

Monthly Market Summary - November 2019

Single Family Homes

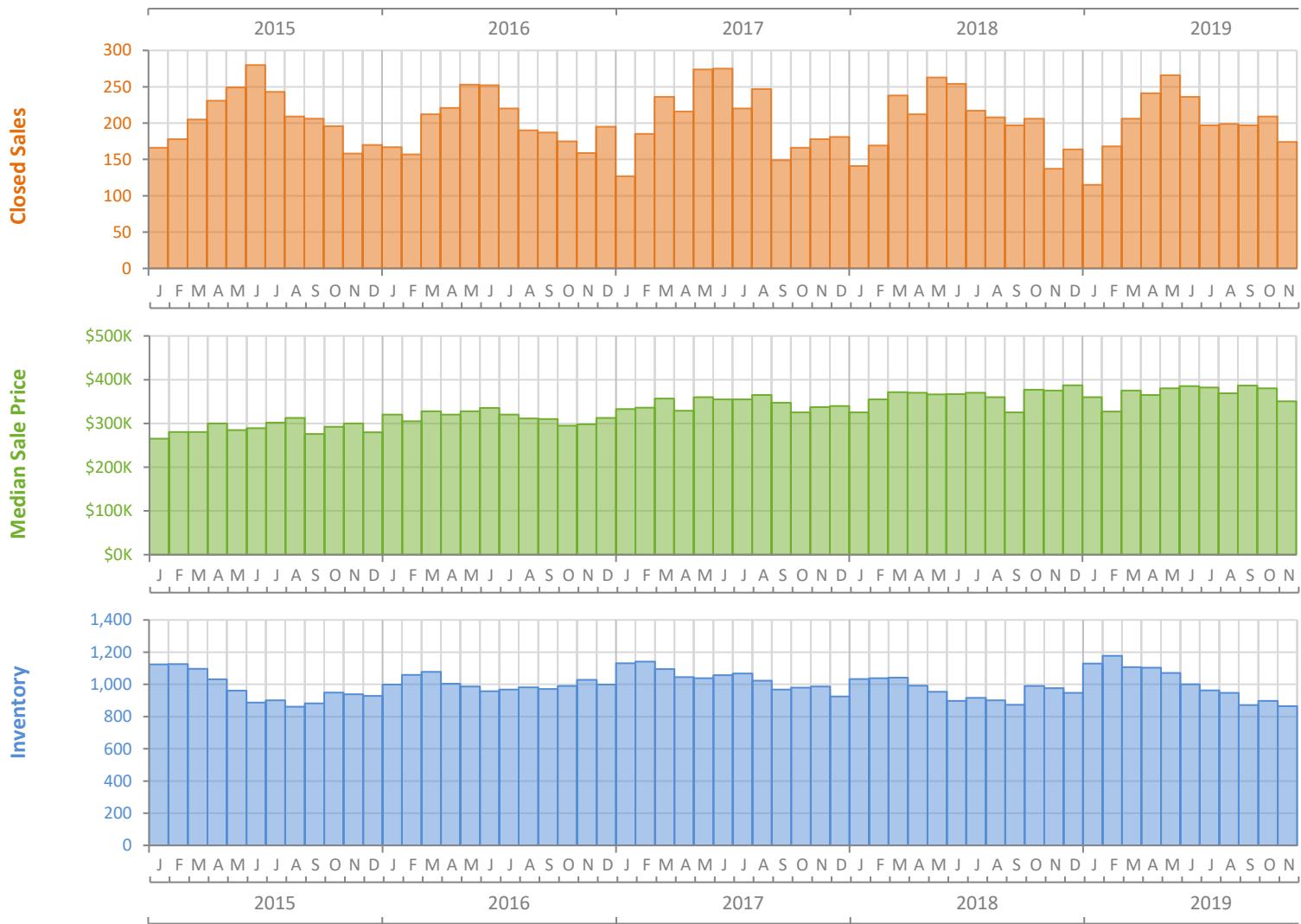
Martin County



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| | November 2019 | November 2018 | Percent Change Year-over-Year |
|--|----------------|----------------|-------------------------------|
| Closed Sales | 174 | 137 | 27.0% |
| Paid in Cash | 70 | 58 | 20.7% |
| Median Sale Price | \$350,250 | \$375,000 | -6.6% |
| Average Sale Price | \$434,787 | \$437,969 | -0.7% |
| Dollar Volume | \$75.7 Million | \$60.0 Million | 26.1% |
| Med. Pct. of Orig. List Price Received | 95.2% | 94.7% | 0.5% |
| Median Time to Contract | 51 Days | 60 Days | -15.0% |
| Median Time to Sale | 95 Days | 107 Days | -11.2% |
| New Pending Sales | 176 | 159 | 10.7% |
| New Listings | 217 | 236 | -8.1% |
| Pending Inventory | 312 | 240 | 30.0% |
| Inventory (Active Listings) | 864 | 976 | -11.5% |
| Months Supply of Inventory | 4.4 | 4.8 | -8.3% |



Monthly Distressed Market - November 2019

Single Family Homes

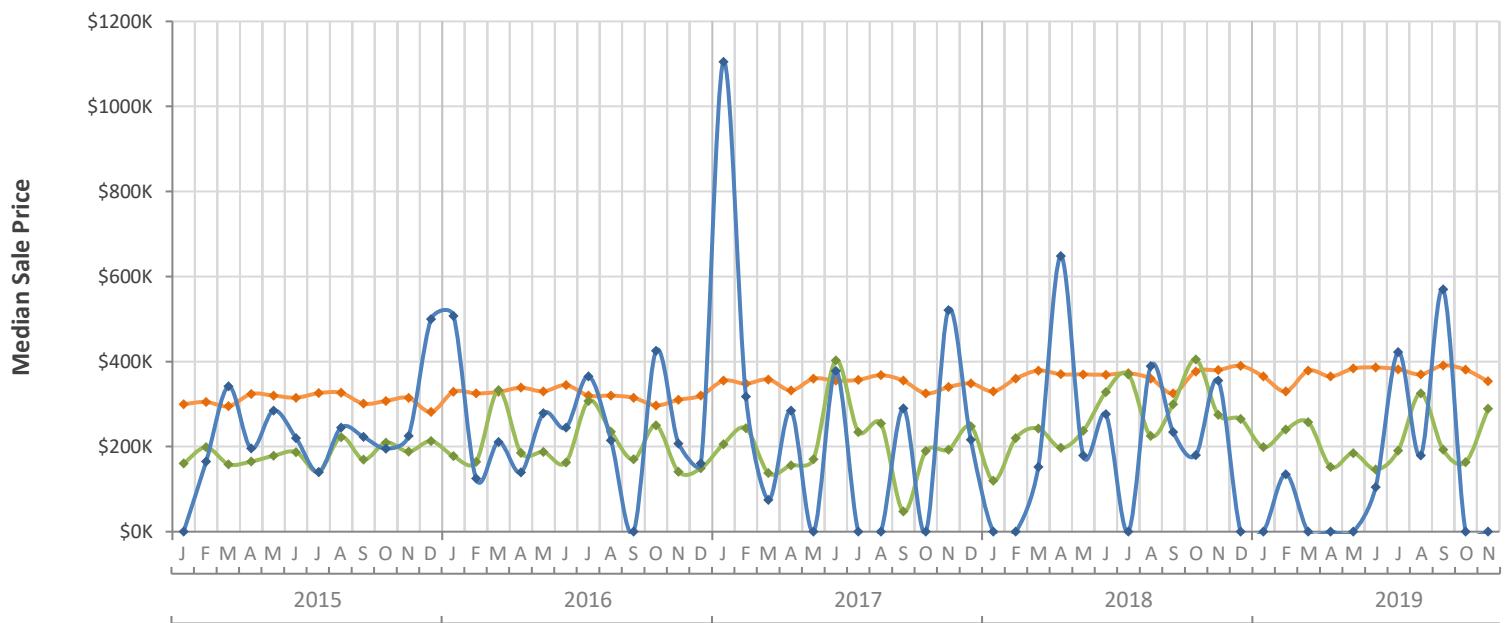
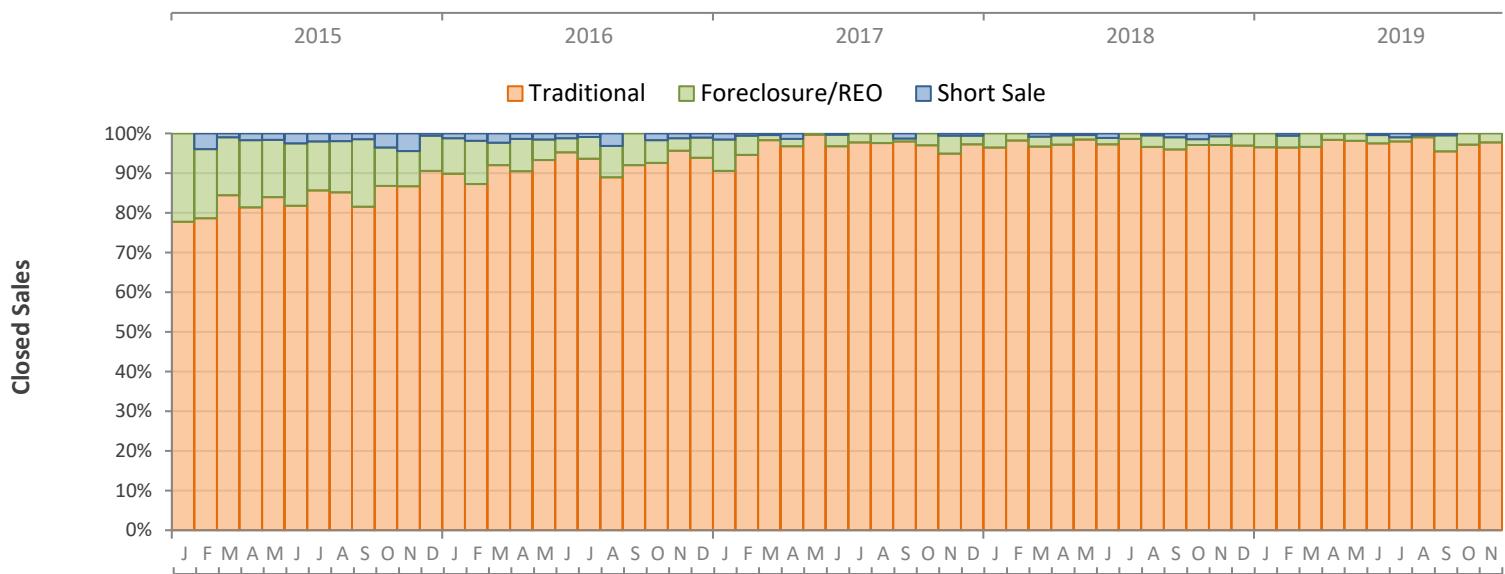
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| | | November 2019 | November 2018 | Percent Change Year-over-Year |
|-----------------|-------------------|---------------|---------------|-------------------------------|
| Traditional | Closed Sales | 170 | 133 | 27.8% |
| | Median Sale Price | \$353,500 | \$380,000 | -7.0% |
| Foreclosure/REO | Closed Sales | 4 | 3 | 33.3% |
| | Median Sale Price | \$289,000 | \$275,000 | 5.1% |
| Short Sale | Closed Sales | 0 | 1 | -100.0% |
| | Median Sale Price | (No Sales) | \$355,000 | N/A |



Monthly Market Summary - November 2019

Townhouses and Condos

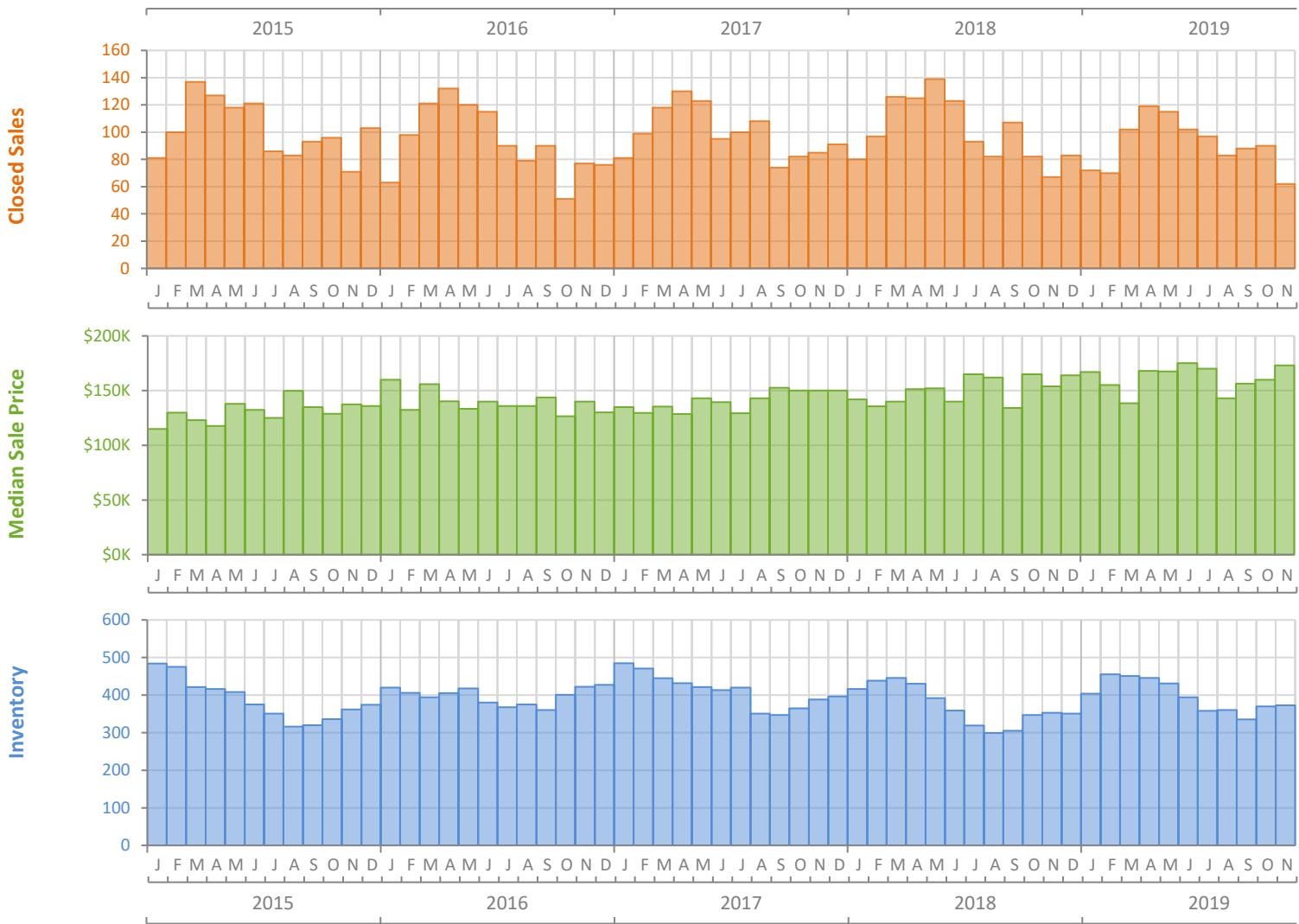
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| | November 2019 | November 2018 | Percent Change Year-over-Year |
|--|----------------|----------------|-------------------------------|
| Closed Sales | 62 | 67 | -7.5% |
| Paid in Cash | 31 | 36 | -13.9% |
| Median Sale Price | \$173,000 | \$153,750 | 12.5% |
| Average Sale Price | \$199,067 | \$191,678 | 3.9% |
| Dollar Volume | \$12.3 Million | \$12.8 Million | -3.9% |
| Med. Pct. of Orig. List Price Received | 94.8% | 95.8% | -1.0% |
| Median Time to Contract | 30 Days | 28 Days | 7.1% |
| Median Time to Sale | 59 Days | 66 Days | -10.6% |
| New Pending Sales | 73 | 87 | -16.1% |
| New Listings | 111 | 109 | 1.8% |
| Pending Inventory | 130 | 133 | -2.3% |
| Inventory (Active Listings) | 373 | 353 | 5.7% |
| Months Supply of Inventory | 4.1 | 3.5 | 17.1% |



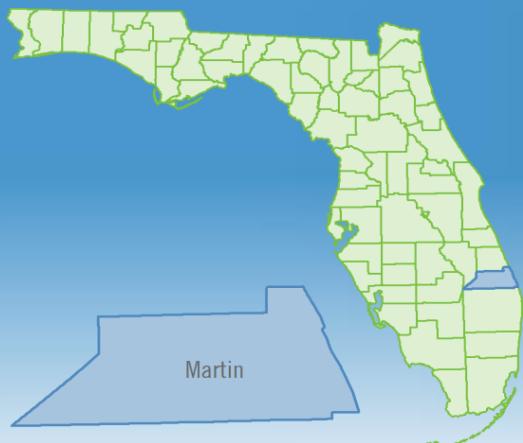
Monthly Distressed Market - November 2019

Townhouses and Condos

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| | | November 2019 | November 2018 | Percent Change Year-over-Year |
|-----------------|-------------------|---------------|---------------|-------------------------------|
| Traditional | Closed Sales | 62 | 66 | -6.1% |
| | Median Sale Price | \$173,000 | \$152,500 | 13.4% |
| Foreclosure/REO | Closed Sales | 0 | 1 | -100.0% |
| | Median Sale Price | (No Sales) | \$214,000 | N/A |
| Short Sale | Closed Sales | 0 | 0 | N/A |
| | Median Sale Price | (No Sales) | (No Sales) | N/A |

