



LOUDOUN MUTUAL



2026 Sales Promotion Week 9

Annual Meeting October 14th & 15th

Agent No.	Agency Name	Week 9	Total	Bonus Tier	Contest Bonus
1	Hilb Group of MD, LLC	0	18	\$ 30	\$ 540
2	Armentrout Insurance Agency, LTD	0	28	\$ 30	\$ 840
3	Partlow Insurance Agency, Inc.	1	11	\$ 20	\$ 220
4	Freeman & Sherburne, Inc.	0	4	\$ 20	\$ 80
5	Blue Ridge Insurance Agency	1	7	\$ 20	\$ 140
7	Carr & Hyde Insurance	2	51	\$ 50	\$ 2,550
8	Element Risk, LLC	0	8	\$ 20	\$ 160
9	Bearing Insurance Group, LLC-Staunton	2	15	\$ 30	\$ 450
10	Bearing Insurance Group, LLC-Harrisonburg	0	1	\$ 20	\$ 20
11	Bearing Insurance Group, LLC-Fredericksburg	0	1	\$ 20	\$ 20
13	Stone Property Insurance LLC	2	17	\$ 30	\$ 510
14	Virginia Insurance Partners, Inc.	0	3	\$ 20	\$ 60
19	W.A. Watson & Sons Insurance Agency	3	39	\$ 40	\$ 1,560
21	Insurance Center of Winchester, Inc.	0	13	\$ 20	\$ 260
22	HRI Associates	0	0		
25	The Baldwin Group Mid Atlantic, LLC	0	7	\$ 20	\$ 140
37	The Bost Company, Inc.	7	36	\$ 40	\$ 1,440
40	Burton & Company	0	3	\$ 20	\$ 60
48	Castle Rock Insurance Agency, INC - Pearisburg	0	2	\$ 20	\$ 40
49	Castle Rock Insurance Agency, INC - Christiansburg	0	12	\$ 20	\$ 240
51	Olde Towne Insurance Agency - Colonial Beach	1	30	\$ 40	\$ 1,200
57	Bearing Insurance Group, LLC - Fredericksburg LCI	0	3	\$ 20	\$ 60
62	J. Douglas Moler Insurance Agency	0	15	\$ 30	\$ 450
67	Richards Group, Inc.	0	10	\$ 20	\$ 200
76	Olde Towne Insurance Agency - King George	0	2	\$ 20	\$ 40
77	Dalton & Associates	0	24	\$ 30	\$ 720
79	McCall Insurance Agency, Inc.	7	11	\$ 20	\$ 220
83	Conner Insurance Agency, a Division of Towe Insurance Service, INC	2	20	\$ 30	\$ 600
84	Thomas Insurance Agency	0	5	\$ 20	\$ 100
86	M. Edward Wilson Insurance Agency	0	14	\$ 30	\$ 420
88	Nuckols Insurance Agency	0	20	\$ 30	\$ 600
90	Brown's Insurance Agency	2	20	\$ 30	\$ 600
91	John Alderson Agency, Inc.	0	11	\$ 20	\$ 220
94	Indaco Risk Advisors	6	11	\$ 20	\$ 220
97	Scott & Wilson, Inc.	0	24	\$ 30	\$ 720
98	Wyatt Insurance Agency, Inc.	2	16	\$ 30	\$ 480
99	Scott & Bond Insurance	0	0		
101	Hammond Insurance Services	3	62	\$ 50	\$ 3,100
102	Baughman & Associates, LLC	0	0		
103	Hill Insurance Agency	0	7	\$ 20	\$ 140
106	Smith Insurance Service, Inc.	2	11	\$ 20	\$ 220
108	LD&B Insurance & Financial Services - Harrisonburg	5	75	\$ 50	\$ 3,750
112	Edinburg Insurance	0	12	\$ 20	\$ 240
113	Bearing Insurance Group, LLC-Lexington	0	25	\$ 30	\$ 750
114	Hammer Insurance Agency	1	10	\$ 20	\$ 200
117	Bearing Insurance Group, LLC-Portsmouth	0	13	\$ 20	\$ 260
118	Bearing Insurance Group, LLC-Wytheville	1	6	\$ 20	\$ 120
120	Bearing Insurance Group, LLC-Fairfax	2	24	\$ 30	\$ 720
121	Mason Insurance Agency, Inc.	0	6	\$ 20	\$ 120
122	Bearing Insurance Group, LLC-Sutherland	4	27	\$ 30	\$ 810
124	Sellers Insurance Agency, INC	0	2	\$ 20	\$ 40
125	Bearing Insurance Group, LLC-Danville	5	68	\$ 50	\$ 3,400
128	Campbell Insurance	4	28	\$ 30	\$ 840
129	Bearing Insurance Group, LLC-Charlottesville	0	6	\$ 20	\$ 120
134	The Winchester Group, Inc.	1	8	\$ 20	\$ 160
136	Woodward Insurance Agency	0	1	\$ 20	\$ 20
137	Bearing Insurance Group, LLC-Glen Allen	0	11	\$ 20	\$ 220



LOUDOUN MUTUAL



2026 Sales Promotion Week 9

Annual Meeting October 14th & 15th

Agent No.	Agency Name	Week 9	Total	Bonus Tier	Contest Bonus
138	Commonwealth Insurance & Risk Management, Inc.	0	6	\$ 20	\$ 120
139	The Halls of Insurance Agency, Inc.	2	19	\$ 30	\$ 570
142	Frost Insurance Agency	0	4	\$ 20	\$ 80
143	Hazelwood Insurance Agency	0	2	\$ 20	\$ 40
145	Blue Ridge Insurance Services, Inc.	0	21	\$ 30	\$ 630
148	LD&B Insurance & Financial Services - Broadway	4	9	\$ 20	\$ 180
150	Staley Insurance Agency, Inc.	3	57	\$ 50	\$ 2,850
152	Loudoun Insurance Group, LLC	0	14	\$ 30	\$ 420
159	M.L. Sutphin Insurance Agency, Inc.	0	5	\$ 20	\$ 100
160	Thurston and Heare Insurance	1	13	\$ 20	\$ 260
161	Humphrey Stump & Haynie, Inc.	0	22	\$ 30	\$ 660
165	Thompson Insurance Services	0	5	\$ 20	\$ 100
166	LD&B Insurance & Financial Services - Woodstock	0	20	\$ 30	\$ 600
168	Canopy Insurance, LLC	0	7	\$ 20	\$ 140
169	Simms Insurance Agency, Inc.	0	0		
172	Tammy Sower Insurance	1	1	\$ 20	\$ 20
173	Medalist Insurance Group	0	0		
174	Muterspaugh Insurance Agency, Inc.	0	19	\$ 30	\$ 570
175	Wyatt Insurance Agency	2	14	\$ 30	\$ 420
176	Tingler Insurance Agency	4	25	\$ 30	\$ 750
177	Brogan Insurance Agency, Inc.	1	28	\$ 30	\$ 840
178	Judkins Insurance Agency, LLC	0	0		
179	Coleman Davis Insurance Agency	0	11	\$ 20	\$ 220
180	Risk Protection of VA	0	3	\$ 20	\$ 60
181	Insurance Consultants of Lynchburg, Inc.	0	3	\$ 20	\$ 60
183	Burton and Company - Martinsville	2	14	\$ 30	\$ 420
186	Wyatt Insurance Agency	0	10	\$ 20	\$ 200
188	Bearing Insurance Group, LLC-Newport News	0	0		
189	Greg James Insurance	2	8	\$ 20	\$ 160
191	Thompson Insurance Agency, Inc.	0	10	\$ 20	\$ 200
196	Barts Insurance Agency, Inc.	7	33	\$ 40	\$ 1,320
197	Bearing Insurance Group, LLC-Princeton dba BI Insurance Agency	0	0		
198	Lundie Financial & Insurance Services	0	0		
201	Simple Blessings, Inc.	1	2	\$ 20	\$ 40
202	Ford Agency, Inc.	0	3	\$ 20	\$ 60
205	Dominion Risk Advisors, LLC	0	2	\$ 20	\$ 40
207	Clarkson & Wallace	0	10	\$ 20	\$ 200
208	Tritt Insurance Agency & Financial Services, Inc.	2	14	\$ 30	\$ 420
210	Towe Insurance Serv, Inc.	3	47	\$ 50	\$ 2,350
211	Huffman Insurance Agency, Inc.	4	26	\$ 30	\$ 780
212	GHT Insurance Agency, Inc.	1	6	\$ 20	\$ 120
214	TowneInsurance Agency, LLC	4	48	\$ 50	\$ 2,400
215	C Group Insurance	1	11	\$ 20	\$ 220
221	Barnes Insurance Group	0	4	\$ 20	\$ 80
222	Felty Insurance Agency, INC.	0	13	\$ 20	\$ 260
223	Guthrie Insurance Agency, Inc.	4	39	\$ 40	\$ 1,560
225	Northpoint Insurance Advisors	1	19	\$ 30	\$ 570
226	Carter and Company	0	2	\$ 20	\$ 40
228	Bearing Insurance Group, LLC-Bedford	1	16	\$ 30	\$ 480
229	Bearing Insurance Group, LLC-Bowling Green	0	7	\$ 20	\$ 140
232	Bearing Insurance Group, LLC - Exmore	0	2	\$ 20	\$ 40
233	Specialized Insurance Services, Inc. - Charlottesville	0	0		
235	AP Benefit Advisors, LLC	1	36	\$ 40	\$ 1,440
236	Wilson, Timmons & Wallerstein Insurance Agency	5	17	\$ 30	\$ 510
242	LD&B Insurance & Financial Services - Staunton	0	9	\$ 20	\$ 180
243	LD&B Insurance & Financial Services - Luray	0	7	\$ 20	\$ 140
244	J. Green Insurance, LLC	0	3	\$ 20	\$ 60



LOUDOUN MUTUAL



2026 Sales Promotion Week 9

Annual Meeting October 14th & 15th

Agent No.	Agency Name	Week 9	Total	Bonus Tier	Contest Bonus
245	<i>Northpoint Insurance Advisors</i>	0	9	\$ 20	\$ 180
251	<i>Colson and Dickie Insurance Services</i>	0	4	\$ 20	\$ 80
253	<i>Craddock Insurance Services Inc.</i>	0	2	\$ 20	\$ 40
254	<i>Virginia Commonwealth Corporation</i>	9	51	\$ 50	\$ 2,550
256	<i>Keith Insurance Agency</i>	6	24	\$ 30	\$ 720
257	<i>Lance Reynolds Insurance Agency</i>	0	5	\$ 20	\$ 100
258	<i>McCoy Insurance Services, Inc.</i>	0	5	\$ 20	\$ 100
259	<i>Mutual Insurance Partners, LLC</i>	0	1	\$ 20	\$ 20
260	<i>Moncure Insurance Agency</i>	0	1	\$ 20	\$ 20
261	<i>Tucker-Franklin Insurance</i>	0	1	\$ 20	\$ 20
505	<i>Benefit Solutions Insurance Agency, Inc.</i>	0	7	\$ 20	\$ 140
507	<i>Bill Teegen Insurance Agency</i>	2	28	\$ 30	\$ 840
509	<i>The Roberts Ins. Group, LLC</i>	1	13	\$ 20	\$ 260
510	<i>Town & Country Insurance Agency</i>	0	5	\$ 20	\$ 100
512	<i>Usher Insurance</i>	5	40	\$ 40	\$ 1,600
524	<i>Dowdle Insurance</i>	0	14	\$ 30	\$ 420
526	<i>GFH Insurance Agency dba Ramon W. Andrews Insurance Agency</i>	0	0		
529	<i>Smith Insurance & Financial Services</i>	0	0		
530	<i>GFH Insurance Agency, INC dba New Kent Insurance</i>	4	27	\$ 30	\$ 810
532	<i>Bailey Insurance Group</i>	0	1	\$ 20	\$ 20
533	<i>Atkinson Insurance Agency, LLC</i>	0	3	\$ 20	\$ 60
534	<i>Halifax Insurance Agency, Inc.</i>	2	7	\$ 20	\$ 140
		155	1,897		\$ 63,930