LOUDOUN MUTUAL

2019 Sales Promotion Week 13 Results

Annual Meeting October 2nd & 3rd

Agent No.	Agency Name	Week 13	Total	Bonus	App Bonus
1	*Engle, Paxson & Hawthorne Insurance Services, Ltd.*	1	23	$ 30	$ 690
2	*Armentrout Insurance Agency, LTD*	4	22	$ 30	$ 660
3	*Partlow Insurance Agency, Inc.*	1	29	$ 30	$ 870
4	*Freeman & Sherburne, Inc.*	0	6	$ 20	$ 120
5	*Blue Ridge Insurance Agency*	0	30	$ 30	$ 900
7	*Carr & Hyde Insurance*	10	83	$ 50	$ 4,150
8	*Element Risk Management*	0	54	$ 40	$ 2,160
9	*Bankers Insurance, LLC-Staunton*	7	79	$ 50	$ 3,950
10	*Bankers Insurance, LLC-Harrisonburg*	0	3	$ 20	$ 60
11	*Bankers Insurance, LLC-Fredericksburg*	0	39	$ 30	$ 1,170
13	*Nicely Insurance Agency*	6	21	$ 30	$ 630
14	*Virginia Insurance Partners, Inc.*	0	17	$ 20	$ 340
19	*W.A. Watson & Sons Insurance Agency*	7	62	$ 50	$ 3,100
20	*Independent Insurance Center*	0	2	$ 20	$ 40
21	*Insurance Center of Winchester, Inc.*	2	22	$ 30	$ 660
22	*HRI Associates*	0	39	$ 30	$ 1,170
25	*Armfield, Harrison & Thomas, Inc.*	0	18	$ 20	$ 360
37	*The Bost Company, Inc.*	18	52	$ 40	$ 2,080
40	*Ballard Insurance Agency of Galax, Inc.*	1	6	$ 20	$ 120
41	*Wisecarver Insurance Agency, Inc.*	0	18	$ 20	$ 360
48	*Castle Rock Insurance Agency - Pearisburg*	4	18	$ 20	$ 360
49	*Castle Rock Insurance Agency - Christiansburg*	8	29	$ 30	$ 870
51	*Olde Towne Insurance Agency - Colonial Beach*	8	31	$ 30	$ 930
53	*Preferred Insurance Services, Inc. - Leesburg*	4	12	$ 20	$ 240
54	*Douglas C. Rogers Insurance*	0	2	$ 20	$ 40
57	*Lee-Curtis Insurance Services, Inc.*	0	10	$ 20	$ 200
58	*General Insurance Agency*	5	32	$ 30	$ 960
62	*J. Douglas Moler Insurance Agency*	2	16	$ 20	$ 320
67	*Richards Group, Inc.*	0	16	$ 20	$ 320
75	*Summit Insurance Services, LLC*	0	5	$ 20	$ 100
76	*Olde Towne Insurance Agency - King George*	5	19	$ 20	$ 380
77	*Dalton & Associates*	3	37	$ 30	$ 1,110
79	*McCall Insurance Agency, Inc.*	2	10	$ 20	$ 200
83	*Conner Insurance Agency, a Division of Towe Insurance Service, INC*	2	26	$ 30	$ 780
84	*Thomas Insurance Agency*	2	4	$ 20	$ 80
86	*M. Edward Wilson Insurance Agency*	3	35	$ 30	$ 1,050
88	*Nuckols Insurance Agency - Charlottesville*	2	21	$ 30	$ 630
90	*Brown's Insurance Agency, Inc.*	0	25	$ 30	$ 750
91	*John Alderson Agency, Inc.*	2	28	$ 30	$ 840
94	*Indaco Risk Advisors*	3	10	$ 20	$ 200
97	*Scott & Wilson, Inc.*	7	31	$ 30	$ 930
98	*Wyatt Insurance Agency, Inc.*	5	29	$ 30	$ 870
99	*Scott & Bond, Inc.*	0	6	$ 20	$ 120
101	*Hammond Insurance Agency, Inc.*	17	111	$ 50	$ 5,550
102	*Baughman & Associates, LLC*	0	1	$ 20	$ 20
103	*Hill Insurance Agency*	0	13	$ 20	$ 260
106	*Smith Insurance Service, Inc.*	0	9	$ 20	$ 180
108	*LD&B Insurance & Financial Services - Harrisonburg*	8	63	$ 50	$ 3,150
109	*LD&B Insurance & Financial Services - Mt. Jackson*	0	4	$ 20	$ 80
110	*LD&B Insurance & Financial Services - Bridgewater*	0	5	$ 20	$ 100
112	*Edinburg Insurance Agency, LLC*	0	22	$ 30	$ 660
113	*Bankers Insurance, LLC-Lexington*	4	48	$ 40	$ 1,920
114	*Hammer Insurance Agency, Inc.*	3	11	$ 20	$ 220
117	*Bankers Insurance, LLC-Portsmouth*	2	22	$ 30	$ 660
118	*Bankers Insurance, LLC-Wytheville*	0	22	$ 30	$ 660
120	*Bankers Insurance, LLC-Fairfax*	2	12	$ 20	$ 240
121	*Mason Insurance Agency, Inc.*	0	38	$ 30	$ 1,140
122	*Bankers Insurance, LLC-Sutherland*	0	23	$ 30	$ 690

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124	*Pruitt & Sellers Insurance Agency*	1	6	$ 20	$ 120
125	*Bankers Insurance, LLC-Danville*	13	91	$ 50	$ 4,550
128	*Campbell Insurance*	4	34	$ 30	$ 1,020
129	*Bankers Insurance, LLC-Charlottesville*	1	22	$ 30	$ 660
131	*Warner Insurance Agency, LLC*	0	18	$ 20	$ 360
134	*The Winchester Group, Inc.*	1	7	$ 20	$ 140
136	*Woodward Insurance Agency*	0	1	$ 20	$ 20
137	*Bankers Insurance, LLC-Glen Allen*	0	3	$ 20	$ 60
138	*Ashley Insurance Services LLC, dba Moxley Insurance Agency*	2	6	$ 20	$ 120
139	*The Halls of Insurance Agency, Inc.*	12	53	$ 40	$ 2,120
142	*Billy Frost and Associates, Inc.*	0	4	$ 20	$ 80
143	*Hazelwood Insurance Agency*	2	14	$ 20	$ 280
145	*Blue Ridge Insurance Services, Inc.*	2	42	$ 40	$ 1,680
148	*LD&B Insurance & Financial Services - Broadway*	1	4	$ 20	$ 80
150	*Staley Insurance Agency, Inc.*	12	72	$ 50	$ 3,600
151	*Wootten Insurance Agency*	4	35	$ 30	$ 1,050
152	*Loudoun Insurance Group, LLC*	0	20	$ 30	$ 600
157	*Virginia Insurance Partners, Inc.*	0	0		
158	*Campbell Insurance Agency / St. John's*	0	4	$ 20	$ 80
159	*M.L. Sutphin Insurance Agency, Inc.*	4	33	$ 30	$ 990
160	*Richmond VA Insurance Agency, Inc.*	0	3	$ 20	$ 60
161	*HSH d/b/a Freedom First Insurance Agency*	3	25	$ 30	$ 750
164	*Long and Foster Insurance Agency, Inc.*	6	140	$ 50	$ 7,000
165	*Thompson Insurance Services*	2	8	$ 20	$ 160
166	*LD&B Insurance & Financial Services - Woodstock*	12	38	$ 30	$ 1,140
168	*Canopy Insurance, LLC*	2	14	$ 20	$ 280
169	*Simms Insurance Agency, Inc.*	4	7	$ 20	$ 140
170	*Burton and Company - Collinsville*	0	14	$ 20	$ 280
172	*Tammy Sower Insurance*	0	9	$ 20	$ 180
173	*Medalist Insurance Group*	0	0		
174	*Muterspaugh Insurance Agency, Inc.*	9	76	$ 50	$ 3,800
175	*Wyatt Insurance Agency*	8	43	$ 40	$ 1,720
176	*Tingler Insurance Agency*	4	50	$ 40	$ 2,000
177	*Brogan Insurance Agency, Inc.*	0	20	$ 30	$ 600
178	*Judkins Insurance Agency, LLC*	0	9	$ 20	$ 180
179	*Coleman Davis Insurance Agency*	0	23	$ 30	$ 690
180	*Risk Protection of VA*	0	13	$ 20	$ 260
181	*Insurance Consultants of Lynchburg, Inc.*	2	4	$ 20	$ 80
182	*Virginia Insurance Partners, Inc.-Stuarts Draft*	0	14	$ 20	$ 280
183	*Burton and Company - Martinsville*	4	34	$ 30	$ 1,020
184	*Burton and Company - Rocky Mount*	1	6	$ 20	$ 120
185	*Burton and Company - Hillsville*	0	5	$ 20	$ 100
186	*Coaches Insurance Agency*	0	0		
188	*Bankers Insurance, LLC-Newport News*	0	0		
189	*Lockman & Associates, Inc*	6	35	$ 30	$ 1,050
191	*Thompson Insurance Agency, Inc.*	1	14	$ 20	$ 280
195	*Burton and Company - Christiansburg*	2	5	$ 20	$ 100
196	*Barts Insurance Agency, Inc.*	0	26	$ 30	$ 780
197	*Bankers Insurance, LLC-Princeton dba BI Insurance Agency*	0	7	$ 20	$ 140
198	*Lundie Financial & Insurance Services-Colonial Heights*	20	99	$ 50	$ 4,950
201	*Simple Blessings, Inc.*	0	11	$ 20	$ 220
202	*Ford Agency, Inc.*	3	22	$ 30	$ 660
205	*Dominion Risk Advisors, LLC*	0	52	$ 40	$ 2,080
206	*Watson & Durrer Insurance Agency*	1	5	$ 20	$ 100
207	*Clarkson & Wallace*	1	19	$ 20	$ 380
208	*Tritt Insurance Agency & Financial Services, Inc.*	10	25	$ 30	$ 750
210	*Towe Insurance Serv, Inc.*	2	63	$ 50	$ 3,150
211	*Huffman Insurance Agency, Inc.*	4	31	$ 30	$ 930

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212	*GHT Insurance Agency, Inc.*	1	8	$ 20	$ 160
214	*B.H. Baird Insurance*	4	24	$ 30	$ 720
215	*C Group Insurance*	6	27	$ 30	$ 810
217	*Prince-Wood Insurance, LLC*	3	17	$ 20	$ 340
218	*B.H. Baird Insurance*	1	5	$ 20	$ 100
220	*Emrey & Amonette, A Division of Campbell Insurance*	8	20	$ 30	$ 600
221	*Barnes Insurance Group*	2	47	$ 40	$ 1,880
222	*Felty Insurance Agency, LLC*	0	11	$ 20	$ 220
223	*Guthrie Insurance Agency, Inc.*	1	20	$ 30	$ 600
224	*The Wyatt Agency II*	0	7	$ 20	$ 140
225	*Insurance Center of Dublin*	1	21	$ 30	$ 630
226	*Carter and Company*	0	2	$ 20	$ 40
227	*Barnes & Phillips, Inc.*	0	1	$ 20	$ 20
228	*Bankers Insurance, LLC-Bedford*	0	6	$ 20	$ 120
229	*Bankers Insurance, LLC-Bowling Green*	2	13	$ 20	$ 260
230	*Bankers Insurance, LLC-Augusta*	2	7	$ 20	$ 140
232	*Bankers Insurance, LLC-Exmore*	0	1	$ 20	$ 20
233	*Specialized Insurance Services, Inc. - Charlottesville*	1	21	$ 30	$ 630
235	*Trustpoint Insurance LLC*	0	9	$ 20	$ 180
236	*Wilson, Timmons and Wallerstein, Inc.*	0	9	$ 20	$ 180
237	*Hilb Group of VA, LLC dba CSE Agency - Abingdon*	1	26	$ 30	$ 780
239	*Towe Insurance Services, Inc.*	0	0		
240	*Morrison & Agnor A Division of Hammond Insurance Services*	0	0		
241	*The Meredith Alvis Agency Insurers Inc.*	5	64	$ 50	$ 3,200
242	*LD&B Insurance & Financial Services - Staunton*	0	4	$ 20	$ 80
243	*LD&B Insurance & Financial Services - Luray*	0	5	$ 20	$ 100
244	*J. Green Insurance, LLC*	1	15	$ 20	$ 300
245	*Carper Insurance Associates*	2	7	$ 20	$ 140
247	*Loudoun Insurance Group, LLC dba Schoolcraft Insurance Agency*	0	12	$ 20	$ 240
248	*Sellers Insurance Agency, INC*	1	6	$ 20	$ 120
249	*Northpoint Insurance*	1	1	$ 20	$ 20
502	*Rodney A. Cole Insurance Agency, Inc.*	24	137	$ 50	$ 6,850
503	*Lane Financial Services, LLC*	0	6	$ 20	$ 120
505	*Benefit Solutions Insurance Agency, Inc.*	0	7	$ 20	$ 140
506	*Lee Insurance Center, Inc.*	6	25	$ 30	$ 750
507	*Bill Teegen Insurance Agency*	18	49	$ 40	$ 1,960
509	*The Roberts Ins. Group, LLC*	2	19	$ 20	$ 380
510	*Town & Country Insurance Agency*	0	15	$ 20	$ 300
512	*Usher Insurance*	2	21	$ 30	$ 630
516	*American Insurances Agency*	7	61	$ 50	$ 3,050
524	*Dowdle Insurance*	0	9	$ 20	$ 180
525	*David Via DBA Via Agency*	5	14	$ 20	$ 280
526	*Ramon W. Andrews Insurance Agency*	0	14	$ 20	$ 280
529	*Smith Insurance Agency*	0	0		
530	*GFH Insurance Agency, INC dba New Kent Insurance*	1	8	$ 20	$ 160
532	*Bailey Insurance Group*	0	9	$ 20	$ 180
533	*Atkinson Insurance Agency, LLC*	25	153	$ 50	$ 7,650
534	*Halifax Insurance Agency, Inc.*	0	15	$ 20	$ 300
537	*VIP - New Horizon, INC*	8	20	$ 30	$ 600
543	*Bishop Insurance*	1	11	$ 20	$ 220
		468	**3,928**		**$ 142,220**