

THE GRAPEVINE

OFFICIAL NEWSLETTER OF THE FRESNO ASSOCIATION OF REALTORS®

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New Office Hours

FAR office
6720 N West Ave
Fresno CA 93711

Mon 8:00am - 5:00pm
Tues 8:00am - 5:00pm
Wed 9:00am - 5:00pm
Thurs 8:00am - 5:00pm
Fri 8:00am - 5:00pm

Yosemite Gateway Branch
40298 Junction Drive, Suite B
Oakhurst, Ca 93644

Mon 8:30am - 3:30pm
Tues 8:30am - 3:30pm
Wed Closed
Thurs 8:00am - 3:30pm
Fri Closed



KNOW YOUR FORMS MONTHLY SERIES

Every Second Tuesday
from 10 am to 11:30 am
at F.A.R. & streamed at our
Yosemite Gateway Branch

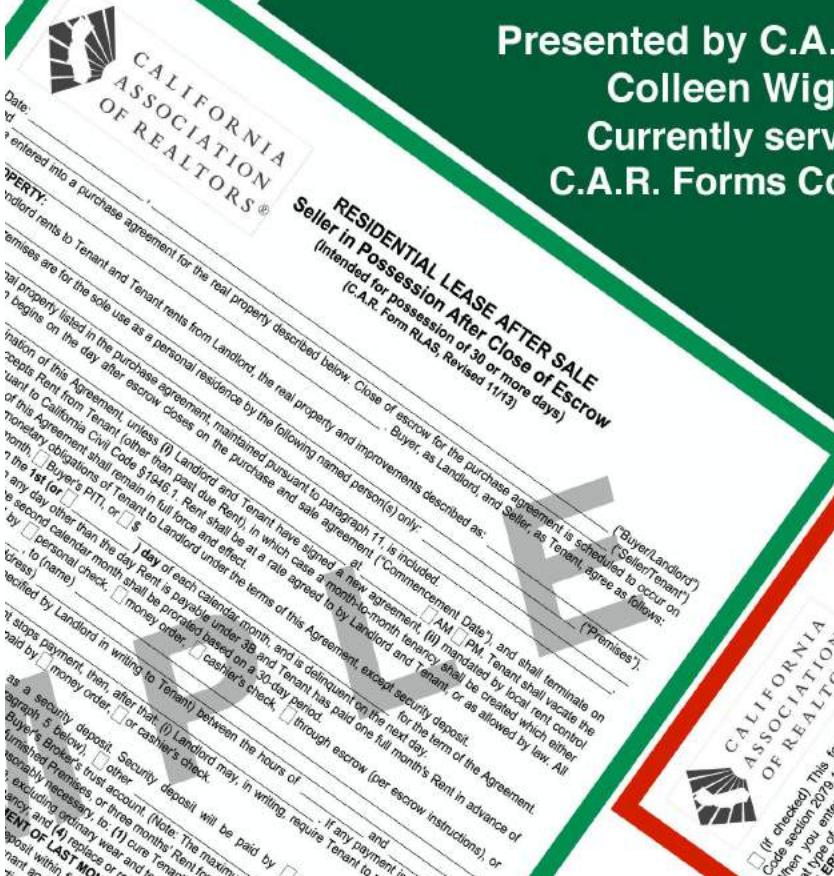
Must register in advance 559-490-6400



Tuesday, November 13th

Forms Update & Upcoming Changes

**Presented by C.A.R. Director
Colleen Wiginton
Currently serving on
C.A.R. Forms Committee**



New Fresno MLS Rule Effective Immediately

RULE 10.2.1 REPORTING OF SALE: REQUEST FOR REVISIONS TO SALE

Participating brokers have 3 business days after the final reporting of sold status to request changes to documenting of agents/brokers that have participated in the sale. Proper written documentation must be supplied to the MLS.



SO...

**WHAT DOES
THIS MEAN?**

Any requests to Add/Remove a Selling agent on a specific closing of sale **MUST** be made within 3 business days of when the Listing Agents have reported the property as "Sold" in the MLS.

Requests that come **AFTER** the 3 business days of when the Listing Agent has reported the property as "Sold" in the MLS, will be denied.

Our Deepest Condolences
to the friends and family of
REALTORS® Jess Saldaña and
Yolanda Alarcon. Their mother
Mary Louise Saldaña
recently passed away.

Thank YOU!

To all those that participated in the Toys For Tots Launch Party

The FAR Office will still be collecting toys through

Thursday December 13, 2018





What an amazing year Fresno YPN has had in 2018! It has been my pleasure serving as your Chair this year, and I could not have done it without the help of my amazing committee members and the support of our sponsors. We had some fantastic Educational events this year covering a wide range of topics including defending our value to our clients, learning to leverage social media platforms like LinkedIn, as well as investing in real estate as young entrepreneurs.

In partnering with Women's Council of Realtor's Greater Fresno, we were able to host a wildly successful and well-attended Luau Mixer this summer, and we just hosted our fun-filled Hallow-YPN Mixer for October. Thanks to the amazing staff at the Association, specifically our Liason, Jill Bivona, and her right-hand woman, Irene, our events have gone off seamlessly because of their hard work both at the events and behind the scenes.

We had six committee members attend Legislative Day in Sacramento in May of this year. Our very own committee member, Ronnie Mangulabnan, was one of the recipients of the California Association of REALTORS® Rising Star award!

We have so many things to be proud of this year, but one of our greatest accomplishments has been our community service involvement. Fresno YPN volunteered to make dinners at Terry's House in downtown Fresno on two separate occasions, we volunteered with the Valley Animal Center, and delivered backpacks to schools in need, complete with all supplies for a successful school year.



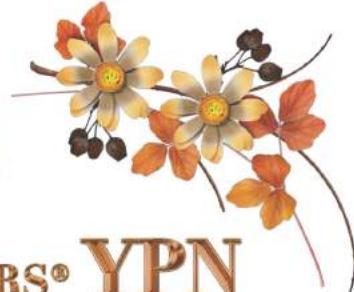


But, we aren't done yet! We are doing our final community service event of the year: Our Thanksgiving Basket Drive. Donations are being collected to complete Thanksgiving meals for families in need. On Wednesday November 14th from 10-12 pm, we will meet at the Association to create the baskets and will deliver them immediately afterward to Heaton Elementary and Tehipite Middle School. We would love to see our YPN members get involved any way they can, either by donating money, supplies, or their valuable time. Thank you for all of your support this and every year, we hope you've had as much fun being involved with YPN as we have!

Cheers!

Kasey Christensen





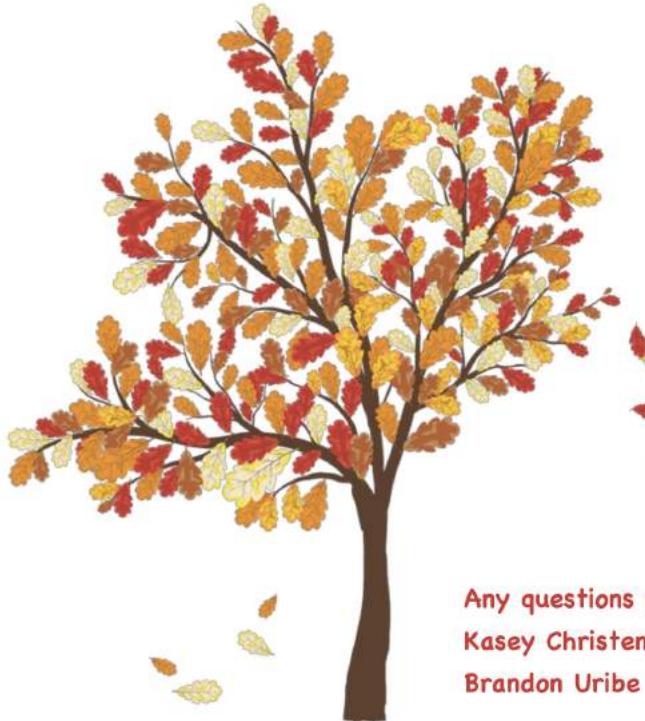
FRESNO ASSOCIATION OF REALTORS® YPN

**Helping families in need this
Thanksgiving Holiday**

Four ways YOU can Help!

1. Create a Box: You can donate all the food supplies to fill one full box.
2. Monetary Donation: Donate any dollar amount and YPN will purchase food supplies.
3. Donate Individual Items: Donate any item from the list below.
4. Donate Your Time: Come help fill the boxes on Wednesday, November 14, 10 am at F.A.R.

Please make checks payable to F.A.R.



List of items in each box:

- 12 -15 Pound Frozen Turkey
- 2 Boxes of stuffing mix
- 2 Packets mashed potatoes
- 2 Cans cranberry sauce
- 2 Cans of green beans
- 2 Cans of cream of mushroom soup
- French Fried Onions
- Pumpkin Pie
- Dinner Rolls
- 1 Disposable roasting pan
- Gravy

Any questions regarding how to help, please call
Kasey Christensen at 559-908-6186 or
Brandon Uribe at 559-301-2781

*Interested in serving on the 2019
YPN Advisory Committee?
Click here, applications are now available!*



Fresno Association of REALTORS®
Yosemite Gateway Branch

SHOP LOCAL

Christmas

BAZAAR

Saturday, November 24, 2018
9:00 AM - 3:00 PM

40050 Highway 49, Suite N-4
Oakhurst, CA 93644
(Former Blockbuster)

Support Local Artisans
Come take pictures with Santa
Warm up with Hot Cider
Spread some Holiday Cheer!



Benefits FARAF Scholarship Committee

Please call 559-490-6400 with any questions

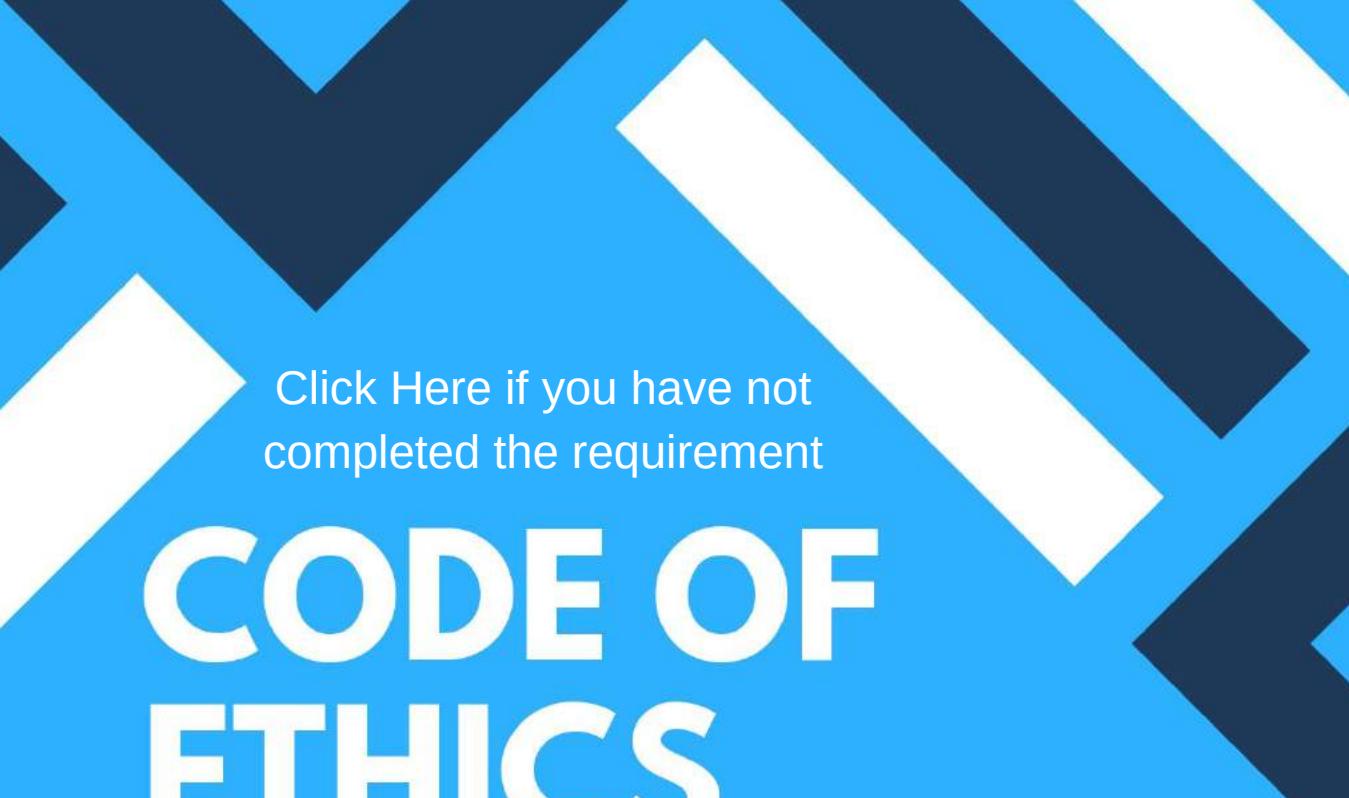


The purpose of the F.A.R. & Affiliates Charitable Foundation is to promote the American dream of home ownership through education, housing affordability projects and community involvement.

All donations are Tax Deductible. Federal Tax ID #27-3995622

Please email the association your completion date to ensure you receive credit :

irene@fresnorealtors.com or kathy@fresnorealtors.com



Click Here if you have not completed the requirement

CODE OF ETHICS

2018 NAR REQUIREMENT

REALTORS® are required to complete a Code of Ethics training before Dec 31, 2018

How do I know if I've completed this requirement?

If you have renewed your license from 1/1/2017-present you have met the requirement with the DRE.

If you have not completed the Code of Ethics requirement, you still have time! CAR offers a free online class, that can be accessed at this URL.

<https://www.nar.realtor/about-nar/governing-documents/code-of-ethics/code-of-ethics-training>

How do I get credit once I've taken the class?

Please email a FAR staff member, kathy@fresnorealtors or irene@fresnorealtors, with your completion date to ensure you get credit.

Calendar

Upcoming Training and Events

● Held at FAR Office

● Held at Yosemite Gateway Branch Office

● Offices Closed

Mon.

12

FAR and Yosemite Gateway Branch
are closed in observance of Veterans
Day.

Tues.

13

8:30am - MLS Home Tour Meeting
Speaker : Marisol Zamora -
Lock it up
10:00am -Know Your Forms: Forms
Update with Colleen Wiginton

Tues.

20

8:30am - MLS Home Tour Meeting
Speaker: TBD
10:30am - Zipforms/ Digital Ink

Wed.

14

10:30am - CRS Data Training

Thurs.

22

FAR and Yosemite Gateway Branch
are closed in observance
of Thanksgiving

Thurs.

15

8:30am -Yosemite Gateway Branch
Home Tour Meeting
Speaker : Solar Presentation
10:30am - RPR Training
1:30pm - Code of Ethics Class with
Ken Neufeld

Fri.

23

FAR and Yosemite Gateway Branch
are closed in observance
of Thanksgiving

Fri.

16

8:30am - Investors / Exchangors

Sat.

24

Shop Local Christmas Bazaar
9:00am-3:00pm
40050 Highway 49, Suite N-4
Oakhurst Ca, 93644

There's a new lender in town!

Helping customers secure their dream home is the best part of your job. And with Stearns Lending, LLC on your side, you'll have even more resources to serve your clients.

1. We have revolutionized the home loan experience.

- Our online verification of employment, income and assets eliminates the need for your clients to have to dig up documents.
- Simple. Secure. Easy. The way homebuying should be.

2. We quickly set the wheels in motion!

- 11, 14, 21 days or more – we get you to the closing table when you and your client are ready.¹
- We process and underwrite loans in-house, so your originators can provide clients with accurate updates.

3. Jump start house-hunting with a Pre-Approval.²

- Lets you offer possibilities that other lenders can't.
- Gives your customers a competitive edge when bidding.

4. We can help you. And so can the rest of the Stearns Lending team.

- We had humble beginnings and still treat customers and business partners as we did from the start.
- For more than 25 years, we've been helping people find their one-of-a-kind loan for their one-of-a-kind home.

Ready to work together? Call us today!



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¹Closing times may vary based on various transactional factors such as borrower's document response times, property location, and credit profile.

²TBD Pre-Approval is for qualifying buyers whose property is yet To Be Determined. Supporting documents include 1 month of pay stubs, W2 forms for last two years, and other documentation that substantiates the borrowers' income and debt obligations derived from assets, self-employment and any other documentation that Stearns Lending, LLC requires.

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LENDING



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Guild

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Guild Mortgage Company is an Equal Housing Lender; NMLS #3274. Fresno Branch NMLS #1312447. I am authorized to conduct business in the state of California. Licensed by the Department of Business Oversight under the California Residential Mortgage Lending Act. Guild Mortgage offices are not available on the weekends to conduct any substantial business. (18-7306) This is a paid advertisement, not necessarily endorsed by the Fresno Association of REALTORS®.



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Local & Voting us #1!**



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