

Residential A/C & Furnace

- 94,115 residential air conditioning units and 108,586 residential furnaces were shipped in Q1 2021, up 135% and 71% year-over-year respectively.
- The unprecedented surge in Q3 and Q4 home resales and renovation spending continued into Q1, a boon for a/c units and residential furnaces.

Chiller and Air Handler Units

- There were 518 air handler units shipped in Q1 2021, down 8% year-over-year. 2020 sales exceeded the 5-year average, a commendable result given the impact of the recession.
- The number of chillers shipped increased by 4%, an increase of 10 units sold compared with the same period in 2020.

Commercial A/C, Unit Heater & Ductless Split System Units

- Commercial air conditioning units shipped in the first quarter of 2021 increased to 6,826 units, up 4% compared with Q1 2020.
- Sales of ductless split systems increased by 55% in the first quarter of 2021, above the 5-year average. Sales of ductless split systems were up 7% in 2020 when compared with 2019.
- Unit heater shipments totaled 9,989 in the first quarter of 2021, up 59% year-over-year.

Prices

- Prices of industrial and commercial fans and blowers increased by 0.8% in the first quarter of 2021 year-over-year.
- Warm air furnaces and electrical heating equipment and other heating equipment prices increased by 0.5% year-over-year.

Source: HRAI, Statistics Canada

Industry Shipments (HRAI)

