

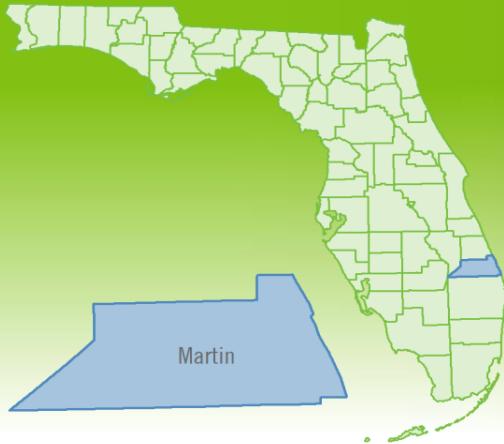
# Quarterly Market Summary - Q3 2019

## Single Family Homes

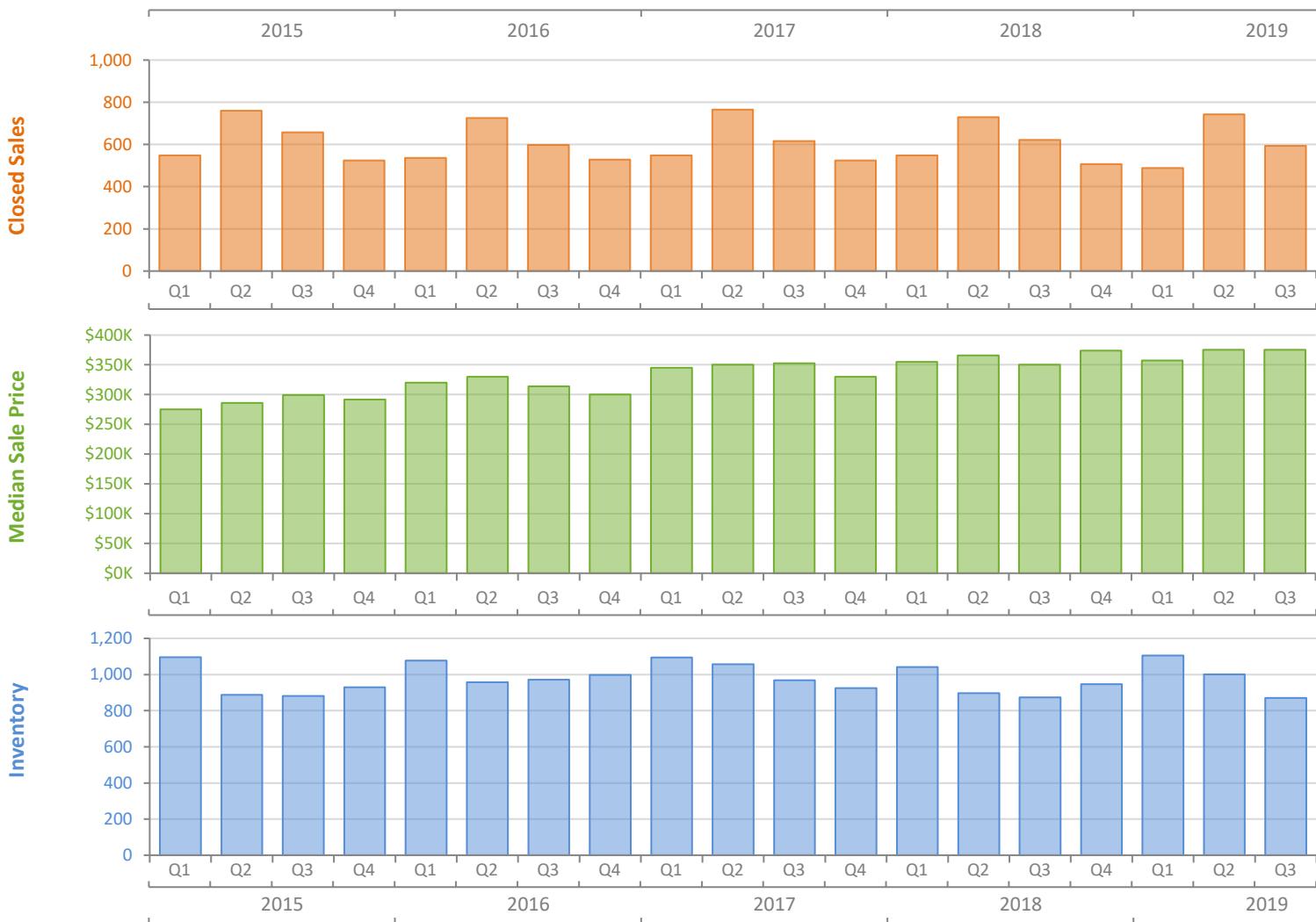
### Martin County



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	Q3 2019	Q3 2018	Percent Change Year-over-Year
Closed Sales	593	622	-4.7%
Paid in Cash	211	204	3.4%
Median Sale Price	\$375,000	\$350,000	7.1%
Average Sale Price	\$472,254	\$447,856	5.4%
Dollar Volume	\$280.0 Million	\$278.6 Million	0.5%
Med. Pct. of Orig. List Price Received	94.6%	95.0%	-0.4%
Median Time to Contract	57 Days	48 Days	18.8%
Median Time to Sale	103 Days	92 Days	12.0%
New Pending Sales	614	589	4.2%
New Listings	659	705	-6.5%
Pending Inventory	325	277	17.3%
Inventory (Active Listings)	871	874	-0.3%
Months Supply of Inventory	4.5	4.3	4.7%



# Quarterly Distressed Market - Q3 2019

## Single Family Homes

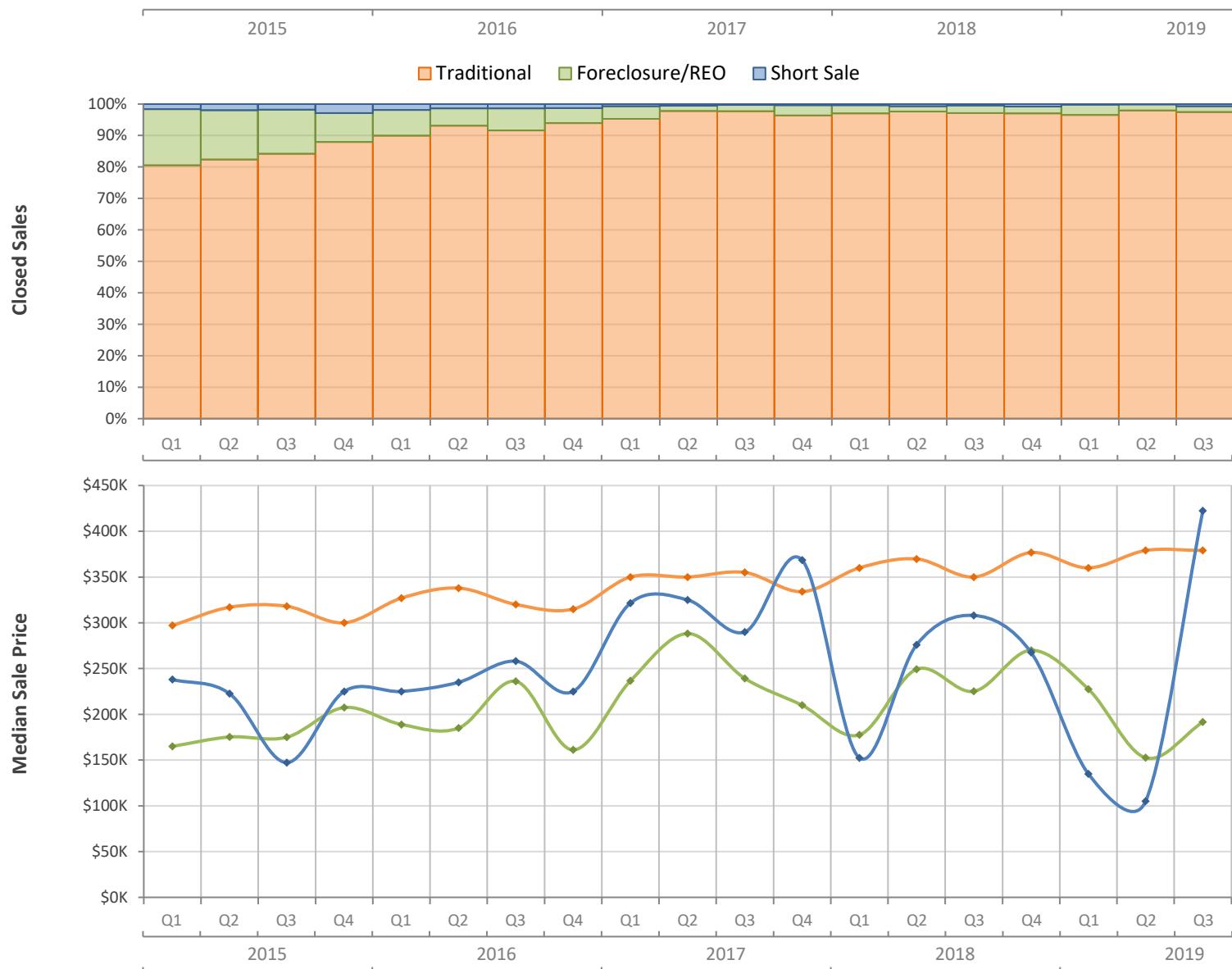
### Martin County



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		Q3 2019	Q3 2018	Percent Change Year-over-Year
Traditional	Closed Sales	578	604	-4.3%
	Median Sale Price	\$379,000	\$350,000	8.3%
Foreclosure/REO	Closed Sales	11	15	-26.7%
	Median Sale Price	\$191,500	\$225,125	-14.9%
Short Sale	Closed Sales	4	3	33.3%
	Median Sale Price	\$422,500	\$308,000	37.2%



# Quarterly Market Summary - Q3 2019

## Townhouses and Condos

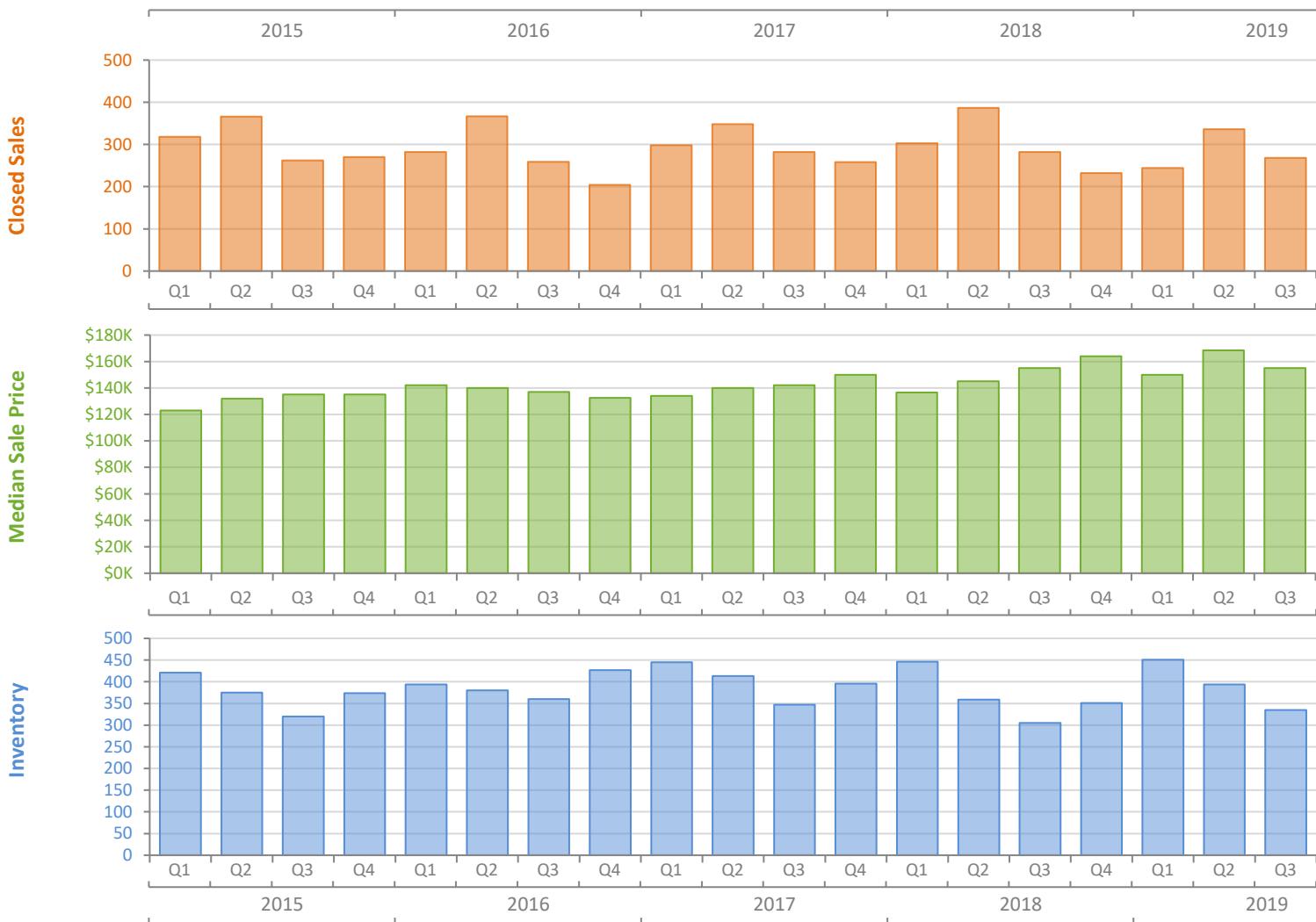
### Martin County



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	Q3 2019	Q3 2018	Percent Change Year-over-Year
Closed Sales	268	282	-5.0%
Paid in Cash	166	150	10.7%
Median Sale Price	\$155,000	\$155,000	0.0%
Average Sale Price	\$185,608	\$188,544	-1.6%
Dollar Volume	\$49.7 Million	\$53.2 Million	-6.4%
Med. Pct. of Orig. List Price Received	94.5%	94.0%	0.5%
Median Time to Contract	55 Days	49 Days	12.2%
Median Time to Sale	99 Days	86 Days	15.1%
New Pending Sales	258	256	0.8%
New Listings	262	274	-4.4%
Pending Inventory	121	125	-3.2%
Inventory (Active Listings)	335	305	9.8%
Months Supply of Inventory	3.7	3.0	23.3%



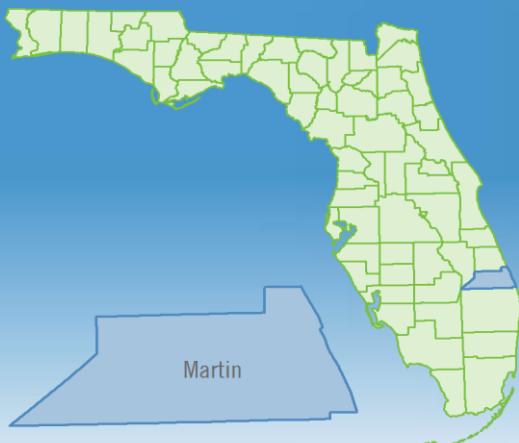
# Quarterly Distressed Market - Q3 2019

## Townhouses and Condos

### Martin County



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		Q3 2019	Q3 2018	Percent Change Year-over-Year
Traditional	Closed Sales	260	276	-5.8%
	Median Sale Price	\$156,000	\$153,000	2.0%
Foreclosure/REO	Closed Sales	6	5	20.0%
	Median Sale Price	\$111,000	\$155,000	-28.4%
Short Sale	Closed Sales	2	1	100.0%
	Median Sale Price	\$280,000	\$2,050,000	-86.3%

