

Develop Your Leaders with Davenport University's IPEX

Michigan Bankers Association

Michigan Bankers Association members save 20% on leadership development with Davenport University.

As high-performing leaders, it is imperative to have the skill-set and knowledge to gain influence and increase impact across an organization. Davenport University's Certificate of Management and Leader of Leaders programs will arm you with actionable learning outcomes to improve leadership results. Through these very distinct programs, leaders strengthen their ability to achieve greater results in their current roles, and develop the leadership skills needed for their next ones.

Certificate of Management

Build collaboration, promote trust and empower employees for improved performance using the rights mix of guidance, leadership, motivation, and communication.

Leader of Leaders

Learn to adapt, innovate, and succeed in driving their organizations forward by thinking critically and promoting profit-driving engagement at all levels.

To learn more, visit or call:

davenport.edu/ipex | (616) 233-2589

Use code **MBA23** at checkout to apply the discount.



Course Details

Certificate of Management

The Certificate of Management focuses on the skills necessary to increase the productivity and performance of your team. Find the right mix of guidance, leadership, motivation, and communication to acquire peak results.

The program begins with a DISC assessment to build awareness and increase effectiveness with team members, peers, and up-line managers. DISC-style is weaved into each session to empower managers to understand their natural tendencies and how to improve their leadership approach.

This program consists of six (6) sessions held every other week.

After completing this program, you will:

- Understand different management styles
- Identify communication barriers, listen actively, and use assertive persuasion and negotiation
- Select strategies to improve team motivation and utilize feedback as a tool for understanding and leveraging employee motivation
- Identify, prevent, and resolve issues using proven problem-solving and decision-making techniques
- Manage conflict to enhance productivity and improve group dynamics

Leader of Leaders

Leaders who are successful play the role of strategic thinker, leader, coach, counselor, motivator, and team player. In this 3-session program, we examine the elements of leadership that have proven effective across all industries -- creating strategic vision, effective decision-making, influencing others, and delivering results.

This program includes the DNA25 Competencies Assessment and three executive coaching sessions; two powerful catalysts to becoming the leader you most want to be.

After completing this program, you will:

- Demonstrate a practical understanding of the key drivers of your organization
- Apply strategy to create a sustainable competitive advantage
- Develop people, set direction, inspire, and enhance the strategic agility of your team
- Create effective teams to share knowledge/ideas
- Drive innovation and an entrepreneurial mindset

Cost (with discount)

Certificate of Management - \$1,596

Leader of Leaders - \$1,756

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Davenport University's Institute for Professional Excellence is authorized by IACET to issue CEUs for these programs.