KEITH BUCK, JD, LLM, CLU®, FLMI

Assistant Vice President, Advanced Designs Unit



Meet Keith

Keith Buck is an assistant vice president of Pacific Life's Advanced Designs Unit, a highly recognized team of advanced market experts for the life insurance industry. A popular presenter on current trends in the life insurance field, Keith is frequently invited to speak at industry conferences such as the Million Dollar Round Table "Top of the Table" Conference, LIMRA Advanced Sales Conference, and Association for Advanced Life Underwriting Annual Meeting. Keith is also the author of industry articles for insurance publications such as *Best's Review*, *Journal of Financial Service Professionals*, and *Estate Planning Journal*. He is currently contributing as a co-author to the 5th edition of *National Underwriter's Tools and Techniques of Life Insurance* book.

About Keith

Keith joined Pacific Life in 2008 as a director of the Advanced Designs Unit. He is the driving force behind Pacific Life's Professional Advisor Program, which helps connect life insurance producers with experts in other fields. He previously worked at The Hartford, ING, and National Financial Partners as an advanced sales attorney.

Born and raised by attorney parents, Keith graduated Order of the Coif in the top 10 percent of his class from Drake Law School. He also holds a master of laws in taxation (LLM) degree from Boston University Law School, and is a Chartered Life Underwriter and Fellow of the Life Management Institute.

Outside of work, Keith enjoys spending time in Laguna Niguel, California, with his wife, Sharon, and their five boys, who range in age from five to 24.

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Investment and Insurance Products: Not a Deposit	Not Insured by any Federal Government Agency	
Not FDIC Insured	No Bank Guarantee	May Lose Value