LOUDOUN MUTUAL

2020 Sales Promotion Week 8 Results

Agent No.	Agency Name	Week 8	Total	Bonus	App Bonus
1	*Hilb Group of VA, LLC*	2	32	$ 50	$ 1,600
2	*Armentrout Insurance Agency, LTD*	6	24	$ 40	$ 960
3	*Partlow Insurance Agency, Inc.*	4	10	$ 20	$ 200
4	*Freeman & Sherburne, Inc.*	1	1	$ 20	$ 20
5	*Blue Ridge Insurance Agency*	2	9	$ 20	$ 180
7	*Carr & Hyde Insurance*	6	39	$ 50	$ 1,950
8	*Element Risk Management*	3	28	$ 40	$ 1,120
9	*Bankers Insurance, LLC-Staunton*	0	22	$ 40	$ 880
10	*Bankers Insurance, LLC-Harrisonburg*	0	0		
11	*Bankers Insurance, LLC-Fredericksburg*	4	15	$ 30	$ 450
13	*Nicely Insurance Agency*	0	7	$ 20	$ 140
14	*Virginia Insurance Partners, Inc.*	1	1	$ 20	$ 20
19	*W.A. Watson & Sons Insurance Agency*	11	38	$ 50	$ 1,900
21	*Insurance Center of Winchester, Inc.*	1	17	$ 30	$ 510
22	*HRI Associates*	0	9	$ 20	$ 180
25	*Armfield, Harrison & Thomas, Inc.*	2	11	$ 30	$ 330
37	*The Bost Company, Inc.*	1	17	$ 30	$ 510
40	*Ballard Insurance Agency of Galax, Inc.*	0	5	$ 20	$ 100
41	*Wisecarver Insurance*	0	0		
48	*Castle Rock Insurance Agency, INC - Pearisburg*	3	24	$ 40	$ 960
49	*Castle Rock Insurance Agency, INC - Christiansburg*	0	3	$ 20	$ 60
51	*Olde Towne Insurance Agency - Colonial Beach*	6	17	$ 30	$ 510
53	*Preferred Insurance Services, Inc.*	0	2	$ 20	$ 40
54	*Douglas C. Rogers Insurance*	0	5	$ 20	$ 100
57	*Bankers Insurance, LLC - Fredericksburg LCI*	0	10	$ 20	$ 200
58	*Bankers Insurance, LLC - Culpeper LCI*	0	0		
62	*J. Douglas Moler Insurance Agency*	0	6	$ 20	$ 120
67	*Richards Group, Inc.*	0	5	$ 20	$ 100
76	*Olde Towne Insurance Agency - King George*	0	0		
77	*Dalton & Associates*	2	3	$ 20	$ 60
79	*McCall Insurance Agency, Inc.*	1	7	$ 20	$ 140
83	*Conner Insurance Agency, a Division of Towe Insurance Service, INC*	5	13	$ 30	$ 390
84	*Thomas Insurance Agency*	0	4	$ 20	$ 80
86	*M. Edward Wilson Insurance Agency*	7	26	$ 40	$ 1,040
88	*Nuckols Insurance Agency*	2	20	$ 30	$ 600
90	*Brown's Insurance Agency, Inc.*	0	10	$ 20	$ 200
91	*John Alderson Agency, Inc.*	0	13	$ 30	$ 390
94	*Indaco Risk Advisors*	0	10	$ 20	$ 200
97	*Scott & Wilson, Inc.*	0	12	$ 30	$ 360
98	*Wyatt Insurance Agency, Inc.*	3	19	$ 30	$ 570
99	*Scott & Bond, Inc.*	2	5	$ 20	$ 100
101	*Hammond Insurance Services*	6	44	$ 50	$ 2,200
102	*Baughman & Associates, LLC*	0	1	$ 20	$ 20
103	*Hill Insurance Agency*	2	11	$ 30	$ 330
106	*Smith Insurance Service, Inc.*	0	13	$ 30	$ 390
108	*LD&B Insurance & Financial Services - Harrisonburg*	13	31	$ 50	$ 1,550
109	*LD&B Insurance & Financial Services - Mt. Jackson*	0	5	$ 20	$ 100
110	*LD&B Insurance & Financial Services - Bridgewater*	0	2	$ 20	$ 40
112	*Wightman Insurance Agency*	1	12	$ 30	$ 360
113	*Bankers Insurance, LLC-Lexington*	9	37	$ 50	$ 1,850
114	*Hammer Insurance Agency*	0	11	$ 30	$ 330
117	*Bankers Insurance, LLC-Portsmouth*	0	3	$ 20	$ 60
118	*Bankers Insurance, LLC-Wytheville*	3	11	$ 30	$ 330
120	*Bankers Insurance, LLC-Fairfax*	0	8	$ 20	$ 160
121	*Mason Insurance Agency, Inc.*	11	63	$ 50	$ 3,150
122	*Bankers Insurance, LLC-Sutherland*	0	10	$ 20	$ 200
124	*Sellers Insurance Agency, INC*	0	0		
125	*Bankers Insurance, LLC-Danville*	4	52	$ 50	$ 2,600
128	*Campbell Insurance*	1	17	$ 30	$ 510

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Agent No.	Agency Name	Week 8	Total	Bonus	App Bonus
129	*Bankers Insurance, LLC-Charlottesville*	3	12	$ 30	$ 360
131	*Warner Insurance Agency, LLC*	1	3	$ 20	$ 60
134	*The Winchester Group, Inc.*	0	13	$ 30	$ 390
136	*Woodward Insurance Agency*	0	6	$ 20	$ 120
137	*Bankers Insurance, LLC-Glen Allen*	0	0		
138	*Ashley Insurance Services LLC, dba Moxley Insurance Agency*	0	3	$ 20	$ 60
139	*The Halls of Insurance Agency, Inc.*	2	23	$ 40	$ 920
142	*Billy Frost and Associates, Inc.*	2	2	$ 20	$ 40
143	*Hazelwood Insurance Agency*	1	9	$ 20	$ 180
145	*Blue Ridge Insurance Services, Inc.*	5	34	$ 50	$ 1,700
148	*LD&B Insurance & Financial Services - Broadway*	0	9	$ 20	$ 180
150	*Staley Insurance Agency, Inc.*	12	53	$ 50	$ 2,650
151	*Botts Wootten Jackson Insurance Group*	3	20	$ 30	$ 600
152	*Loudoun Insurance Group, LLC*	3	18	$ 30	$ 540
158	*Campbell Insurance Agency / St. John's*	0	2	$ 20	$ 40
159	*M.L. Sutphin Insurance Agency, Inc.*	1	7	$ 20	$ 140
160	*Richmond VA Insurance Agency, Inc.*	0	1	$ 20	$ 20
161	*HSH d/b/a Freedom First Insurance Agency*	1	6	$ 20	$ 120
164	*Long and Foster Insurance Agency, Inc.*	3	16	$ 30	$ 480
165	*Thompson Insurance Services*	0	1	$ 20	$ 20
166	*LD&B Insurance & Financial Services - Woodstock*	1	22	$ 40	$ 880
168	*Canopy Insurance, LLC*	0	13	$ 30	$ 390
169	*Simms Insurance Agency, Inc.*	0	1	$ 20	$ 20
170	*Burton and Company - Collinsville*	3	5	$ 20	$ 100
172	*Tammy Sower Insurance*	0	1	$ 20	$ 20
173	*Medalist Insurance Group*	0	0		
174	*Muterspaugh Insurance Agency, Inc.*	4	47	$ 50	$ 2,350
175	*Wyatt Insurance Agency*	0	32	$ 50	$ 1,600
176	*Tingler Insurance Agency*	2	37	$ 50	$ 1,850
177	*Brogan Insurance Agency, Inc.*	0	15	$ 30	$ 450
178	*Judkins Insurance Agency, LLC*	0	0		
179	*Coleman Davis Insurance Agency*	5	20	$ 30	$ 600
180	*Risk Protection of VA*	8	13	$ 30	$ 390
181	*Insurance Consultants of Lynchburg, Inc.*	0	2	$ 20	$ 40
182	*Virginia Insurance Partners, Inc.-Stuarts Draft*	0	3	$ 20	$ 60
183	*Burton and Company - Martinsville*	3	21	$ 40	$ 840
184	*Burton and Company - Rocky Mount*	0	0		
185	*Burton and Company - Hillsville*	0	1	$ 20	$ 20
186	*Coaches Insurance Agency*	1	4	$ 20	$ 80
188	*Bankers Insurance, LLC-Newport News*	0	0		
189	*Lockman & Associates, Inc*	0	10	$ 20	$ 200
191	*Thompson Insurance Agency, Inc.*	0	6	$ 20	$ 120
196	*Barts Insurance Agency, Inc.*	5	28	$ 40	$ 1,120
197	*Bankers Insurance, LLC-Princeton dba BI Insurance Agency*	1	1	$ 20	$ 20
198	*Lundie Financial & Insurance Services*	4	26	$ 40	$ 1,040
201	*Simple Blessings, Inc.*	0	6	$ 20	$ 120
202	*Ford Agency, Inc.*	2	6	$ 20	$ 120
205	*Dominion Risk Advisors, LLC*	0	3	$ 20	$ 60
206	*Watson & Durrer Insurance Agency*	0	0		
207	*Clarkson & Wallace*	5	5	$ 20	$ 100
208	*Tritt Insurance Agency & Financial Services, Inc.*	0	18	$ 30	$ 540
210	*Towe Insurance Serv, Inc.*	1	37	$ 50	$ 1,850
211	*Huffman Insurance Agency, Inc.*	0	12	$ 30	$ 360
212	*GHT Insurance Agency, Inc.*	0	11	$ 30	$ 330
214	*B.H. Baird Insurance - Warsaw*	0	6	$ 20	$ 120
215	*C Group Insurance*	0	20	$ 30	$ 600
217	*Prince-Wood Insurance, LLC*	3	5	$ 20	$ 100
218	*B.H. Baird Insurance - Burgess*	0	9	$ 20	$ 180
220	*Emrey & Amonette, A Division of Campbell Insurance*	0	1	$ 20	$ 20

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Agent No.	Agency Name	Week 8	Total	Bonus	App Bonus
221	*Barnes Insurance Group*	1	8	$ 20	$ 160
222	*Felty Insurance Agency, LLC*	0	3	$ 20	$ 60
223	*Guthrie Insurance Agency, Inc.*	0	26	$ 40	$ 1,040
224	*The Wyatt Agency II*	0	0		
225	*Insurance Center of Dublin, Inc.*	3	6	$ 20	$ 120
226	*Carter and Company*	0	1	$ 20	$ 20
227	*Element Risk Management*	1	3	$ 20	$ 60
228	*Bankers Insurance, LLC-Bedford*	2	13	$ 30	$ 390
229	*Bankers Insurance, LLC-Bowling Green*	0	0		
230	*Bankers Insurance, LLC-Augusta*	0	0		
232	*Bankers Insurance, LLC - Exmore*	0	0		
233	*Specialized Insurance Services, Inc. - Charlottesville*	0	1	$ 20	$ 20
235	*Trustpoint Insurance LLC*	3	5	$ 20	$ 100
236	*Wilson, Timmons and Wallerstein, Inc.*	2	10	$ 20	$ 200
237	*Hilb Group of VA, LLC dba CSE Agency - Abingdon*	0	5	$ 20	$ 100
239	*Towe Insurance Services, Inc.*	0	0		
241	*The Meredith Alvis Agency Insurers Inc.*	2	24	$ 40	$ 960
242	*LD&B Insurance & Financial Services - Staunton*	0	0		
243	*LD&B Insurance & Financial Services - Luray*	0	0		
244	*J. Green Insurance, LLC*	0	6	$ 20	$ 120
245	*Northpoint Insurance Advisors*	0	12	$ 30	$ 360
247	*Loudoun Insurance Group, LLC*	1	9	$ 20	$ 180
248	*Sellers Insurance Agency, INC*	0	0		
250	*Element Risk Management, LLC*	8	14	$ 30	$ 420
502	*Rodney A. Cole Insurance Agency, Inc.*	3	61	$ 50	$ 3,050
503	*Lane Financial Services, LLC*	0	0		
505	*Benefit Solutions Insurance Agency, Inc.*	0	23	$ 40	$ 920
506	*Lee Insurance Center, Inc.*	0	5	$ 20	$ 100
507	*Bill Teegen Insurance Agency*	3	44	$ 50	$ 2,200
509	*The Roberts Ins. Group, LLC*	0	5	$ 20	$ 100
510	*Town & Country Insurance Agency*	0	3	$ 20	$ 60
512	*Usher Insurance*	0	5	$ 20	$ 100
516	*American Insurances Agency*	0	2	$ 20	$ 40
524	*Dowdle Insurance*	0	3	$ 20	$ 60
525	*David Via DBA Via Agency*	3	6	$ 20	$ 120
526	*Ramon W. Andrews Insurance Agency*	4	8	$ 20	$ 160
529	*Smith Insurance Agency*	0	0		
530	*GFH Insurance Agency, INC dba New Kent Insurance*	0	1	$ 20	$ 20
532	*Bailey Insurance Group*	1	5	$ 20	$ 100
533	*Atkinson Insurance Agency, LLC*	1	36	$ 50	$ 1,800
534	*Halifax Insurance Agency, Inc.*	0	1	$ 20	$ 20
537	*VIP - New Horizon, INC*	1	4	$ 20	$ 80
543	*Bishop Insurance*	0	0		
		249	**1,873**		**$ 70,000**