2024 AHIP Discount with BCBS

In preparation for the 2024 plan year, Blue Cross and Blue Shield of Minnesota (Blue Cross) has, again, partnered with America's Health Insurance Plans (AHIP) to provide Blue Cross agents with discounted pricing for the 2024 Medicare + Fraud, Waste, and Abuse training that was released on Wednesday, June 21, 2023.

Access the 2024 AHIP training via **this link** for discounted course pricing ($125). When you click this link, the login page should have the Blue Cross logo in the top right corner of the page.

Troubleshooting tip: If you do not see the Blue Cross logo or are having difficulty accessing the discounted rate, clear your browser cache and cookies, then click the link again. AHIP has implemented updates to their site and past data automatically saved in your browser history may be overriding the new discount link.

Medicare Certification Requirement
The Centers for Medicare & Medicaid Services (CMS) requires Blue Cross and all other Medicare plan sponsors to provide training and testing on Medicare program rules and regulations, compliant marketing and sales practices, and carrier-specific product types.

This requirement includes two components:

1. Medicare + Fraud, Waste, and Abuse training.
2. Carrier-specific Medicare product training.

Blue Cross agents have two options available to them, to fulfill both components of the 2024 Medicare Certification requirements.

Option One: Best suited for agents who market and sell for multiple carriers.

1. Complete 2024 AHIP Medicare + Fraud, Waste, and Abuse AND
2. Complete Blue Cross 2024 Medicare Product training (coming in August 2023)

AHIP Medicare + Fraud, Waste, and Abuse training is widely accepted to meet the Medicare Basics training requirements. Agents electing this option are required to pay for the AHIP certification; there is no additional cost for the Medicare product training modules.

Option Two: Best suited for agents who only market and sell Blue Cross Medicare products.

1. Complete Blue Cross 2024 Pinpoint Medicare Core training AND
2. Complete Blue Cross 2024 Medicare Product training (both coming in August 2023)

Agents electing this option are required to pay $99.95 for the 2024 Pinpoint Medicare Core training; there is no additional cost for the Blue Cross 2024 Medicare product training.