LOUDOUN MUTUAL

2021 Sales Promotion Week 4 Results

Annual Meeting October 6th & 7th

Agent No.	Agency Name	Week 4	Total	Bonus	App Bonus
1	*Hilb Group of VA, LLC*	0	0		
2	*Armentrout Insurance Agency, LTD*	8	15	$ 30	$ 450
3	*Partlow Insurance Agency, Inc.*	0	6	$ 20	$ 120
4	*Freeman & Sherburne, Inc.*	0	0		
5	*Blue Ridge Insurance Agency*	1	5	$ 20	$ 100
7	*Carr & Hyde Insurance*	7	21	$ 30	$ 630
8	*Element Risk Management*	7	24	$ 30	$ 720
9	*Bankers Insurance, LLC-Staunton*	4	21	$ 30	$ 630
11	*Bankers Insurance, LLC-Fredericksburg*	1	9	$ 20	$ 180
13	*Stone Property Insurance LLC*	0	5	$ 20	$ 100
14	*Virginia Insurance Partners, Inc.*	0	0		
19	*W.A. Watson & Sons Insurance Agency*	0	15	$ 30	$ 450
21	*Insurance Center of Winchester, Inc.*	2	6	$ 20	$ 120
22	*HRI Associates*	0	0		
25	*Armfield, Harrison & Thomas, Inc.*	1	1	$ 20	$ 20
37	*The Bost Company, Inc.*	8	24	$ 30	$ 720
40	*Ballard Insurance Agency of Galax, Inc.*	0	2	$ 20	$ 40
41	*Wisecarver Insurance*	0	2	$ 20	$ 40
48	*Castle Rock Insurance Agency, INC - Pearisburg*	0	5	$ 20	$ 100
49	*Castle Rock Insurance Agency, INC - Christiansburg*	1	4	$ 20	$ 80
51	*Olde Towne Insurance Agency - Colonial Beach*	0	3	$ 20	$ 60
53	*Preferred Insurance Services, Inc.*	0	0		
57	*Bankers Insurance, LLC - Fredericksburg LCI*	5	9	$ 20	$ 180
62	*J. Douglas Moler Insurance Agency*	0	3	$ 20	$ 60
67	*Richards Group, Inc.*	6	12	$ 20	$ 240
76	*Olde Towne Insurance Agency - King George*	0	3	$ 20	$ 60
77	*Dalton & Associates*	1	9	$ 20	$ 180
79	*McCall Insurance Agency, Inc.*	1	8	$ 20	$ 160
83	*Conner Insurance Agency, a Division of Towe Insurance Service, INC*	2	6	$ 20	$ 120
84	*Thomas Insurance Agency*	3	5	$ 20	$ 100
86	*M. Edward Wilson Insurance Agency*	0	7	$ 20	$ 140
88	*Nuckols Insurance Agency*	0	3	$ 20	$ 60
90	*Brown's Insurance Agency, Inc.*	2	2	$ 20	$ 40
91	*John Alderson Agency, Inc.*	1	12	$ 20	$ 240
94	*Indaco Risk Advisors*	0	1	$ 20	$ 20
97	*Scott & Wilson, Inc.*	6	9	$ 20	$ 180
98	*Wyatt Insurance Agency, Inc.*	5	8	$ 20	$ 160
99	*Scott & Bond, Inc.*	0	2	$ 20	$ 40
101	*Hammond Insurance Services*	1	30	$ 40	$ 1,200
102	*Baughman & Associates, LLC*	0	0		
103	*Hill Insurance Agency*	0	0		
106	*Smith Insurance Service, Inc.*	1	1	$ 20	$ 20
108	*LD&B Insurance & Financial Services - Harrisonburg*	2	7	$ 20	$ 140
109	*LD&B Insurance & Financial Services - Mt. Jackson*	0	0		
110	*LD&B Insurance & Financial Services - Bridgewater*	3	5	$ 20	$ 100
112	*Wightman Insurance Agency*	0	0		
113	*Bankers Insurance, LLC-Lexington*	3	10	$ 20	$ 200
114	*Hammer Insurance Agency*	0	0		
117	*Bankers Insurance, LLC-Portsmouth*	0	1	$ 20	$ 20
118	*Bankers Insurance, LLC-Wytheville*	5	6	$ 20	$ 120
120	*Bankers Insurance, LLC-Fairfax*	0	2	$ 20	$ 40
121	*Mason Insurance Agency, Inc.*	4	22	$ 30	$ 660
122	*Bankers Insurance, LLC-Sutherland*	0	3	$ 20	$ 60
124	*Sellers Insurance Agency, INC*	0	0		
125	*Bankers Insurance, LLC-Danville*	11	36	$ 40	$ 1,440
128	*Campbell Insurance*	1	12	$ 20	$ 240
129	*Bankers Insurance, LLC-Charlottesville*	0	0		
131	*Warner Insurance Agency, LLC*	0	0		
134	*The Winchester Group, Inc.*	0	2	$ 20	$ 40

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136	*Woodward Insurance Agency*	0	0		
137	*Bankers Insurance, LLC-Glen Allen*	0	0		
138	*Ashley Insurance Services LLC, dba Moxley Insurance Agency*	0	0		
139	*The Halls of Insurance Agency, Inc.*	4	18	$ 30	$ 540
142	*Billy Frost and Associates, Inc.*	0	0		
143	*Hazelwood Insurance Agency*	1	2	$ 20	$ 40
145	*Blue Ridge Insurance Services, Inc.*	4	12	$ 20	$ 240
148	*LD&B Insurance & Financial Services - Broadway*	2	7	$ 20	$ 140
150	*Staley Insurance Agency, Inc.*	4	17	$ 30	$ 510
151	*Botts Wootten Jackson Insurance Group*	0	1	$ 20	$ 20
152	*Loudoun Insurance Group, LLC*	0	2	$ 20	$ 40
158	*Campbell Insurance Agency / St. John's*	0	0		
159	*M.L. Sutphin Insurance Agency, Inc.*	0	8	$ 20	$ 160
160	*Richmond VA Insurance Agency, Inc.*	0	0		
161	*HSH d/b/a Freedom First Insurance Agency*	2	7	$ 20	$ 140
164	*Long and Foster Insurance Agency, Inc.*	5	10	$ 20	$ 200
165	*Thompson Insurance Services*	0	0		
166	*LD&B Insurance & Financial Services - Woodstock*	0	3	$ 20	$ 60
168	*Canopy Insurance, LLC*	0	1	$ 20	$ 20
169	*Simms Insurance Agency, Inc.*	0	0		
170	*Burton and Company - Collinsville*	5	5	$ 20	$ 100
172	*Tammy Sower Insurance*	0	0		
174	*Muterspaugh Insurance Agency, Inc.*	4	11	$ 20	$ 220
175	*Wyatt Insurance Agency*	2	6	$ 20	$ 120
176	*Tingler Insurance Agency*	1	8	$ 20	$ 160
177	*Brogan Insurance Agency, Inc.*	3	5	$ 20	$ 100
178	*Judkins Insurance Agency, LLC*	0	0		
179	*Coleman Davis Insurance Agency*	0	10	$ 20	$ 200
180	*Risk Protection of VA*	0	6	$ 20	$ 120
181	*Insurance Consultants of Lynchburg, Inc.*	1	7	$ 20	$ 140
182	*Virginia Insurance Partners, Inc.-Stuarts Draft*	0	0		
183	*Burton and Company - Martinsville*	0	4	$ 20	$ 80
184	*Burton and Company - Rocky Mount*	0	0		
185	*Burton and Company - Hillsville*	2	3	$ 20	$ 60
186	*Coaches Insurance Agency*	0	0		
189	*Lockman & Associates, Inc*	1	6	$ 20	$ 120
191	*Thompson Insurance Agency, Inc.*	0	5	$ 20	$ 100
196	*Barts Insurance Agency, Inc.*	0	10	$ 20	$ 200
197	*Bankers Insurance, LLC-Princeton dba BI Insurance Agency*	0	0		
198	*Lundie Financial & Insurance Services*	8	18	$ 30	$ 540
201	*Simple Blessings, Inc.*	0	0		
202	*Ford Agency, Inc.*	0	2	$ 20	$ 40
205	*Dominion Risk Advisors, LLC*	0	2	$ 20	$ 40
206	*Watson & Durrer Insurance Agency*	0	3	$ 20	$ 60
207	*Clarkson & Wallace*	5	11	$ 20	$ 220
208	*Tritt Insurance Agency & Financial Services, Inc.*	0	6	$ 20	$ 120
210	*Towe Insurance Serv, Inc.*	4	21	$ 30	$ 630
211	*Huffman Insurance Agency, Inc.*	3	7	$ 20	$ 140
212	*GHT Insurance Agency, Inc.*	5	5	$ 20	$ 100
214	*B.H. Baird Insurance*	0	2	$ 20	$ 40
215	*C Group Insurance*	2	2	$ 20	$ 40
217	*Prince-Wood Insurance, LLC*	0	1	$ 20	$ 20
218	*B.H. Baird Insurance*	0	0		
220	*Emrey & Amonette, A Division of Campbell Insurance*	2	2	$ 20	$ 40
221	*Barnes Insurance Group*	3	5	$ 20	$ 100
222	*Felty Insurance Agency, LLC*	0	3	$ 20	$ 60
223	*Guthrie Insurance Agency, Inc.*	1	9	$ 20	$ 180
224	*The Wyatt Agency II*	0	0		
225	*Insurance Center of Dublin, Inc.*	2	11	$ 20	$ 220

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226	*Carter and Company*	0	0		
227	*Element Risk Management*	0	9	$ 20	$ 180
228	*Bankers Insurance, LLC-Bedford*	0	14	$ 30	$ 420
229	*Bankers Insurance, LLC-Bowling Green*	2	2	$ 20	$ 40
232	*Bankers Insurance, LLC - Exmore*	0	2	$ 20	$ 40
233	*Specialized Insurance Services, Inc. - Charlottesville*	0	0		
235	*Trustpoint Insurance LLC*	0	0		
236	*Wilson, Timmons and Wallerstein, Inc.*	1	1	$ 20	$ 20
237	*Hilb Group of VA, LLC dba CSE Agency - Abingdon*	0	5	$ 20	$ 100
241	*The Meredith Alvis Agency Insurers Inc.*	7	9	$ 20	$ 180
242	*LD&B Insurance & Financial Services - Staunton*	0	1	$ 20	$ 20
243	*LD&B Insurance & Financial Services - Luray*	0	0		
244	*J. Green Insurance, LLC*	0	4	$ 20	$ 80
245	*Northpoint Insurance Advisors*	0	5	$ 20	$ 100
247	*Loudoun Insurance Group, LLC*	0	0		
248	*Sellers Insurance Agency, INC*	0	0		
250	*Element Risk Management, LLC*	1	22	$ 30	$ 660
251	*Colson and Dickie Insurance Services*	0	3	$ 20	$ 60
252	*C Group Insurance*	0	0		
253	*Craddock Insurance Services Inc.*	2	2	$ 20	$ 40
502	*Rodney A. Cole Insurance Agency, Inc.*	2	17	$ 30	$ 510
503	*Lane Financial Services, LLC*	0	2	$ 20	$ 40
505	*Benefit Solutions Insurance Agency, Inc.*	2	3	$ 20	$ 60
506	*Lee Insurance Center, Inc.*	0	17	$ 30	$ 510
507	*Bill Teegen Insurance Agency*	4	11	$ 20	$ 220
509	*The Roberts Ins. Group, LLC*	1	4	$ 20	$ 80
510	*Town & Country Insurance Agency*	1	2	$ 20	$ 40
512	*Usher Insurance*	3	7	$ 20	$ 140
516	*American Insurances Agency*	0	0		
524	*Dowdle Insurance*	1	13	$ 20	$ 260
525	*David Via DBA Via Agency*	0	2	$ 20	$ 40
526	*Ramon W. Andrews Insurance Agency*	3	3	$ 20	$ 60
529	*Smith Insurance Agency*	0	0		
530	*GFH Insurance Agency, INC dba New Kent Insurance*	1	1	$ 20	$ 20
532	*Bailey Insurance Group*	0	5	$ 20	$ 100
533	*Atkinson Insurance Agency, LLC*	3	14	$ 30	$ 420
534	*Halifax Insurance Agency, Inc.*	0	4	$ 20	$ 80
		213	**872**		**$ 21,760**