LOUDOUN MUTUAL

2023 Sales Promotion Week 9 Results

Annual Meeting October 4th & 5th

Agent No.	Agency Name	Week 9	Total	Bonus Tier	Contest Bonus
1	*Hilb Group of VA, LLC*	0	8	$ 20	$ 160
2	*Armentrout Insurance Agency, LTD*	0	10	$ 20	$ 200
3	*Partlow Insurance Agency, Inc.*	0	13	$ 20	$ 260
4	*Freeman & Sherburne, Inc.*	0	4	$ 20	$ 80
5	*Blue Ridge Insurance Agency*	2	16	$ 30	$ 480
7	*Carr & Hyde Insurance*	9	50	$ 50	$ 2,500
8	*Element Risk Management*	2	23	$ 30	$ 690
9	*Bankers Insurance, LLC-Staunton*	2	7	$ 20	$ 140
10	*Bankers Insurance, LLC-Harrisonburg*	0	3	$ 20	$ 60
11	*Bankers Insurance, LLC-Fredericksburg*	0	14	$ 30	$ 420
13	*Stone Property Insurance LLC*	0	10	$ 20	$ 200
14	*Virginia Insurance Partners, Inc.*	0	4	$ 20	$ 80
19	*W.A. Watson & Sons Insurance Agency*	11	34	$ 40	$ 1,360
21	*Insurance Center of Winchester, Inc.*	1	11	$ 20	$ 220
22	*HRI Associates*	0	0		
25	*Armfield, Harrison & Thomas, Inc.*	3	19	$ 30	$ 570
37	*The Bost Company, Inc.*	0	9	$ 20	$ 180
40	*Ballard Insurance Agency of Galax, Inc.*	2	2	$ 20	$ 40
48	*Castle Rock Insurance Agency, INC - Pearisburg*	3	10	$ 20	$ 200
49	*Castle Rock Insurance Agency, INC - Christiansburg*	3	19	$ 30	$ 570
51	*Olde Towne Insurance Agency - Colonial Beach*	0	10	$ 20	$ 200
57	*Bankers Insurance, LLC - Fredericksburg LCI*	3	10	$ 20	$ 200
62	*J. Douglas Moler Insurance Agency*	0	8	$ 20	$ 160
67	*Richards Group, Inc.*	0	3	$ 20	$ 60
76	*Olde Towne Insurance Agency - King George*	7	19	$ 30	$ 570
77	*Dalton & Associates*	2	27	$ 40	$ 1,080
79	*McCall Insurance Agency, Inc.*	4	5	$ 20	$ 100
83	*Conner Insurance Agency, a Division of Towe Insurance Service, INC*	0	23	$ 30	$ 690
84	*Thomas Insurance Agency*	0	12	$ 20	$ 240
86	*M. Edward Wilson Insurance Agency*	0	20	$ 30	$ 600
88	*Nuckols Insurance Agency*	2	22	$ 30	$ 660
90	*Brown's Insurance Agency, Inc.*	0	13	$ 20	$ 260
91	*John Alderson Agency, Inc.*	2	14	$ 30	$ 420
94	*Indaco Risk Advisors*	0	4	$ 20	$ 80
97	*Scott & Wilson, Inc.*	3	44	$ 50	$ 2,200
98	*Wyatt Insurance Agency, Inc.*	0	7	$ 20	$ 140
99	*Scott & Bond, Inc.*	0	9	$ 20	$ 180
101	*Hammond Insurance Services*	2	54	$ 50	$ 2,700
102	*Baughman & Associates, LLC*	1	1	$ 20	$ 20
103	*Hill Insurance Agency*	0	6	$ 20	$ 120
106	*Smith Insurance Service, Inc.*	6	17	$ 30	$ 510
108	*LD&B Insurance & Financial Services - Harrisonburg*	11	39	$ 40	$ 1,560
110	*LD&B Insurance & Financial Services - Bridgewater*	0	4	$ 20	$ 80
112	*Wightman Insurance Agency*	0	3	$ 20	$ 60
113	*Bankers Insurance, LLC-Lexington*	4	19	$ 30	$ 570
114	*Hammer Insurance Agency*	0	3	$ 20	$ 60
117	*Bankers Insurance, LLC-Portsmouth*	5	22	$ 30	$ 660
118	*Bankers Insurance, LLC-Wytheville*	0	8	$ 20	$ 160
120	*Bankers Insurance, LLC-Fairfax*	0	11	$ 20	$ 220
121	*Mason Insurance Agency, Inc.*	2	23	$ 30	$ 690
122	*Bankers Insurance, LLC-Sutherland*	1	9	$ 20	$ 180
124	*Sellers Insurance Agency, INC*	0	2	$ 20	$ 40
125	*Bankers Insurance, LLC-Danville*	4	46	$ 50	$ 2,300
128	*Campbell Insurance*	1	38	$ 40	$ 1,520

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129	*Bankers Insurance, LLC-Charlottesville*	2	10	$ 20	$ 200
131	*Warner Insurance Agency, LLC*	0	5	$ 20	$ 100
134	*The Winchester Group, Inc.*	2	13	$ 20	$ 260
136	*Woodward Insurance Agency*	0	0		
137	*Bankers Insurance, LLC-Glen Allen*	0	2	$ 20	$ 40
138	*Ashley Insurance Services LLC*	0	11	$ 20	$ 220
139	*The Halls of Insurance Agency, Inc.*	4	64	$ 50	$ 3,200
142	*Billy Frost and Associates, Inc.*	0	0		
143	*Hazelwood Insurance Agency*	0	2	$ 20	$ 40
145	*Blue Ridge Insurance Services, Inc.*	0	17	$ 30	$ 510
148	*LD&B Insurance & Financial Services - Broadway*	3	12	$ 20	$ 240
150	*Staley Insurance Agency, Inc.*	1	42	$ 50	$ 2,100
151	*Commonwealth Risk Advisors, LLC*	1	17	$ 30	$ 510
152	*Loudoun Insurance Group, LLC*	1	8	$ 20	$ 160
158	*Campbell Insurance Agency / St. John's*	0	3	$ 20	$ 60
159	*M.L. Sutphin Insurance Agency, Inc.*	0	6	$ 20	$ 120
160	*Thurston and Heare Insurance*	0	1	$ 20	$ 20
161	*Humphrey Stump & Haynie, Inc.*	3	21	$ 30	$ 630
164	*Long and Foster Insurance Agency, Inc.*	0	15	$ 30	$ 450
165	*Thompson Insurance Services*	0	0		
166	*LD&B Insurance & Financial Services - Woodstock*	2	40	$ 50	$ 2,000
168	*Canopy Insurance, LLC*	1	5	$ 20	$ 100
169	*Simms Insurance Agency, Inc.*	0	4	$ 20	$ 80
170	*Burton and Company - Collinsville*	1	7	$ 20	$ 140
172	*Tammy Sower Insurance*	0	0		
173	*Medalist Insurance Group*	0	0		
174	*Muterspaugh Insurance Agency, Inc.*	0	24	$ 30	$ 720
175	*Wyatt Insurance Agency*	2	15	$ 30	$ 450
176	*Tingler Insurance Agency*	0	25	$ 30	$ 750
177	*Brogan Insurance Agency, Inc.*	2	12	$ 20	$ 240
178	*Judkins Insurance Agency, LLC*	0	3	$ 20	$ 60
179	*Coleman Davis Insurance Agency*	2	13	$ 20	$ 260
180	*Risk Protection of VA*	0	18	$ 30	$ 540
181	*Insurance Consultants of Lynchburg, Inc.*	0	1	$ 20	$ 20
183	*Burton and Company - Martinsville*	1	21	$ 30	$ 630
184	*Burton and Company - Rocky Mount*	0	0		
185	*Burton and Company - Hillsville*	2	2	$ 20	$ 40
186	*Wyatt Insurance Agency*	0	8	$ 20	$ 160
188	*Bankers Insurance, LLC-Newport News*	0	0		
189	*Greg James Insurance*	0	10	$ 20	$ 200
191	*Thompson Insurance Agency, Inc.*	5	10	$ 20	$ 200
196	*Barts Insurance Agency, Inc.*	7	24	$ 30	$ 720
197	*Bankers Insurance, LLC-Princeton dba BI Insurance Agency*	0	4	$ 20	$ 80
198	*Lundie Financial & Insurance Services*	2	22	$ 30	$ 660
201	*Simple Blessings, Inc.*	0	5	$ 20	$ 100
202	*Ford Agency, Inc.*	0	0		
205	*Dominion Risk Advisors, LLC*	0	14	$ 30	$ 420
206	*Watson & Durrer Insurance Agency*	0	1	$ 20	$ 20
207	*Clarkson & Wallace*	1	14	$ 30	$ 420
208	*Tritt Insurance Agency & Financial Services, Inc.*	4	21	$ 30	$ 630
210	*Towe Insurance Serv, Inc.*	14	32	$ 40	$ 1,280
211	*Huffman Insurance Agency, Inc.*	2	21	$ 30	$ 630
212	*GHT Insurance Agency, Inc.*	1	7	$ 20	$ 140
214	*TowneInsurance Agency, LLC*	4	33	$ 40	$ 1,320

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215	*C Group Insurance*	3	31	$ 40	$ 1,240
217	*CBIZ Insurance Services, Inc.*	0	0		
218	*TowneInsurance Agency, LLC*	0	5	$ 20	$ 100
220	*Emrey & Amonette, A Division of Campbell Insurance*	0	4	$ 20	$ 80
221	*Barnes Insurance Group*	0	7	$ 20	$ 140
222	*Felty Insurance Agency, INC.*	3	13	$ 20	$ 260
223	*Guthrie Insurance Agency, Inc.*	2	19	$ 30	$ 570
225	*Insurance Center of Dublin, Inc.*	0	10	$ 20	$ 200
226	*Carter and Company*	0	1	$ 20	$ 20
227	*Element Risk Management*	1	6	$ 20	$ 120
228	*Bankers Insurance, LLC-Bedford*	2	13	$ 20	$ 260
229	*Bankers Insurance, LLC-Bowling Green*	1	9	$ 20	$ 180
232	*Bankers Insurance, LLC - Exmore*	0	2	$ 20	$ 40
233	*Specialized Insurance Services, Inc. - Charlottesville*	0	2	$ 20	$ 40
235	*Trustpoint Insurance LLC*	0	14	$ 30	$ 420
236	*Wilson, Timmons and Wallerstein, Inc.*	10	19	$ 30	$ 570
237	*Hilb Group of VA, LLC dba CSE Agency - Abingdon*	0	5	$ 20	$ 100
241	*TowneInsurance Agency, LLC*	0	1	$ 20	$ 20
242	*LD&B Insurance & Financial Services - Staunton*	0	0		
243	*LD&B Insurance & Financial Services - Luray*	0	0		
244	*J. Green Insurance, LLC*	1	11	$ 20	$ 220
245	*Northpoint Insurance Advisors*	0	8	$ 20	$ 160
247	*Loudoun Insurance Group, LLC*	1	1	$ 20	$ 20
248	*Sellers Insurance Agency, INC*	0	0		
250	*Element Risk Management, LLC*	0	0		
251	*Colson and Dickie Insurance Services*	2	4	$ 20	$ 80
253	*Craddock Insurance Services Inc.*	0	3	$ 20	$ 60
254	*Virginia Commonwealth Corporation*	1	48	$ 50	$ 2,400
255	*Hilb Group of Virginia, LLC - Commonwealth*	0	2	$ 20	$ 40
502	*Rodney A. Cole Insurance Agency, Inc.*	4	51	$ 50	$ 2,550
503	*Lane Financial Services, LLC*	2	2	$ 20	$ 40
505	*Benefit Solutions Insurance Agency, Inc.*	2	19	$ 30	$ 570
506	*Lee Insurance Center, Inc.*	0	3	$ 20	$ 60
507	*Bill Teegen Insurance Agency*	1	35	$ 40	$ 1,400
509	*The Roberts Ins. Group, LLC*	3	5	$ 20	$ 100
510	*Town & Country Insurance Agency*	3	7	$ 20	$ 140
512	*Usher Insurance*	1	11	$ 20	$ 220
516	*Brock-Norton Insurance Agency, INC.*	0	0		
524	*Dowdle Insurance*	0	8	$ 20	$ 160
525	*Via Insurance Agency*	0	4	$ 20	$ 80
526	*GFH Insurance Agency dba Ramon W. Andrews Insurance Agency*	0	0		
529	*Smith Insurance & Financial Services*	0	6	$ 20	$ 120
530	*GFH Insurance Agency, INC dba New Kent Insurance*	0	7	$ 20	$ 140
532	*Bailey Insurance Group*	1	5	$ 20	$ 100
533	*Atkinson Insurance Agency, LLC*	3	6	$ 20	$ 120
534	*Halifax Insurance Agency, Inc.*	0	10	$ 20	$ 200
		215	**1,903**		**$ 62,910**