

Monthly Market Summary - April 2019

Single Family Homes

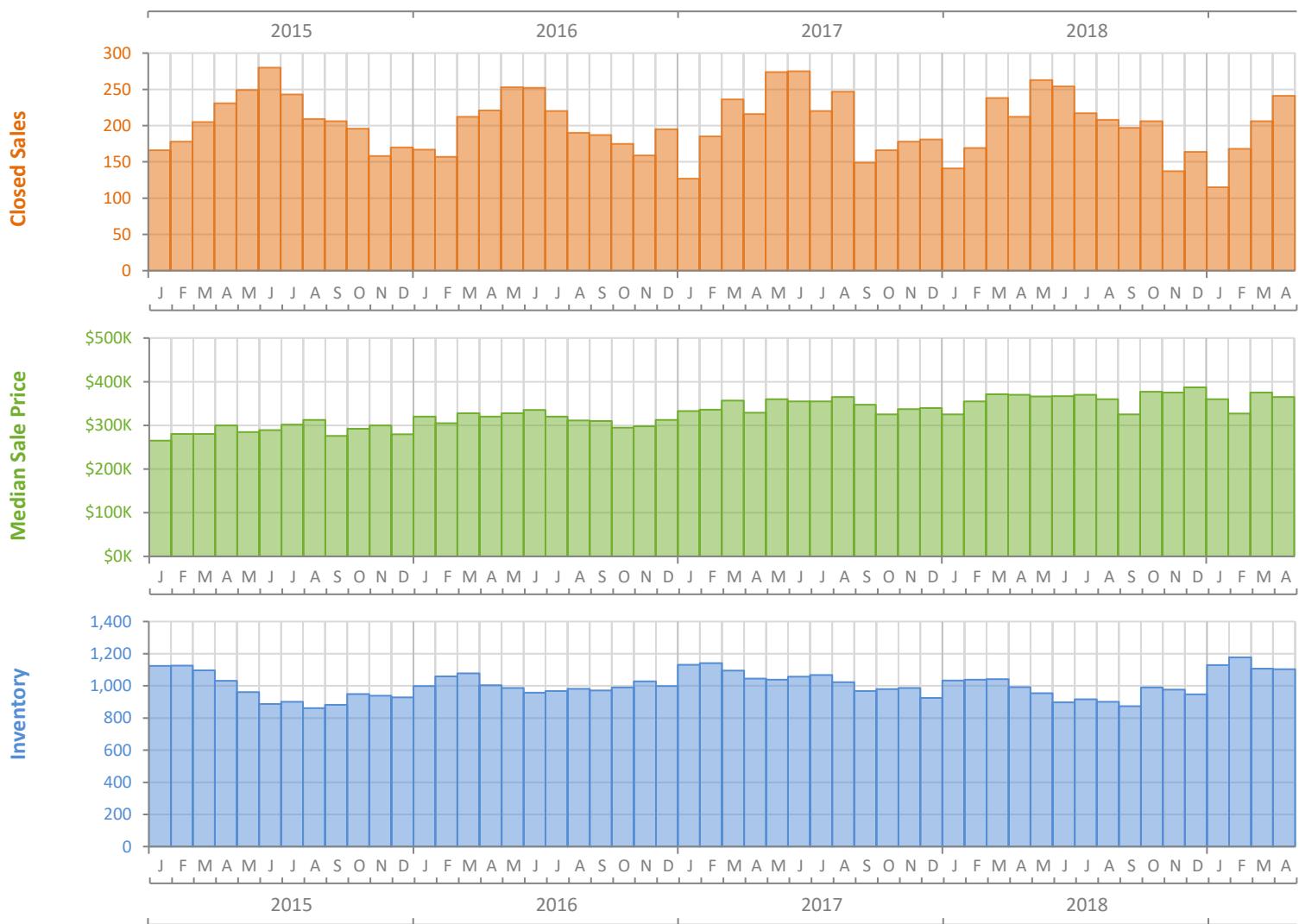
Martin County



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	April 2019	April 2018	Percent Change Year-over-Year
Closed Sales	241	212	13.7%
Paid in Cash	96	76	26.3%
Median Sale Price	\$365,000	\$370,000	-1.4%
Average Sale Price	\$535,356	\$625,796	-14.5%
Dollar Volume	\$129.0 Million	\$132.7 Million	-2.7%
Med. Pct. of Orig. List Price Received	95.0%	94.9%	0.1%
Median Time to Contract	48 Days	37 Days	29.7%
Median Time to Sale	92 Days	80 Days	15.0%
New Pending Sales	271	263	3.0%
New Listings	321	301	6.6%
Pending Inventory	407	431	-5.6%
Inventory (Active Listings)	1,104	991	11.4%
Months Supply of Inventory	5.6	4.9	14.3%



Monthly Distressed Market - April 2019

Single Family Homes

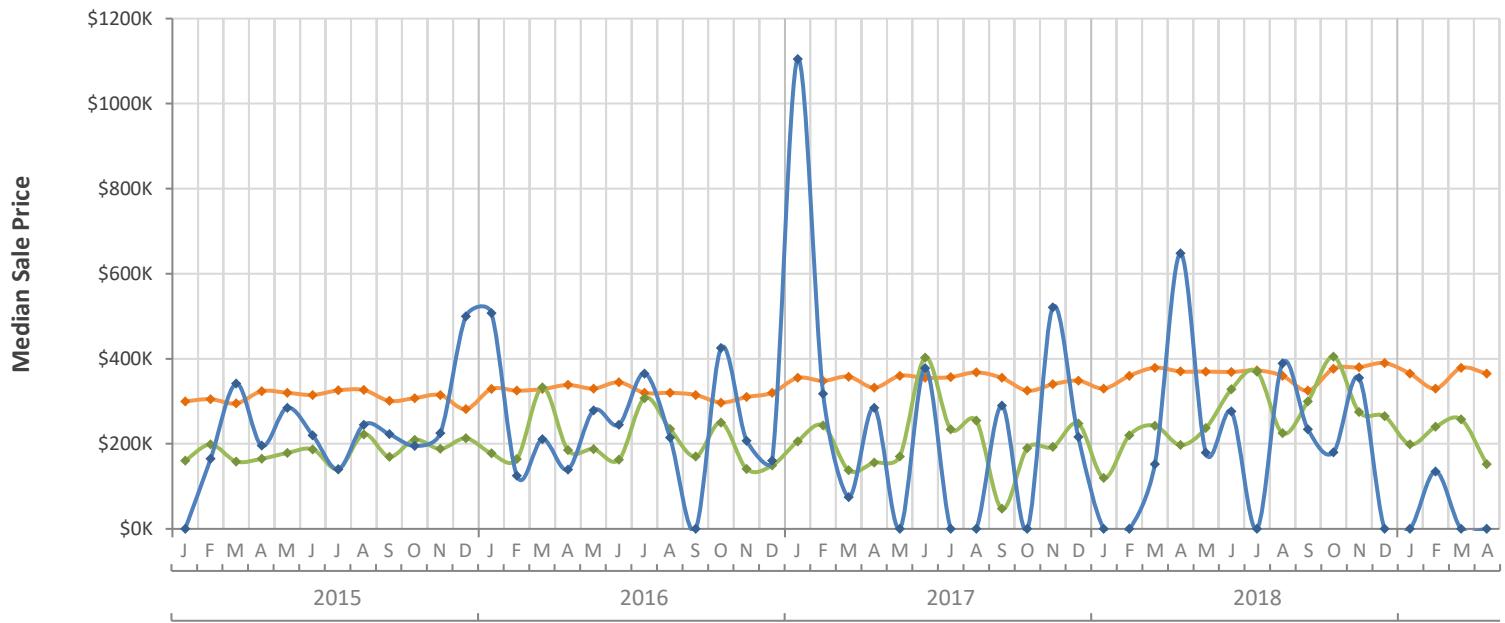
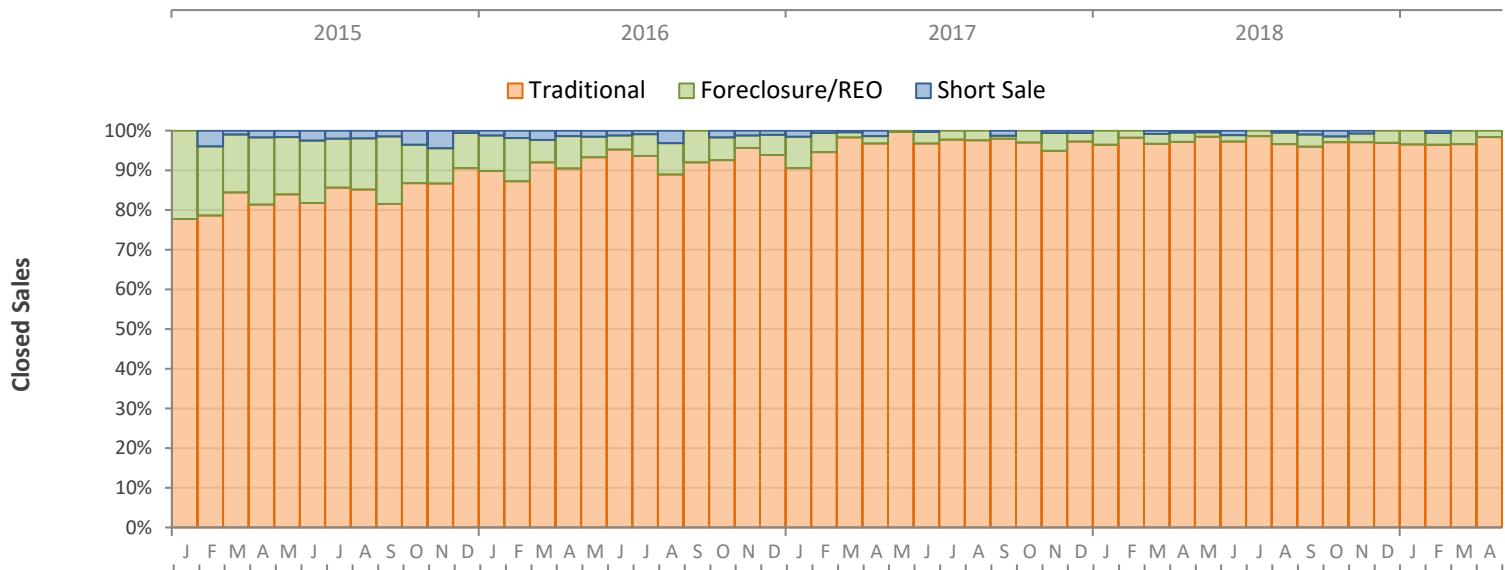
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		April 2019	April 2018	Percent Change Year-over-Year
Traditional	Closed Sales	237	206	15.0%
	Median Sale Price	\$365,000	\$370,145	-1.4%
Foreclosure/REO	Closed Sales	4	5	-20.0%
	Median Sale Price	\$152,500	\$197,000	-22.6%
Short Sale	Closed Sales	0	1	-100.0%
	Median Sale Price	(No Sales)	\$648,000	N/A



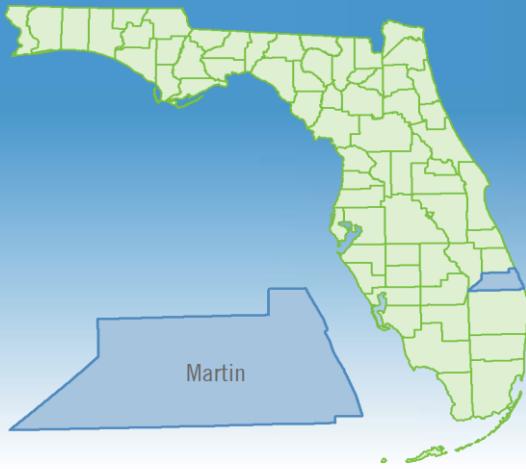
Monthly Market Summary - April 2019

Townhouses and Condos

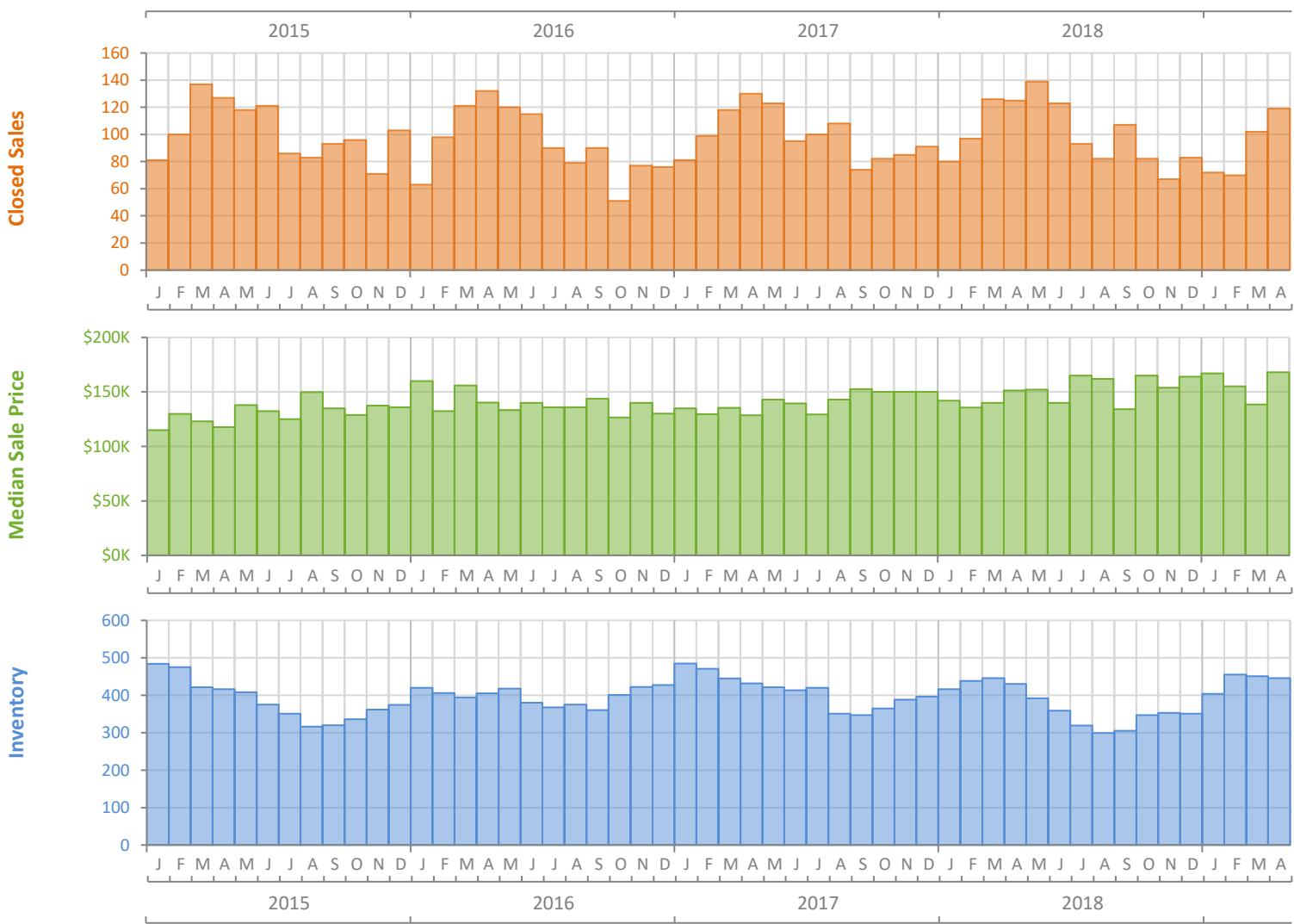
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	April 2019	April 2018	Percent Change Year-over-Year
Closed Sales	119	125	-4.8%
Paid in Cash	67	84	-20.2%
Median Sale Price	\$168,000	\$151,400	11.0%
Average Sale Price	\$228,990	\$206,062	11.1%
Dollar Volume	\$27.2 Million	\$25.8 Million	5.8%
Med. Pct. of Orig. List Price Received	95.3%	94.9%	0.4%
Median Time to Contract	29 Days	33 Days	-12.1%
Median Time to Sale	72 Days	75 Days	-4.0%
New Pending Sales	108	139	-22.3%
New Listings	131	133	-1.5%
Pending Inventory	177	198	-10.6%
Inventory (Active Listings)	446	430	3.7%
Months Supply of Inventory	4.7	4.4	6.8%



Monthly Distressed Market - April 2019

Townhouses and Condos

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		April 2019	April 2018	Percent Change Year-over-Year
Traditional	Closed Sales	117	124	-5.6%
	Median Sale Price	\$170,000	\$151,700	12.1%
Foreclosure/REO	Closed Sales	2	1	100.0%
	Median Sale Price	\$139,100	\$120,000	15.9%
Short Sale	Closed Sales	0	0	N/A
	Median Sale Price	(No Sales)	(No Sales)	N/A

