

**THE CHURCH OF ST.
MARTIN-IN-THE-FIELDS**

SUNDAY, FEBRUARY 22, 2026

PRESENTED BY THE FINANCE COMMITTEE



AGENDA

- **OPENING PRAYER**
- **2025 REVIEW**
 - **HIGH LEVEL REVIEW**
 - **BUILDING AND GROUNDS**
 - **ENDOWMENT & FUND BALANCES**
 - **REVENUE AND EXPENSE SUMMARY**
- **2026 BUDGET SUMMARY**
 - **SUMMARY BUDGET**
 - **BUDGET BALANCING DECISIONS**
 - **GOOD NEWS, CHALLENGES AND CONCERNS**
- **Q & A**
- **APPENDIX: REVENUE AND SPENDING HISTORY**

THE BIG PICTURE: A METAPHOR



- **DESPITE SHIFTING WINDS AND ROUGH SEAS, WE BROUGHT THE SHIP SAFELY TO HARBOR.**
- **THAT'S SOMETHING TO CELEBRATE.**
- **IN 2026, WE ANTICIPATE CLEARER SKIES AND A SMOOTHER VOYAGE.**
- **BUT WE STILL HAVE TO PAY CLOSE ATTENTION TO OUR COMPASS.**
- **WE'VE STILL GOT TO KEEP SAILS IN GOOD CONDITON.**
- **AND TO KEEP EYES ON THE HORIZON.**



2025 YEAR IN REVIEW

UNEXPECTED INCOME FUNDED PROPERTY REPAIRS AND IMPROVEMENTS



2025 OPERATING RESULTS VS. PLAN

- **ACTUAL RESULTS WERE \$9,700 BETTER THAN PLAN. \$9,500 OF THIS SURPLUS WAS TRANSFERRED TO THE CAPITAL IMPROVEMENTS FUND.**
- **PLEDGE GIVING WAS \$18,000 ABOVE PLAN**
- **THE WOODWARD TRUST INCOME WAS \$46,700 MORE THAN PLAN**
- **\$47,700 OF SPECIAL TAX CREDIT RECEIPTS WERE ALLOCATED TO THE OPERATING INCOME**
- **BUILDINGS AND GROUNDS REPAIRS AND INVESTMENTS WERE \$56,000 HIGHER THAN PLAN**
- **\$20,000 WAS TRANSFERRED TO THE ENDOWMENT FUND**

2025 YEAR IN REVIEW

SOME BIG-PICTURE NUMBERS



CASH AND ENDOWMENT BALANCES

- **\$372,000 CASH AND MONEY MARKET BALANCE AT 12/31/25**
 - **THIS BALANCE IS ALLOCATED TO SPECIAL FUNDS AND THE OPERATING ACCOUNT**
- **ENDOWMENT GREW TO \$4.7 MILLION FROM \$4.3 MILLION**
 - **GROWTH IS NET OF \$188,000 ANNUAL NET DRAW FOR OPERATIONS**

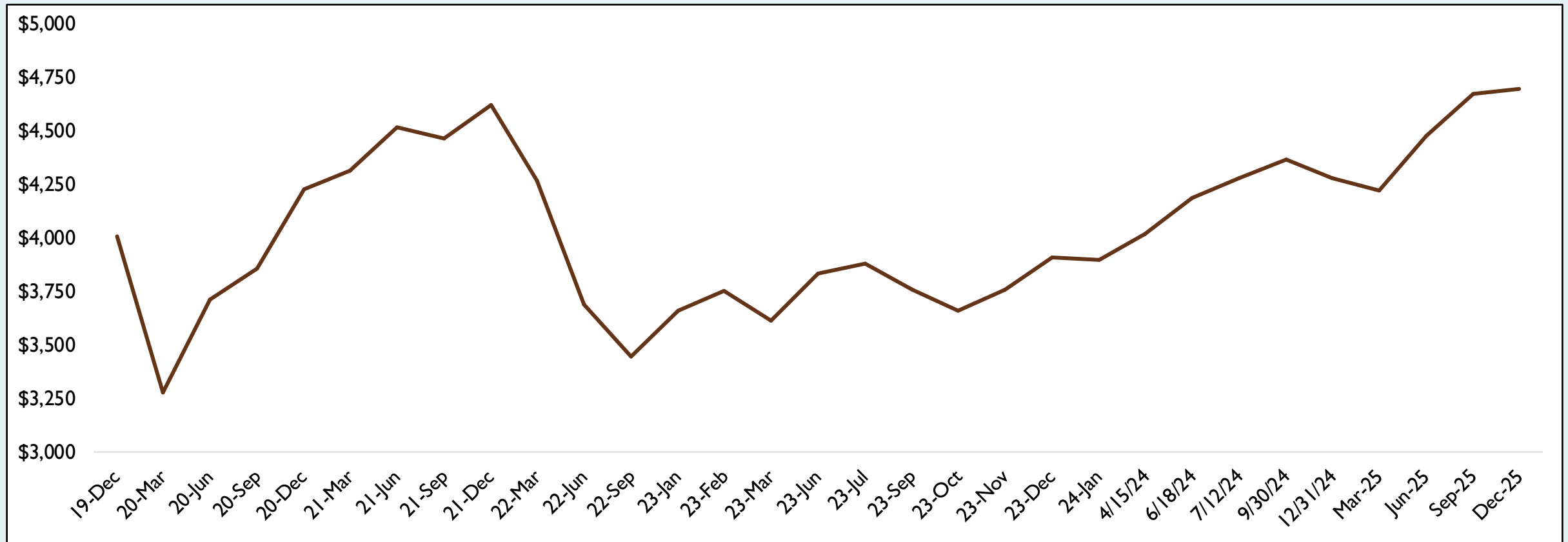
LOANS AND FUNDS: UPDATE FROM PRIOR YEAR

- **\$20,000 LOAN FROM ENDOWMENT REMAINS OUTSTANDING (ORIGINAL BALANCE WAS \$100k). A PORTION OF THE SPECIAL TAX CREDIT INCOME WAS USED TO MAKE A \$20,000 PAYMENT IN 2025**
- **AS A RESULT OF PRIVATE DONATIONS AND THE TRANSFER OF OPERATING SURPLUS, THE CAPITAL IMPROVEMENTS FUND HAS BEEN REPLENISHED FROM A \$5,000 DEFICIT BALANCE AT 1/1/25 TO A \$50,000 SURPLUS BALANCE AT 12/31/25**



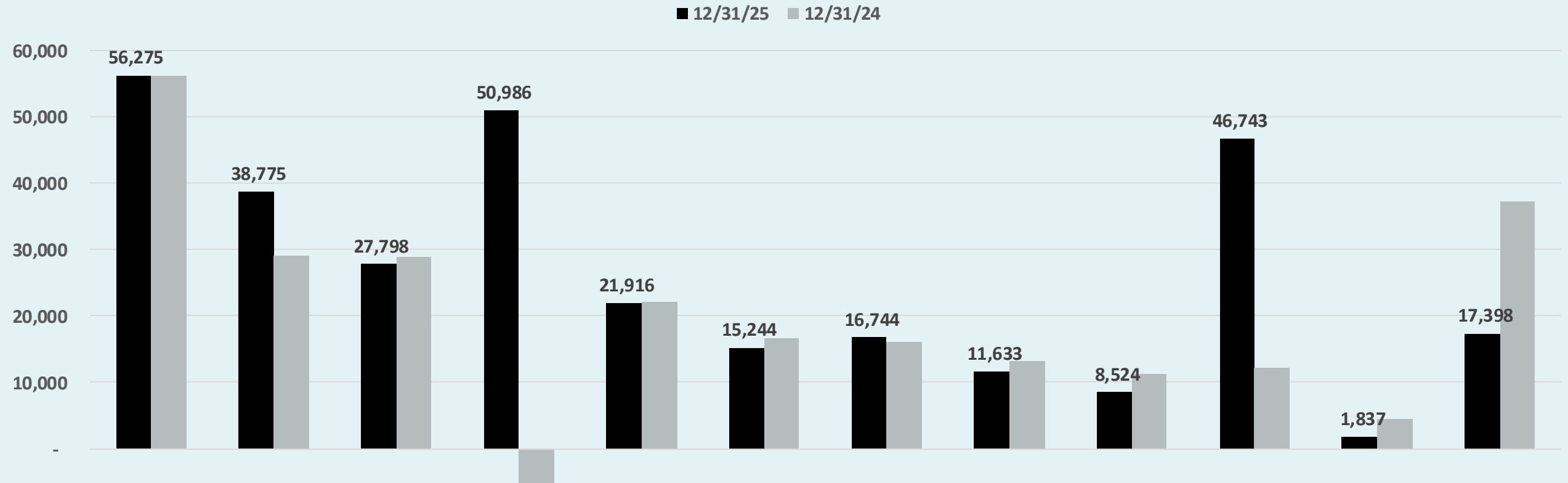
ENDOWMENT BALANCE TREND: 2019-2025

❖ Endowment funds were ~ \$4.7 million @ 12/31/25



NOTE: WE CAN'T COUNT ON FUTURE RETURNS TO BE AS ROBUST AS 2024 - 2025

SPECIAL FUND BALANCES AS OF DEC. 31, 2024 AND 2025



	John Walton	Columbarium	Com Engagement	Capital Improve	All Saints	Youth	Guatemala	Flower	Refugee	Music	Tech Fund	135th Fund
■ 12/31/25	56,275	38,775	27,798	50,986	21,916	15,244	16,744	11,633	8,524	46,743	1,837	17,398
■ 12/31/24	56,275	29,162	28,853	(5,314)	22,051	16,687	16,015	13,137	11,315	12,125	4,500	37,314

- MUSIC FUND NOTE: TYRONE APPLIED FOR AND RECEIVED 2 GRANTS FOR ORGAN REPAIR TOTALING \$38,000 FROM FROM PARTNERS FOR SACRED SPACES.
- SMALL BALANCE FUNDS NOT SHOWN ABOVE

BUILDINGS AND GROUNDS

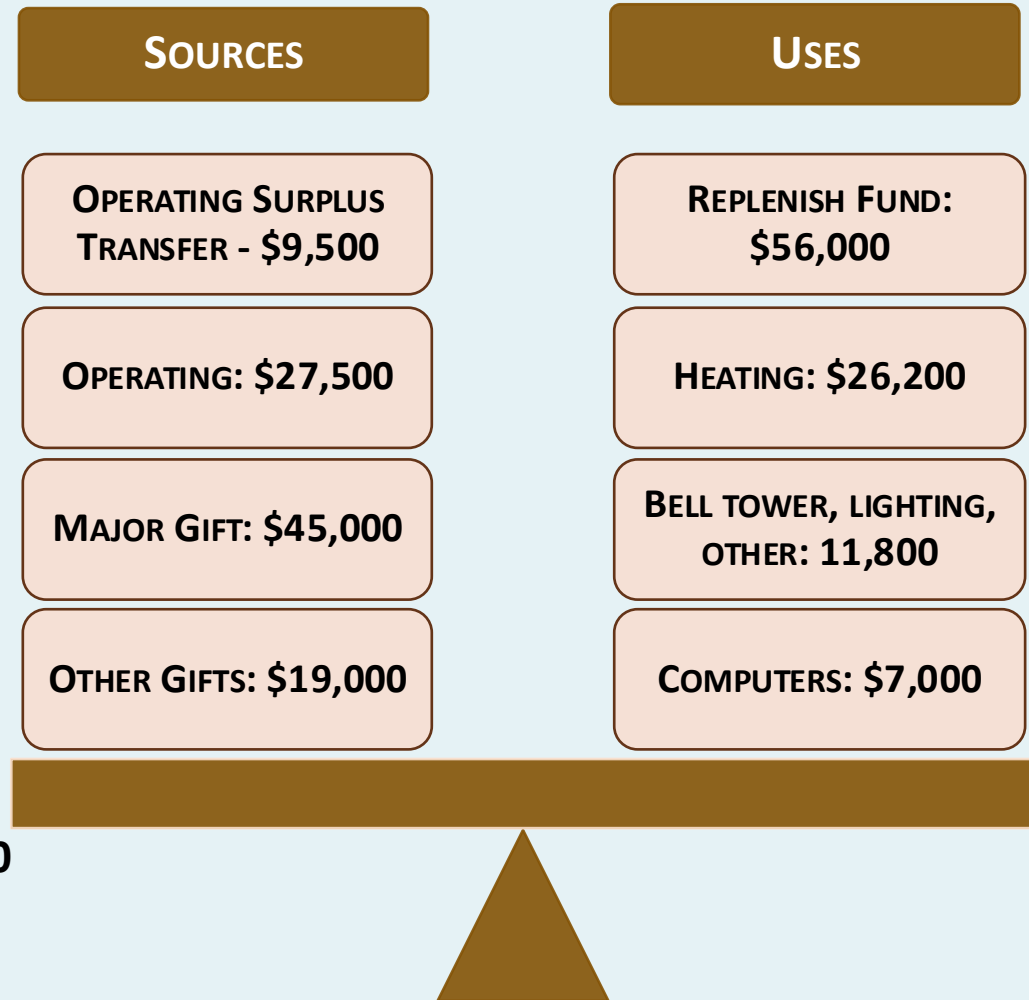


2025 USES OF CAPITAL IMPROVEMENTS FUND

- BEGINNING BALANCE: (\$5,000)
- GIFTS RECEIVED: \$64,000
- OPERATING SURPLUS TRANSFER: \$9,500
- TOTAL USES: 17,500
- ENDING BALANCE: 51,000
- DETAIL OF USES:
 - NEW COMPUTERS FOR STAFF - \$6,900
 - BELL TOWER REPAIR- \$3,200
 - CHURCH LIGHTING - \$4,000
 - HILARY HOUSE BOILER - \$3,400

2025 MAJOR REPAIRS FUNDED BY OPERATING BUDGET

- FIRE EXTINGUISHER REPLACEMENT- \$2,600
- RADIATOR, BACKFLOW AND BOILER REPAIR/REPLACEMENT - \$22,800
- NEW APPLIANCES - \$2,100

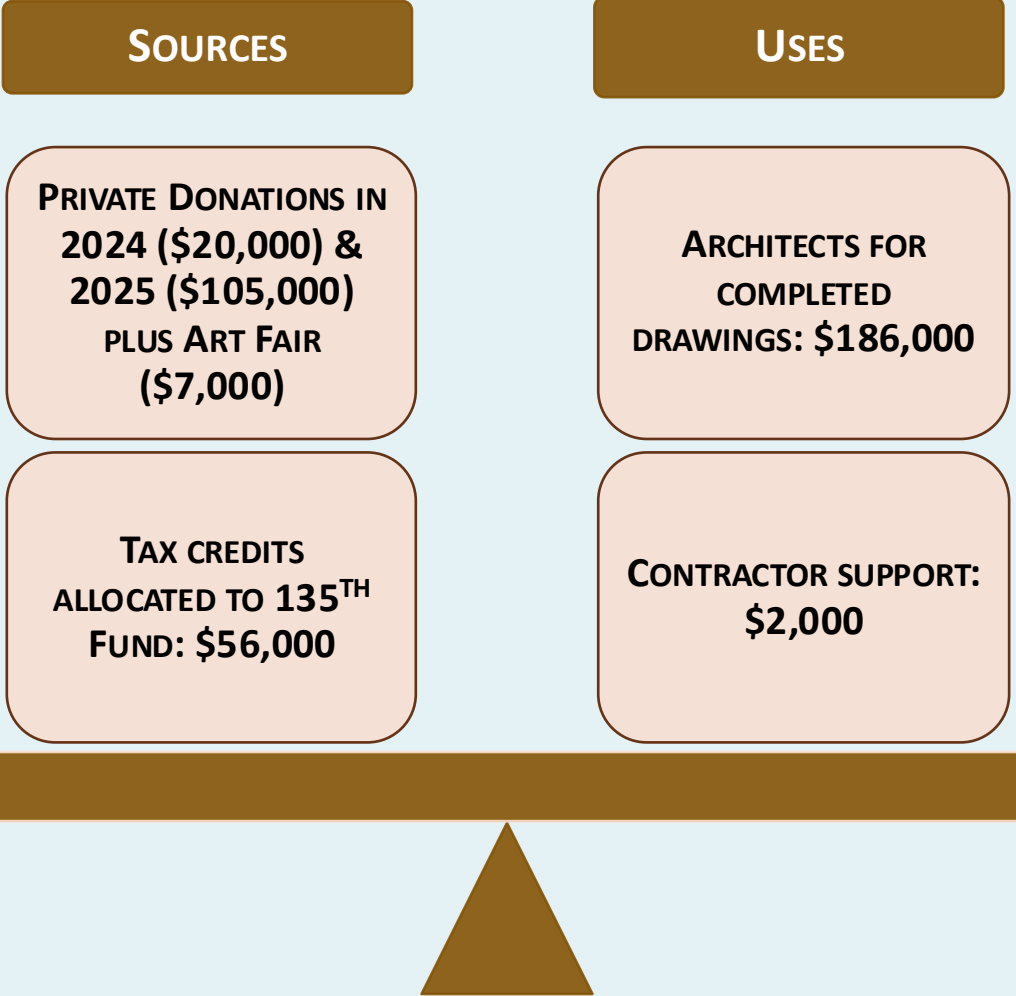


• Note: COVID relief tax credits were received and a portion was allocated to the Operating account to fund the \$27,500 of "capital-like" repairs

135TH ANNIVERSARY FUND



- **BEGINNING BALANCE: 37,000**
- **RECEIPTS:**
 - **PRIVATE GIFTS RECEIVED: \$105,000**
 - **ART FAIR NET RECEIPTS: \$7,000**
 - **TAX CREDIT ALLOCATION TO 135TH FUND: \$56,000**
- **TOTAL USES:**
 - **CAMPUS MASTER PLANNING: 188,000**
- **ENDING BALANCE: 17,000**



2025 RESULTS FROM OPERATIONS: DETAIL BY CATEGORY

INCOME APPROXIMATELY \$9,500 MORE THAN EXPENSES



	YTD Actual - 12/31/25	YTD Budget - 12/31/25	2025 YTD Actual vs. 2025 YTD Budget	
REVENUE:				
Giving	617,099	600,400	16,699	A
Miscellaneous Income	47,933	53,100	(5,167)	B
Tax Credit Income	47,679	-	47,679	C
Endowment draw	207,974	208,000	(26)	
Woodward Trust Income	329,999	283,332	46,667	D
Total Revenue (Inflows)	1,250,684	1,144,832	105,852	
EXPENSES:				
Clergy and Program Staff	222,263	248,313	(26,050)	E
Liturgical Worship and Supplies	3,070	1,300	1,770	
Children, Youth and Families	116,703	114,460	2,243	
Music	195,355	189,549	5,806	F
Pastoral Care & Community Bldg	8,472	8,100	372	
Community Engagement	78,073	74,915	3,158	
Formation	4,314	3,300	1,014	
Administration	337,269	311,665	25,604	G
DIOPA Assessment and Pledge	40,000	39,377	623	
Buildings and Grounds	212,999	153,823	59,176	H
Transfer to Endowment	20,000	-	20,000	I
Transfer to Discretionary	2,457	-	2,457	
Transfer to Cap Improvement	9,500	-	9,500	J
Total Expenses (Outflows)	1,250,475	1,144,802	105,673	
Net Surplus	209	30	179	

2025 RESULTS FROM OPERATIONS: SOME NOTES ON HOW IT HAPPENED



- A. GIVING HIGHER THAN PLAN IN PLEDGE, PLATE AND GENERAL GIVING.**
- B. LOWER WEDDING/FUNERAL AND RENT INCOME AND 2 MONTHS OF RENT FOR HILARY HOUSE (REV. LAURA EARLY DEPARTURE).**
- C. TAX CREDITS RECEIVED AND ALLOCATED TO OPERATING FUND. \$20K TO FACILITATE TRANSFER TO ENDOWMENT FOR LOAN REPAYMENT AND \$26.7K TO OFFSET SOME SPENDING IN B&G.**
- D. WOODWARD TRUST INCREASED THEIR DISTRIBUTIONS IN 2025.**
- E. LOWER CLERGY EXPENSES RELATED TO REV. LAURA'S 10/1 DEPARTURE. (SHE WAS BUDGETED FOR THE ENTIRE YEAR).**
- F. MUSIC VARIANCE RELATED TO WEDDING AND FUNERAL EXPENSES. THESE EXPENSES ARE OFFSET BY MISCELLANEOUS INCOME THAT IS INCLUDED IN REVENUE.**
- G. ADMINISTRATION VARIANCE RELATES TO: 1) HIGHER OUTSIDE ACCOUNTING EXPENSES (\$6,500), 2) OFFICE STAFF COSTS HIGHER THAN PLAN (\$5,500), 3) BANK AND CREDIT CARD CHARGES (\$3,500), 4) FEES AND SUBSCRIPTIONS (\$3,500) 5) \$1,600 IN LEGAL FEES FOR ARCHITECTURAL CONTRACT AND 6) ~\$6,000 FOR CONSECRATION SUNDAY EXPENSES.**
- H. B&G YTD SIGNIFICANT VARIANCES:**
 - FIRE CONTROL - \$9,700 YTD VARIANCE
 - GAS AND ELECTRIC – \$11k YTD VARIANCE
 - MAINTENANCE – \$34k YTD VARIANCE: NOTABLES INCLUDE: \$23K FOR RADIATOR REPAIR & NEW BOILER IN HILARY HOUSE, \$3K FIRE EXTINGUISHERS; BOILER MAINTENANCE CONTRACT
- I. PAYMENT OF PAST DUE INSTALLMENT ON OLD ENDOWMENT LOAN. FUNDED BY TAX CREDITS RECEIVED (SEE NOTE B ABOVE).**
- J. DISTRIBUTION OF 2025 SURPLUS TO CAPITAL IMPROVEMENTS FUND.**

2026 STEWARDSHIP



**CONSECRATION
SUNDAY
A NEW APPROACH
TO ANNUAL
GIVING**

**EMPHASIZES SPIRITUAL
ASPECTS OF PLEDGING**

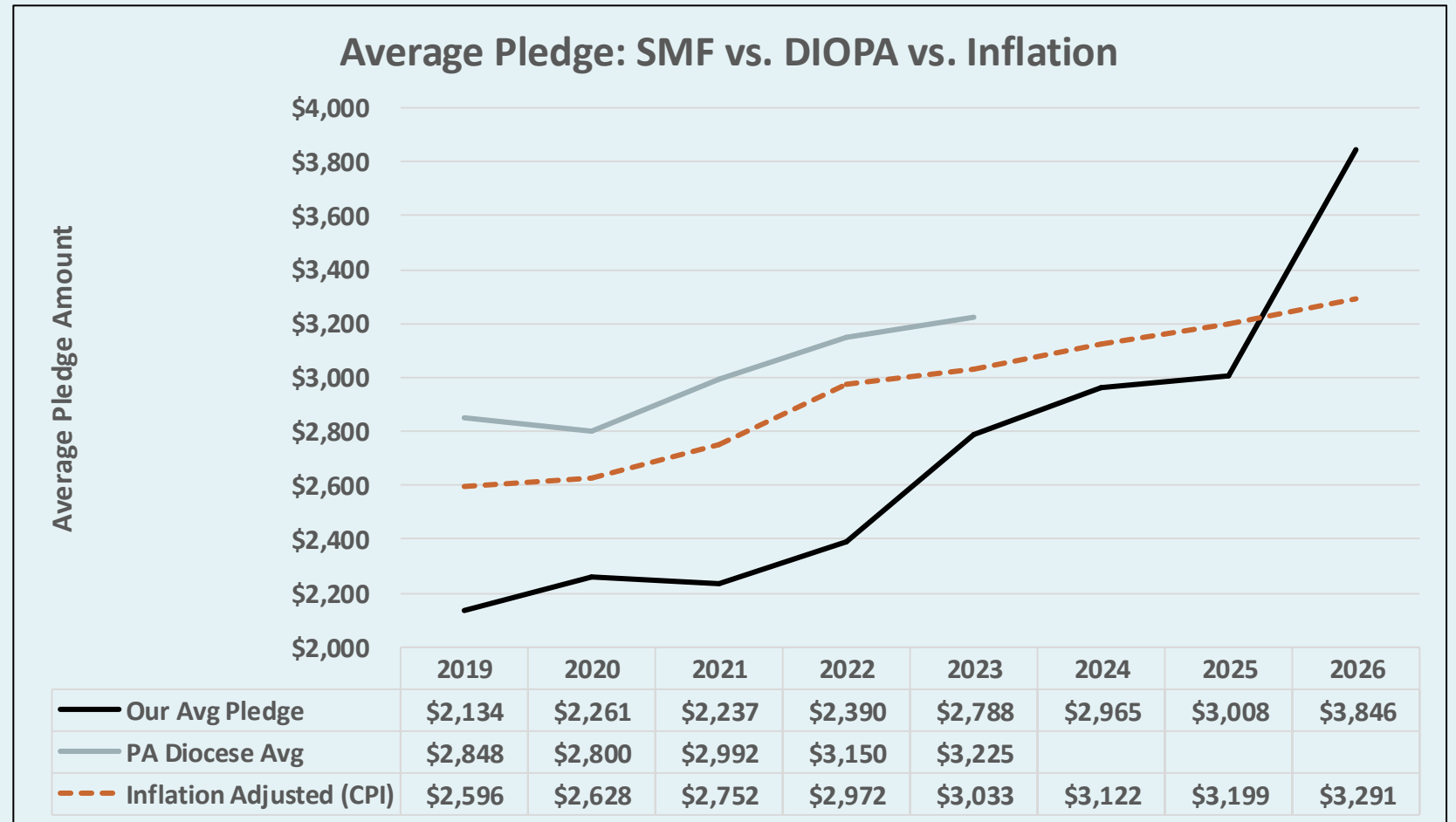
**EXPLORES PROPORTIONAL
GIVING CONCEPT**

**ENCOURAGES PARISHIONERS
TO “GROW ONE STEP”**

CONSECRATION SUNDAY -THE GOOD NEWS!



- **PLEDGE INCOME UP 12%**
- **14 NEW OR RENEWED PLEDGE HOUSEHOLDS**
- **AVERAGE HOUSEHOLD PLEDGE UP 28%**
- **NEARLY 7 OF 10 HOUSEHOLDS INCREASED PLEDGE OVER LAST YEAR**
- **4 OF 10 INCREASED PLEDGES EXCEEDED 25% INCREASE**



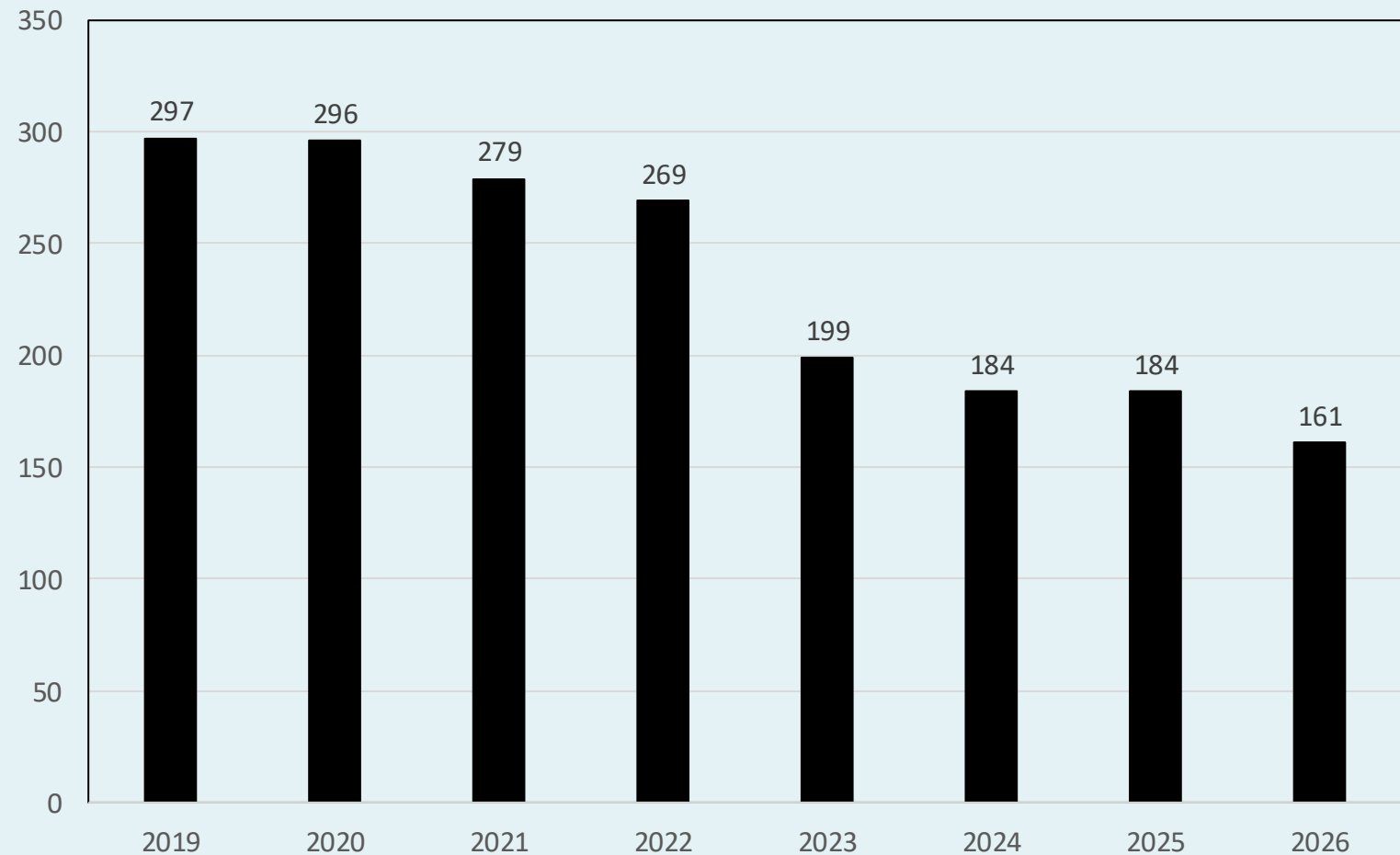
• *NOTE: DIOPA DATA NOT AVAILABLE FOR 2024-2026*

ANNUAL GIVING: THE CONTINUING CHALLENGE



- **NUMBER OF PLEDGING HOUSEHOLDS CONTINUES TO DECLINE YEAR OVER YEAR**

Confirmed Households



STEWARDSHIP: NEXT STEPS

1

REPEAT CONSECRATION
SUNDAY APPROACH NEXT
YEAR

2

FOLLOW UP WITH
HOUSEHOLDS THAT HAVE
DRIFTED AWAY

3

INVITE ALL HOUSEHOLDS THAT
CARE ABOUT ST. MARTIN'S TO
PLEDGE TO THE ANNUAL
GIVING CAMPAIGN

2026 FINANCIAL PLAN





2026 OPERATING BUDGET

2026 REVENUE INCLUDES \$615,000 FROM PLEDGE GIVING

	2024	2025	2026 Budget	
REVENUE:				
Giving	569,096	617,101	667,000	A
Miscellaneous Income	62,450	47,934	23,005	B
Tax Credit Income	-	47,679	-	C
Endowment draw	174,024	207,972	184,000	D
Woodward Trust Income	230,000	329,999	329,999	E
Total Revenue (Inflows)	1,035,570	1,250,685	1,204,004	
EXPENSES:				
Clergy and Program Staff	156,527	222,264	144,510	F
Liturgical Worship and Supplies	2,322	3,071	3,100	
Children, Youth and Families	48,608	116,702	122,835	G
Music	192,624	195,355	202,846	H
Pastoral Care & Community Bldg	9,083	8,472	9,243	
Community Engagement	97,098	78,073	90,500	I
Formation	3,029	4,314	4,350	
Administration	334,147	337,269	374,186	J
DIOPA Assessment and Pledge	13,783	40,000	51,086	K
Buildings and Grounds	178,549	212,999	201,286	L
Transfer to Endowment	-	20,000	-	
Transfer to Discretionary	-	2,457	-	
Transfer to Capital Improvements	-	9,500	-	
Total Expenses (Outflows)	1,035,770	1,250,476	1,203,943	
Net Surplus	(200)	209	61	

2026 OPERATING BUDGET

SUPPORTING NOTES



- A.** INCLUDES PLEDGE GIVING (\$615k), GENERAL GIVING AND PLATE OFFERINGS
- B.** NO RENTAL INCOME FROM HILARY HOUSE DUE TO A CHANGE IN RECTOR SALARY AND HOUSING ALLOWANCE PACKAGE IN 2026 vs. 2025. THIS IS EFFECTIVELY AN OFFSET TO F. BELOW. THE NET 2026 DECREASE IN CLERGY COMPENSATION AND HOUSING IS ~ \$52,000.
- C.** NO TAX CREDIT INCOME EXPECTED IN 2026
- D.** ENDOWMENT DRAW REDUCED FROM 5.5% TO A MORE SUSTAINABLE 4.4%
- E.** EXPECT CONSISTENT INCOME FROM WOODWARD TRUST IN 2026.
- F.** RESULT OF THE DEPARTURE OF REV. LAURA. SEE NOTE B. ABOVE RELATED TO HOUSING ALLOWANCES AND RENT.
- G.** INCREASE RELATED TO SALARY INCREASE FOR REV. LUKE TO ALIGN WITH DIOPA SALARY GUIDELINES.
- H.** MAJORITY OF INCREASE RELATES TO 3% SALARY INCREASE AND 7% INCREASE IN BENEFIT COSTS FOR MUSIC DIRECTOR
- I.** INCREASED COMMUNITY ENGAGEMENT BUDGET TO LEVELS MORE CONSISTENT WITH YEARS PRIOR TO 2025. INCLUDES \$25,500 FOR PORTION OF DIOPA SACRED ASK AND \$65,000 FOR CEC PARTNERS.
- J.** INCLUDES \$22,000 FOR 2 YEARS OF FINANCIAL AUDITS (NO AUDIT IN 2025). ALSO INCLUDES SALARY AND BENEFITS INCREASES FOR ADMINISTRATIVE STAFF.
- K.** COMMITMENT TO 100% DIOPA SACRED ASK IN 2026 WHICH IS \$76,586. (\$25,500 INCLUDED IN COMMUNITY ENGAGEMENT – SEE NOTE I).
- L.** SMALL REDUCTION RELATED TO NON-RECURRING PROJECTS IN 2025 RELATED TO FIRE CONTROL AND RADIATOR/BOILER REPAIR/REPLACEMENT

CAPITAL PLANNING: NEXT STEPS



The 135th Fund was Authorized by Vestry in 2024 to generate funding for capital projects

Since 2024, \$175,000 of private donations plus \$56,000 allocated from tax credit income has generated over \$230,000 of income.

The funding has resulted in the completion of architect's drawings for Phase 1A/1B/2A

Proposed capital project includes:

- New HVAC system in Church & Parish House
- Undercroft renovation w/ new elevator & stairway from narthex to Undercroft
- Renovated Parish Hall and 1 st floor bathroom

Next Steps

- Final project review and approval by Vestry
- Finalize construction drawings and solicit pricing bids
- Hire capital campaign consultant and build campaign team
- Schedule communication rollout to parish w/ focus groups, etc.

SUMMING IT UP: THE GOOD NEWS



- ✓ **WE HAVE A BALANCED BUDGET!**
- ✓ **THE BUDGET FOR PLEDGE AND GENERAL GIVING IS 8% (\$49,000) HIGHER THAN 2025 ACTUAL – AND IT'S A REASONABLE EXPECTATION**
- ✓ **THE ENDOWMENT DRAW IS REDUCED FROM 5.5% TO A MORE SUSTAINABLE 4.4%.**
- ✓ **THE BUDGET INCLUDES A COMMITMENT OF 100% OF THE DIOCESE'S 2026 SACRED ASK (\$76,586)**
- ✓ **COMMUNITY ENGAGEMENT BUDGET INCREASES \$12,300 OVER 2025.**
- ✓ **BUDGET INCLUDES RAISES FOR ALL STAFF (VARYING AMOUNTS)**



SUMMING IT UP: THE CHALLENGES

- ✓ **LAST YEAR, WE NAVIGATED A YEAR FULL OF TRANSITIONS AND COSTLY SURPRISES THANKS TO SOME NICE ONE-TIME REVENUE SURPRISES AND SOME "BREAK GLASS IN CASE OF EMERGENCY" FISCAL MOVES.**
- ✓ **THIS YEAR WE ARE TRYING TO ESTABLISH ST. MARTIN'S NEW NORMAL. OUR SPENDING WILL BE DOWN, YEAR OVER YEAR, BUT WE'RE NOT EXPECTING ANY WINDFALLS LIKE THE FEDERAL TAX CREDIT PAYMENTS AND LARGE BEQUESTS THAT ENABLED US TO NAVIGATE 2025.**
- ✓ **IT'S GOING TO BE ON ST. MARTIN'S MEMBERS "TO PAY THEIR OWN WAY" THIS YEAR TO ESTABLISH OUR NEW NORMAL. ACCORDINGLY, THIS BUDGET - ENCOURAGED BY THE FANTASTIC STEWARDSHIP CAMPAIGN SPURRED BY A NEW APPROACH - CALLS FOR THE PARISH TO INCREASE ITS GIVING BY 8 PERCENT NEXT YEAR IN ORDER TO BALANCE THE 2026 BUDGET.**
- ✓ **THE LOAN BALANCE IS \$20,000 AND A REPAYMENT IS NOT IN THE 2026 BUDGET**

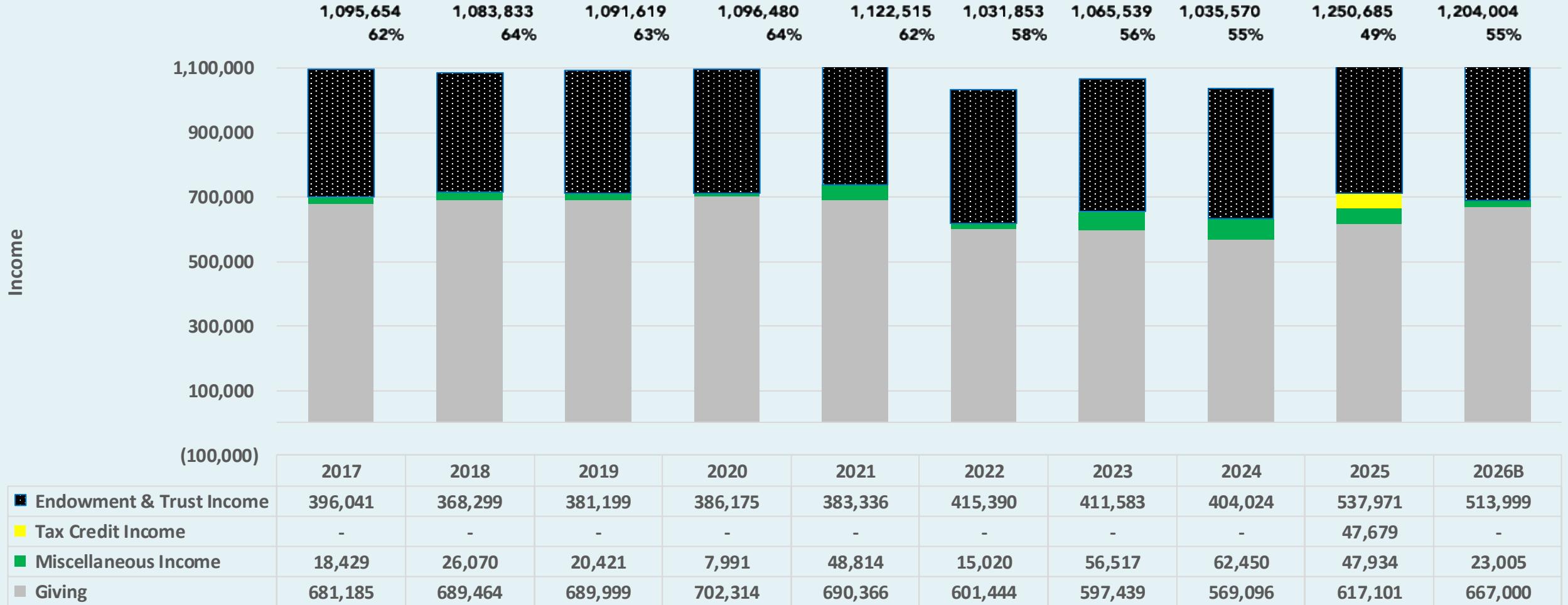
SUMMING IT UP: ONGOING CONCERNS

- **NEED TO REVERSE THE DECREASE IN PLEDGING HOUSEHOLDS AND GET THE AVERAGE PLEDGE UP TO NATIONAL AVERAGE**
- **BACKLOG IN PROGRAMMED MAINTENANCE; AGING BUILDINGS AND SYSTEMS – LAUNCHING AND COMPLETING A SUCCESSFUL CAPITAL CAMPAIGN IS CRITICALLY IMPORTANT**
- **ENDOWMENT AND WOODWARD TRUST INCOME FULLY DEDICATED TO SUPPORTING OPERATIONS - UNAVAILABLE FOR CAPITAL IMPROVEMENTS**
- **DIOCESE CONTINUES TO INCREASE THE AMOUNT OF THEIR ANNUAL SACRED ASK – NEXT YEAR IS EXPECTED TO RISE BY ~ \$10,000**

APPENDIX: REVENUE AND SPENDING HISTORY



REVENUE TREND BY SOURCE OF INCOME



OPERATING EXPENSE HISTORY INCLUDING 2026 BUDGET



	2018	2019	2020	2021	2022	2023	2024	2025	2026 Budget
Clergy & Program Staff	317,105	324,330	322,756	242,943	127,689	187,751	156,527	222,264	144,510
Buildings & Grounds	187,727	193,185	184,774	179,068	158,494	164,838	178,549	212,999	201,286
Formation	3,363	784	401	2,542	3,483	1,786	3,029	4,314	4,350
Community Engagement	110,417	89,096	82,928	106,668	109,386	75,129	97,098	78,073	90,500
Pastoral Care & Hospitality	8,541	6,815	3,043	3,659	12,453	8,732	9,083	8,472	9,243
Music	164,023	164,276	148,363	168,417	177,692	174,347	192,624	195,355	202,846
Children, Youth & Families	17,152	12,673	8,609	55,979	69,170	37,350	48,608	116,702	122,835
Liturgical & Worship	1,160	4,219	12,795	6,164	1,425	4,069	2,322	3,071	3,100
Administration	274,346	296,204	282,575	291,229	371,925	387,142	347,930	377,269	425,272
Total Expenses	1,083,833	1,091,581	1,046,245	1,056,669	1,031,717	1,041,144	1,035,770	1,218,519	1,203,943

I Note: Beginning in 2021, salary for ministry leader of Children & Youth has been included in Children, Youth and Family category.