Tres Pricing

Tres pricing closely mirrors pricing for Trams Back Office (TBO) and ClientBase (CB) products. Exact pricing depends upon your configuration when fully converted. Analysis has shown that 98% of accounts were within 5% of the same price they are currently paying for Trams products.

To understand Tres pricing, especially when compared to TBO/CB pricing, it helps to understand the approach differences:

- TBO/CB are two separate products, that share a database. A user in one product is not a user in the other product. Pricing is based upon first users in each Trams and ClientBase. Tres is one product covering the functions of both Trams Back Office and ClientBase. (Owners via permissions control who sees what data.)
    For an owner or manager to use both ClientBase and Trams Back office with TBO/CB they would need to pay for usage in each system. With Tres they pay for access to only one system

- One system gives users more benefits. If an agent wanted to know what they got paid commission for (or what they didn't get paid commission for) with TBO/CB they would need to "ask" someone with TBO access. With Tres, they can simply look themselves

- Tres includes hosting costs (at no additional costs to you.) Tres is hosted on the Microsoft Azure platform allowing users access from anywhere they have internet access. Tres pricing has an "Agency Fee", which is based upon the number of users, along with a constant $10 per user fee. Pricing is as follows:

Users are $10 per month per user* + Agency Fee
(Note: there is no additional fee for branches)

Agency Fee is based on the number of users:

1 user	$ 50 per month
2 to 4 users	$ 75 per month
5 to 15 users	$125 per month
16- 60 users	$225 per month *

Agencies with users of 60 or more, please contact the Tres Sales Team for more information.

Sample Price scenario:

- 1 Trams Back Office user
- 2 branches
- 1 ClientBase Windows User
- 4 ClientBase Online Users.

Total cost for Trams / ClientBase: = $260 per month using current TRAMS Pricing
VS
TRES Pricing / Total users= 6
Total cost for Tres = $185 per month ($125 Agency Fee + 6 users at $10 = $ 185 per month.)