



# Culture of Safety Center 2022 Summit

Preparing New Staff

## Recruitment, Onboarding, Integration, and Retention



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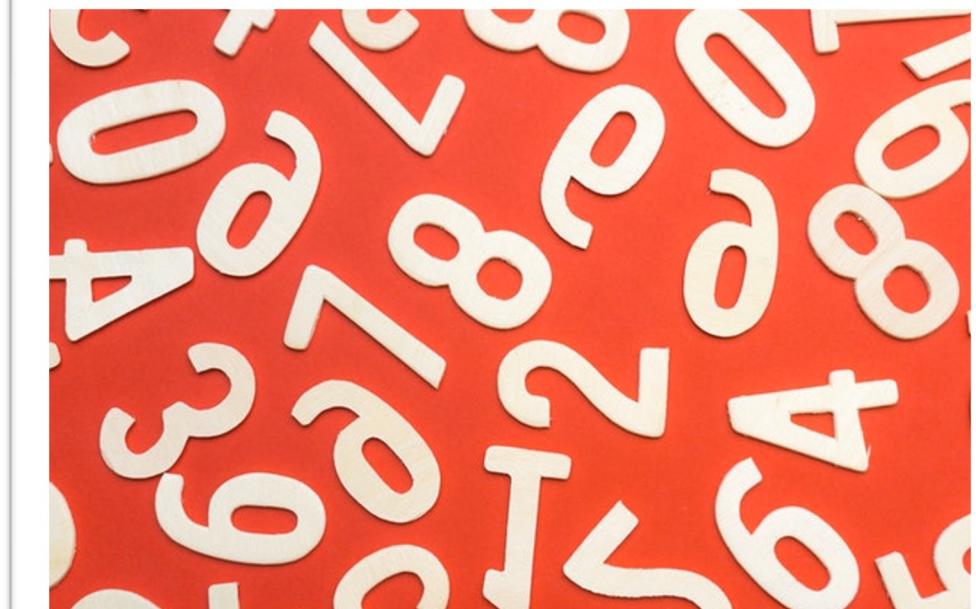
# Stats

Median annual rate of nursing staff turnover: 94% (Health Affairs, 2021)

One-star facilities: 135.3%

Five-star facilities: 76.7%  
(Skilled Nursing News, 2021)

Per-worker turnover cost in the US:  
33-40% of the worker's annual earnings



# Philosophy

To retain staff, we need them to:

- Fall in love with the residents
- Connect with teammates and feel part of the team
- Have the job fit into their lives
- Offer adequate pay and benefits
- Find the work morally congruent



# Identifying and minimizing job challenges

Practical challenges such as:

- Scheduling
- Transportation

Identify these challenges through:

- Staff surveys
- Exit interviews
- Suggestion box
- Awareness of patterns in staff callouts, complaints
- Ask team
- Sleep over



# Recruitment

Identifying the appeal

- Of the field
- Of the facility
- Of the position

What's your slogan?

Who are your potential employees?

- High school students, retirees, immigrants
- Connections of current employees
- People re-entering the workforce or making a career change

How are you reaching them?

Hire for attitude, train for skills

# Onboarding

## Creating a new onboarding strategy

- Following up with leads
- Engaging before the start date
- First days
- Regular check-ins

## Preparing new staff

- More comprehensive education
  - Soft skills (professional attitude, work ethic)
  - Teamwork
  - Understanding system
  - Knowledge of how to work with types of residents and families
- Coping with loss

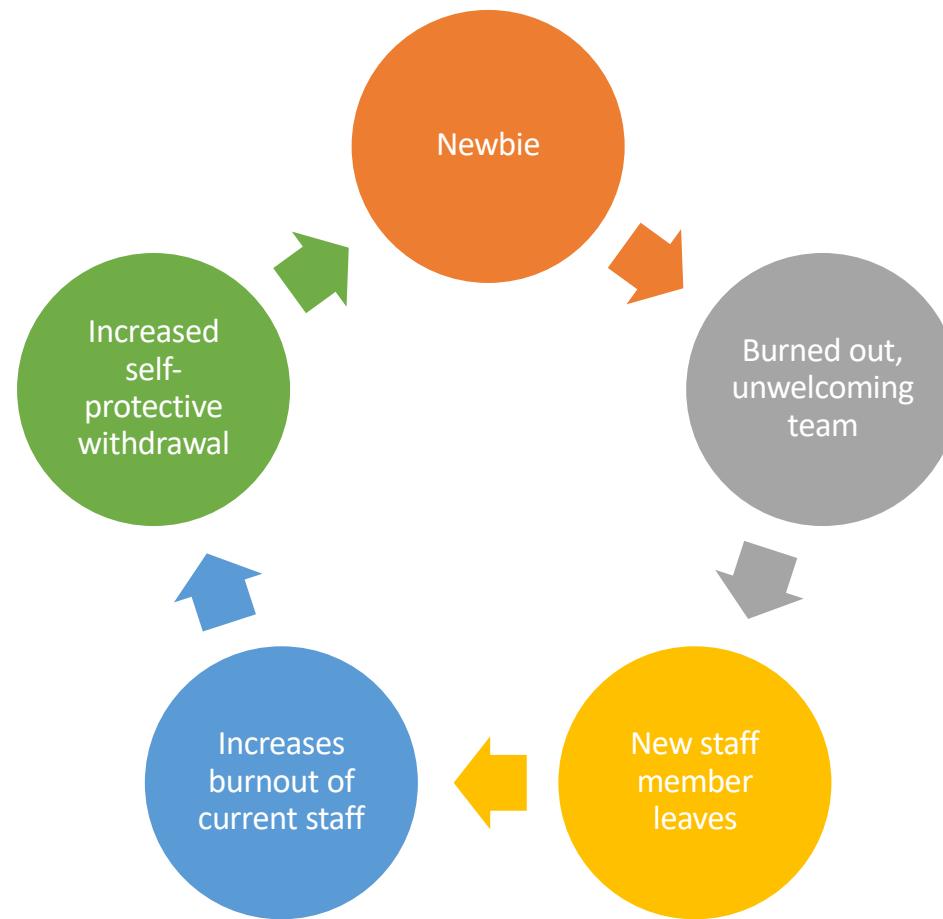
# Coping with Loss

- Based on “The Hot and Cool of Death Awareness at Work,” by Adam Grant and Kimberly Wade-Benzoni
- “Hot” reaction or “Death Anxiety” → self-protection and “stress-related withdrawal behaviors” such as absenteeism, tardiness, and turnover
- “Cool” reaction or “Death Reflection” → pro-social behaviors such as helping, mentoring, and thinking of work in the context of benefitting society
- Chronic exposure to “mortality cues” can shift workers from death anxiety to death reflection

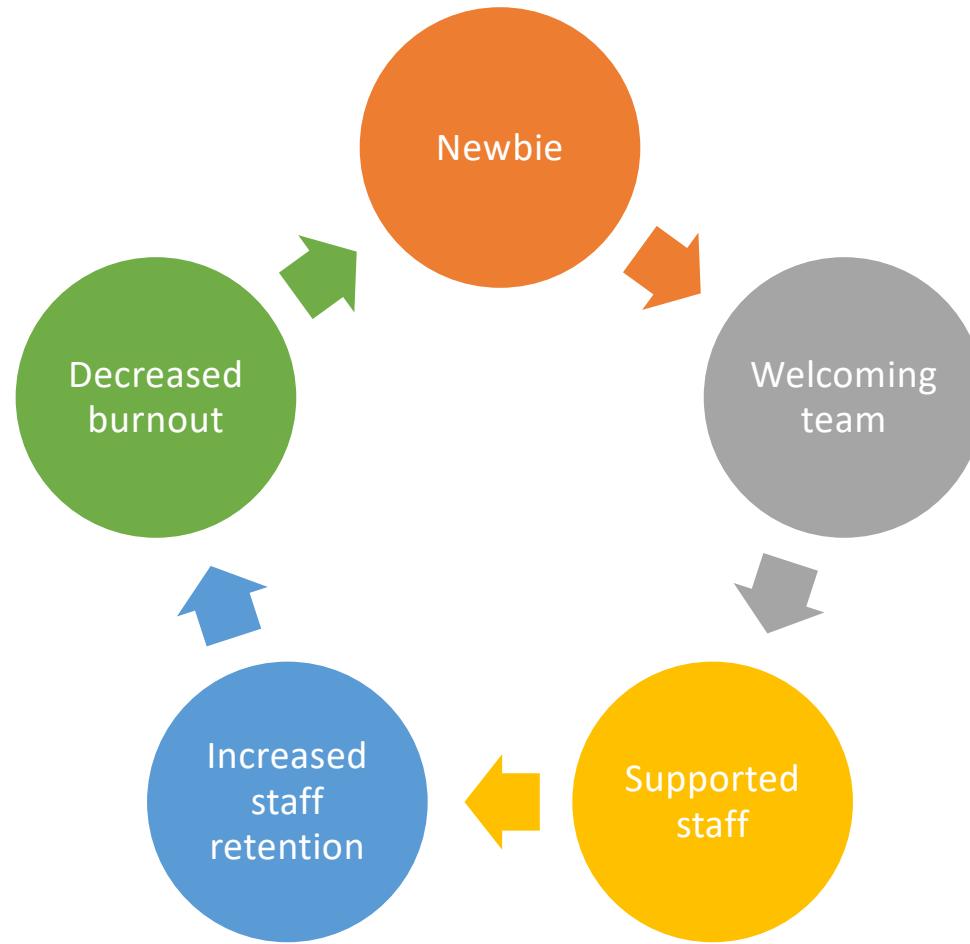
# Coping with Loss (cont.)

- Younger workers more likely to experience death anxiety and older workers more likely to experience death reflection
- Job versus career or calling
- Strategies:
  - “Inoculate” by advance training
  - Mentors
  - Resources to cope with grief and loss
  - Bonus (i.e, after 6 months)

# Typical New Employee Integration Pattern



# Ideal New Employee Integration Pattern



# Integration

- Preparing old staff members
  - Heads up
  - Introductions
- Staff “buddies”
- Peer mentoring program
  - Career ladder
- Supporting the team in their training of new people
- Systems to integrate new workers
  - Getting-to-know-you lunches, team meetings, change-of-shift reports
- Special “I’m new” name tag, hat, scarf, etc.
- Hire “Class of ‘22”

# Staff Retention

- Job works with life
  - Flexible schedule with control over scheduling
  - Onsite or subsidized day care
  - Transportation
  - Education subsidies
  - Adequate pay and benefits
- Noticing and preventing burnout
- Moral congruence
- Staff training



# Connect With Us



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