LOUDOUN MUTUAL

2023 Sales Promotion Week 5 Results

Annual Meeting October 4th & 5th

Agent No.	Agency Name	Week 5	Total	Bonus Tier	Contest Bonus
1	*Hilb Group of VA, LLC*	0	5	$ 20	$ 100
2	*Armentrout Insurance Agency, LTD*	3	9	$ 20	$ 180
3	*Partlow Insurance Agency, Inc.*	0	12	$ 20	$ 240
4	*Freeman & Sherburne, Inc.*	0	0		
5	*Blue Ridge Insurance Agency*	4	7	$ 20	$ 140
7	*Carr & Hyde Insurance*	11	36	$ 40	$ 1,440
8	*Element Risk Management*	1	10	$ 20	$ 200
9	*Bankers Insurance, LLC-Staunton*	0	3	$ 20	$ 60
10	*Bankers Insurance, LLC-Harrisonburg*	2	3	$ 20	$ 60
11	*Bankers Insurance, LLC-Fredericksburg*	0	6	$ 20	$ 120
13	*Stone Property Insurance LLC*	0	7	$ 20	$ 140
14	*Virginia Insurance Partners, Inc.*	0	1	$ 20	$ 20
19	*W.A. Watson & Sons Insurance Agency*	1	11	$ 20	$ 220
21	*Insurance Center of Winchester, Inc.*	2	9	$ 20	$ 180
22	*HRI Associates*	0	0		
25	*Armfield, Harrison & Thomas, Inc.*	5	9	$ 20	$ 180
37	*The Bost Company, Inc.*	3	6	$ 20	$ 120
40	*Ballard Insurance Agency of Galax, Inc.*	0	0		
48	*Castle Rock Insurance Agency, INC - Pearisburg*	0	1	$ 20	$ 20
49	*Castle Rock Insurance Agency, INC - Christiansburg*	3	14	$ 30	$ 420
51	*Olde Towne Insurance Agency - Colonial Beach*	0	4	$ 20	$ 80
57	*Bankers Insurance, LLC - Fredericksburg LCI*	0	3	$ 20	$ 60
62	*J. Douglas Moler Insurance Agency*	1	8	$ 20	$ 160
67	*Richards Group, Inc.*	0	1	$ 20	$ 20
76	*Olde Towne Insurance Agency - King George*	0	8	$ 20	$ 160
77	*Dalton & Associates*	3	13	$ 20	$ 260
79	*McCall Insurance Agency, Inc.*	1	1	$ 20	$ 20
83	*Conner Insurance Agency, a Division of Towe Insurance Service, INC*	13	17	$ 30	$ 510
84	*Thomas Insurance Agency*	0	10	$ 20	$ 200
86	*M. Edward Wilson Insurance Agency*	1	6	$ 20	$ 120
88	*Nuckols Insurance Agency*	2	6	$ 20	$ 120
90	*Brown's Insurance Agency, Inc.*	2	8	$ 20	$ 160
91	*John Alderson Agency, Inc.*	2	8	$ 20	$ 160
94	*Indaco Risk Advisors*	0	0		
97	*Scott & Wilson, Inc.*	4	27	$ 40	$ 1,080
98	*Wyatt Insurance Agency, Inc.*	1	4	$ 20	$ 80
99	*Scott & Bond, Inc.*	0	9	$ 20	$ 180
101	*Hammond Insurance Services*	5	31	$ 40	$ 1,240
102	*Baughman & Associates, LLC*	0	0		
103	*Hill Insurance Agency*	2	4	$ 20	$ 80
106	*Smith Insurance Service, Inc.*	0	9	$ 20	$ 180
108	*LD&B Insurance & Financial Services - Harrisonburg*	9	21	$ 30	$ 630
110	*LD&B Insurance & Financial Services - Bridgewater*	1	2	$ 20	$ 40
112	*Wightman Insurance Agency*	0	3	$ 20	$ 60
113	*Bankers Insurance, LLC-Lexington*	6	9	$ 20	$ 180
114	*Hammer Insurance Agency*	0	1	$ 20	$ 20
117	*Bankers Insurance, LLC-Portsmouth*	6	10	$ 20	$ 200
118	*Bankers Insurance, LLC-Wytheville*	0	5	$ 20	$ 100
120	*Bankers Insurance, LLC-Fairfax*	2	7	$ 20	$ 140
121	*Mason Insurance Agency, Inc.*	7	19	$ 30	$ 570
122	*Bankers Insurance, LLC-Sutherland*	2	3	$ 20	$ 60
124	*Sellers Insurance Agency, INC*	0	2	$ 20	$ 40
125	*Bankers Insurance, LLC-Danville*	5	25	$ 30	$ 750
128	*Campbell Insurance*	9	21	$ 30	$ 630

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129	*Bankers Insurance, LLC-Charlottesville*	1	2	$ 20	$ 40
131	*Warner Insurance Agency, LLC*	1	3	$ 20	$ 60
134	*The Winchester Group, Inc.*	2	8	$ 20	$ 160
136	*Woodward Insurance Agency*	0	0		
137	*Bankers Insurance, LLC-Glen Allen*	0	0		
138	*Ashley Insurance Services LLC*	0	6	$ 20	$ 120
139	*The Halls of Insurance Agency, Inc.*	6	33	$ 40	$ 1,320
142	*Billy Frost and Associates, Inc.*	0	0		
143	*Hazelwood Insurance Agency*	0	0		
145	*Blue Ridge Insurance Services, Inc.*	3	11	$ 20	$ 220
148	*LD&B Insurance & Financial Services - Broadway*	3	7	$ 20	$ 140
150	*Staley Insurance Agency, Inc.*	3	37	$ 40	$ 1,480
151	*Commonwealth Risk Advisors, LLC*	0	0		
152	*Loudoun Insurance Group, LLC*	3	7	$ 20	$ 140
158	*Campbell Insurance Agency / St. John's*	0	2	$ 20	$ 40
159	*M.L. Sutphin Insurance Agency, Inc.*	1	6	$ 20	$ 120
160	*Thurston and Heare Insurance*	0	1	$ 20	$ 20
161	*Humphrey Stump & Haynie, Inc.*	6	14	$ 30	$ 420
164	*Long and Foster Insurance Agency, Inc.*	0	10	$ 20	$ 200
165	*Thompson Insurance Services*	0	0		
166	*LD&B Insurance & Financial Services - Woodstock*	1	23	$ 30	$ 690
168	*Canopy Insurance, LLC*	0	4	$ 20	$ 80
169	*Simms Insurance Agency, Inc.*	4	4	$ 20	$ 80
170	*Burton and Company - Collinsville*	1	5	$ 20	$ 100
172	*Tammy Sower Insurance*	0	0		
173	*Medalist Insurance Group*	0	0		
174	*Muterspaugh Insurance Agency, Inc.*	1	18	$ 30	$ 540
175	*Wyatt Insurance Agency*	2	9	$ 20	$ 180
176	*Tingler Insurance Agency*	0	17	$ 30	$ 510
177	*Brogan Insurance Agency, Inc.*	1	6	$ 20	$ 120
178	*Judkins Insurance Agency, LLC*	0	2	$ 20	$ 40
179	*Coleman Davis Insurance Agency*	0	11	$ 20	$ 220
180	*Risk Protection of VA*	0	9	$ 20	$ 180
181	*Insurance Consultants of Lynchburg, Inc.*	0	1	$ 20	$ 20
183	*Burton and Company - Martinsville*	0	16	$ 30	$ 480
184	*Burton and Company - Rocky Mount*	0	0		
185	*Burton and Company - Hillsville*	0	0		
186	*Wyatt Insurance Agency*	3	8	$ 20	$ 160
188	*Bankers Insurance, LLC-Newport News*	0	0		
189	*Greg James Insurance*	0	8	$ 20	$ 160
191	*Thompson Insurance Agency, Inc.*	1	1	$ 20	$ 20
196	*Barts Insurance Agency, Inc.*	0	14	$ 30	$ 420
197	*Bankers Insurance, LLC-Princeton dba BI Insurance Agency*	0	4	$ 20	$ 80
198	*Lundie Financial & Insurance Services*	1	13	$ 20	$ 260
201	*Simple Blessings, Inc.*	0	5	$ 20	$ 100
202	*Ford Agency, Inc.*	0	0		
205	*Dominion Risk Advisors, LLC*	3	14	$ 30	$ 420
206	*Watson & Durrer Insurance Agency*	0	1	$ 20	$ 20
207	*Clarkson & Wallace*	0	13	$ 20	$ 260
208	*Tritt Insurance Agency & Financial Services, Inc.*	1	10	$ 20	$ 200
210	*Towe Insurance Serv, Inc.*	2	8	$ 20	$ 160
211	*Huffman Insurance Agency, Inc.*	2	9	$ 20	$ 180
212	*GHT Insurance Agency, Inc.*	2	2	$ 20	$ 40
214	*TowneInsurance Agency, LLC*	1	22	$ 30	$ 660

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215	*C Group Insurance*	1	21	$ 30	$ 630
217	*CBIZ Insurance Services, Inc.*	0	0		
218	*TowneInsurance Agency, LLC*	0	0		
220	*Emrey & Amonette, A Division of Campbell Insurance*	2	4	$ 20	$ 80
221	*Barnes Insurance Group*	1	6	$ 20	$ 120
222	*Felty Insurance Agency, INC.*	0	7	$ 20	$ 140
223	*Guthrie Insurance Agency, Inc.*	2	11	$ 20	$ 220
224	*The Wyatt Agency II*	0	0		
225	*Insurance Center of Dublin, Inc.*	2	8	$ 20	$ 160
226	*Carter and Company*	0	0		
227	*Element Risk Management*	2	3	$ 20	$ 60
228	*Bankers Insurance, LLC-Bedford*	3	7	$ 20	$ 140
229	*Bankers Insurance, LLC-Bowling Green*	0	3	$ 20	$ 60
232	*Bankers Insurance, LLC - Exmore*	0	2	$ 20	$ 40
233	*Specialized Insurance Services, Inc. - Charlottesville*	0	2	$ 20	$ 40
235	*Trustpoint Insurance LLC*	0	5	$ 20	$ 100
236	*Wilson, Timmons and Wallerstein, Inc.*	3	9	$ 20	$ 180
237	*Hilb Group of VA, LLC dba CSE Agency - Abingdon*	0	1	$ 20	$ 20
241	*TowneInsurance Agency, LLC*	1	1	$ 20	$ 20
242	*LD&B Insurance & Financial Services - Staunton*	0	0		
243	*LD&B Insurance & Financial Services - Luray*	0	0		
244	*J. Green Insurance, LLC*	1	4	$ 20	$ 80
245	*Northpoint Insurance Advisors*	1	7	$ 20	$ 140
247	*Loudoun Insurance Group, LLC*	0	0		
248	*Sellers Insurance Agency, INC*	0	0		
250	*Element Risk Management, LLC*	0	0		
251	*Colson and Dickie Insurance Services*	0	2	$ 20	$ 40
253	*Craddock Insurance Services Inc.*	0	3	$ 20	$ 60
254	*Virginia Commonwealth Corporation*	13	39	$ 40	$ 1,560
502	*Rodney A. Cole Insurance Agency, Inc.*	5	29	$ 40	$ 1,160
503	*Lane Financial Services, LLC*	0	0		
505	*Benefit Solutions Insurance Agency, Inc.*	0	15	$ 30	$ 450
506	*Lee Insurance Center, Inc.*	0	3	$ 20	$ 60
507	*Bill Teegen Insurance Agency*	6	20	$ 30	$ 600
509	*The Roberts Ins. Group, LLC*	0	0		
510	*Town & Country Insurance Agency*	3	3	$ 20	$ 60
512	*Usher Insurance*	5	6	$ 20	$ 120
516	*Brock-Norton Insurance Agency, INC.*	0	0		
524	*Dowdle Insurance*	0	7	$ 20	$ 140
525	*Via Insurance Agency*	0	0		
526	*GFH Insurance Agency dba Ramon W. Andrews Insurance Agency*	0	0		
529	*Smith Insurance & Financial Services*	0	0		
530	*GFH Insurance Agency, INC dba New Kent Insurance*	0	3	$ 20	$ 60
532	*Bailey Insurance Group*	0	2	$ 20	$ 40
533	*Atkinson Insurance Agency, LLC*	0	1	$ 20	$ 20
534	*Halifax Insurance Agency, Inc.*	1	6	$ 20	$ 120
		226	**1,098**		**$ 29,710**