LOUDOUN MUTUAL

2020 Sales Promotion Week 1 Results

Annual Meeting October 7th & 8th

Agent No.	Agency Name	Week 1	Bonus	App Bonus
1	*Hilb Group of VA, LLC*	10	$ 20	$ 200
2	*Armentrout Insurance Agency, LTD*	4	$ 20	$ 80
3	*Partlow Insurance Agency, Inc.*	0		
4	*Freeman & Sherburne, Inc.*	0		
5	*Blue Ridge Insurance Agency*	1	$ 20	$ 20
7	*Carr & Hyde Insurance*	2	$ 20	$ 40
8	*Element Risk Management*	3	$ 20	$ 60
9	*Bankers Insurance, LLC-Staunton*	1	$ 20	$ 20
10	*Bankers Insurance, LLC-Harrisonburg*	0		
11	*Bankers Insurance, LLC-Fredericksburg*	2	$ 20	$ 40
13	*Nicely Insurance Agency*	2	$ 20	$ 40
14	*Virginia Insurance Partners, Inc.*	0		
19	*W.A. Watson & Sons Insurance Agency*	9	$ 20	$ 180
21	*Insurance Center of Winchester, Inc.*	1	$ 20	$ 20
22	*HRI Associates*	0		
25	*Armfield, Harrison & Thomas, Inc.*	0		
37	*The Bost Company, Inc.*	2	$ 20	$ 40
40	*Ballard Insurance Agency of Galax, Inc.*	2	$ 20	$ 40
41	*Wisecarver Insurance*	0		
48	*Castle Rock Insurance Agency, INC - Pearisburg*	0		
49	*Castle Rock Insurance Agency, INC - Christiansburg*	2	$ 20	$ 40
51	*Olde Towne Insurance Agency - Colonial Beach*	0		
53	*Preferred Insurance Services, Inc.*	1	$ 20	$ 20
54	*Douglas C. Rogers Insurance*	0		
57	*Bankers Insurance, LLC - Fredericksburg LCI*	3	$ 20	$ 60
58	*Bankers Insurance, LLC - Culpeper LCI*	0		
62	*J. Douglas Moler Insurance Agency*	0		
67	*Richards Group, Inc.*	0		
76	*Olde Towne Insurance Agency - King George*	0		
77	*Dalton & Associates*	0		
79	*McCall Insurance Agency, Inc.*	1	$ 20	$ 20
83	*Conner Insurance Agency, a Division of Towe Insurance Service, INC*	0		
84	*Thomas Insurance Agency*	0		
86	*M. Edward Wilson Insurance Agency*	0		
88	*Nuckols Insurance Agency*	2	$ 20	$ 40
90	*Brown's Insurance Agency, Inc.*	0		
91	*John Alderson Agency, Inc.*	2	$ 20	$ 40
94	*Indaco Risk Advisors*	0		
97	*Scott & Wilson, Inc.*	2	$ 20	$ 40
98	*Wyatt Insurance Agency, Inc.*	1	$ 20	$ 20
99	*Scott & Bond, Inc.*	3	$ 20	$ 60
101	*Hammond Insurance Services*	5	$ 20	$ 100
102	*Baughman & Associates, LLC*	0		
103	*Hill Insurance Agency*	0		
106	*Smith Insurance Service, Inc.*	3	$ 20	$ 60
108	*LD&B Insurance & Financial Services - Harrisonburg*	3	$ 20	$ 60
109	*LD&B Insurance & Financial Services - Mt. Jackson*	0		
110	*LD&B Insurance & Financial Services - Bridgewater*	0		
112	*Wightman Insurance Agency*	8	$ 20	$ 160
113	*Bankers Insurance, LLC-Lexington*	9	$ 20	$ 180
114	*Hammer Insurance Agency*	0		
117	*Bankers Insurance, LLC-Portsmouth*	1	$ 20	$ 20
118	*Bankers Insurance, LLC-Wytheville*	0		
120	*Bankers Insurance, LLC-Fairfax*	1	$ 20	$ 20

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121	*Mason Insurance Agency, Inc.*	13	$ 30	$ 390
122	*Bankers Insurance, LLC-Sutherland*	0		
124	*Sellers Insurance Agency, INC*	0		
125	*Bankers Insurance, LLC-Danville*	13	$ 30	$ 390
128	*Campbell Insurance*	0		
129	*Bankers Insurance, LLC-Charlottesville*	3	$ 20	$ 60
131	*Warner Insurance Agency, LLC*	0		
134	*The Winchester Group, Inc.*	5	$ 20	$ 100
136	*Woodward Insurance Agency*	1	$ 20	$ 20
137	*Bankers Insurance, LLC-Glen Allen*	0		
138	*Ashley Insurance Services LLC, dba Moxley Insurance Agency*	0		
139	*The Halls of Insurance Agency, Inc.*	4	$ 20	$ 80
142	*Billy Frost and Associates, Inc.*	0		
143	*Hazelwood Insurance Agency*	3	$ 20	$ 60
145	*Blue Ridge Insurance Services, Inc.*	3	$ 20	$ 60
148	*LD&B Insurance & Financial Services - Broadway*	3	$ 20	$ 60
150	*Staley Insurance Agency, Inc.*	8	$ 20	$ 160
151	*Botts Wootten Jackson Insurance Group*	1	$ 20	$ 20
152	*Loudoun Insurance Group, LLC*	0		
158	*Campbell Insurance Agency / St. John's*	0		
159	*M.L. Sutphin Insurance Agency, Inc.*	0		
160	*Richmond VA Insurance Agency, Inc.*	0		
161	*HSH d/b/a Freedom First Insurance Agency*	2	$ 20	$ 40
164	*Long and Foster Insurance Agency, Inc.*	4	$ 20	$ 80
165	*Thompson Insurance Services*	0		
166	*LD&B Insurance & Financial Services - Woodstock*	5	$ 20	$ 100
168	*Canopy Insurance, LLC*	2	$ 20	$ 40
169	*Simms Insurance Agency, Inc.*	0		
170	*Burton and Company - Collinsville*	0		
172	*Tammy Sower Insurance*	0		
173	*Medalist Insurance Group*	0		
174	*Muterspaugh Insurance Agency, Inc.*	13	$ 30	$ 390
175	*Wyatt Insurance Agency*	10	$ 20	$ 200
176	*Tingler Insurance Agency*	3	$ 20	$ 60
177	*Brogan Insurance Agency, Inc.*	3	$ 20	$ 60
178	*Judkins Insurance Agency, LLC*	0		
179	*Coleman Davis Insurance Agency*	6	$ 20	$ 120
180	*Risk Protection of VA*	1	$ 20	$ 20
181	*Insurance Consultants of Lynchburg, Inc.*	1	$ 20	$ 20
182	*Virginia Insurance Partners, Inc.-Stuarts Draft*	0		
183	*Burton and Company - Martinsville*	1	$ 20	$ 20
184	*Burton and Company - Rocky Mount*	0		
185	*Burton and Company - Hillsville*	0		
186	*Coaches Insurance Agency*	0		
188	*Bankers Insurance, LLC-Newport News*	0		
189	*Lockman & Associates, Inc*	3	$ 20	$ 60
191	*Thompson Insurance Agency, Inc.*	0		
196	*Barts Insurance Agency, Inc.*	7	$ 20	$ 140
197	*Bankers Insurance, LLC-Princeton dba BI Insurance Agency*	0		
198	*Lundie Financial & Insurance Services*	5	$ 20	$ 100
201	*Simple Blessings, Inc.*	0		
202	*Ford Agency, Inc.*	1	$ 20	$ 20
205	*Dominion Risk Advisors, LLC*	0		
206	*Watson & Durrer Insurance Agency*	0		

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207	*Clarkson & Wallace*	0		
208	*Tritt Insurance Agency & Financial Services, Inc.*	5	$ 20	$ 100
210	*Towe Insurance Serv, Inc.*	7	$ 20	$ 140
211	*Huffman Insurance Agency, Inc.*	1	$ 20	$ 20
212	*GHT Insurance Agency, Inc.*	2	$ 20	$ 40
214	*B.H. Baird Insurance*	0		
215	*C Group Insurance*	2	$ 20	$ 40
217	*Prince-Wood Insurance, LLC*	0		
218	*B.H. Baird Insurance*	0		
220	*Emrey & Amonette, A Division of Campbell Insurance*	1	$ 20	$ 20
221	*Barnes Insurance Group*	0		
222	*Felty Insurance Agency, LLC*	0		
223	*Guthrie Insurance Agency, Inc.*	9	$ 20	$ 180
224	*The Wyatt Agency II*	0		
225	*Insurance Center of Dublin, Inc.*	0		
226	*Carter and Company*	0		
227	*Element Risk Management*	0		
228	*Bankers Insurance, LLC-Bedford*	0		
229	*Bankers Insurance, LLC-Bowling Green*	0		
230	*Bankers Insurance, LLC-Augusta*	0		
232	*Bankers Insurance, LLC - Exmore*	0		
233	*Specialized Insurance Services, Inc. - Charlottesville*	0		
235	*Trustpoint Insurance LLC*	1	$ 20	$ 20
236	*Wilson, Timmons and Wallerstein, Inc.*	4	$ 20	$ 80
237	*Hilb Group of VA, LLC dba CSE Agency - Abingdon*	1	$ 20	$ 20
239	*Towe Insurance Services, Inc.*	0		
241	*The Meredith Alvis Agency Insurers Inc.*	4	$ 20	$ 80
242	*LD&B Insurance & Financial Services - Staunton*	0		
243	*LD&B Insurance & Financial Services - Luray*	0		
244	*J. Green Insurance, LLC*	0		
245	*Northpoint Insurance Advisors*	2	$ 20	$ 40
247	*Loudoun Insurance Group, LLC*	0		
248	*Sellers Insurance Agency, INC*	0		
250	*Element Risk Management, LLC*	0		
502	*Rodney A. Cole Insurance Agency, Inc.*	11	$ 30	$ 330
503	*Lane Financial Services, LLC*	0		
505	*Benefit Solutions Insurance Agency, Inc.*	13	$ 30	$ 390
506	*Lee Insurance Center, Inc.*	2	$ 20	$ 40
507	*Bill Teegen Insurance Agency*	22	$ 40	$ 880
509	*The Roberts Ins. Group, LLC*	0		
510	*Town & Country Insurance Agency*	0		
512	*Usher Insurance*	0		
516	*American Insurances Agency*	0		
524	*Dowdle Insurance*	0		
525	*David Via DBA Via Agency*	0		
526	*Ramon W. Andrews Insurance Agency*	1	$ 20	$ 20
529	*Smith Insurance Agency*	0		
530	*GFH Insurance Agency, INC dba New Kent Insurance*	0		
532	*Bailey Insurance Group*	2	$ 20	$ 40
533	*Atkinson Insurance Agency, LLC*	2	$ 20	$ 40
534	*Halifax Insurance Agency, Inc.*	0		
537	*VIP - New Horizon, INC*	0		
543	*Bishop Insurance*	0		
		302		**$ 7,110**