# LOUDOUN MUTUAL

## 2020 Sales Promotion Week 7 Results

| Agent No. | Agency Name | Week 7 | Total | Bonus | App Bonus |
|---|---|---|---|---|---|
| 1 | *Hilb Group of VA, LLC* | 3 | 30 | $ 40 | $ 1,200 |
| 2 | *Armentrout Insurance Agency, LTD* | 3 | 18 | $ 30 | $ 540 |
| 3 | *Partlow Insurance Agency, Inc.* | 1 | 6 | $ 20 | $ 120 |
| 4 | *Freeman & Sherburne, Inc.* | 0 | 0 | | |
| 5 | *Blue Ridge Insurance Agency* | 1 | 7 | $ 20 | $ 140 |
| 7 | *Carr & Hyde Insurance* | 4 | 33 | $ 50 | $ 1,650 |
| 8 | *Element Risk Management* | 2 | 25 | $ 40 | $ 1,000 |
| 9 | *Bankers Insurance, LLC-Staunton* | 5 | 22 | $ 40 | $ 880 |
| 10 | *Bankers Insurance, LLC-Harrisonburg* | 0 | 0 | | |
| 11 | *Bankers Insurance, LLC-Fredericksburg* | 5 | 11 | $ 30 | $ 330 |
| 13 | *Nicely Insurance Agency* | 0 | 7 | $ 20 | $ 140 |
| 14 | *Virginia Insurance Partners, Inc.* | 0 | 0 | | |
| 19 | *W.A. Watson & Sons Insurance Agency* | 2 | 27 | $ 40 | $ 1,080 |
| 21 | *Insurance Center of Winchester, Inc.* | 1 | 16 | $ 30 | $ 480 |
| 22 | *HRI Associates* | 4 | 9 | $ 20 | $ 180 |
| 25 | *Armfield, Harrison & Thomas, Inc.* | 3 | 9 | $ 20 | $ 180 |
| 37 | *The Bost Company, Inc.* | 2 | 16 | $ 30 | $ 480 |
| 40 | *Ballard Insurance Agency of Galax, Inc.* | 0 | 5 | $ 20 | $ 100 |
| 41 | *Wisecarver Insurance* | 0 | 0 | | |
| 48 | *Castle Rock Insurance Agency, INC - Pearisburg* | 0 | 21 | $ 40 | $ 840 |
| 49 | *Castle Rock Insurance Agency, INC - Christiansburg* | 0 | 3 | $ 20 | $ 60 |
| 51 | *Olde Towne Insurance Agency - Colonial Beach* | 3 | 11 | $ 30 | $ 330 |
| 53 | *Preferred Insurance Services, Inc.* | 0 | 2 | $ 20 | $ 40 |
| 54 | *Douglas C. Rogers Insurance* | 0 | 5 | $ 20 | $ 100 |
| 57 | *Bankers Insurance, LLC - Fredericksburg LCI* | 1 | 10 | $ 20 | $ 200 |
| 58 | *Bankers Insurance, LLC - Culpeper LCI* | 0 | 0 | | |
| 62 | *J. Douglas Moler Insurance Agency* | 0 | 6 | $ 20 | $ 120 |
| 67 | *Richards Group, Inc.* | 1 | 5 | $ 20 | $ 100 |
| 76 | *Olde Towne Insurance Agency - King George* | 0 | 0 | | |
| 77 | *Dalton & Associates* | 0 | 1 | $ 20 | $ 20 |
| 79 | *McCall Insurance Agency, Inc.* | 0 | 6 | $ 20 | $ 120 |
| 83 | *Conner Insurance Agency, a Division of Towe Insurance Service, INC* | 5 | 8 | $ 20 | $ 160 |
| 84 | *Thomas Insurance Agency* | 2 | 4 | $ 20 | $ 80 |
| 86 | *M. Edward Wilson Insurance Agency* | 3 | 19 | $ 30 | $ 570 |
| 88 | *Nuckols Insurance Agency* | 0 | 18 | $ 30 | $ 540 |
| 90 | *Brown's Insurance Agency, Inc.* | 1 | 10 | $ 20 | $ 200 |
| 91 | *John Alderson Agency, Inc.* | 0 | 13 | $ 30 | $ 390 |
| 94 | *Indaco Risk Advisors* | 1 | 10 | $ 20 | $ 200 |
| 97 | *Scott & Wilson, Inc.* | 2 | 12 | $ 30 | $ 360 |
| 98 | *Wyatt Insurance Agency, Inc.* | 1 | 16 | $ 30 | $ 480 |
| 99 | *Scott & Bond, Inc.* | 0 | 3 | $ 20 | $ 60 |
| 101 | *Hammond Insurance Services* | 2 | 38 | $ 50 | $ 1,900 |
| 102 | *Baughman & Associates, LLC* | 0 | 1 | $ 20 | $ 20 |
| 103 | *Hill Insurance Agency* | 0 | 9 | $ 20 | $ 180 |
| 106 | *Smith Insurance Service, Inc.* | 1 | 13 | $ 30 | $ 390 |
| 108 | *LD&B Insurance & Financial Services - Harrisonburg* | 3 | 18 | $ 30 | $ 540 |
| 109 | *LD&B Insurance & Financial Services - Mt. Jackson* | 4 | 5 | $ 20 | $ 100 |
| 110 | *LD&B Insurance & Financial Services - Bridgewater* | 1 | 2 | $ 20 | $ 40 |
| 112 | *Wightman Insurance Agency* | 1 | 11 | $ 30 | $ 330 |
| 113 | *Bankers Insurance, LLC-Lexington* | 8 | 28 | $ 40 | $ 1,120 |
| 114 | *Hammer Insurance Agency* | 2 | 11 | $ 30 | $ 330 |
| 117 | *Bankers Insurance, LLC-Portsmouth* | 0 | 3 | $ 20 | $ 60 |
| 118 | *Bankers Insurance, LLC-Wytheville* | 0 | 8 | $ 20 | $ 160 |
| 120 | *Bankers Insurance, LLC-Fairfax* | 0 | 8 | $ 20 | $ 160 |
| 121 | *Mason Insurance Agency, Inc.* | 11 | 52 | $ 50 | $ 2,600 |
| 122 | *Bankers Insurance, LLC-Sutherland* | 3 | 10 | $ 20 | $ 200 |
| 124 | *Sellers Insurance Agency, INC* | 0 | 0 | | |
| 125 | *Bankers Insurance, LLC-Danville* | 10 | 48 | $ 50 | $ 2,400 |
| 128 | *Campbell Insurance* | 7 | 16 | $ 30 | $ 480 |

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|---|---|---|---|---|---|
| 129 | *Bankers Insurance, LLC-Charlottesville* | 4 | 9 | $ 20 | $ 180 |
| 131 | *Warner Insurance Agency, LLC* | 0 | 2 | $ 20 | $ 40 |
| 134 | *The Winchester Group, Inc.* | 5 | 13 | $ 30 | $ 390 |
| 136 | *Woodward Insurance Agency* | 0 | 6 | $ 20 | $ 120 |
| 137 | *Bankers Insurance, LLC-Glen Allen* | 0 | 0 | | |
| 138 | *Ashley Insurance Services LLC, dba Moxley Insurance Agency* | 2 | 3 | $ 20 | $ 60 |
| 139 | *The Halls of Insurance Agency, Inc.* | 0 | 21 | $ 40 | $ 840 |
| 142 | *Billy Frost and Associates, Inc.* | 0 | 0 | | |
| 143 | *Hazelwood Insurance Agency* | 0 | 8 | $ 20 | $ 160 |
| 145 | *Blue Ridge Insurance Services, Inc.* | 1 | 29 | $ 40 | $ 1,160 |
| 148 | *LD&B Insurance & Financial Services - Broadway* | 0 | 9 | $ 20 | $ 180 |
| 150 | *Staley Insurance Agency, Inc.* | 4 | 41 | $ 50 | $ 2,050 |
| 151 | *Botts Wootten Jackson Insurance Group* | 0 | 17 | $ 30 | $ 510 |
| 152 | *Loudoun Insurance Group, LLC* | 3 | 15 | $ 30 | $ 450 |
| 158 | *Campbell Insurance Agency / St. John's* | 0 | 2 | $ 20 | $ 40 |
| 159 | *M.L. Sutphin Insurance Agency, Inc.* | 1 | 6 | $ 20 | $ 120 |
| 160 | *Richmond VA Insurance Agency, Inc.* | 0 | 1 | $ 20 | $ 20 |
| 161 | *HSH d/b/a Freedom First Insurance Agency* | 0 | 5 | $ 20 | $ 100 |
| 164 | *Long and Foster Insurance Agency, Inc.* | 3 | 13 | $ 30 | $ 390 |
| 165 | *Thompson Insurance Services* | 0 | 1 | $ 20 | $ 20 |
| 166 | *LD&B Insurance & Financial Services - Woodstock* | 4 | 21 | $ 40 | $ 840 |
| 168 | *Canopy Insurance, LLC* | 0 | 13 | $ 30 | $ 390 |
| 169 | *Simms Insurance Agency, Inc.* | 1 | 1 | $ 20 | $ 20 |
| 170 | *Burton and Company - Collinsville* | 0 | 2 | $ 20 | $ 40 |
| 172 | *Tammy Sower Insurance* | 0 | 1 | $ 20 | $ 20 |
| 173 | *Medalist Insurance Group* | 0 | 0 | | |
| 174 | *Muterspaugh Insurance Agency, Inc.* | 2 | 43 | $ 50 | $ 2,150 |
| 175 | *Wyatt Insurance Agency* | 7 | 32 | $ 50 | $ 1,600 |
| 176 | *Tingler Insurance Agency* | 6 | 35 | $ 50 | $ 1,750 |
| 177 | *Brogan Insurance Agency, Inc.* | 0 | 15 | $ 30 | $ 450 |
| 178 | *Judkins Insurance Agency, LLC* | 0 | 0 | | |
| 179 | *Coleman Davis Insurance Agency* | 1 | 15 | $ 30 | $ 450 |
| 180 | *Risk Protection of VA* | 0 | 5 | $ 20 | $ 100 |
| 181 | *Insurance Consultants of Lynchburg, Inc.* | 0 | 2 | $ 20 | $ 40 |
| 182 | *Virginia Insurance Partners, Inc.-Stuarts Draft* | 0 | 3 | $ 20 | $ 60 |
| 183 | *Burton and Company - Martinsville* | 4 | 18 | $ 30 | $ 540 |
| 184 | *Burton and Company - Rocky Mount* | 0 | 0 | | |
| 185 | *Burton and Company - Hillsville* | 0 | 1 | $ 20 | $ 20 |
| 186 | *Coaches Insurance Agency* | 0 | 3 | $ 20 | $ 60 |
| 188 | *Bankers Insurance, LLC-Newport News* | 0 | 0 | | |
| 189 | *Lockman & Associates, Inc* | 2 | 10 | $ 20 | $ 200 |
| 191 | *Thompson Insurance Agency, Inc.* | 0 | 6 | $ 20 | $ 120 |
| 196 | *Barts Insurance Agency, Inc.* | 8 | 23 | $ 40 | $ 920 |
| 197 | *Bankers Insurance, LLC-Princeton dba BI Insurance Agency* | 0 | 0 | | |
| 198 | *Lundie Financial & Insurance Services* | 3 | 22 | $ 40 | $ 880 |
| 201 | *Simple Blessings, Inc.* | 0 | 6 | $ 20 | $ 120 |
| 202 | *Ford Agency, Inc.* | 1 | 4 | $ 20 | $ 80 |
| 205 | *Dominion Risk Advisors, LLC* | 0 | 3 | $ 20 | $ 60 |
| 206 | *Watson & Durrer Insurance Agency* | 0 | 0 | | |
| 207 | *Clarkson & Wallace* | 0 | 0 | | |
| 208 | *Tritt Insurance Agency & Financial Services, Inc.* | 0 | 18 | $ 30 | $ 540 |
| 210 | *Towe Insurance Serv, Inc.* | 11 | 36 | $ 50 | $ 1,800 |
| 211 | *Huffman Insurance Agency, Inc.* | 2 | 12 | $ 30 | $ 360 |
| 212 | *GHT Insurance Agency, Inc.* | 2 | 11 | $ 30 | $ 330 |
| 214 | *B.H. Baird Insurance - Warsaw* | 0 | 6 | $ 20 | $ 120 |
| 215 | *C Group Insurance* | 4 | 20 | $ 30 | $ 600 |
| 217 | *Prince-Wood Insurance, LLC* | 0 | 2 | $ 20 | $ 40 |
| 218 | *B.H. Baird Insurance - Burgess* | 1 | 9 | $ 20 | $ 180 |
| 220 | *Emrey & Amonette, A Division of Campbell Insurance* | 0 | 1 | $ 20 | $ 20 |

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| Agent No. | Agency Name | Week 7 | Total | Bonus | App Bonus |
|---|---|---|---|---|---|
| 221 | *Barnes Insurance Group* | 2 | 7 | $ 20 | $ 140 |
| 222 | *Felty Insurance Agency, LLC* | 3 | 3 | $ 20 | $ 60 |
| 223 | *Guthrie Insurance Agency, Inc.* | 2 | 26 | $ 40 | $ 1,040 |
| 224 | *The Wyatt Agency II* | 0 | 0 | | |
| 225 | *Insurance Center of Dublin, Inc.* | 1 | 3 | $ 20 | $ 60 |
| 226 | *Carter and Company* | 1 | 1 | $ 20 | $ 20 |
| 227 | *Element Risk Management* | 0 | 2 | $ 20 | $ 40 |
| 228 | *Bankers Insurance, LLC-Bedford* | 1 | 11 | $ 30 | $ 330 |
| 229 | *Bankers Insurance, LLC-Bowling Green* | 0 | 0 | | |
| 230 | *Bankers Insurance, LLC-Augusta* | 0 | 0 | | |
| 232 | *Bankers Insurance, LLC - Exmore* | 0 | 0 | | |
| 233 | *Specialized Insurance Services, Inc. - Charlottesville* | 0 | 1 | $ 20 | $ 20 |
| 235 | *Trustpoint Insurance LLC* | 0 | 2 | $ 20 | $ 40 |
| 236 | *Wilson, Timmons and Wallerstein, Inc.* | 0 | 8 | $ 20 | $ 160 |
| 237 | *Hilb Group of VA, LLC dba CSE Agency - Abingdon* | 1 | 5 | $ 20 | $ 100 |
| 239 | *Towe Insurance Services, Inc.* | 0 | 0 | | |
| 241 | *The Meredith Alvis Agency Insurers Inc.* | 7 | 22 | $ 40 | $ 880 |
| 242 | *LD&B Insurance & Financial Services - Staunton* | 0 | 0 | | |
| 243 | *LD&B Insurance & Financial Services - Luray* | 0 | 0 | | |
| 244 | *J. Green Insurance, LLC* | 1 | 6 | $ 20 | $ 120 |
| 245 | *Northpoint Insurance Advisors* | 3 | 12 | $ 30 | $ 360 |
| 247 | *Loudoun Insurance Group, LLC* | 5 | 8 | $ 20 | $ 160 |
| 248 | *Sellers Insurance Agency, INC* | 0 | 0 | | |
| 250 | *Element Risk Management, LLC* | 1 | 6 | $ 20 | $ 120 |
| 502 | *Rodney A. Cole Insurance Agency, Inc.* | 3 | 58 | $ 50 | $ 2,900 |
| 503 | *Lane Financial Services, LLC* | 0 | 0 | | |
| 505 | *Benefit Solutions Insurance Agency, Inc.* | 5 | 23 | $ 40 | $ 920 |
| 506 | *Lee Insurance Center, Inc.* | 0 | 5 | $ 20 | $ 100 |
| 507 | *Bill Teegen Insurance Agency* | 4 | 41 | $ 50 | $ 2,050 |
| 509 | *The Roberts Ins. Group, LLC* | 1 | 5 | $ 20 | $ 100 |
| 510 | *Town & Country Insurance Agency* | 0 | 3 | $ 20 | $ 60 |
| 512 | *Usher Insurance* | 0 | 5 | $ 20 | $ 100 |
| 516 | *American Insurances Agency* | 0 | 2 | $ 20 | $ 40 |
| 524 | *Dowdle Insurance* | 0 | 3 | $ 20 | $ 60 |
| 525 | *David Via DBA Via Agency* | 0 | 3 | $ 20 | $ 60 |
| 526 | *Ramon W. Andrews Insurance Agency* | 2 | 4 | $ 20 | $ 80 |
| 529 | *Smith Insurance Agency* | 0 | 0 | | |
| 530 | *GFH Insurance Agency, INC dba New Kent Insurance* | 0 | 1 | $ 20 | $ 20 |
| 532 | *Bailey Insurance Group* | 0 | 4 | $ 20 | $ 80 |
| 533 | *Atkinson Insurance Agency, LLC* | 9 | 35 | $ 50 | $ 1,750 |
| 534 | *Halifax Insurance Agency, Inc.* | 0 | 1 | $ 20 | $ 20 |
| 537 | *VIP - New Horizon, INC* | 1 | 3 | $ 20 | $ 60 |
| 543 | *Bishop Insurance* | 0 | 0 | | |
| | | **244** | **1,624** | | **$ 58,260** |