoing outreach and economic services and products for those involved in agriculture	NA		
6	<b>Visit Sacramento</b> 1608 I St. Sacramento, CA 95814 visitsacramento.com	\$9.91 million <sup>9</sup>	To strengthen the positive awareness of the city and county of Sacramento as a convention and visitor destination; to increase revenue and stimulate economic development and growth for the community	NA		
7	<b>California Apartment Association</b> 980 9th St. #200 Sacramento, CA 95814 916-447-7881 caanet.org <a href="#">See full profile</a>	NA	To represent the ethical members of the rental housing industry in all aspects of government affairs within California and to provide information, products and services that contribute to the success of their businesses	NA		
8	<b>California Building Industry Association</b> 1215 K St. #1200 Sacramento, CA 95814 916-443-7933 cbia.org <a href="#">See full profile</a>	NA	To promote the development, knowledge, coordination, cooperation, uniformity and efficiency in the conduct of the homebuilding industry	1943		
9	<b>California Association of Health Facilities</b> 2201 K St. Sacramento, CA 95816 916-441-6400 cahf.org <a href="#">See full profile</a>	\$7.94 million <sup>1</sup>	To represent skilled nursing facilities and intermediate-care facilities; legislative advocacy; continuing education; group insurance	1950		
10	<b>California Restaurant Association</b> 621 Capitol Mall #2000 Sacramento, CA 95814 916-447-5793 calrest.org <a href="#">See full profile</a>	6,494,331 <sup>8</sup>	Jot Condi, CEO/President	NA	\$6.49 million <sup>6</sup>	NA
11	<b>California Bankers Association/Western Bankers Association</b> <sup>10</sup> 1303 J St. #600 Sacramento, CA 95814 916-438-4400 westernbankers.com	6,209,304 <sup>8</sup>	Stephen Andrews, CEO/President	NA	\$6.21 million <sup>6</sup>	NA
12	<b>Downtown Sacramento Partnership</b> 980 9th St. #200 Sacramento, CA 95814 916-414-0400 downtownsac.org <a href="#">See full profile</a>	6,050,664 <sup>8</sup>	Michael Ault, Executive director mault@downtownsac.org	NA	\$6.05 million <sup>6</sup>	NA
13	<b>California New Car Dealers Association</b> 1517 L St. Sacramento, CA 95814 916-441-2599 cncda.org	5,981,140 <sup>8</sup>	Brian Maas, President bmaas@cncda.org	NA	\$5.98 million <sup>6</sup>	NA
14	<b>Associated General Contractors of California Inc.</b> 3095 Beacon Blvd. West Sacramento, CA 95691 916-371-2422 agc-ca.org <a href="#">See full profile</a>	5,674,470 <sup>2</sup>	Peter Tateishi, CEO	NA	NA	\$5.67 million <sup>1</sup>
15	<b>California Association of Health Plans</b> 1415 L St. #850 Sacramento, CA 95814 916-552-2910 calhealthplans.org <a href="#">See full profile</a>	5,139,679 <sup>8</sup>	Charles Bacchi, CEO/President	NA	\$5.14 million <sup>6</sup>	NA
16	<b>Western Electrical Contractors Association Inc.</b> 3695 Bleckely St. Rancho Cordova, CA 95655 916-453-0112 weca-iec.org	4,901,301 <sup>2</sup>	Terry Seabury, Executive director tseabury@goweca.com	NA	NA	\$4.90 million <sup>1</sup>
17	<b>Consumer Attorneys of California</b> 770 L St. #1200 Sacramento, CA 95814 916-442-6902 caoc.com <a href="#">See full profile</a>	4,663,113 <sup>2</sup>	Nancy Drabble, Executive director	NA	NA	\$4.66 million <sup>1</sup>
18	<b>California Trucking Association</b> 4148 E. Commerce Way Sacramento, CA 95834 916-373-3500 caltrux.org	4,259,765 <sup>8</sup>	Shawn Yadon, CEO syadon@caltrux.org	NA	\$4.26 million <sup>6</sup>	NA
19	<b>California Veterinary Medical Association</b> 1400 River Park Dr. #100 Sacramento, CA 95815 916-649-0599 cvma.net <a href="#">See full profile</a>	3,942,830 <sup>8</sup>	Valerie Fenstermaker, Executive director vfenstermaker@cvma.net	NA	\$3.94 million <sup>6</sup>	NA
20	<b>California Grocers Association</b> 1005 12th St. #200 Sacramento, CA 95814 916-448-3545 cagrocers.com	3,847,439 <sup>2</sup>	Ronald Fong, CEO/President	NA	NA	\$3.85 million <sup>1</sup>
21	<b>North State Building Industry Association</b> 1536 Eureka Rd. Roseville, CA 95661 916-677-5717 northstatebia.org	3,200,000 <sup>7</sup>	Michael Strech, CEO/President michael@northstatebia.org	\$3.20 million <sup>3</sup>	\$3.50 million <sup>6</sup>	NA
22	<b>California Cable &amp; Telecommunications Association</b> 1001 K St. 2nd Fl. Sacramento, CA 95814 916-446-7732 calcable.org	3,061,923 <sup>8</sup>	Carolyn McIntyre, President cmcintyre@calcable.org	NA	\$3.06 million <sup>6</sup>	NA
23	<b>California Pharmacists Association</b> 4030 Lennane Dr. Sacramento, CA 95834 916-779-1400 cpha.com <a href="#">See full profile</a>	2,901,431 <sup>8</sup>	Jon Roth, CEO jroth@cpha.com	NA	\$2.90 million <sup>6</sup>	NA
24	<b>Sacramento Association of Realtors</b> 2003 Howe Ave. Sacramento, CA 95825 916-922-7711 sacrealtor.org <a href="#">See full profile</a>	2,885,442 <sup>8</sup>	Dave Tanner, CEO dtanner@sacrealtor.org	NA	\$2.89 million <sup>6</sup>	NA
25	<b>California Hotel &amp; Lodging Association</b> 414 29th St. Sacramento, CA 95816 916-444-5780 calodging.com	NA	To protect the rights and interest of the California lodging industry; legislative advocacy; educational training; communication; cost-savings	NA		