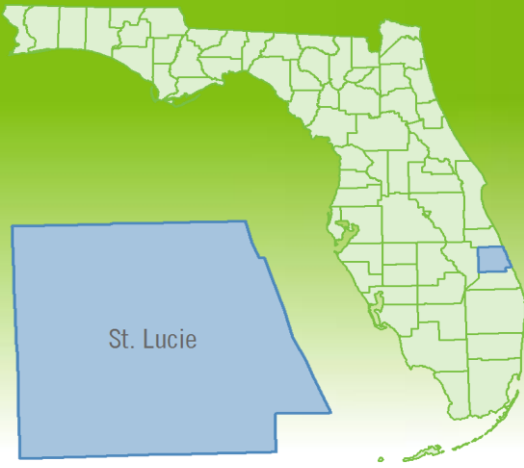


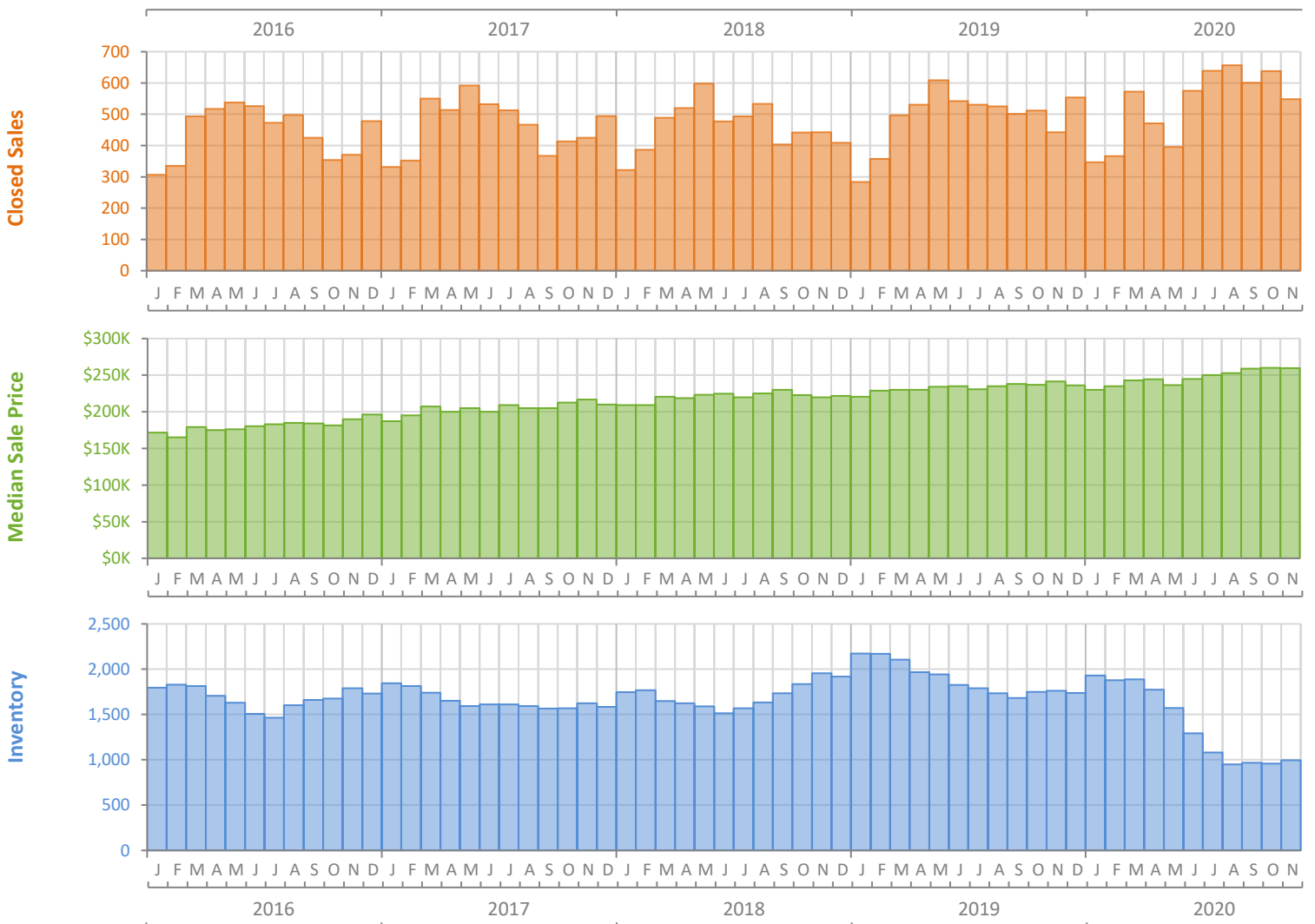
# Monthly Market Summary - November 2020

## Single Family Homes

### St. Lucie County



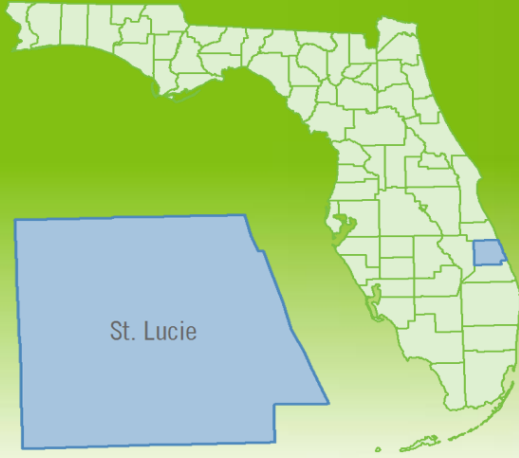
	November 2020	November 2019	Percent Change Year-over-Year
Closed Sales	548	443	23.7%
Paid in Cash	115	109	5.5%
Median Sale Price	\$259,575	\$241,500	7.5%
Average Sale Price	\$274,190	\$251,226	9.1%
Dollar Volume	\$150.3 Million	\$111.3 Million	35.0%
Med. Pct. of Orig. List Price Received	99.6%	97.2%	2.5%
Median Time to Contract	15 Days	32 Days	-53.1%
Median Time to Sale	64 Days	75 Days	-14.7%
New Pending Sales	597	482	23.9%
New Listings	614	586	4.8%
Pending Inventory	1,262	866	45.7%
Inventory (Active Listings)	994	1,761	-43.6%
Months Supply of Inventory	1.9	3.7	-48.6%



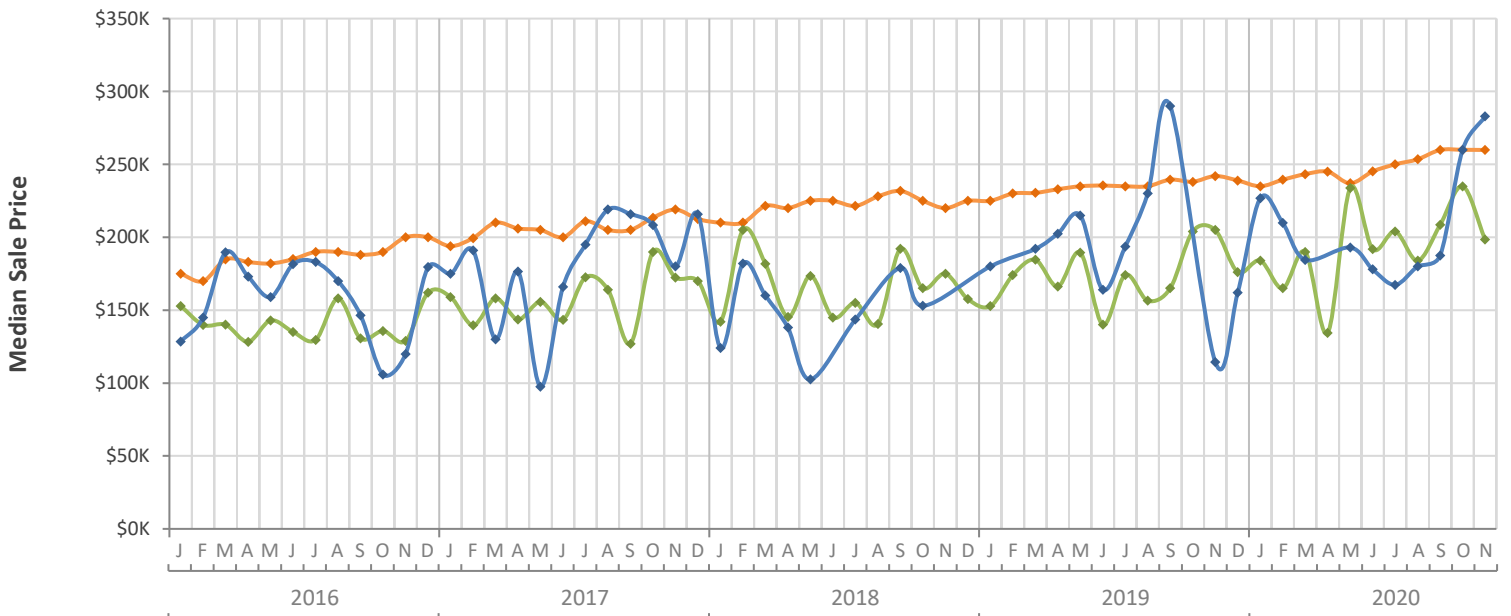
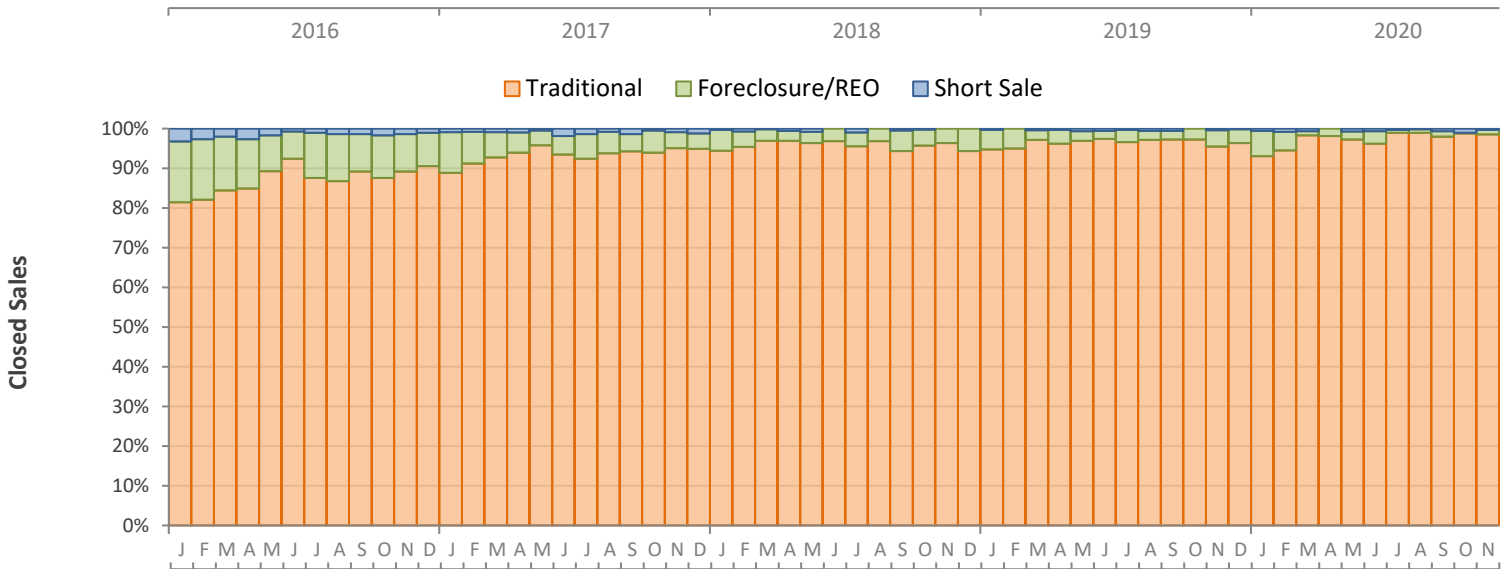
# Monthly Distressed Market - November 2020

## Single Family Homes

### St. Lucie County



		November 2020	November 2019	Percent Change Year-over-Year
Traditional	Closed Sales	540	423	27.7%
	Median Sale Price	\$259,894	\$242,000	7.4%
Foreclosure/REO	Closed Sales	6	18	-66.7%
	Median Sale Price	\$198,450	\$204,950	-3.2%
Short Sale	Closed Sales	2	2	0.0%
	Median Sale Price	\$282,875	\$114,500	147.1%



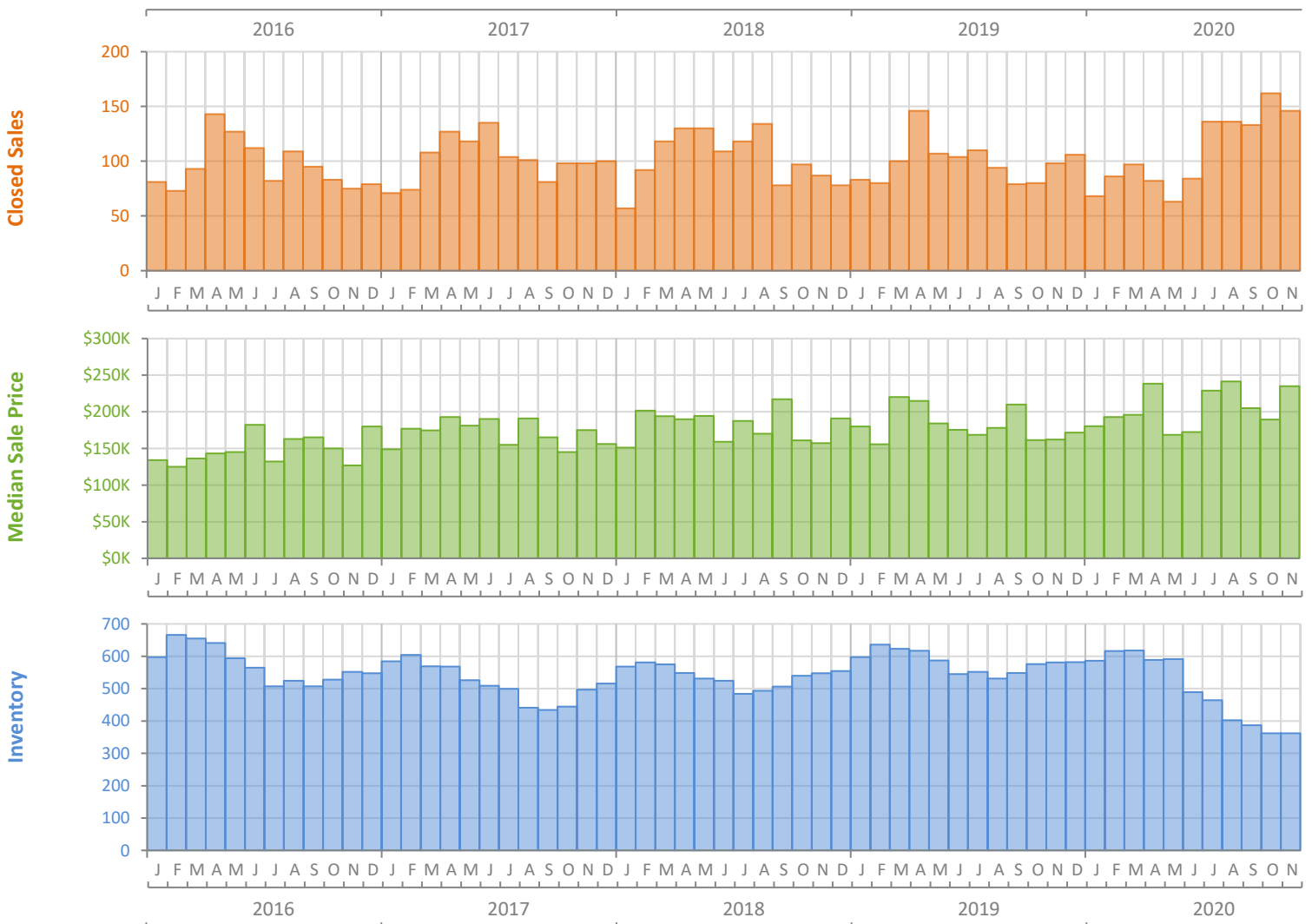
# Monthly Market Summary - November 2020

## Townhouses and Condos

### St. Lucie County



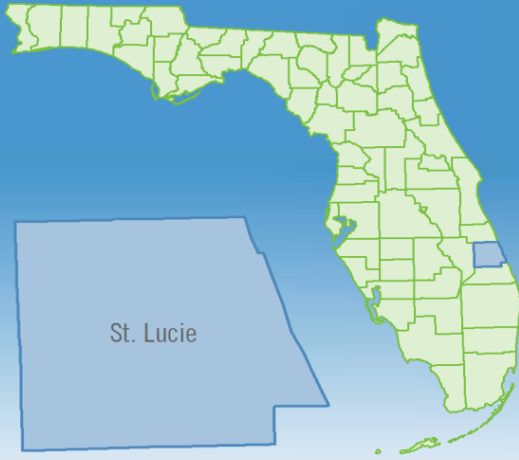
	November 2020	November 2019	Percent Change Year-over-Year
Closed Sales	146	98	49.0%
Paid in Cash	74	47	57.4%
Median Sale Price	\$235,000	\$162,250	44.8%
Average Sale Price	\$268,622	\$193,617	38.7%
Dollar Volume	\$39.2 Million	\$19.0 Million	106.7%
Med. Pct. of Orig. List Price Received	96.5%	96.0%	0.5%
Median Time to Contract	37 Days	49 Days	-24.5%
Median Time to Sale	80 Days	88 Days	-9.1%
New Pending Sales	136	87	56.3%
New Listings	148	138	7.2%
Pending Inventory	196	134	46.3%
Inventory (Active Listings)	362	581	-37.7%
Months Supply of Inventory	3.3	6.0	-45.0%



# Monthly Distressed Market - November 2020

## Townhouses and Condos

### St. Lucie County



		November 2020	November 2019	Percent Change Year-over-Year
Traditional	Closed Sales	144	95	51.6%
	Median Sale Price	\$235,000	\$162,000	45.1%
Foreclosure/REO	Closed Sales	1	2	-50.0%
	Median Sale Price	\$225,500	\$238,250	-5.4%
Short Sale	Closed Sales	1	1	0.0%
	Median Sale Price	\$133,500	\$113,000	18.1%

