



LOUDOUN MUTUAL



2026 Sales Promotion Week 11

Annual Meeting October 14th & 15th

Agent No.	Agency Name	Week 11	Total	Bonus Tier	Contest Bonus
1	Hilb Group of MD, LLC	0	18	\$ 30	\$ 540
2	Armentrout Insurance Agency, LTD	2	31	\$ 40	\$ 1,240
3	Partlow Insurance Agency, Inc.	7	18	\$ 30	\$ 540
4	Freeman & Sherburne, Inc.	0	4	\$ 20	\$ 80
5	Blue Ridge Insurance Agency	0	8	\$ 20	\$ 160
7	Carr & Hyde Insurance	1	68	\$ 50	\$ 3,400
8	Element Risk, LLC	2	10	\$ 20	\$ 200
9	Bearing Insurance Group, LLC-Staunton	2	19	\$ 30	\$ 570
10	Bearing Insurance Group, LLC-Harrisonburg	0	1	\$ 20	\$ 20
11	Bearing Insurance Group, LLC-Fredericksburg	3	4	\$ 20	\$ 80
13	Stone Property Insurance LLC	0	17	\$ 30	\$ 510
14	Virginia Insurance Partners, Inc.	2	5	\$ 20	\$ 100
19	W.A. Watson & Sons Insurance Agency	2	56	\$ 50	\$ 2,800
21	Insurance Center of Winchester, Inc.	5	18	\$ 30	\$ 540
22	HRI Associates	0	0		
25	The Baldwin Group Mid Atlantic, LLC	0	12	\$ 20	\$ 240
37	The Bost Company, Inc.	1	37	\$ 40	\$ 1,480
40	Burton & Company	0	5	\$ 20	\$ 100
48	Castle Rock Insurance Agency, INC - Pearisburg	0	2	\$ 20	\$ 40
49	Castle Rock Insurance Agency, INC - Christiansburg	0	12	\$ 20	\$ 240
51	Olde Towne Insurance Agency - Colonial Beach	1	32	\$ 40	\$ 1,280
57	Bearing Insurance Group, LLC - Fredericksburg LCI	0	3	\$ 20	\$ 60
62	J. Douglas Moler Insurance Agency	0	15	\$ 30	\$ 450
67	Richards Group, Inc.	2	12	\$ 20	\$ 240
76	Olde Towne Insurance Agency - King George	0	2	\$ 20	\$ 40
77	Dalton & Associates	3	28	\$ 30	\$ 840
79	McCall Insurance Agency, Inc.	0	11	\$ 20	\$ 220
83	Conner Insurance Agency, a Division of Towe Insurance Service, INC	6	26	\$ 30	\$ 780
84	Thomas Insurance Agency	0	5	\$ 20	\$ 100
86	M. Edward Wilson Insurance Agency	0	14	\$ 30	\$ 420
88	Nuckols Insurance Agency	1	23	\$ 30	\$ 690
90	Brown's Insurance Agency	0	22	\$ 30	\$ 660
91	John Alderson Agency, Inc.	0	11	\$ 20	\$ 220
94	Indaco Risk Advisors	4	15	\$ 30	\$ 450
97	Scott & Wilson, Inc.	0	25	\$ 30	\$ 750
98	Wyatt Insurance Agency, Inc.	0	18	\$ 30	\$ 540
99	Scott & Bond Insurance	0	0		
101	Hammond Insurance Services	10	76	\$ 50	\$ 3,800
102	Baughman & Associates, LLC	0	0		
103	Hill Insurance Agency	0	9	\$ 20	\$ 180
106	Smith Insurance Service, Inc.	0	11	\$ 20	\$ 220
108	LD&B Insurance & Financial Services - Harrisonburg	16	93	\$ 50	\$ 4,650
112	Edinburg Insurance	2	15	\$ 30	\$ 450
113	Bearing Insurance Group, LLC-Lexington	0	30	\$ 40	\$ 1,200
114	Hammer Insurance Agency	0	10	\$ 20	\$ 200
117	Bearing Insurance Group, LLC-Portsmouth	1	14	\$ 30	\$ 420
118	Bearing Insurance Group, LLC-Wytheville	0	7	\$ 20	\$ 140
120	Bearing Insurance Group, LLC-Fairfax	0	24	\$ 30	\$ 720
121	Mason Insurance Agency, Inc.	0	11	\$ 20	\$ 220
122	Bearing Insurance Group, LLC-Sutherland	1	34	\$ 40	\$ 1,360
124	Sellers Insurance Agency, INC	0	2	\$ 20	\$ 40
125	Bearing Insurance Group, LLC-Danville	7	83	\$ 50	\$ 4,150
128	Campbell Insurance	3	32	\$ 40	\$ 1,280
129	Bearing Insurance Group, LLC-Charlottesville	0	8	\$ 20	\$ 160
134	The Winchester Group, Inc.	0	8	\$ 20	\$ 160
136	Woodward Insurance Agency	0	1	\$ 20	\$ 20
137	Bearing Insurance Group, LLC-Glen Allen	0	11	\$ 20	\$ 220



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138	Commonwealth Insurance & Risk Management, Inc.	0	7	\$ 20	\$ 140
139	The Halls of Insurance Agency, Inc.	2	23	\$ 30	\$ 690
142	Frost Insurance Agency	0	4	\$ 20	\$ 80
143	Hazelwood Insurance Agency	3	5	\$ 20	\$ 100
145	Blue Ridge Insurance Services, Inc.	0	23	\$ 30	\$ 690
148	LD&B Insurance & Financial Services - Broadway	0	9	\$ 20	\$ 180
150	Staley Insurance Agency, Inc.	0	61	\$ 50	\$ 3,050
152	Loudoun Insurance Group, LLC	2	21	\$ 30	\$ 630
159	M.L. Sutphin Insurance Agency, Inc.	0	5	\$ 20	\$ 100
160	Thurston and Heare Insurance	2	15	\$ 30	\$ 450
161	Humphrey Stump & Haynie, Inc.	1	28	\$ 30	\$ 840
165	Thompson Insurance Services	0	5	\$ 20	\$ 100
166	LD&B Insurance & Financial Services - Woodstock	1	24	\$ 30	\$ 720
168	Canopy Insurance, LLC	0	9	\$ 20	\$ 180
169	Simms Insurance Agency, Inc.	0	0		
172	Tammy Sower Insurance	0	4	\$ 20	\$ 80
173	Medalist Insurance Group	0	0		
174	Muterspaugh Insurance Agency, Inc.	5	28	\$ 30	\$ 840
175	Wyatt Insurance Agency	2	18	\$ 30	\$ 540
176	Tingler Insurance Agency	2	27	\$ 30	\$ 810
177	Brogan Insurance Agency, Inc.	2	32	\$ 40	\$ 1,280
178	Judkins Insurance Agency, LLC	0	3	\$ 20	\$ 60
179	Coleman Davis Insurance Agency	0	11	\$ 20	\$ 220
180	Risk Protection of VA	0	3	\$ 20	\$ 60
181	Insurance Consultants of Lynchburg, Inc.	0	3	\$ 20	\$ 60
183	Burton and Company - Martinsville	3	24	\$ 30	\$ 720
186	Wyatt Insurance Agency	0	10	\$ 20	\$ 200
188	Bearing Insurance Group, LLC-Newport News	0	0		
189	Greg James Insurance	0	8	\$ 20	\$ 160
191	Thompson Insurance Agency, Inc.	0	10	\$ 20	\$ 200
196	Barts Insurance Agency, Inc.	4	40	\$ 40	\$ 1,600
197	Bearing Insurance Group, LLC-Princeton dba BI Insurance Agency	2	2	\$ 20	\$ 40
198	Lundie Financial & Insurance Services	0	1	\$ 20	\$ 20
201	Simple Blessings, Inc.	0	2	\$ 20	\$ 40
202	Ford Agency, Inc.	0	5	\$ 20	\$ 100
205	Dominion Risk Advisors, LLC	0	4	\$ 20	\$ 80
207	Clarkson & Wallace	0	10	\$ 20	\$ 200
208	Tritt Insurance Agency & Financial Services, Inc.	3	17	\$ 30	\$ 510
210	Towe Insurance Serv, Inc.	3	50	\$ 50	\$ 2,500
211	Huffman Insurance Agency, Inc.	2	28	\$ 30	\$ 840
212	GHT Insurance Agency, Inc.	0	8	\$ 20	\$ 160
214	TowneInsurance Agency, LLC	2	55	\$ 50	\$ 2,750
215	C Group Insurance	0	13	\$ 20	\$ 260
221	Barnes Insurance Group	0	4	\$ 20	\$ 80
222	Felty Insurance Agency, INC.	6	22	\$ 30	\$ 660
223	Guthrie Insurance Agency, Inc.	2	41	\$ 40	\$ 1,640
225	Northpoint Insurance Advisors	0	21	\$ 30	\$ 630
226	Carter and Company	0	2	\$ 20	\$ 40
228	Bearing Insurance Group, LLC-Bedford	0	16	\$ 30	\$ 480
229	Bearing Insurance Group, LLC-Bowling Green	0	7	\$ 20	\$ 140
232	Bearing Insurance Group, LLC - Exmore	0	2	\$ 20	\$ 40
233	Specialized Insurance Services, Inc. - Charlottesville	0	5	\$ 20	\$ 100
235	AP Benefit Advisors, LLC	7	43	\$ 40	\$ 1,720
236	Wilson, Timmons & Wallerstein Insurance Agency	3	20	\$ 30	\$ 600
242	LD&B Insurance & Financial Services - Staunton	0	9	\$ 20	\$ 180
243	LD&B Insurance & Financial Services - Luray	0	7	\$ 20	\$ 140
244	J. Green Insurance, LLC	0	3	\$ 20	\$ 60



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245	Northpoint Insurance Advisors	7	18	\$ 30	\$ 540
251	Colson and Dickie Insurance Services	0	4	\$ 20	\$ 80
253	Craddock Insurance Services Inc.	0	2	\$ 20	\$ 40
254	Virginia Commonwealth Corporation	0	58	\$ 50	\$ 2,900
256	Keith Insurance Agency	0	24	\$ 30	\$ 720
257	Lance Reynolds Insurance Agency	0	5	\$ 20	\$ 100
258	McCoy Insurance Services, Inc.	0	5	\$ 20	\$ 100
259	Mutual Insurance Partners, LLC	0	1	\$ 20	\$ 20
260	Moncure Insurance Agency	0	1	\$ 20	\$ 20
261	Tucker-Franklin Insurance	0	1	\$ 20	\$ 20
505	Benefit Solutions Insurance Agency, Inc.	0	7	\$ 20	\$ 140
507	Bill Teegen Insurance Agency	0	30	\$ 40	\$ 1,200
509	The Roberts Ins. Group, LLC	4	19	\$ 30	\$ 570
510	Town & Country Insurance Agency	2	7	\$ 20	\$ 140
512	Usher Insurance	0	40	\$ 40	\$ 1,600
524	Dowdle Insurance	1	23	\$ 30	\$ 690
526	GFH Insurance Agency dba Ramon W. Andrews Insurance Agency	0	0		
529	Smith Insurance & Financial Services	0	0		
530	GFH Insurance Agency, INC dba New Kent Insurance	0	35	\$ 40	\$ 1,400
532	Bailey Insurance Group	0	1	\$ 20	\$ 20
533	Atkinson Insurance Agency, LLC	0	5	\$ 20	\$ 100
534	Halifax Insurance Agency, Inc.	6	15	\$ 30	\$ 450
		166	2,256		\$ 80,090