

# Monthly Market Summary - January 2023

## Single-Family Homes

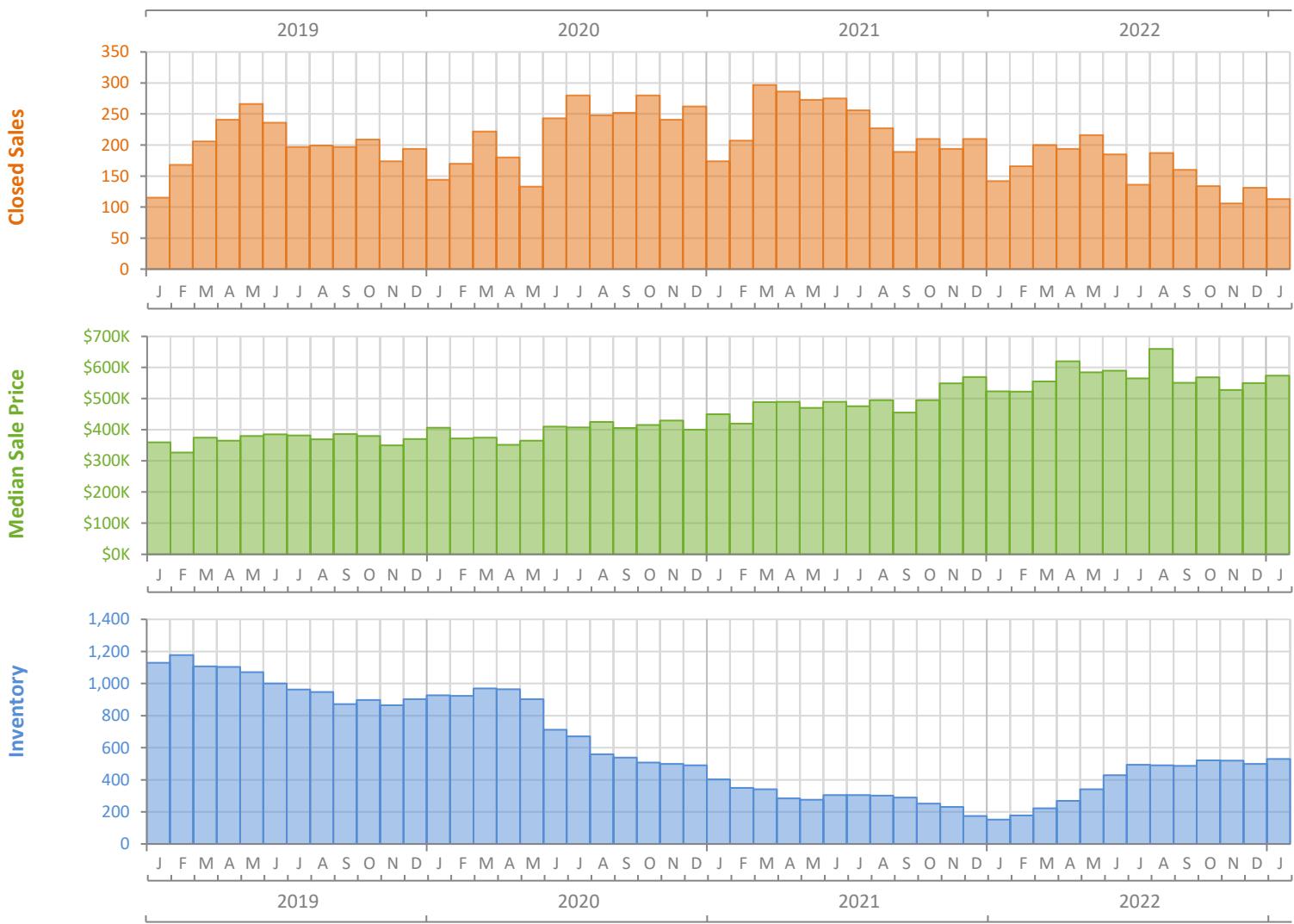
### Martin County



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	January 2023	January 2022	Percent Change Year-over-Year
Closed Sales	113	142	-20.4%
Paid in Cash	56	77	-27.3%
Median Sale Price	\$574,000	\$523,175	9.7%
Average Sale Price	\$654,988	\$1,034,061	-36.7%
Dollar Volume	\$74.0 Million	\$146.8 Million	-49.6%
Med. Pct. of Orig. List Price Received	94.1%	98.4%	-4.4%
Median Time to Contract	37 Days	13 Days	184.6%
Median Time to Sale	82 Days	55 Days	49.1%
New Pending Sales	178	211	-15.6%
New Listings	226	212	6.6%
Pending Inventory	218	277	-21.3%
Inventory (Active Listings)	530	152	248.7%
Months Supply of Inventory	3.3	0.7	371.4%



# Monthly Distressed Market - January 2023

## Single-Family Homes

### Martin County



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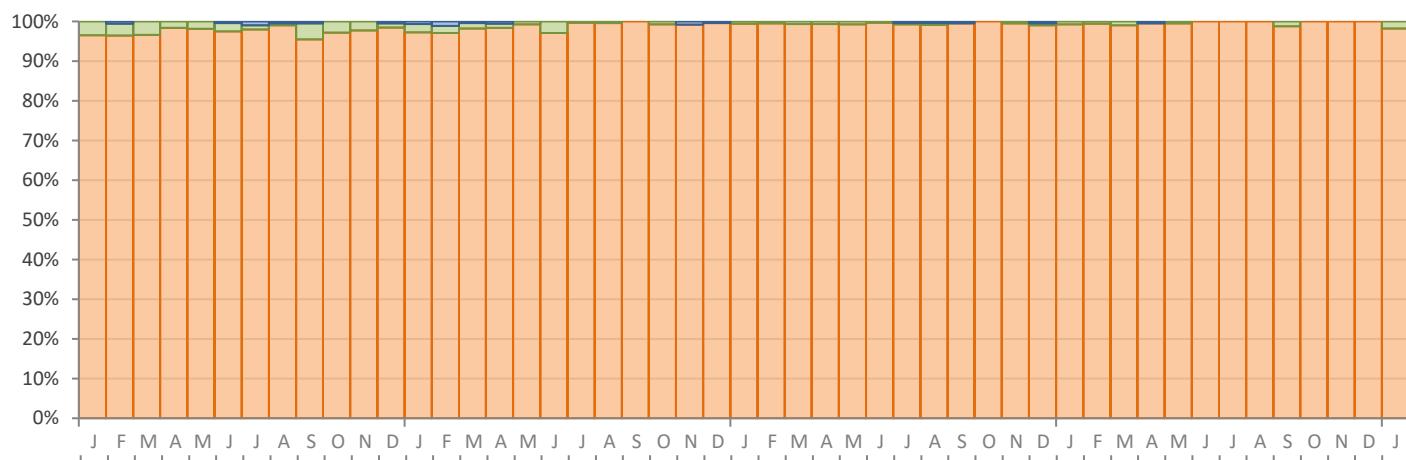


		January 2023	January 2022	Percent Change Year-over-Year
Traditional	Closed Sales	111	141	-21.3%
	Median Sale Price	\$555,000	\$526,350	5.4%
Foreclosure/REO	Closed Sales	2	1	100.0%
	Median Sale Price	\$615,000	\$430,000	43.0%
Short Sale	Closed Sales	0	0	N/A
	Median Sale Price	(No Sales)	(No Sales)	N/A

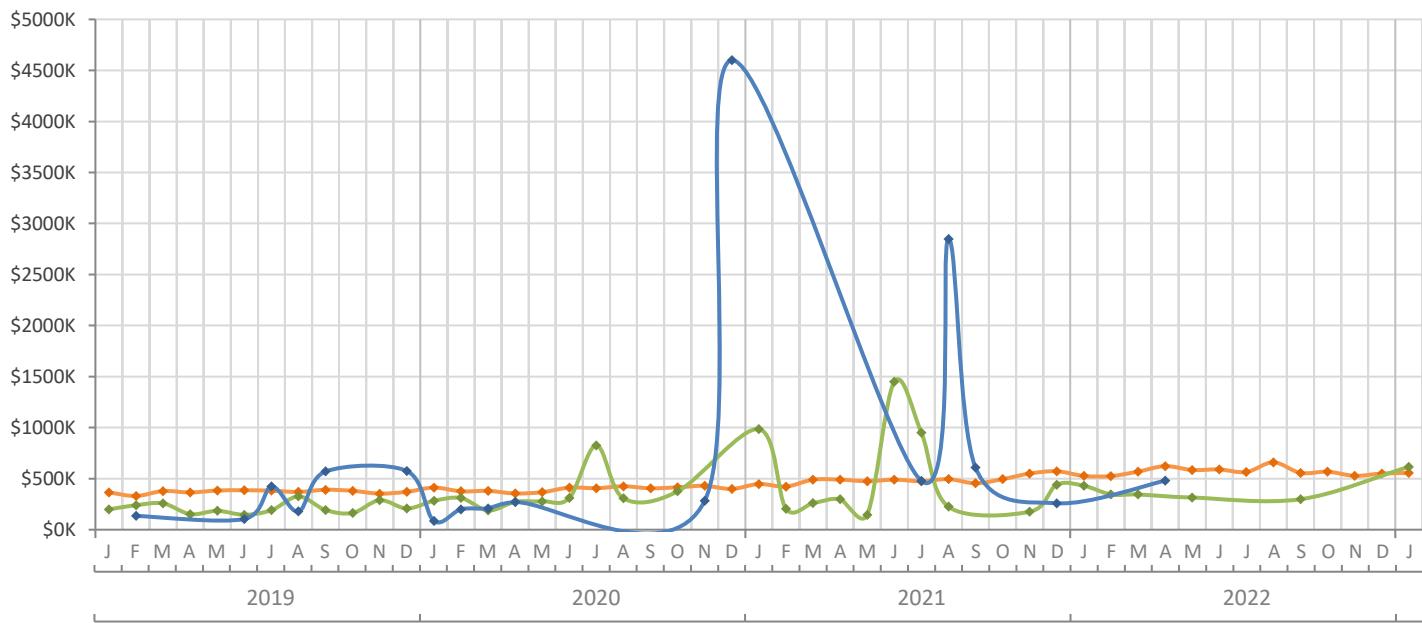
2019 2020 2021 2022

■ Traditional ■ Foreclosure/REO ■ Short Sale

Closed Sales



Median Sale Price



# Monthly Market Summary - January 2023

## Townhouses and Condos

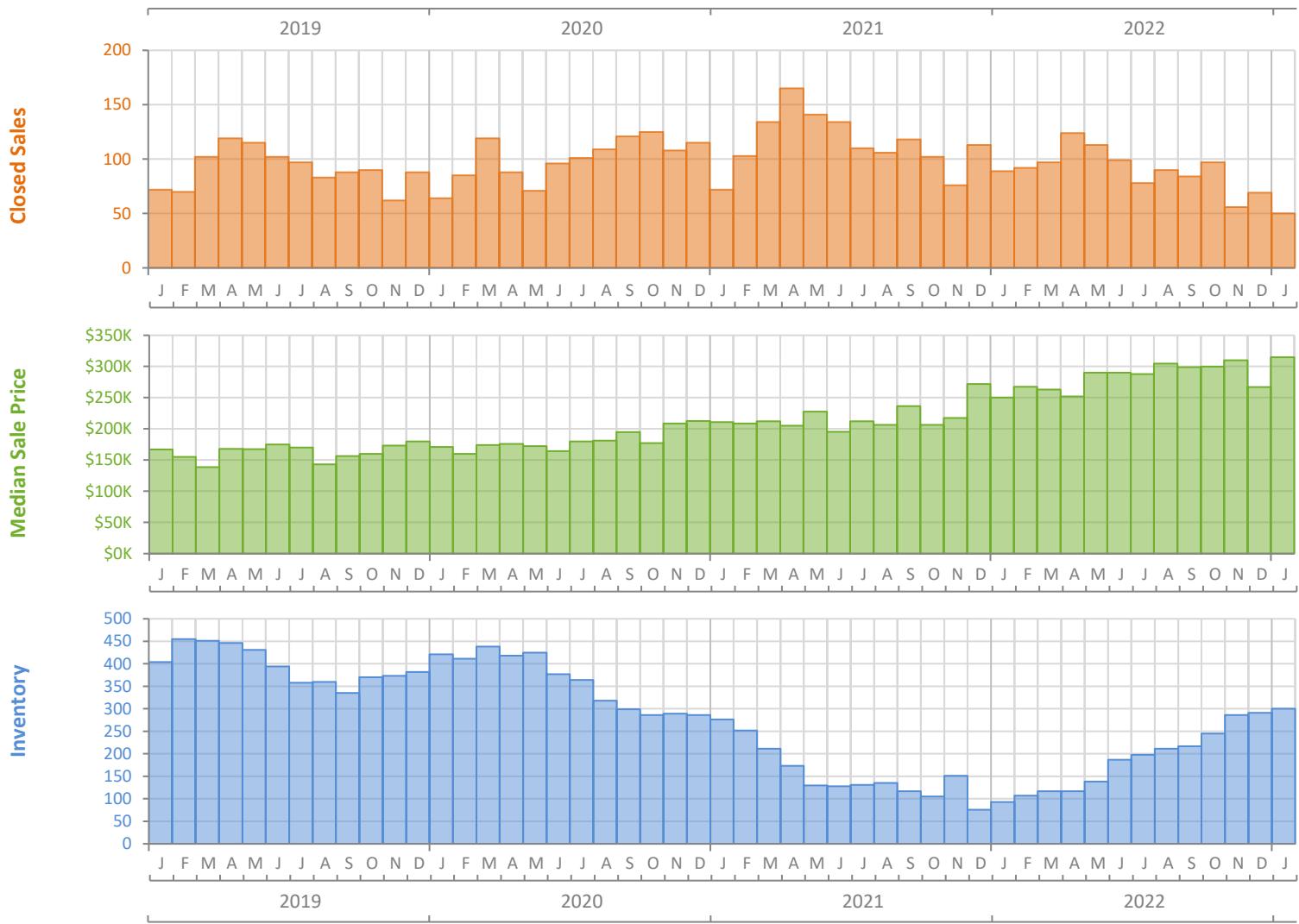
### Martin County



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	January 2023	January 2022	Percent Change Year-over-Year
Closed Sales	50	89	-43.8%
Paid in Cash	30	58	-48.3%
Median Sale Price	\$315,000	\$250,000	26.0%
Average Sale Price	\$395,032	\$365,047	8.2%
Dollar Volume	\$19.8 Million	\$32.5 Million	-39.2%
Med. Pct. of Orig. List Price Received	93.8%	100.0%	-6.2%
Median Time to Contract	53 Days	10 Days	430.0%
Median Time to Sale	86 Days	49 Days	75.5%
New Pending Sales	115	107	7.5%
New Listings	143	125	14.4%
Pending Inventory	152	157	-3.2%
Inventory (Active Listings)	300	93	222.6%
Months Supply of Inventory	3.4	0.8	325.0%



# Monthly Distressed Market - January 2023

## Townhouses and Condos

### Martin County



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		January 2023	January 2022	Percent Change Year-over-Year
Traditional	Closed Sales	50	89	-43.8%
	Median Sale Price	\$315,000	\$250,000	26.0%
Foreclosure/REO	Closed Sales	0	0	N/A
	Median Sale Price	(No Sales)	(No Sales)	N/A
Short Sale	Closed Sales	0	0	N/A
	Median Sale Price	(No Sales)	(No Sales)	N/A

2019 2020 2021 2022

■ Traditional ■ Foreclosure/REO ■ Short Sale

