LOUDOUN MUTUAL

2022 Sales Promotion Week 12 Results

Annual Meeting October 5th & 6th

Agent No.	Agency Name	Week 12	Total	Bonus	App Bonus
1	*Hilb Group of VA, LLC*	5	20	$ 30	$ 600
2	*Armentrout Insurance Agency, LTD*	0	27	$ 40	$ 1,080
3	*Partlow Insurance Agency, Inc.*	1	19	$ 30	$ 570
4	*Freeman & Sherburne, Inc.*	0	0		
5	*Blue Ridge Insurance Agency*	3	18	$ 30	$ 540
7	*Carr & Hyde Insurance*	5	59	$ 50	$ 2,950
8	*Element Risk Management*	3	47	$ 50	$ 2,350
9	*Bankers Insurance, LLC-Staunton*	7	68	$ 50	$ 3,400
10	*Bankers Insurance, LLC-Harrisonburg*	0	2	$ 20	$ 40
11	*Bankers Insurance, LLC-Fredericksburg*	0	20	$ 30	$ 600
13	*Stone Property Insurance LLC*	0	11	$ 20	$ 220
14	*Virginia Insurance Partners, Inc.*	0	6	$ 20	$ 120
19	*W.A. Watson & Sons Insurance Agency*	0	45	$ 50	$ 2,250
21	*Insurance Center of Winchester, Inc.*	0	11	$ 20	$ 220
22	*HRI Associates*	0	3	$ 20	$ 60
25	*Armfield, Harrison & Thomas, Inc.*	0	22	$ 30	$ 660
37	*The Bost Company, Inc.*	0	23	$ 30	$ 690
40	*Ballard Insurance Agency of Galax, Inc.*	2	14	$ 30	$ 420
41	*Wisecarver Insurance*	0	7	$ 20	$ 140
48	*Castle Rock Insurance Agency, INC - Pearisburg*	0	6	$ 20	$ 120
49	*Castle Rock Insurance Agency, INC - Christiansburg*	5	27	$ 40	$ 1,080
51	*Olde Towne Insurance Agency - Colonial Beach*	3	15	$ 30	$ 450
53	*Preferred Insurance Services, Inc.*	0	5	$ 20	$ 100
57	*Bankers Insurance, LLC - Fredericksburg LCI*	2	18	$ 30	$ 540
58	*Bankers Insurance, LLC - Culpeper LCI*	0	0		
62	*J. Douglas Moler Insurance Agency*	0	9	$ 20	$ 180
67	*Richards Group, Inc.*	0	11	$ 20	$ 220
76	*Olde Towne Insurance Agency - King George*	4	24	$ 30	$ 720
77	*Dalton & Associates*	0	23	$ 30	$ 690
79	*McCall Insurance Agency, Inc.*	0	16	$ 30	$ 480
83	*Conner Insurance Agency, a Division of Towe Insurance Service, INC*	0	28	$ 40	$ 1,120
84	*Thomas Insurance Agency*	0	5	$ 20	$ 100
86	*M. Edward Wilson Insurance Agency*	2	16	$ 30	$ 480
88	*Nuckols Insurance Agency*	1	7	$ 20	$ 140
90	*Brown's Insurance Agency, Inc.*	0	5	$ 20	$ 100
91	*John Alderson Agency, Inc.*	2	25	$ 30	$ 750
94	*Indaco Risk Advisors*	0	4	$ 20	$ 80
97	*Scott & Wilson, Inc.*	0	48	$ 50	$ 2,400
98	*Wyatt Insurance Agency, Inc.*	1	13	$ 20	$ 260
99	*Scott & Bond, Inc.*	0	12	$ 20	$ 240
101	*Hammond Insurance Services*	9	68	$ 50	$ 3,400
102	*Baughman & Associates, LLC*	0	4	$ 20	$ 80
103	*Hill Insurance Agency*	1	4	$ 20	$ 80
106	*Smith Insurance Service, Inc.*	1	16	$ 30	$ 480
108	*LD&B Insurance & Financial Services - Harrisonburg*	0	24	$ 30	$ 720
109	*LD&B Insurance & Financial Services - Mt. Jackson*	0	6	$ 20	$ 120
110	*LD&B Insurance & Financial Services - Bridgewater*	0	4	$ 20	$ 80
112	*Wightman Insurance Agency*	1	3	$ 20	$ 60
113	*Bankers Insurance, LLC-Lexington*	0	29	$ 40	$ 1,160
114	*Hammer Insurance Agency*	0	2	$ 20	$ 40
117	*Bankers Insurance, LLC-Portsmouth*	0	16	$ 30	$ 480
118	*Bankers Insurance, LLC-Wytheville*	1	24	$ 30	$ 720
120	*Bankers Insurance, LLC-Fairfax*	0	7	$ 20	$ 140
121	*Mason Insurance Agency, Inc.*	4	28	$ 40	$ 1,120

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122	*Bankers Insurance, LLC-Sutherland*	0	11	$ 20	$ 220
124	*Sellers Insurance Agency, INC*	0	0		
125	*Bankers Insurance, LLC-Danville*	2	74	$ 50	$ 3,700
128	*Campbell Insurance*	1	25	$ 30	$ 750
129	*Bankers Insurance, LLC-Charlottesville*	0	11	$ 20	$ 220
131	*Warner Insurance Agency, LLC*	0	3	$ 20	$ 60
134	*The Winchester Group, Inc.*	2	21	$ 30	$ 630
136	*Woodward Insurance Agency*	0	6	$ 20	$ 120
137	*Bankers Insurance, LLC-Glen Allen*	0	2	$ 20	$ 40
138	*Ashley Insurance Services LLC, dba Moxley Insurance Agency*	1	19	$ 30	$ 570
139	*The Halls of Insurance Agency, Inc.*	3	48	$ 50	$ 2,400
142	*Billy Frost and Associates, Inc.*	1	4	$ 20	$ 80
143	*Hazelwood Insurance Agency*	0	8	$ 20	$ 160
145	*Blue Ridge Insurance Services, Inc.*	4	26	$ 30	$ 780
148	*LD&B Insurance & Financial Services - Broadway*	0	3	$ 20	$ 60
150	*Staley Insurance Agency, Inc.*	4	26	$ 30	$ 780
151	*Commonwealth Risk Advisors, LLC*	0	6	$ 20	$ 120
152	*Loudoun Insurance Group, LLC*	0	16	$ 30	$ 480
158	*Campbell Insurance Agency / St. John's*	0	0		
159	*M.L. Sutphin Insurance Agency, Inc.*	1	7	$ 20	$ 140
160	*Richmond VA Insurance Agency, Inc.*	0	1	$ 20	$ 20
161	*Humphrey Stump & Haynie, Inc.*	4	20	$ 30	$ 600
164	*Long and Foster Insurance Agency, Inc.*	0	8	$ 20	$ 160
165	*Thompson Insurance Services*	0	1	$ 20	$ 20
166	*LD&B Insurance & Financial Services - Woodstock*	3	19	$ 30	$ 570
168	*Canopy Insurance, LLC*	0	0		
169	*Simms Insurance Agency, Inc.*	0	2	$ 20	$ 40
170	*Burton and Company - Collinsville*	0	9	$ 20	$ 180
172	*Tammy Sower Insurance*	0	5	$ 20	$ 100
173	*Medalist Insurance Group*	0	0		
174	*Muterspaugh Insurance Agency, Inc.*	3	23	$ 30	$ 690
175	*Wyatt Insurance Agency*	0	28	$ 40	$ 1,120
176	*Tingler Insurance Agency*	3	19	$ 30	$ 570
177	*Brogan Insurance Agency, Inc.*	0	10	$ 20	$ 200
178	*Judkins Insurance Agency, LLC*	0	5	$ 20	$ 100
179	*Coleman Davis Insurance Agency*	0	7	$ 20	$ 140
180	*Risk Protection of VA*	2	7	$ 20	$ 140
181	*Insurance Consultants of Lynchburg, Inc.*	0	7	$ 20	$ 140
183	*Burton and Company - Martinsville*	0	18	$ 30	$ 540
184	*Burton and Company - Rocky Mount*	0	0		
185	*Burton and Company - Hillsville*	0	2	$ 20	$ 40
186	*Wyatt Insurance Agency*	2	11	$ 20	$ 220
188	*Bankers Insurance, LLC-Newport News*	0	0		
189	*Greg James Insurance*	0	15	$ 30	$ 450
191	*Thompson Insurance Agency, Inc.*	0	4	$ 20	$ 80
196	*Barts Insurance Agency, Inc.*	2	42	$ 50	$ 2,100
197	*Bankers Insurance, LLC-Princeton dba BI Insurance Agency*	0	5	$ 20	$ 100
198	*Lundie Financial & Insurance Services*	0	24	$ 30	$ 720
201	*Simple Blessings, Inc.*	1	15	$ 30	$ 450
202	*Ford Agency, Inc.*	1	6	$ 20	$ 120
205	*Dominion Risk Advisors, LLC*	0	13	$ 20	$ 260
206	*Watson & Durrer Insurance Agency*	0	1	$ 20	$ 20
207	*Clarkson & Wallace*	0	0		
208	*Tritt Insurance Agency & Financial Services, Inc.*	1	25	$ 30	$ 750

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210	*Towe Insurance Serv, Inc.*	4	48	$ 50	$ 2,400
211	*Huffman Insurance Agency, Inc.*	0	25	$ 30	$ 750
212	*GHT Insurance Agency, Inc.*	0	9	$ 20	$ 180
214	*TowneInsurance Agency, LLC*	3	32	$ 40	$ 1,280
215	*C Group Insurance*	0	5	$ 20	$ 100
217	*CBIZ Insurance Services, Inc.*	0	3	$ 20	$ 60
218	*TowneInsurance Agency, LLC*	1	12	$ 20	$ 240
220	*Emrey & Amonette, A Division of Campbell Insurance*	0	6	$ 20	$ 120
221	*Barnes Insurance Group*	2	23	$ 30	$ 690
222	*Felty Insurance Agency, LLC*	0	2	$ 20	$ 40
223	*Guthrie Insurance Agency, Inc.*	2	37	$ 40	$ 1,480
224	*The Wyatt Agency II*	0	0		
225	*Insurance Center of Dublin, Inc.*	1	14	$ 30	$ 420
226	*Carter and Company*	0	2	$ 20	$ 40
227	*Element Risk Management*	0	3	$ 20	$ 60
228	*Bankers Insurance, LLC-Bedford*	0	13	$ 20	$ 260
229	*Bankers Insurance, LLC-Bowling Green*	0	6	$ 20	$ 120
232	*Bankers Insurance, LLC - Exmore*	0	3	$ 20	$ 60
233	*Specialized Insurance Services, Inc. - Charlottesville*	0	1	$ 20	$ 20
235	*Trustpoint Insurance LLC*	0	5	$ 20	$ 100
236	*Wilson, Timmons and Wallerstein, Inc.*	0	2	$ 20	$ 40
237	*Hilb Group of VA, LLC dba CSE Agency - Abingdon*	0	15	$ 30	$ 450
241	*TowneInsurance Agency, LLC dba The Meredith Alvis Agency*	0	11	$ 20	$ 220
242	*LD&B Insurance & Financial Services - Staunton*	0	0		
243	*LD&B Insurance & Financial Services - Luray*	0	3	$ 20	$ 60
244	*J. Green Insurance, LLC*	3	5	$ 20	$ 100
245	*Northpoint Insurance Advisors*	0	4	$ 20	$ 80
247	*Loudoun Insurance Group, LLC*	0	0		
248	*Sellers Insurance Agency, INC*	0	0		
250	*Element Risk Management, LLC*	0	0		
251	*Colson and Dickie Insurance Services*	0	2	$ 20	$ 40
253	*Craddock Insurance Services Inc.*	0	2	$ 20	$ 40
502	*Rodney A. Cole Insurance Agency, Inc.*	9	52	$ 50	$ 2,600
503	*Lane Financial Services, LLC*	0	2	$ 20	$ 40
505	*Benefit Solutions Insurance Agency, Inc.*	3	18	$ 30	$ 540
506	*Lee Insurance Center, Inc.*	0	6	$ 20	$ 120
507	*Bill Teegen Insurance Agency*	1	32	$ 40	$ 1,280
509	*The Roberts Ins. Group, LLC*	2	18	$ 30	$ 540
510	*Town & Country Insurance Agency*	1	5	$ 20	$ 100
512	*Usher Insurance*	8	38	$ 40	$ 1,520
516	*American Insurances Agency*	0	6	$ 20	$ 120
524	*Dowdle Insurance*	1	4	$ 20	$ 80
525	*Via Insurance Agency*	0	0		
526	*Ramon W. Andrews Insurance Agency*	0	6	$ 20	$ 120
529	*Smith Insurance & Financial Services*	0	2	$ 20	$ 40
530	*GFH Insurance Agency, INC dba New Kent Insurance*	0	5	$ 20	$ 100
532	*Bailey Insurance Group*	0	0		
533	*Atkinson Insurance Agency, LLC*	0	20	$ 30	$ 600
534	*Halifax Insurance Agency, Inc.*	1	6	$ 20	$ 120
		146	**2,155**		**$ 75,160**