

# The Grapevine

OFFICIAL NEWSLETTER OF THE  
FRESNO ASSOCIATION OF REALTORS®

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## 2019 F.A.R. Board of Directors Candidates

The 2019 FAR Nominating Committee has met and presents the following candidates for your consideration for the upcoming June election.

There are 4 vacancies for 3 year terms

Julie Caglia  
Sandy Darling  
Annie Foreman  
Lupe Uribe  
Colleen Wiginton

In addition to the slate nominated by the committee, any other qualified REALTOR® member may be nominated by the membership by submitting a petition to Mary Van Ness at [mvanness@fresnorealtors.com](mailto:mvanness@fresnorealtors.com) signed by 10 REALTOR® members. Must be submitted no later than May 11, 2018

The Information is considered to be true and correct at the date of publication, changes in circumstances after the time of publication may occur

Kam Singh Wade  
Don Scordino

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# Fresno County Market Stats

## Fresno County



CALIFORNIA  
ASSOCIATION  
OF REALTORS®



March 2018

SELECT MONTH

Mar-18

SELECT COUNTY

Fresno

SELECT METRIC

Median Price

☒ Monthly Value

☐ Month-Month Percent Change

☐ Year-Year Percent Change

Median Price Monthly Value



Jan-09

Jan-11

Jan-13

Jan-15

Jan-17

Mar-08

Mar-18



hover

200,000.0 2M

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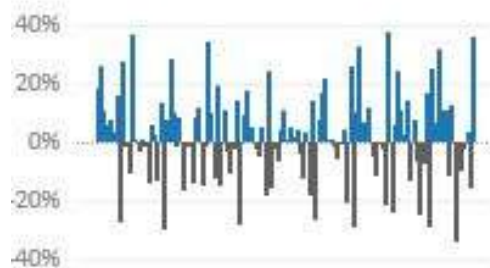
STATE DETAILS

COUNTY RANKINGS

ABOUT THE DATA

ABOUT THESE DASHBOARDS

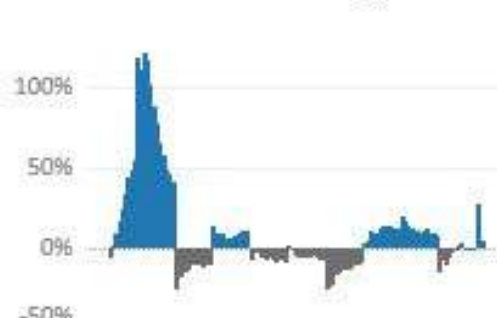
Month-Month Percent Change in Sales



Year-Year Percent Change in Sales



Year to Date Percent Change in Sales





Is your listing  
just not ready  
to hit the  
market?

What does your Active  
Listing Agreement need  
to support delayed  
submission?

- Fresno Seller Exclusion or C.A.R. SELM (Seller Instruction to Exclude Listing from the MLS)
- Submit Exclusion into the FMLS within 3 business days after beginning contract date or after all signatures are collected, whichever is later.

## WHERE CAN I FIND THESE FORMS?

Fresno Seller Exclusion Form:  
[www.fresnomls.com](http://www.fresnomls.com)  
Select "tools" then "Documents"

ZipForms - C.A.R. SELM (Seller Instruction To Exclude  
Listing From the MLS)

## 7.5 MANDATORY SUBMISSION

Within 3 business days after all necessary signatures of the seller(s) have been obtained on the listing or at the start beginning date of the listing as specified in the contract, whichever is later, on any exclusive right to sell or exclusive agency listing on one to four unit residential property and vacant lots located within the service area of the MLS, Broker Participants shall (1) input the listing to the service, or (2) submit a seller-signed exclusion in accordance with Section 7.6 (Exempted Listings) to the service.

Click here to  
download the form

Our Deepest Condolences  
to the friends and family of  
**REALTOR® Patricia (Pat) Taylor**  
member with Coldwell Banker  
Premier Real Estate who recently  
passed.

**MLS Billing** is currently taking place. The bills have  
been sent out by mail and the last day to pay without  
penalty is: **June 15, 2018.**

If you have not received anything yet, please call  
FAR.

**559.490.6400** so that we can forward a new invoice,  
and ensure that your mailing preferences are correct.



# Legislative Day





# John Scarborough Golf Tournament





# John Scarborough Golf Tournament





# Calendar

Upcoming Training and Events

● Held at FAR Office

● Held at Yosemite Gateway Branch Office

Mon.

14

10:30am – Rapattoni MLS Training

Tues.

22

8:30am – MLS Home Tour Meeting  
Speaker : Fresno Rescue Mission  
10:30am – Zipforms Plus/Digital Ink  
10:30am – CRS Data Training

Tues.

15

**\*\*YGB Closed\*\***

8:30am – MLS Home Tour Meeting  
Speaker : Matthew Grundy: Habitat for Humanity

Thurs.

17

8:30am – Yosemite  
Gateway Branch Home Tour  
Meeting  
Speaker : Mike Berg – Interim  
YHS Superintendent  
9:00am – CRMLS Training

Thurs.

24

8:30am – Yosemite  
Gateway Branch Home Tour  
Meeting  
Speaker : Central California  
Animal Disaster Team  
10:30am – Websites Class  
2:30pm – Zipforms Plus/Digital Ink

Fri.

18

8:30am – Investors/Exchangers

Fri.

25

8:30am – Investors/Exchangers



**Let our team help you  
grow your business**

**Ask us how**



**Lu Beltran**

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**7108 N. Fresno St., Suite 190 | Fresno, CA 93720**

Guild Mortgage Company is an Equal Housing Lender: NMLS #3274. Fresno Branch NMLS #1312447. I am authorized to conduct business in the state of California. Licensed by the Department of Business Oversight under the California Residential Mortgage Lending Act. Guild Mortgage offices are not available on the weekends to conduct any substantial business. (18-7306)  
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**Office 559.432.5100**  
**Fax 559.432.2796**

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**Office 559.318.9931**  
**Fax 559.318.9934**



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# THE OUR TEAM



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Manager

Certified Mortgage Planner

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*Se Habla Español*



**Miguel Delgado**

NMLS #508480

Loan Officer

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*Se Habla Español*

**Fresno branch:**

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Fresno, CA 93711

**Visalia branch:**

2318 W. Sunnyside Avenue, Ste. 1

Visalia, CA 93227



Pacific Union Financial, LLC, 8900 Freeport Parkway, Suite 150, Irving, TX 75063, (800-809-0421), NMLS Number 2221, ([www.nmlsconsumeraccess.org](http://www.nmlsconsumeraccess.org)); Equal Housing Opportunity; Licensed by the Department of Business Oversight under the California Residential Mortgage Lending Act, Residential Mortgage Lending Act License #4150081 and the California Finance Lender Law, Finance Lenders Law License #6053971, loans will be made pursuant to either the Residential Mortgage Lending Act or the Finance Lenders Law license. "This is a paid advertisement, not necessarily endorsed by the Fresno Association of REALTORS®."





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NMLS#1618240

##### Kay Connell

kconnell@resourcelenders.com  
NMLS 309399



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9/26/17



# Sell More Homes With Renovation Loans

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### Thursday 5/17/18 from 11:30am-1pm



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