



Not all agents are the same!



Boulder County

Contact the Boulder Area REALTOR® Association, Longmont Association of REALTORS® or Estes Park Board of REALTORS® for more detailed local statistics or to find a REALTOR® in the area.

Single Family	July			Year to Date			
Key Metrics	2016	2017	Percent Change from Previous Year	Thru 07-2016	Thru 07-2017	Percent Change from Previous Year	
New Listings	516	499	- 3.3%	3,219	3,471	+ 7.8%	
Sold Listings	376	370	- 1.6%	2,171	2,194	+ 1.1%	
Median Sales Price*	\$513,650	\$563,500	+ 9.7%	\$520,500	\$561,875	+ 7.9%	
Average Sales Price*	\$654,352	\$699,689	+ 6.9%	\$646,729	\$686,044	+ 6.1%	
Percent of List Price Received*	100.3%	99.3%	- 1.0%	100.7%	99.9%	- 0.8%	
Days on Market Until Sale	46	41	- 10.9%	54	46	- 14.8%	
Inventory of Homes for Sale	772	863	+ 11.8%				
Months Supply of Inventory	2.4	2.8	+ 16.7%				

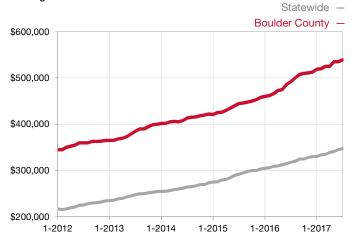
^{*} Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

Townhouse-Condo		July		Year to Date			
Key Metrics	2016	2017	Percent Change from Previous Year	Thru 07-2016	Thru 07-2017	Percent Change from Previous Year	
New Listings	160	150	- 6.3%	1,015	1,115	+ 9.9%	
Sold Listings	143	126	- 11.9%	776	824	+ 6.2%	
Median Sales Price*	\$368,000	\$359,500	- 2.3%	\$350,000	\$361,000	+ 3.1%	
Average Sales Price*	\$406,319	\$411,332	+ 1.2%	\$393,116	\$405,882	+ 3.2%	
Percent of List Price Received*	102.3%	100.5%	- 1.8%	103.0%	100.7%	- 2.2%	
Days on Market Until Sale	57	38	- 33.3%	58	44	- 24.1%	
Inventory of Homes for Sale	150	186	+ 24.0%				
Months Supply of Inventory	1.3	1.5	+ 15.4%				

^{*} Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.



Rolling 12-Month Calculation



Median Sales Price - Townhouse-Condo

Rolling 12-Month Calculation Statewide -**Boulder County** \$400,000 \$350,000 \$300,000 \$250,000 \$200,000 \$150,000 \$100,000 1-2012 1-2013 1-2014 1-2015 1-2016 1-2017



Boulder

Single Family	July			Year to Date			
Key Metrics	2016	2017	Percent Change from Previous Year	Thru 07-2016	Thru 07-2017	Percent Change from Previous Year	
New Listings	126	156	+ 23.8%	935	1,004	+ 7.4%	
Sold Listings	96	96	0.0%	565	574	+ 1.6%	
Median Sales Price*	\$845,500	\$943,350	+ 11.6%	\$863,000	\$880,000	+ 2.0%	
Average Sales Price*	\$1,027,944	\$1,057,252	+ 2.9%	\$1,016,791	\$1,054,967	+ 3.8%	
Percent of List Price Received*	99.3%	98.3%	- 1.0%	100.2%	98.8%	- 1.4%	
Days on Market Until Sale	62	64	+ 3.2%	71	68	- 4.2%	
Inventory of Homes for Sale	254	290	+ 14.2%				
Months Supply of Inventory	3.2	3.8	+ 18.8%				

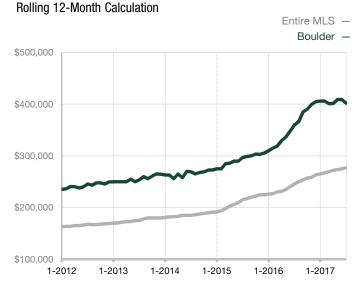
^{*} Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

Townhouse-Condo	July			Year to Date			
Key Metrics	2016	2017	Percent Change from Previous Year	Thru 07-2016	Thru 07-2017	Percent Change from Previous Year	
New Listings	78	67	- 14.1%	511	573	+ 12.1%	
Sold Listings	68	62	- 8.8%	371	400	+ 7.8%	
Median Sales Price*	\$420,000	\$385,000	- 8.3%	\$406,000	\$403,500	- 0.6%	
Average Sales Price*	\$485,376	\$452,223	- 6.8%	\$463,795	\$460,399	- 0.7%	
Percent of List Price Received*	102.3%	100.2%	- 2.1%	103.4%	100.5%	- 2.8%	
Days on Market Until Sale	41	48	+ 17.1%	40	47	+ 17.5%	
Inventory of Homes for Sale	65	106	+ 63.1%				
Months Supply of Inventory	1.2	1.9	+ 58.3%				

^{*} Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

Median Sales Price - Single Family Rolling 12-Month Calculation

Entire MLS -Boulder -\$900,000 \$800,000 \$700,000 \$600,000 \$500,000 \$400,000 \$300,000 \$200,000 1-2012 1-2013 1-2014 1-2015 1-2016 1-2017





Boulder County (without Boulder City)

Single Family		July		Year to Date			
Key Metrics	2016	2017	Percent Change from Previous Year	Thru 07-2016	Thru 07-2017	Percent Change from Previous Year	
New Listings	316	296	- 6.3%	1,897	2,131	+ 12.3%	
Sold Listings	237	233	- 1.7%	1,324	1,355	+ 2.3%	
Median Sales Price*	\$435,000	\$477,000	+ 9.7%	\$435,000	\$475,000	+ 9.2%	
Average Sales Price*	\$500,391	\$567,487	+ 13.4%	\$504,053	\$546,340	+ 8.4%	
Percent of List Price Received*	101.0%	99.6%	- 1.4%	101.0%	100.4%	- 0.6%	
Days on Market Until Sale	49	51	+ 4.1%	58	53	- 8.6%	
Inventory of Homes for Sale	396	453	+ 14.4%				
Months Supply of Inventory	2.0	2.4	+ 20.0%				

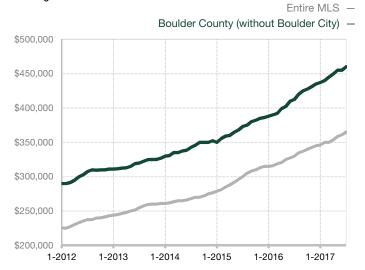
^{*} Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

Townhouse-Condo		July		Year to Date			
Key Metrics	2016	2017	Percent Change from Previous Year	Thru 07-2016	Thru 07-2017	Percent Change from Previous Year	
New Listings	67	72	+ 7.5%	405	477	+ 17.8%	
Sold Listings	61	53	- 13.1%	320	354	+ 10.6%	
Median Sales Price*	\$305,000	\$326,000	+ 6.9%	\$304,750	\$324,900	+ 6.6%	
Average Sales Price*	\$325,682	\$347,329	+ 6.6%	\$317,692	\$341,841	+ 7.6%	
Percent of List Price Received*	101.9%	100.9%	- 1.0%	102.6%	101.2%	- 1.4%	
Days on Market Until Sale	90	50	- 44.4%	93	54	- 41.9%	
Inventory of Homes for Sale	62	61	- 1.6%				
Months Supply of Inventory	1.4	1.1	- 21.4%				

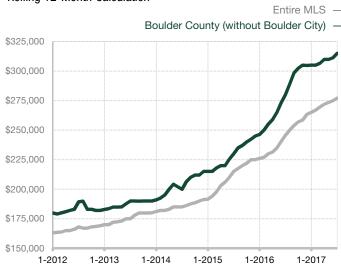
^{*} Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

Median Sales Price – Single Family

Rolling 12-Month Calculation



Median Sales Price – Townhouse-Condo











Broomfield County

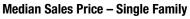
Contact the Boulder Area REALTOR® Association or Denver Metro Association of REALTORS® for more detailed local statistics or to find a REALTOR® in the area.

Single Family	July			Year to Date			
Key Metrics	2016	2017	Percent Change from Previous Year	Thru 07-2016	Thru 07-2017	Percent Change from Previous Year	
New Listings	126	117	- 7.1%	746	814	+ 9.1%	
Sold Listings	99	80	- 19.2%	540	590	+ 9.3%	
Median Sales Price*	\$445,000	\$448,000	+ 0.7%	\$425,000	\$473,750	+ 11.5%	
Average Sales Price*	\$468,672	\$534,031	+ 13.9%	\$472,205	\$513,845	+ 8.8%	
Percent of List Price Received*	100.8%	99.8%	- 1.0%	100.7%	100.0%	- 0.7%	
Days on Market Until Sale	22	20	- 9.1%	28	32	+ 14.3%	
Inventory of Homes for Sale	168	150	- 10.7%				
Months Supply of Inventory	2.1	1.8	- 14.3%				

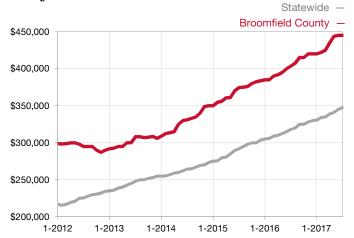
^{*} Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

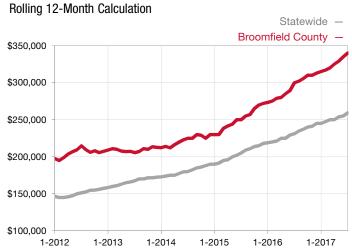
Townhouse-Condo	July			Year to Date			
Key Metrics	2016	2017	Percent Change from Previous Year	Thru 07-2016	Thru 07-2017	Percent Change from Previous Year	
New Listings	27	18	- 33.3%	158	172	+ 8.9%	
Sold Listings	16	17	+ 6.3%	124	136	+ 9.7%	
Median Sales Price*	\$341,000	\$375,000	+ 10.0%	\$302,250	\$346,000	+ 14.5%	
Average Sales Price*	\$318,374	\$368,322	+ 15.7%	\$301,653	\$338,615	+ 12.3%	
Percent of List Price Received*	103.5%	100.2%	- 3.2%	102.2%	100.6%	- 1.6%	
Days on Market Until Sale	10	19	+ 90.0%	16	18	+ 12.5%	
Inventory of Homes for Sale	17	23	+ 35.3%				
Months Supply of Inventory	0.9	1.2	+ 33.3%				

^{*} Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.



Rolling 12-Month Calculation







Erie

Single Family		July		Year to Date			
Key Metrics	2016	2017	Percent Change from Previous Year	Thru 07-2016	Thru 07-2017	Percent Change from Previous Year	
New Listings	46	44	- 4.3%	290	407	+ 40.3%	
Sold Listings	35	41	+ 17.1%	227	232	+ 2.2%	
Median Sales Price*	\$488,715	\$476,000	- 2.6%	\$459,000	\$475,000	+ 3.5%	
Average Sales Price*	\$526,005	\$530,554	+ 0.9%	\$485,261	\$503,846	+ 3.8%	
Percent of List Price Received*	99.9%	99.8%	- 0.1%	99.8%	99.6%	- 0.2%	
Days on Market Until Sale	56	45	- 19.6%	62	50	- 19.4%	
Inventory of Homes for Sale	52	96	+ 84.6%				
Months Supply of Inventory	1.6	3.1	+ 93.8%				

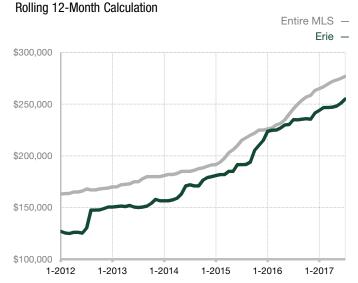
^{*} Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

Townhouse-Condo	July			Year to Date			
Key Metrics	2016	2017	Percent Change from Previous Year	Thru 07-2016	Thru 07-2017	Percent Change from Previous Year	
New Listings	5	10	+ 100.0%	34	55	+ 61.8%	
Sold Listings	8	6	- 25.0%	31	29	- 6.5%	
Median Sales Price*	\$244,880	\$396,500	+ 61.9%	\$240,000	\$266,000	+ 10.8%	
Average Sales Price*	\$245,208	\$361,583	+ 47.5%	\$256,613	\$299,732	+ 16.8%	
Percent of List Price Received*	101.1%	100.1%	- 1.0%	101.5%	99.8%	- 1.7%	
Days on Market Until Sale	31	40	+ 29.0%	35	36	+ 2.9%	
Inventory of Homes for Sale	4	14	+ 250.0%				
Months Supply of Inventory	0.7	3.5	+ 400.0%				

^{*} Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

Median Sales Price - Single Family Rolling 12-Month Calculation

Entire MLS -Erie -\$500,000 \$450,000 \$400,000 \$350,000 \$300,000 \$250,000 \$200,000 1-2012 1-2013 1-2014 1-2015 1-2016 1-2017





Frederick, Firestone, Dacono and Mead

Single Family		July		Year to Date			
Key Metrics	2016	2017	Percent Change from Previous Year	Thru 07-2016	Thru 07-2017	Percent Change from Previous Year	
New Listings	74	107	+ 44.6%	548	676	+ 23.4%	
Sold Listings	76	62	- 18.4%	419	438	+ 4.5%	
Median Sales Price*	\$340,000	\$367,250	+ 8.0%	\$340,990	\$364,875	+ 7.0%	
Average Sales Price*	\$360,507	\$370,261	+ 2.7%	\$347,165	\$375,019	+ 8.0%	
Percent of List Price Received*	99.8%	99.8%	0.0%	100.2%	99.9%	- 0.3%	
Days on Market Until Sale	51	49	- 3.9%	57	59	+ 3.5%	
Inventory of Homes for Sale	112	159	+ 42.0%				
Months Supply of Inventory	1.9	2.5	+ 31.6%				

^{*} Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

Townhouse-Condo	July			Year to Date			
Key Metrics	2016	2017	Percent Change from Previous Year	Thru 07-2016	Thru 07-2017	Percent Change from Previous Year	
New Listings	1	1	0.0%	23	15	- 34.8%	
Sold Listings	2	2	0.0%	20	8	- 60.0%	
Median Sales Price*	\$237,250	\$307,990	+ 29.8%	\$242,450	\$266,500	+ 9.9%	
Average Sales Price*	\$237,250	\$307,990	+ 29.8%	\$235,178	\$264,607	+ 12.5%	
Percent of List Price Received*	100.8%	100.0%	- 0.8%	101.0%	100.6%	- 0.4%	
Days on Market Until Sale	66	20	- 69.7%	34	20	- 41.2%	
Inventory of Homes for Sale	0	5					
Months Supply of Inventory	0.0	2.4					

^{*} Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

Entire MLS -

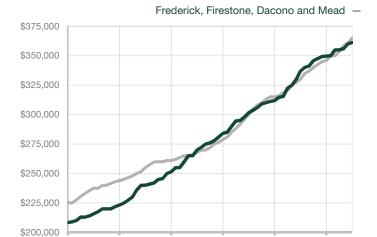
1-2017

Median Sales Price – Single Family

Rolling 12-Month Calculation

1-2012

1-2013

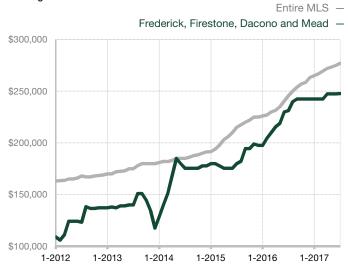


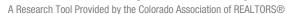
1-2014

1-2015

1-2016

Median Sales Price – Townhouse-Condo







Not all agents are the same!



Boulder County

Contact the Boulder Area REALTOR® Association, Longmont Association of REALTORS® or Estes Park Board of REALTORS® for more detailed local statistics or to find a REALTOR® in the area.

Single Family	July			Year to Date			
Key Metrics	2016	2017	Percent Change from Previous Year	Thru 07-2016	Thru 07-2017	Percent Change from Previous Year	
New Listings	516	499	- 3.3%	3,219	3,471	+ 7.8%	
Sold Listings	376	370	- 1.6%	2,171	2,194	+ 1.1%	
Median Sales Price*	\$513,650	\$563,500	+ 9.7%	\$520,500	\$561,875	+ 7.9%	
Average Sales Price*	\$654,352	\$699,689	+ 6.9%	\$646,729	\$686,044	+ 6.1%	
Percent of List Price Received*	100.3%	99.3%	- 1.0%	100.7%	99.9%	- 0.8%	
Days on Market Until Sale	46	41	- 10.9%	54	46	- 14.8%	
Inventory of Homes for Sale	772	863	+ 11.8%				
Months Supply of Inventory	2.4	2.8	+ 16.7%				

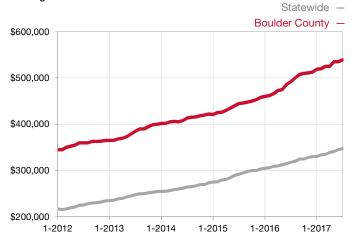
^{*} Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

Townhouse-Condo		July		Year to Date			
Key Metrics	2016	2017	Percent Change from Previous Year	Thru 07-2016	Thru 07-2017	Percent Change from Previous Year	
New Listings	160	150	- 6.3%	1,015	1,115	+ 9.9%	
Sold Listings	143	126	- 11.9%	776	824	+ 6.2%	
Median Sales Price*	\$368,000	\$359,500	- 2.3%	\$350,000	\$361,000	+ 3.1%	
Average Sales Price*	\$406,319	\$411,332	+ 1.2%	\$393,116	\$405,882	+ 3.2%	
Percent of List Price Received*	102.3%	100.5%	- 1.8%	103.0%	100.7%	- 2.2%	
Days on Market Until Sale	57	38	- 33.3%	58	44	- 24.1%	
Inventory of Homes for Sale	150	186	+ 24.0%				
Months Supply of Inventory	1.3	1.5	+ 15.4%				

^{*} Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.



Rolling 12-Month Calculation



Median Sales Price - Townhouse-Condo

Rolling 12-Month Calculation Statewide -**Boulder County** \$400,000 \$350,000 \$300,000 \$250,000 \$200,000 \$150,000 \$100,000 1-2012 1-2013 1-2014 1-2015 1-2016 1-2017



Boulder County (without Boulder City)

Single Family		July		Year to Date			
Key Metrics	2016	2017	Percent Change from Previous Year	Thru 07-2016	Thru 07-2017	Percent Change from Previous Year	
New Listings	316	296	- 6.3%	1,897	2,131	+ 12.3%	
Sold Listings	237	233	- 1.7%	1,324	1,355	+ 2.3%	
Median Sales Price*	\$435,000	\$477,000	+ 9.7%	\$435,000	\$475,000	+ 9.2%	
Average Sales Price*	\$500,391	\$567,487	+ 13.4%	\$504,053	\$546,340	+ 8.4%	
Percent of List Price Received*	101.0%	99.6%	- 1.4%	101.0%	100.4%	- 0.6%	
Days on Market Until Sale	49	51	+ 4.1%	58	53	- 8.6%	
Inventory of Homes for Sale	396	453	+ 14.4%				
Months Supply of Inventory	2.0	2.4	+ 20.0%				

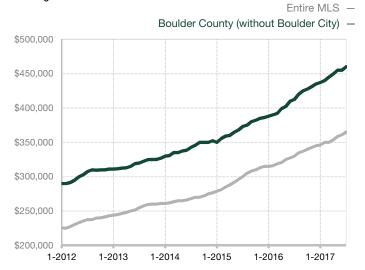
^{*} Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

Townhouse-Condo		July		Year to Date			
Key Metrics	2016	2017	Percent Change from Previous Year	Thru 07-2016	Thru 07-2017	Percent Change from Previous Year	
New Listings	67	72	+ 7.5%	405	477	+ 17.8%	
Sold Listings	61	53	- 13.1%	320	354	+ 10.6%	
Median Sales Price*	\$305,000	\$326,000	+ 6.9%	\$304,750	\$324,900	+ 6.6%	
Average Sales Price*	\$325,682	\$347,329	+ 6.6%	\$317,692	\$341,841	+ 7.6%	
Percent of List Price Received*	101.9%	100.9%	- 1.0%	102.6%	101.2%	- 1.4%	
Days on Market Until Sale	90	50	- 44.4%	93	54	- 41.9%	
Inventory of Homes for Sale	62	61	- 1.6%				
Months Supply of Inventory	1.4	1.1	- 21.4%				

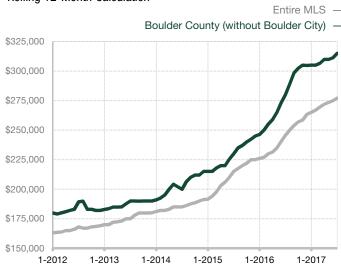
^{*} Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

Median Sales Price – Single Family

Rolling 12-Month Calculation



Median Sales Price – Townhouse-Condo











Broomfield County

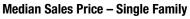
Contact the Boulder Area REALTOR® Association or Denver Metro Association of REALTORS® for more detailed local statistics or to find a REALTOR® in the area.

Single Family	July			Year to Date			
Key Metrics	2016	2017	Percent Change from Previous Year	Thru 07-2016	Thru 07-2017	Percent Change from Previous Year	
New Listings	126	117	- 7.1%	746	814	+ 9.1%	
Sold Listings	99	80	- 19.2%	540	590	+ 9.3%	
Median Sales Price*	\$445,000	\$448,000	+ 0.7%	\$425,000	\$473,750	+ 11.5%	
Average Sales Price*	\$468,672	\$534,031	+ 13.9%	\$472,205	\$513,845	+ 8.8%	
Percent of List Price Received*	100.8%	99.8%	- 1.0%	100.7%	100.0%	- 0.7%	
Days on Market Until Sale	22	20	- 9.1%	28	32	+ 14.3%	
Inventory of Homes for Sale	168	150	- 10.7%				
Months Supply of Inventory	2.1	1.8	- 14.3%				

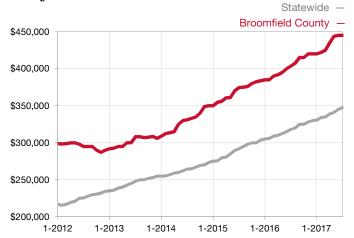
^{*} Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

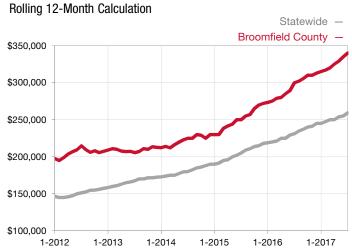
Townhouse-Condo	July			Year to Date			
Key Metrics	2016	2017	Percent Change from Previous Year	Thru 07-2016	Thru 07-2017	Percent Change from Previous Year	
New Listings	27	18	- 33.3%	158	172	+ 8.9%	
Sold Listings	16	17	+ 6.3%	124	136	+ 9.7%	
Median Sales Price*	\$341,000	\$375,000	+ 10.0%	\$302,250	\$346,000	+ 14.5%	
Average Sales Price*	\$318,374	\$368,322	+ 15.7%	\$301,653	\$338,615	+ 12.3%	
Percent of List Price Received*	103.5%	100.2%	- 3.2%	102.2%	100.6%	- 1.6%	
Days on Market Until Sale	10	19	+ 90.0%	16	18	+ 12.5%	
Inventory of Homes for Sale	17	23	+ 35.3%				
Months Supply of Inventory	0.9	1.2	+ 33.3%				

^{*} Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.



Rolling 12-Month Calculation







Boulder

Single Family	July			Year to Date			
Key Metrics	2016	2017	Percent Change from Previous Year	Thru 07-2016	Thru 07-2017	Percent Change from Previous Year	
New Listings	126	156	+ 23.8%	935	1,004	+ 7.4%	
Sold Listings	96	96	0.0%	565	574	+ 1.6%	
Median Sales Price*	\$845,500	\$943,350	+ 11.6%	\$863,000	\$880,000	+ 2.0%	
Average Sales Price*	\$1,027,944	\$1,057,252	+ 2.9%	\$1,016,791	\$1,054,967	+ 3.8%	
Percent of List Price Received*	99.3%	98.3%	- 1.0%	100.2%	98.8%	- 1.4%	
Days on Market Until Sale	62	64	+ 3.2%	71	68	- 4.2%	
Inventory of Homes for Sale	254	290	+ 14.2%				
Months Supply of Inventory	3.2	3.8	+ 18.8%				

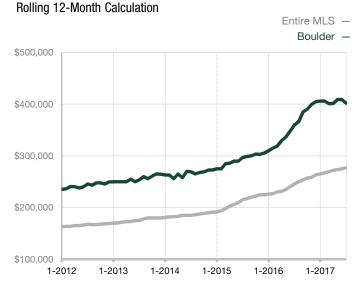
^{*} Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

Townhouse-Condo	July			Year to Date			
Key Metrics	2016	2017	Percent Change from Previous Year	Thru 07-2016	Thru 07-2017	Percent Change from Previous Year	
New Listings	78	67	- 14.1%	511	573	+ 12.1%	
Sold Listings	68	62	- 8.8%	371	400	+ 7.8%	
Median Sales Price*	\$420,000	\$385,000	- 8.3%	\$406,000	\$403,500	- 0.6%	
Average Sales Price*	\$485,376	\$452,223	- 6.8%	\$463,795	\$460,399	- 0.7%	
Percent of List Price Received*	102.3%	100.2%	- 2.1%	103.4%	100.5%	- 2.8%	
Days on Market Until Sale	41	48	+ 17.1%	40	47	+ 17.5%	
Inventory of Homes for Sale	65	106	+ 63.1%				
Months Supply of Inventory	1.2	1.9	+ 58.3%				

^{*} Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

Median Sales Price - Single Family Rolling 12-Month Calculation

Entire MLS -Boulder -\$900,000 \$800,000 \$700,000 \$600,000 \$500,000 \$400,000 \$300,000 \$200,000 1-2012 1-2013 1-2014 1-2015 1-2016 1-2017





Erie

Single Family		July		Year to Date			
Key Metrics	2016	2017	Percent Change from Previous Year	Thru 07-2016	Thru 07-2017	Percent Change from Previous Year	
New Listings	46	44	- 4.3%	290	407	+ 40.3%	
Sold Listings	35	41	+ 17.1%	227	232	+ 2.2%	
Median Sales Price*	\$488,715	\$476,000	- 2.6%	\$459,000	\$475,000	+ 3.5%	
Average Sales Price*	\$526,005	\$530,554	+ 0.9%	\$485,261	\$503,846	+ 3.8%	
Percent of List Price Received*	99.9%	99.8%	- 0.1%	99.8%	99.6%	- 0.2%	
Days on Market Until Sale	56	45	- 19.6%	62	50	- 19.4%	
Inventory of Homes for Sale	52	96	+ 84.6%				
Months Supply of Inventory	1.6	3.1	+ 93.8%				

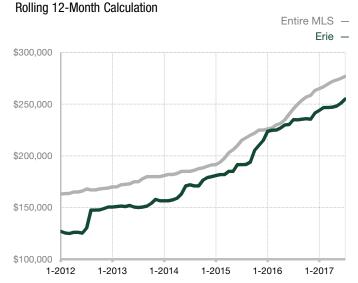
^{*} Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

Townhouse-Condo	July			Year to Date			
Key Metrics	2016	2017	Percent Change from Previous Year	Thru 07-2016	Thru 07-2017	Percent Change from Previous Year	
New Listings	5	10	+ 100.0%	34	55	+ 61.8%	
Sold Listings	8	6	- 25.0%	31	29	- 6.5%	
Median Sales Price*	\$244,880	\$396,500	+ 61.9%	\$240,000	\$266,000	+ 10.8%	
Average Sales Price*	\$245,208	\$361,583	+ 47.5%	\$256,613	\$299,732	+ 16.8%	
Percent of List Price Received*	101.1%	100.1%	- 1.0%	101.5%	99.8%	- 1.7%	
Days on Market Until Sale	31	40	+ 29.0%	35	36	+ 2.9%	
Inventory of Homes for Sale	4	14	+ 250.0%				
Months Supply of Inventory	0.7	3.5	+ 400.0%				

^{*} Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

Median Sales Price - Single Family Rolling 12-Month Calculation

Entire MLS -Erie -\$500,000 \$450,000 \$400,000 \$350,000 \$300,000 \$250,000 \$200,000 1-2012 1-2013 1-2014 1-2015 1-2016 1-2017





Frederick, Firestone, Dacono and Mead

Single Family		July		Year to Date			
Key Metrics	2016	2017	Percent Change from Previous Year	Thru 07-2016	Thru 07-2017	Percent Change from Previous Year	
New Listings	74	107	+ 44.6%	548	676	+ 23.4%	
Sold Listings	76	62	- 18.4%	419	438	+ 4.5%	
Median Sales Price*	\$340,000	\$367,250	+ 8.0%	\$340,990	\$364,875	+ 7.0%	
Average Sales Price*	\$360,507	\$370,261	+ 2.7%	\$347,165	\$375,019	+ 8.0%	
Percent of List Price Received*	99.8%	99.8%	0.0%	100.2%	99.9%	- 0.3%	
Days on Market Until Sale	51	49	- 3.9%	57	59	+ 3.5%	
Inventory of Homes for Sale	112	159	+ 42.0%				
Months Supply of Inventory	1.9	2.5	+ 31.6%				

^{*} Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

Townhouse-Condo	July			Year to Date			
Key Metrics	2016	2017	Percent Change from Previous Year	Thru 07-2016	Thru 07-2017	Percent Change from Previous Year	
New Listings	1	1	0.0%	23	15	- 34.8%	
Sold Listings	2	2	0.0%	20	8	- 60.0%	
Median Sales Price*	\$237,250	\$307,990	+ 29.8%	\$242,450	\$266,500	+ 9.9%	
Average Sales Price*	\$237,250	\$307,990	+ 29.8%	\$235,178	\$264,607	+ 12.5%	
Percent of List Price Received*	100.8%	100.0%	- 0.8%	101.0%	100.6%	- 0.4%	
Days on Market Until Sale	66	20	- 69.7%	34	20	- 41.2%	
Inventory of Homes for Sale	0	5					
Months Supply of Inventory	0.0	2.4					

^{*} Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

Entire MLS -

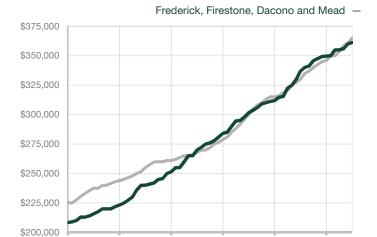
1-2017

Median Sales Price – Single Family

Rolling 12-Month Calculation

1-2012

1-2013

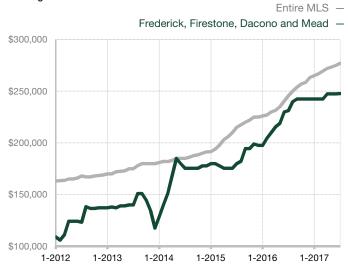


1-2014

1-2015

1-2016

Median Sales Price – Townhouse-Condo





Lafayette

Single Family		July		Year to Date			
Key Metrics	2016	2017	Percent Change from Previous Year	Thru 07-2016	Thru 07-2017	Percent Change from Previous Year	
New Listings	38	38	0.0%	225	272	+ 20.9%	
Sold Listings	32	37	+ 15.6%	150	191	+ 27.3%	
Median Sales Price*	\$540,500	\$595,000	+ 10.1%	\$506,750	\$537,888	+ 6.1%	
Average Sales Price*	\$659,297	\$623,456	- 5.4%	\$588,678	\$590,658	+ 0.3%	
Percent of List Price Received*	100.9%	100.9%	0.0%	101.1%	101.2%	+ 0.1%	
Days on Market Until Sale	47	41	- 12.8%	54	50	- 7.4%	
Inventory of Homes for Sale	38	55	+ 44.7%				
Months Supply of Inventory	1.6	2.1	+ 31.3%				

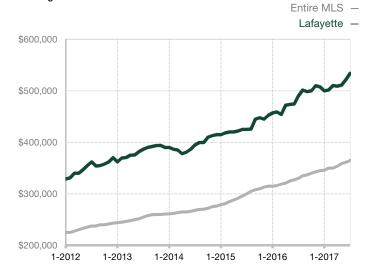
^{*} Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

Townhouse-Condo	July			Year to Date			
Key Metrics	2016	2017	Percent Change from Previous Year	Thru 07-2016	Thru 07-2017	Percent Change from Previous Year	
New Listings	16	17	+ 6.3%	84	91	+ 8.3%	
Sold Listings	23	13	- 43.5%	96	68	- 29.2%	
Median Sales Price*	\$378,500	\$365,000	- 3.6%	\$347,559	\$365,000	+ 5.0%	
Average Sales Price*	\$339,515	\$367,377	+ 8.2%	\$326,352	\$352,481	+ 8.0%	
Percent of List Price Received*	102.1%	103.2%	+ 1.1%	103.3%	101.4%	- 1.8%	
Days on Market Until Sale	154	33	- 78.6%	126	49	- 61.1%	
Inventory of Homes for Sale	9	9	0.0%				
Months Supply of Inventory	0.7	0.9	+ 28.6%				

^{*} Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

Median Sales Price - Single Family

Rolling 12-Month Calculation



Median Sales Price - Townhouse-Condo



A Research Tool Provided by the Colorado Association of REALTORS®



Longmont

Single Family		July		Year to Date			
Key Metrics	2016	2017	Percent Change from Previous Year	Thru 07-2016	Thru 07-2017	Percent Change from Previous Year	
New Listings	167	163	- 2.4%	1,050	1,154	+ 9.9%	
Sold Listings	136	127	- 6.6%	772	746	- 3.4%	
Median Sales Price*	\$340,625	\$385,000	+ 13.0%	\$357,500	\$400,000	+ 11.9%	
Average Sales Price*	\$381,733	\$509,444	+ 33.5%	\$414,139	\$477,809	+ 15.4%	
Percent of List Price Received*	101.7%	99.5%	- 2.2%	101.2%	100.3%	- 0.9%	
Days on Market Until Sale	43	57	+ 32.6%	51	50	- 2.0%	
Inventory of Homes for Sale	184	222	+ 20.7%				
Months Supply of Inventory	1.6	2.1	+ 31.3%				

^{*} Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

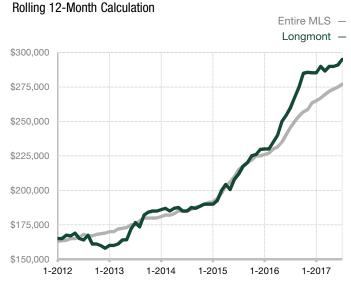
Townhouse-Condo	July			Year to Date			
Key Metrics	2016	2017	Percent Change from Previous Year	Thru 07-2016	Thru 07-2017	Percent Change from Previous Year	
New Listings	35	38	+ 8.6%	213	275	+ 29.1%	
Sold Listings	28	32	+ 14.3%	156	204	+ 30.8%	
Median Sales Price*	\$263,250	\$315,083	+ 19.7%	\$280,000	\$301,710	+ 7.8%	
Average Sales Price*	\$298,669	\$322,362	+ 7.9%	\$299,898	\$314,263	+ 4.8%	
Percent of List Price Received*	101.7%	100.4%	- 1.3%	102.0%	101.4%	- 0.6%	
Days on Market Until Sale	57	62	+ 8.8%	97	60	- 38.1%	
Inventory of Homes for Sale	35	30	- 14.3%				
Months Supply of Inventory	1.5	1.0	- 33.3%				

^{*} Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

Entire MLS -

Median Sales Price – Single Family Rolling 12-Month Calculation

\$400,000 \$375,000 \$350,000 \$325,000 \$275,000 \$250,000 \$225,000





Louisville

Single Family		July		Year to Date			
Key Metrics	2016	2017	Percent Change from Previous Year	Thru 07-2016	Thru 07-2017	Percent Change from Previous Year	
New Listings	29	32	+ 10.3%	156	200	+ 28.2%	
Sold Listings	19	19	0.0%	107	142	+ 32.7%	
Median Sales Price*	\$542,000	\$620,000	+ 14.4%	\$635,000	\$659,500	+ 3.9%	
Average Sales Price*	\$624,228	\$757,018	+ 21.3%	\$632,973	\$690,186	+ 9.0%	
Percent of List Price Received*	101.9%	100.8%	- 1.1%	101.1%	101.2%	+ 0.1%	
Days on Market Until Sale	39	50	+ 28.2%	54	56	+ 3.7%	
Inventory of Homes for Sale	33	40	+ 21.2%				
Months Supply of Inventory	2.1	2.2	+ 4.8%				

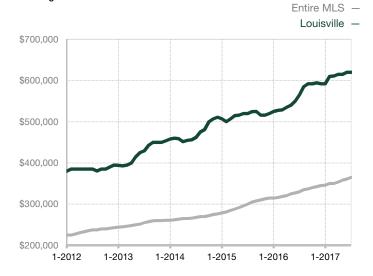
^{*} Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

Townhouse-Condo	July			Year to Date			
Key Metrics	2016	2017	Percent Change from Previous Year	Thru 07-2016	Thru 07-2017	Percent Change from Previous Year	
New Listings	11	4	- 63.6%	60	50	- 16.7%	
Sold Listings	5	5	0.0%	33	40	+ 21.2%	
Median Sales Price*	\$389,000	\$349,900	- 10.1%	\$300,000	\$410,130	+ 36.7%	
Average Sales Price*	\$427,807	\$433,245	+ 1.3%	\$368,510	\$426,070	+ 15.6%	
Percent of List Price Received*	100.5%	99.7%	- 0.8%	102.1%	101.0%	- 1.1%	
Days on Market Until Sale	43	42	- 2.3%	43	50	+ 16.3%	
Inventory of Homes for Sale	12	12	0.0%				
Months Supply of Inventory	2.9	1.9	- 34.5%				

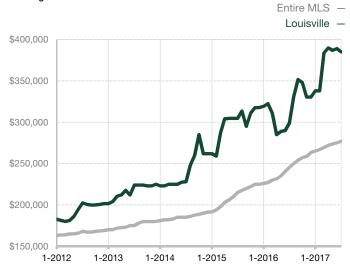
^{*} Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

Median Sales Price - Single Family

Rolling 12-Month Calculation



Median Sales Price - Townhouse-Condo





Lyons

Single Family		July		Year to Date			
Key Metrics	2016	2017	Percent Change from Previous Year	Thru 07-2016	Thru 07-2017	Percent Change from Previous Year	
New Listings	12	14	+ 16.7%	92	87	- 5.4%	
Sold Listings	15	4	- 73.3%	71	49	- 31.0%	
Median Sales Price*	\$540,000	\$622,000	+ 15.2%	\$435,000	\$525,000	+ 20.7%	
Average Sales Price*	\$501,267	\$609,750	+ 21.6%	\$440,655	\$517,674	+ 17.5%	
Percent of List Price Received*	97.7%	100.8%	+ 3.2%	97.9%	99.2%	+ 1.3%	
Days on Market Until Sale	57	66	+ 15.8%	103	91	- 11.7%	
Inventory of Homes for Sale	35	39	+ 11.4%				
Months Supply of Inventory	3.3	5.1	+ 54.5%				

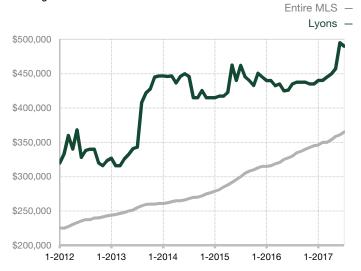
^{*} Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

Townhouse-Condo	July			Year to Date			
Key Metrics	2016	2017	Percent Change from Previous Year	Thru 07-2016	Thru 07-2017	Percent Change from Previous Year	
New Listings	0	0		3	2	- 33.3%	
Sold Listings	0	0		2	3	+ 50.0%	
Median Sales Price*	\$0	\$0		\$315,000	\$360,000	+ 14.3%	
Average Sales Price*	\$0	\$0		\$315,000	\$344,333	+ 9.3%	
Percent of List Price Received*	0.0%	0.0%		103.6%	99.3%	- 4.2%	
Days on Market Until Sale	0	0		40	70	+ 75.0%	
Inventory of Homes for Sale	0	0					
Months Supply of Inventory	0.0	0.0					

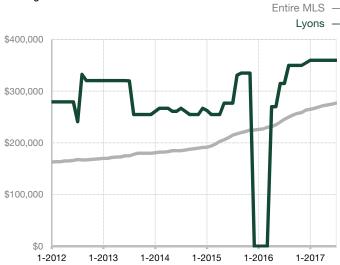
^{*} Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

Median Sales Price - Single Family

Rolling 12-Month Calculation



Median Sales Price - Townhouse-Condo



A Research Tool Provided by the Colorado Association of REALTORS®



Nederland

Single Family		July		Year to Date			
Key Metrics	2016	2017	Percent Change from Previous Year	Thru 07-2016	Thru 07-2017	Percent Change from Previous Year	
New Listings	17	9	- 47.1%	77	55	- 28.6%	
Sold Listings	10	5	- 50.0%	33	36	+ 9.1%	
Median Sales Price*	\$476,164	\$480,000	+ 0.8%	\$485,000	\$467,500	- 3.6%	
Average Sales Price*	\$522,108	\$459,800	- 11.9%	\$638,005	\$487,981	- 23.5%	
Percent of List Price Received*	98.5%	98.3%	- 0.2%	96.8%	99.3%	+ 2.6%	
Days on Market Until Sale	59	34	- 42.4%	102	60	- 41.2%	
Inventory of Homes for Sale	36	24	- 33.3%				
Months Supply of Inventory	5.9	4.2	- 28.8%				

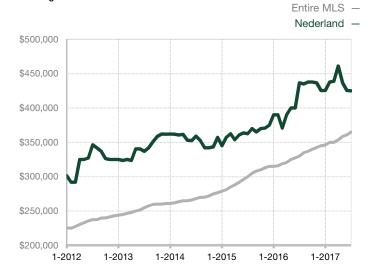
^{*} Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

Townhouse-Condo	July			Year to Date			
Key Metrics	2016	2017	Percent Change from Previous Year	Thru 07-2016	Thru 07-2017	Percent Change from Previous Year	
New Listings	0	0		1	0	- 100.0%	
Sold Listings	0	0		0	0		
Median Sales Price*	\$0	\$0		\$0	\$0		
Average Sales Price*	\$0	\$0		\$0	\$0		
Percent of List Price Received*	0.0%	0.0%		0.0%	0.0%		
Days on Market Until Sale	0	0		0	0		
Inventory of Homes for Sale	0	0					
Months Supply of Inventory	0.0	0.0					

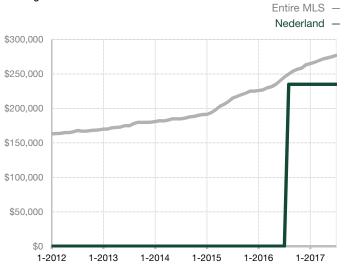
^{*} Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

Median Sales Price – Single Family

Rolling 12-Month Calculation



Median Sales Price – Townhouse-Condo





Niwot

Single Family		July		Year to Date			
Key Metrics	2016	2017	Percent Change from Previous Year	Thru 07-2016	Thru 07-2017	Percent Change from Previous Year	
New Listings	14	10	- 28.6%	84	74	- 11.9%	
Sold Listings	6	9	+ 50.0%	42	42	0.0%	
Median Sales Price*	\$1,244,500	\$735,000	- 40.9%	\$907,500	\$892,000	- 1.7%	
Average Sales Price*	\$1,234,833	\$761,722	- 38.3%	\$1,092,660	\$1,003,218	- 8.2%	
Percent of List Price Received*	98.3%	97.2%	- 1.1%	98.0%	97.3%	- 0.7%	
Days on Market Until Sale	102	68	- 33.3%	105	83	- 21.0%	
Inventory of Homes for Sale	32	22	- 31.3%				
Months Supply of Inventory	5.3	3.5	- 34.0%				

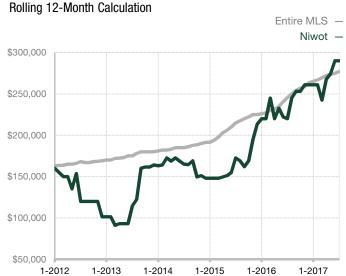
^{*} Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

Townhouse-Condo		July		Year to Date			
Key Metrics	2016	2017	Percent Change from Previous Year	Thru 07-2016	Thru 07-2017	Percent Change from Previous Year	
New Listings	2	5	+ 150.0%	14	18	+ 28.6%	
Sold Listings	2	0	- 100.0%	9	11	+ 22.2%	
Median Sales Price*	\$266,000	\$0	- 100.0%	\$197,000	\$330,000	+ 67.5%	
Average Sales Price*	\$266,000	\$0	- 100.0%	\$223,278	\$331,673	+ 48.5%	
Percent of List Price Received*	106.5%	0.0%	- 100.0%	105.5%	99.5%	- 5.7%	
Days on Market Until Sale	45	0	- 100.0%	30	37	+ 23.3%	
Inventory of Homes for Sale	2	2	0.0%				
Months Supply of Inventory	0.9	8.0	- 11.1%				

^{*} Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

Median Sales Price - Single Family Rolling 12-Month Calculation

Entire MLS -Niwot -\$900,000 \$800,000 \$700,000 \$600,000 \$500,000 \$400,000 \$300,000 \$200,000 1-2012 1-2013 1-2014 1-2015 1-2016 1-2017





Suburban Mountains (Area 6)

Single Family		July		Year to Date			
Key Metrics	2016	2017	Percent Change from Previous Year	Thru 07-2016	Thru 07-2017	Percent Change from Previous Year	
New Listings	74	77	+ 4.1%	420	417	- 0.7%	
Sold Listings	47	31	- 34.0%	214	199	- 7.0%	
Median Sales Price*	\$470,000	\$465,000	- 1.1%	\$470,000	\$534,600	+ 13.7%	
Average Sales Price*	\$665,748	\$514,972	- 22.6%	\$626,194	\$618,986	- 1.2%	
Percent of List Price Received*	97.9%	98.8%	+ 0.9%	97.4%	98.3%	+ 0.9%	
Days on Market Until Sale	70	52	- 25.7%	106	76	- 28.3%	
Inventory of Homes for Sale	184	195	+ 6.0%				
Months Supply of Inventory	5.1	6.0	+ 17.6%				

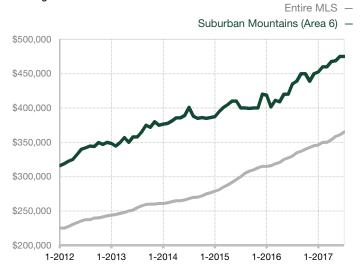
^{*} Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

Townhouse-Condo	July			Year to Date			
Key Metrics	2016	2017	Percent Change from Previous Year	Thru 07-2016	Thru 07-2017	Percent Change from Previous Year	
New Listings	1	2	+ 100.0%	4	6	+ 50.0%	
Sold Listings	0	1		1	2	+ 100.0%	
Median Sales Price*	\$0	\$320,700		\$156,672	\$354,337	+ 126.2%	
Average Sales Price*	\$0	\$320,700		\$156,672	\$354,337	+ 126.2%	
Percent of List Price Received*	0.0%	98.7%		97.9%	99.3%	+ 1.4%	
Days on Market Until Sale	0	49		40	39	- 2.5%	
Inventory of Homes for Sale	0	3					
Months Supply of Inventory	0.0	2.0					

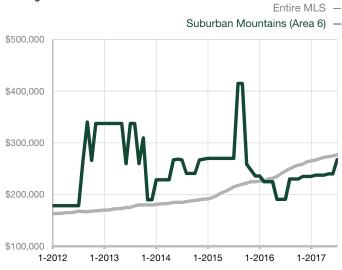
^{*} Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

Median Sales Price – Single Family

Rolling 12-Month Calculation



Median Sales Price – Townhouse-Condo



A Research Tool Provided by the Colorado Association of REALTORS®



Suburban Plains (Area 5)

Single Family		July		Year to Date			
Key Metrics	2016	2017	Percent Change from Previous Year	Thru 07-2016	Thru 07-2017	Percent Change from Previous Year	
New Listings	100	94	- 6.0%	603	649	+ 7.6%	
Sold Listings	59	68	+ 15.3%	380	355	- 6.6%	
Median Sales Price*	\$615,000	\$693,000	+ 12.7%	\$611,000	\$650,000	+ 6.4%	
Average Sales Price*	\$772,307	\$928,734	+ 20.3%	\$732,358	\$816,305	+ 11.5%	
Percent of List Price Received*	99.0%	97.8%	- 1.2%	99.6%	98.3%	- 1.3%	
Days on Market Until Sale	64	70	+ 9.4%	75	73	- 2.7%	
Inventory of Homes for Sale	186	212	+ 14.0%				
Months Supply of Inventory	3.4	4.2	+ 23.5%				

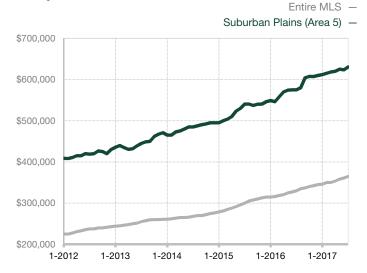
^{*} Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

Townhouse-Condo	July			Year to Date			
Key Metrics	2016	2017	Percent Change from Previous Year	Thru 07-2016	Thru 07-2017	Percent Change from Previous Year	
New Listings	18	14	- 22.2%	90	97	+ 7.8%	
Sold Listings	10	9	- 10.0%	63	70	+ 11.1%	
Median Sales Price*	\$305,000	\$378,000	+ 23.9%	\$285,000	\$350,000	+ 22.8%	
Average Sales Price*	\$294,430	\$364,000	+ 23.6%	\$307,844	\$362,750	+ 17.8%	
Percent of List Price Received*	104.7%	99.9%	- 4.6%	104.9%	99.9%	- 4.8%	
Days on Market Until Sale	39	35	- 10.3%	30	45	+ 50.0%	
Inventory of Homes for Sale	8	14	+ 75.0%				
Months Supply of Inventory	0.9	1.3	+ 44.4%				

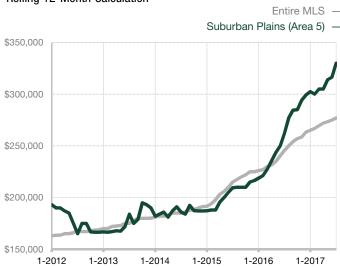
^{*} Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

Median Sales Price – Single Family

Rolling 12-Month Calculation



Median Sales Price – Townhouse-Condo





Superior

Single Family		July		Year to Date			
Key Metrics	2016	2017	Percent Change from Previous Year	Thru 07-2016	Thru 07-2017	Percent Change from Previous Year	
New Listings	20	13	- 35.0%	122	124	+ 1.6%	
Sold Listings	17	16	- 5.9%	84	75	- 10.7%	
Median Sales Price*	\$559,000	\$647,500	+ 15.8%	\$611,000	\$627,225	+ 2.7%	
Average Sales Price*	\$583,694	\$641,875	+ 10.0%	\$621,231	\$645,825	+ 4.0%	
Percent of List Price Received*	102.5%	100.7%	- 1.8%	107.5%	103.5%	- 3.7%	
Days on Market Until Sale	47	32	- 31.9%	38	42	+ 10.5%	
Inventory of Homes for Sale	21	12	- 42.9%				
Months Supply of Inventory	1.8	1.1	- 38.9%				

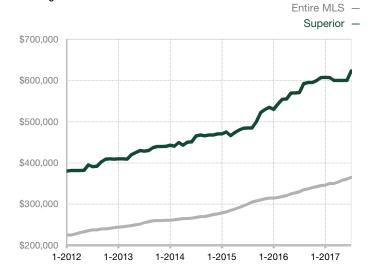
^{*} Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

Townhouse-Condo	July			Year to Date			
Key Metrics	2016	2017	Percent Change from Previous Year	Thru 07-2016	Thru 07-2017	Percent Change from Previous Year	
New Listings	3	7	+ 133.3%	25	36	+ 44.0%	
Sold Listings	2	2	0.0%	20	27	+ 35.0%	
Median Sales Price*	\$359,500	\$357,500	- 0.6%	\$353,000	\$330,000	- 6.5%	
Average Sales Price*	\$359,500	\$357,500	- 0.6%	\$366,212	\$399,022	+ 9.0%	
Percent of List Price Received*	100.0%	100.0%	0.0%	103.0%	100.5%	- 2.4%	
Days on Market Until Sale	20	31	+ 55.0%	38	40	+ 5.3%	
Inventory of Homes for Sale	4	7	+ 75.0%				
Months Supply of Inventory	1.5	1.8	+ 20.0%				

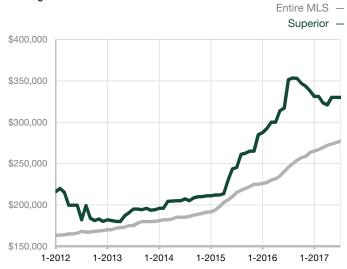
^{*} Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

Median Sales Price - Single Family

Rolling 12-Month Calculation



Median Sales Price - Townhouse-Condo





Lafayette

Single Family		July		Year to Date			
Key Metrics	2016	2017	Percent Change from Previous Year	Thru 07-2016	Thru 07-2017	Percent Change from Previous Year	
New Listings	38	38	0.0%	225	272	+ 20.9%	
Sold Listings	32	37	+ 15.6%	150	191	+ 27.3%	
Median Sales Price*	\$540,500	\$595,000	+ 10.1%	\$506,750	\$537,888	+ 6.1%	
Average Sales Price*	\$659,297	\$623,456	- 5.4%	\$588,678	\$590,658	+ 0.3%	
Percent of List Price Received*	100.9%	100.9%	0.0%	101.1%	101.2%	+ 0.1%	
Days on Market Until Sale	47	41	- 12.8%	54	50	- 7.4%	
Inventory of Homes for Sale	38	55	+ 44.7%				
Months Supply of Inventory	1.6	2.1	+ 31.3%				

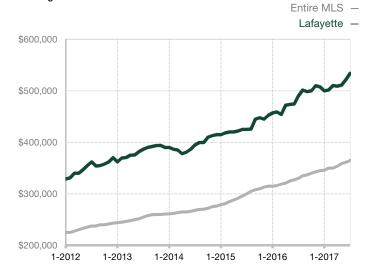
^{*} Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

Townhouse-Condo	July			Year to Date			
Key Metrics	2016	2017	Percent Change from Previous Year	Thru 07-2016	Thru 07-2017	Percent Change from Previous Year	
New Listings	16	17	+ 6.3%	84	91	+ 8.3%	
Sold Listings	23	13	- 43.5%	96	68	- 29.2%	
Median Sales Price*	\$378,500	\$365,000	- 3.6%	\$347,559	\$365,000	+ 5.0%	
Average Sales Price*	\$339,515	\$367,377	+ 8.2%	\$326,352	\$352,481	+ 8.0%	
Percent of List Price Received*	102.1%	103.2%	+ 1.1%	103.3%	101.4%	- 1.8%	
Days on Market Until Sale	154	33	- 78.6%	126	49	- 61.1%	
Inventory of Homes for Sale	9	9	0.0%				
Months Supply of Inventory	0.7	0.9	+ 28.6%				

^{*} Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

Median Sales Price - Single Family

Rolling 12-Month Calculation



Median Sales Price - Townhouse-Condo



A Research Tool Provided by the Colorado Association of REALTORS®



Longmont

Single Family		July		Year to Date			
Key Metrics	2016	2017	Percent Change from Previous Year	Thru 07-2016	Thru 07-2017	Percent Change from Previous Year	
New Listings	167	163	- 2.4%	1,050	1,154	+ 9.9%	
Sold Listings	136	127	- 6.6%	772	746	- 3.4%	
Median Sales Price*	\$340,625	\$385,000	+ 13.0%	\$357,500	\$400,000	+ 11.9%	
Average Sales Price*	\$381,733	\$509,444	+ 33.5%	\$414,139	\$477,809	+ 15.4%	
Percent of List Price Received*	101.7%	99.5%	- 2.2%	101.2%	100.3%	- 0.9%	
Days on Market Until Sale	43	57	+ 32.6%	51	50	- 2.0%	
Inventory of Homes for Sale	184	222	+ 20.7%				
Months Supply of Inventory	1.6	2.1	+ 31.3%				

^{*} Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

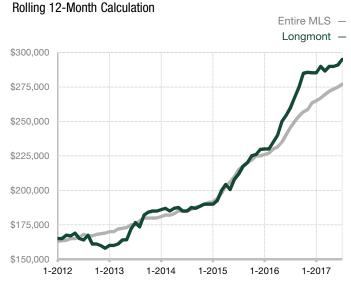
Townhouse-Condo	July			Year to Date			
Key Metrics	2016	2017	Percent Change from Previous Year	Thru 07-2016	Thru 07-2017	Percent Change from Previous Year	
New Listings	35	38	+ 8.6%	213	275	+ 29.1%	
Sold Listings	28	32	+ 14.3%	156	204	+ 30.8%	
Median Sales Price*	\$263,250	\$315,083	+ 19.7%	\$280,000	\$301,710	+ 7.8%	
Average Sales Price*	\$298,669	\$322,362	+ 7.9%	\$299,898	\$314,263	+ 4.8%	
Percent of List Price Received*	101.7%	100.4%	- 1.3%	102.0%	101.4%	- 0.6%	
Days on Market Until Sale	57	62	+ 8.8%	97	60	- 38.1%	
Inventory of Homes for Sale	35	30	- 14.3%				
Months Supply of Inventory	1.5	1.0	- 33.3%				

^{*} Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

Entire MLS -

Median Sales Price – Single Family Rolling 12-Month Calculation

\$400,000 \$375,000 \$350,000 \$325,000 \$275,000 \$250,000 \$225,000





Louisville

Single Family		July		Year to Date			
Key Metrics	2016	2017	Percent Change from Previous Year	Thru 07-2016	Thru 07-2017	Percent Change from Previous Year	
New Listings	29	32	+ 10.3%	156	200	+ 28.2%	
Sold Listings	19	19	0.0%	107	142	+ 32.7%	
Median Sales Price*	\$542,000	\$620,000	+ 14.4%	\$635,000	\$659,500	+ 3.9%	
Average Sales Price*	\$624,228	\$757,018	+ 21.3%	\$632,973	\$690,186	+ 9.0%	
Percent of List Price Received*	101.9%	100.8%	- 1.1%	101.1%	101.2%	+ 0.1%	
Days on Market Until Sale	39	50	+ 28.2%	54	56	+ 3.7%	
Inventory of Homes for Sale	33	40	+ 21.2%				
Months Supply of Inventory	2.1	2.2	+ 4.8%				

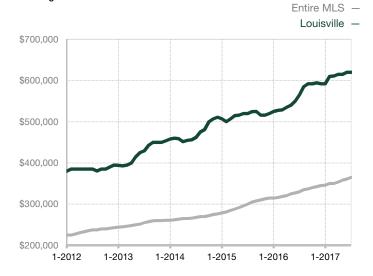
^{*} Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

Townhouse-Condo	July			Year to Date			
Key Metrics	2016	2017	Percent Change from Previous Year	Thru 07-2016	Thru 07-2017	Percent Change from Previous Year	
New Listings	11	4	- 63.6%	60	50	- 16.7%	
Sold Listings	5	5	0.0%	33	40	+ 21.2%	
Median Sales Price*	\$389,000	\$349,900	- 10.1%	\$300,000	\$410,130	+ 36.7%	
Average Sales Price*	\$427,807	\$433,245	+ 1.3%	\$368,510	\$426,070	+ 15.6%	
Percent of List Price Received*	100.5%	99.7%	- 0.8%	102.1%	101.0%	- 1.1%	
Days on Market Until Sale	43	42	- 2.3%	43	50	+ 16.3%	
Inventory of Homes for Sale	12	12	0.0%				
Months Supply of Inventory	2.9	1.9	- 34.5%				

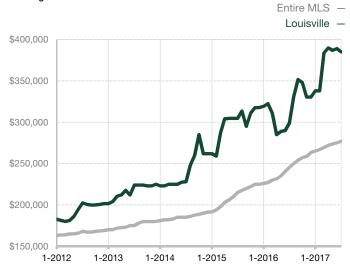
^{*} Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

Median Sales Price - Single Family

Rolling 12-Month Calculation



Median Sales Price - Townhouse-Condo





Lyons

Single Family		July		Year to Date			
Key Metrics	2016	2017	Percent Change from Previous Year	Thru 07-2016	Thru 07-2017	Percent Change from Previous Year	
New Listings	12	14	+ 16.7%	92	87	- 5.4%	
Sold Listings	15	4	- 73.3%	71	49	- 31.0%	
Median Sales Price*	\$540,000	\$622,000	+ 15.2%	\$435,000	\$525,000	+ 20.7%	
Average Sales Price*	\$501,267	\$609,750	+ 21.6%	\$440,655	\$517,674	+ 17.5%	
Percent of List Price Received*	97.7%	100.8%	+ 3.2%	97.9%	99.2%	+ 1.3%	
Days on Market Until Sale	57	66	+ 15.8%	103	91	- 11.7%	
Inventory of Homes for Sale	35	39	+ 11.4%				
Months Supply of Inventory	3.3	5.1	+ 54.5%				

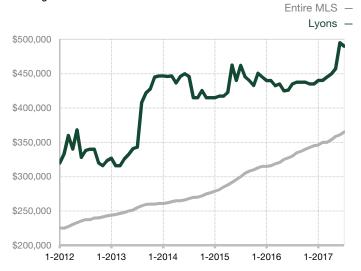
^{*} Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

Townhouse-Condo	July			Year to Date			
Key Metrics	2016	2017	Percent Change from Previous Year	Thru 07-2016	Thru 07-2017	Percent Change from Previous Year	
New Listings	0	0		3	2	- 33.3%	
Sold Listings	0	0		2	3	+ 50.0%	
Median Sales Price*	\$0	\$0		\$315,000	\$360,000	+ 14.3%	
Average Sales Price*	\$0	\$0		\$315,000	\$344,333	+ 9.3%	
Percent of List Price Received*	0.0%	0.0%		103.6%	99.3%	- 4.2%	
Days on Market Until Sale	0	0		40	70	+ 75.0%	
Inventory of Homes for Sale	0	0					
Months Supply of Inventory	0.0	0.0					

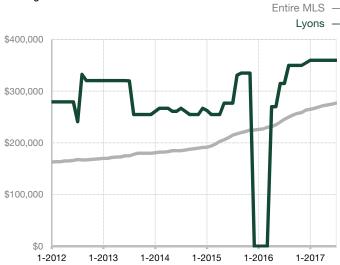
^{*} Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

Median Sales Price - Single Family

Rolling 12-Month Calculation



Median Sales Price - Townhouse-Condo



A Research Tool Provided by the Colorado Association of REALTORS®



Nederland

Single Family		July		Year to Date			
Key Metrics	2016	2017	Percent Change from Previous Year	Thru 07-2016	Thru 07-2017	Percent Change from Previous Year	
New Listings	17	9	- 47.1%	77	55	- 28.6%	
Sold Listings	10	5	- 50.0%	33	36	+ 9.1%	
Median Sales Price*	\$476,164	\$480,000	+ 0.8%	\$485,000	\$467,500	- 3.6%	
Average Sales Price*	\$522,108	\$459,800	- 11.9%	\$638,005	\$487,981	- 23.5%	
Percent of List Price Received*	98.5%	98.3%	- 0.2%	96.8%	99.3%	+ 2.6%	
Days on Market Until Sale	59	34	- 42.4%	102	60	- 41.2%	
Inventory of Homes for Sale	36	24	- 33.3%				
Months Supply of Inventory	5.9	4.2	- 28.8%				

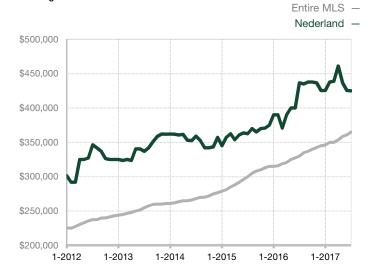
^{*} Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

Townhouse-Condo	July			Year to Date			
Key Metrics	2016	2017	Percent Change from Previous Year	Thru 07-2016	Thru 07-2017	Percent Change from Previous Year	
New Listings	0	0		1	0	- 100.0%	
Sold Listings	0	0		0	0		
Median Sales Price*	\$0	\$0		\$0	\$0		
Average Sales Price*	\$0	\$0		\$0	\$0		
Percent of List Price Received*	0.0%	0.0%		0.0%	0.0%		
Days on Market Until Sale	0	0		0	0		
Inventory of Homes for Sale	0	0					
Months Supply of Inventory	0.0	0.0					

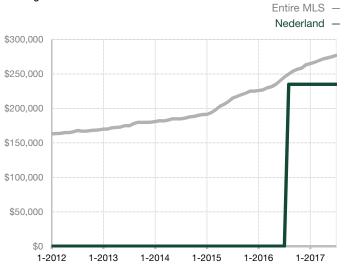
^{*} Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

Median Sales Price – Single Family

Rolling 12-Month Calculation



Median Sales Price – Townhouse-Condo





Niwot

Single Family		July		Year to Date			
Key Metrics	2016	2017	Percent Change from Previous Year	Thru 07-2016	Thru 07-2017	Percent Change from Previous Year	
New Listings	14	10	- 28.6%	84	74	- 11.9%	
Sold Listings	6	9	+ 50.0%	42	42	0.0%	
Median Sales Price*	\$1,244,500	\$735,000	- 40.9%	\$907,500	\$892,000	- 1.7%	
Average Sales Price*	\$1,234,833	\$761,722	- 38.3%	\$1,092,660	\$1,003,218	- 8.2%	
Percent of List Price Received*	98.3%	97.2%	- 1.1%	98.0%	97.3%	- 0.7%	
Days on Market Until Sale	102	68	- 33.3%	105	83	- 21.0%	
Inventory of Homes for Sale	32	22	- 31.3%				
Months Supply of Inventory	5.3	3.5	- 34.0%				

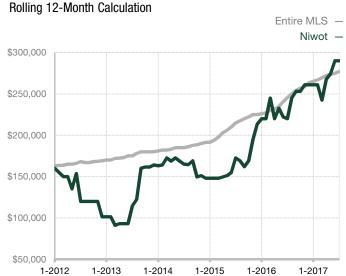
^{*} Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

Townhouse-Condo		July		Year to Date			
Key Metrics	2016	2017	Percent Change from Previous Year	Thru 07-2016	Thru 07-2017	Percent Change from Previous Year	
New Listings	2	5	+ 150.0%	14	18	+ 28.6%	
Sold Listings	2	0	- 100.0%	9	11	+ 22.2%	
Median Sales Price*	\$266,000	\$0	- 100.0%	\$197,000	\$330,000	+ 67.5%	
Average Sales Price*	\$266,000	\$0	- 100.0%	\$223,278	\$331,673	+ 48.5%	
Percent of List Price Received*	106.5%	0.0%	- 100.0%	105.5%	99.5%	- 5.7%	
Days on Market Until Sale	45	0	- 100.0%	30	37	+ 23.3%	
Inventory of Homes for Sale	2	2	0.0%				
Months Supply of Inventory	0.9	8.0	- 11.1%				

^{*} Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

Median Sales Price - Single Family Rolling 12-Month Calculation

Entire MLS -Niwot -\$900,000 \$800,000 \$700,000 \$600,000 \$500,000 \$400,000 \$300,000 \$200,000 1-2012 1-2013 1-2014 1-2015 1-2016 1-2017





Suburban Mountains (Area 6)

Single Family		July		Year to Date			
Key Metrics	2016	2017	Percent Change from Previous Year	Thru 07-2016	Thru 07-2017	Percent Change from Previous Year	
New Listings	74	77	+ 4.1%	420	417	- 0.7%	
Sold Listings	47	31	- 34.0%	214	199	- 7.0%	
Median Sales Price*	\$470,000	\$465,000	- 1.1%	\$470,000	\$534,600	+ 13.7%	
Average Sales Price*	\$665,748	\$514,972	- 22.6%	\$626,194	\$618,986	- 1.2%	
Percent of List Price Received*	97.9%	98.8%	+ 0.9%	97.4%	98.3%	+ 0.9%	
Days on Market Until Sale	70	52	- 25.7%	106	76	- 28.3%	
Inventory of Homes for Sale	184	195	+ 6.0%				
Months Supply of Inventory	5.1	6.0	+ 17.6%				

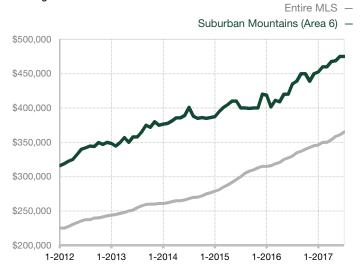
^{*} Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

Townhouse-Condo	July			Year to Date			
Key Metrics	2016	2017	Percent Change from Previous Year	Thru 07-2016	Thru 07-2017	Percent Change from Previous Year	
New Listings	1	2	+ 100.0%	4	6	+ 50.0%	
Sold Listings	0	1		1	2	+ 100.0%	
Median Sales Price*	\$0	\$320,700		\$156,672	\$354,337	+ 126.2%	
Average Sales Price*	\$0	\$320,700		\$156,672	\$354,337	+ 126.2%	
Percent of List Price Received*	0.0%	98.7%		97.9%	99.3%	+ 1.4%	
Days on Market Until Sale	0	49		40	39	- 2.5%	
Inventory of Homes for Sale	0	3					
Months Supply of Inventory	0.0	2.0					

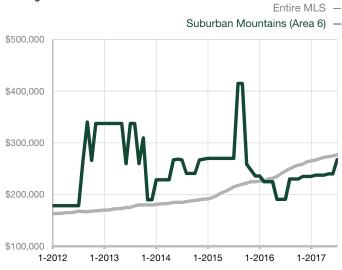
^{*} Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

Median Sales Price – Single Family

Rolling 12-Month Calculation



Median Sales Price – Townhouse-Condo



A Research Tool Provided by the Colorado Association of REALTORS®



Suburban Plains (Area 5)

Single Family		July		Year to Date			
Key Metrics	2016	2017	Percent Change from Previous Year	Thru 07-2016	Thru 07-2017	Percent Change from Previous Year	
New Listings	100	94	- 6.0%	603	649	+ 7.6%	
Sold Listings	59	68	+ 15.3%	380	355	- 6.6%	
Median Sales Price*	\$615,000	\$693,000	+ 12.7%	\$611,000	\$650,000	+ 6.4%	
Average Sales Price*	\$772,307	\$928,734	+ 20.3%	\$732,358	\$816,305	+ 11.5%	
Percent of List Price Received*	99.0%	97.8%	- 1.2%	99.6%	98.3%	- 1.3%	
Days on Market Until Sale	64	70	+ 9.4%	75	73	- 2.7%	
Inventory of Homes for Sale	186	212	+ 14.0%				
Months Supply of Inventory	3.4	4.2	+ 23.5%				

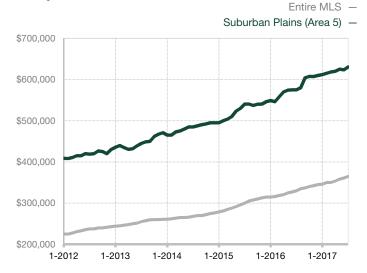
^{*} Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

Townhouse-Condo	July			Year to Date			
Key Metrics	2016	2017	Percent Change from Previous Year	Thru 07-2016	Thru 07-2017	Percent Change from Previous Year	
New Listings	18	14	- 22.2%	90	97	+ 7.8%	
Sold Listings	10	9	- 10.0%	63	70	+ 11.1%	
Median Sales Price*	\$305,000	\$378,000	+ 23.9%	\$285,000	\$350,000	+ 22.8%	
Average Sales Price*	\$294,430	\$364,000	+ 23.6%	\$307,844	\$362,750	+ 17.8%	
Percent of List Price Received*	104.7%	99.9%	- 4.6%	104.9%	99.9%	- 4.8%	
Days on Market Until Sale	39	35	- 10.3%	30	45	+ 50.0%	
Inventory of Homes for Sale	8	14	+ 75.0%				
Months Supply of Inventory	0.9	1.3	+ 44.4%				

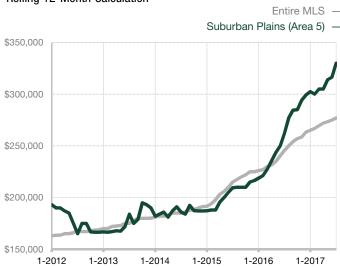
^{*} Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

Median Sales Price – Single Family

Rolling 12-Month Calculation



Median Sales Price – Townhouse-Condo





Superior

Single Family		July		Year to Date			
Key Metrics	2016	2017	Percent Change from Previous Year	Thru 07-2016	Thru 07-2017	Percent Change from Previous Year	
New Listings	20	13	- 35.0%	122	124	+ 1.6%	
Sold Listings	17	16	- 5.9%	84	75	- 10.7%	
Median Sales Price*	\$559,000	\$647,500	+ 15.8%	\$611,000	\$627,225	+ 2.7%	
Average Sales Price*	\$583,694	\$641,875	+ 10.0%	\$621,231	\$645,825	+ 4.0%	
Percent of List Price Received*	102.5%	100.7%	- 1.8%	107.5%	103.5%	- 3.7%	
Days on Market Until Sale	47	32	- 31.9%	38	42	+ 10.5%	
Inventory of Homes for Sale	21	12	- 42.9%				
Months Supply of Inventory	1.8	1.1	- 38.9%				

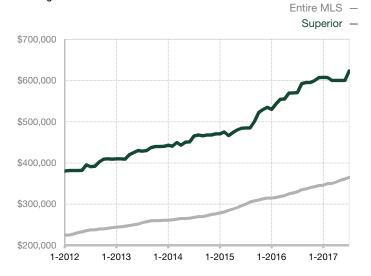
^{*} Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

Townhouse-Condo		July		Year to Date			
Key Metrics	2016	2017	Percent Change from Previous Year	Thru 07-2016	Thru 07-2017	Percent Change from Previous Year	
New Listings	3	7	+ 133.3%	25	36	+ 44.0%	
Sold Listings	2	2	0.0%	20	27	+ 35.0%	
Median Sales Price*	\$359,500	\$357,500	- 0.6%	\$353,000	\$330,000	- 6.5%	
Average Sales Price*	\$359,500	\$357,500	- 0.6%	\$366,212	\$399,022	+ 9.0%	
Percent of List Price Received*	100.0%	100.0%	0.0%	103.0%	100.5%	- 2.4%	
Days on Market Until Sale	20	31	+ 55.0%	38	40	+ 5.3%	
Inventory of Homes for Sale	4	7	+ 75.0%				
Months Supply of Inventory	1.5	1.8	+ 20.0%				

^{*} Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

Median Sales Price - Single Family

Rolling 12-Month Calculation



Median Sales Price - Townhouse-Condo

