

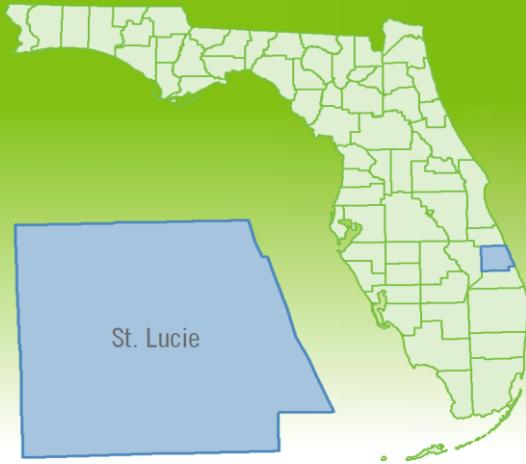
# Monthly Market Summary - November 2021

## Single-Family Homes

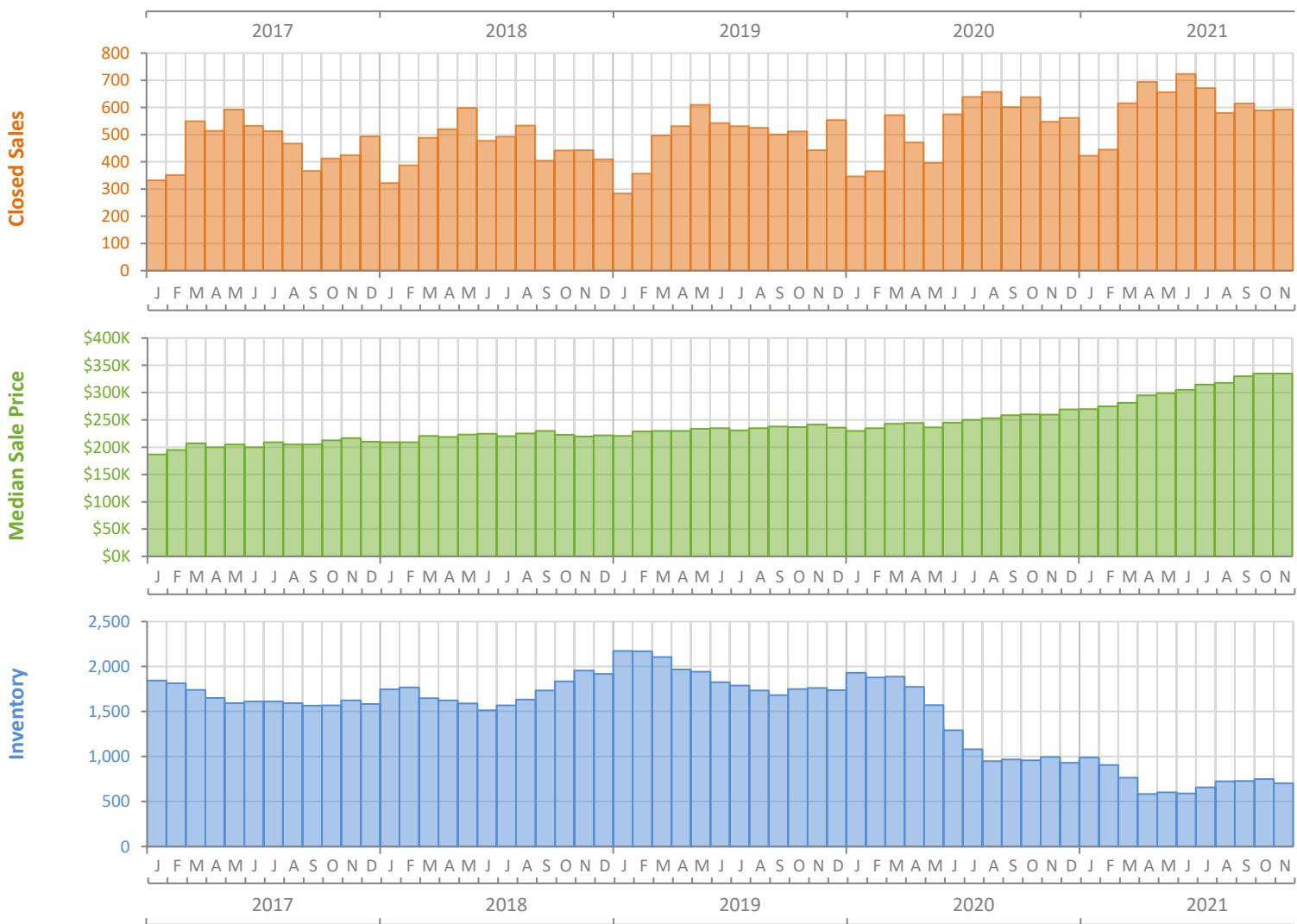
### St. Lucie County



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	November 2021	November 2020	Percent Change Year-over-Year
Closed Sales	592	548	8.0%
Paid in Cash	152	115	32.2%
Median Sale Price	\$335,000	\$259,575	29.1%
Average Sale Price	\$367,863	\$274,190	34.2%
Dollar Volume	\$217.8 Million	\$150.3 Million	44.9%
Med. Pct. of Orig. List Price Received	100.0%	99.6%	0.4%
Median Time to Contract	9 Days	15 Days	-40.0%
Median Time to Sale	53 Days	64 Days	-17.2%
New Pending Sales	669	597	12.1%
New Listings	652	614	6.2%
Pending Inventory	1,408	1,262	11.6%
Inventory (Active Listings)	704	994	-29.2%
Months Supply of Inventory	1.2	1.9	-36.8%



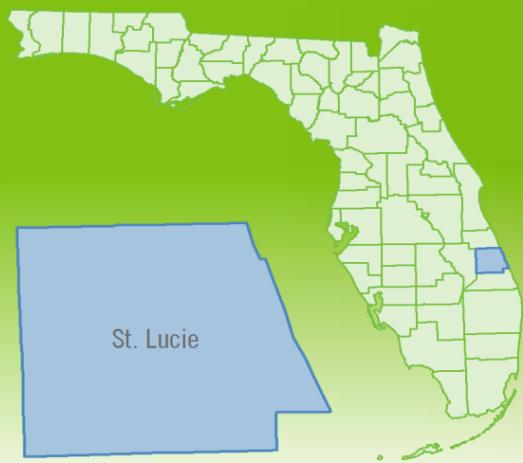
# Monthly Distressed Market - November 2021

## Single-Family Homes

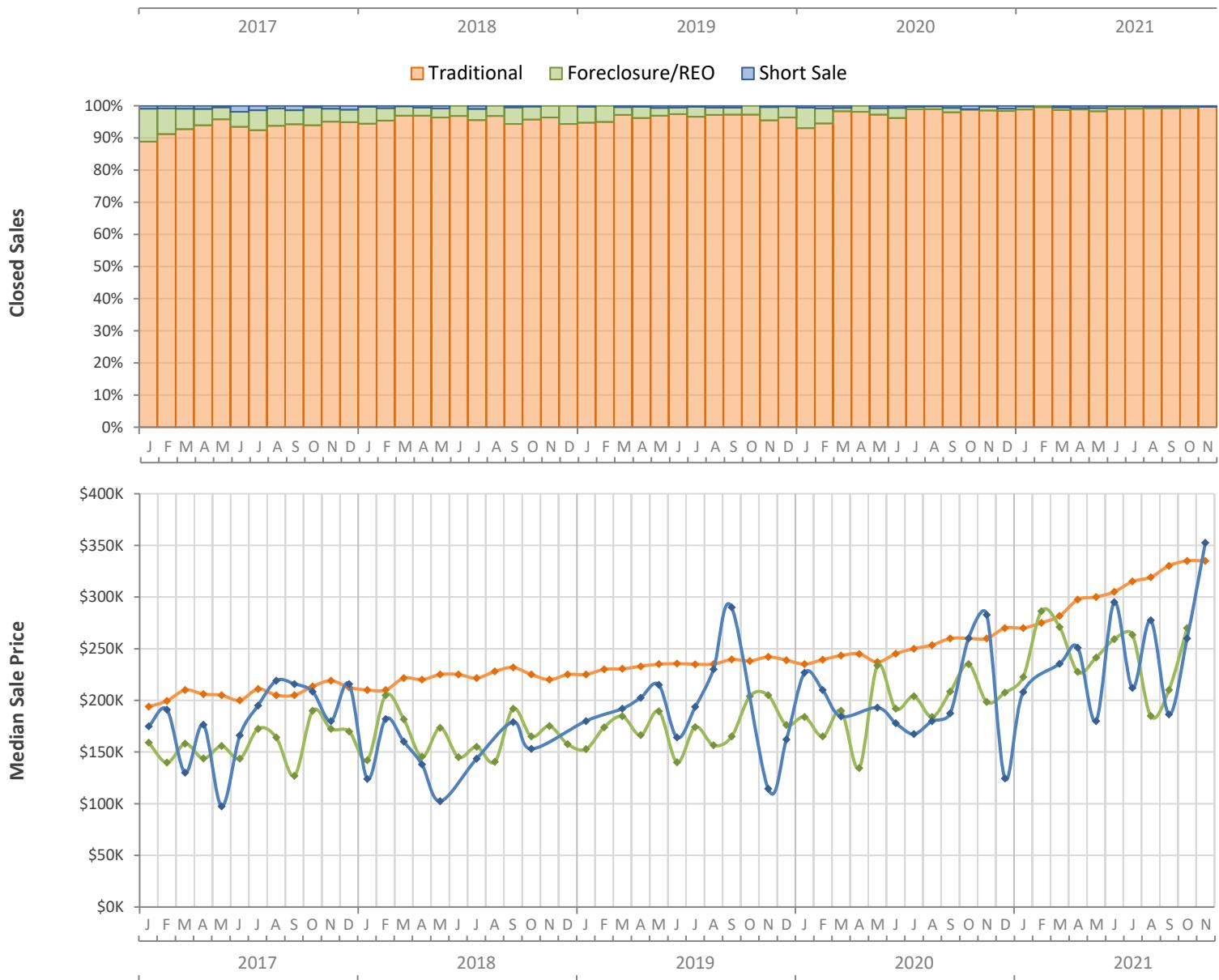
### St. Lucie County



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		November 2021	November 2020	Percent Change Year-over-Year
Traditional	Closed Sales	590	540	9.3%
	Median Sale Price	\$335,000	\$259,894	28.9%
Foreclosure/REO	Closed Sales	0	6	-100.0%
	Median Sale Price	(No Sales)	\$198,450	N/A
Short Sale	Closed Sales	2	2	0.0%
	Median Sale Price	\$352,500	\$282,875	24.6%



# Monthly Market Summary - November 2021

## Townhouses and Condos

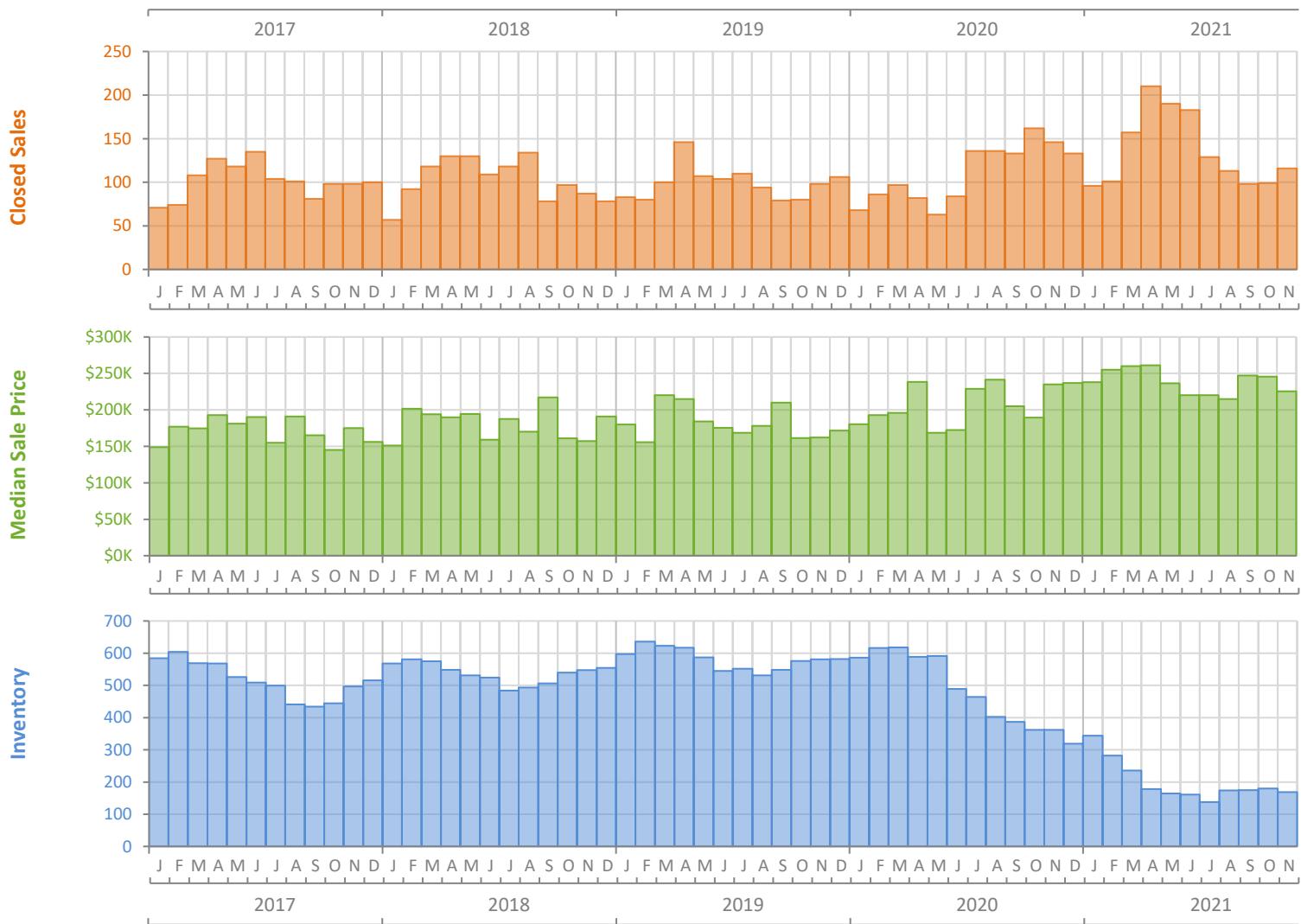
### St. Lucie County



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	November 2021	November 2020	Percent Change Year-over-Year
Closed Sales	116	146	-20.5%
Paid in Cash	61	74	-17.6%
Median Sale Price	\$225,500	\$235,000	-4.0%
Average Sale Price	\$288,678	\$268,622	7.5%
Dollar Volume	\$33.5 Million	\$39.2 Million	-14.6%
Med. Pct. of Orig. List Price Received	98.8%	96.5%	2.4%
Median Time to Contract	9 Days	37 Days	-75.7%
Median Time to Sale	51 Days	80 Days	-36.3%
New Pending Sales	103	136	-24.3%
New Listings	100	148	-32.4%
Pending Inventory	148	196	-24.5%
Inventory (Active Listings)	169	362	-53.3%
Months Supply of Inventory	1.2	3.3	-63.6%



# Monthly Distressed Market - November 2021

## Townhouses and Condos

### St. Lucie County



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		November 2021	November 2020	Percent Change Year-over-Year
Traditional	Closed Sales	114	144	-20.8%
	Median Sale Price	\$226,750	\$235,000	-3.5%
Foreclosure/REO	Closed Sales	2	1	100.0%
	Median Sale Price	\$147,003	\$225,500	-34.8%
Short Sale	Closed Sales	0	1	-100.0%
	Median Sale Price	(No Sales)	\$133,500	N/A

