



LOUDOUN MUTUAL



2026 Sales Promotion Week 13

Annual Meeting October 14th & 15th

Agent No.	Agency Name	Week 13	Total	Bonus Tier	Contest Bonus
1	Hilb Group of MD, LLC	0	20	\$ 30	\$ 600
2	Armentrout Insurance Agency, LTD	0	32	\$ 40	\$ 1,280
3	Partlow Insurance Agency, Inc.	1	19	\$ 30	\$ 570
4	Freeman & Sherburne, Inc.	0	4	\$ 20	\$ 80
5	Blue Ridge Insurance Agency	4	16	\$ 30	\$ 480
7	Carr & Hyde Insurance	4	88	\$ 50	\$ 4,400
8	Element Risk, LLC	0	10	\$ 20	\$ 200
9	Bearing Insurance Group, LLC-Staunton	6	32	\$ 40	\$ 1,280
10	Bearing Insurance Group, LLC-Harrisonburg	0	1	\$ 20	\$ 20
11	Bearing Insurance Group, LLC-Fredericksburg	4	8	\$ 20	\$ 160
13	Stone Property Insurance LLC	0	17	\$ 30	\$ 510
14	Virginia Insurance Partners, Inc.	2	7	\$ 20	\$ 140
19	W.A. Watson & Sons Insurance Agency	1	63	\$ 50	\$ 3,150
21	Insurance Center of Winchester, Inc.	0	20	\$ 30	\$ 600
22	HRI Associates	0	0		
25	The Baldwin Group Mid Atlantic, LLC	2	16	\$ 30	\$ 480
37	The Bost Company, Inc.	1	41	\$ 40	\$ 1,640
40	Burton & Company	0	7	\$ 20	\$ 140
48	Castle Rock Insurance Agency, INC - Pearisburg	3	9	\$ 20	\$ 180
49	Castle Rock Insurance Agency, INC - Christiansburg	0	13	\$ 20	\$ 260
51	Olde Towne Insurance Agency - Colonial Beach	0	33	\$ 40	\$ 1,320
57	Bearing Insurance Group, LLC - Fredericksburg LCI	1	5	\$ 20	\$ 100
62	J. Douglas Moler Insurance Agency	0	15	\$ 30	\$ 450
67	Richards Group, Inc.	0	12	\$ 20	\$ 240
76	Olde Towne Insurance Agency - King George	9	13	\$ 20	\$ 260
77	Dalton & Associates	0	30	\$ 40	\$ 1,200
79	McCall Insurance Agency, Inc.	2	13	\$ 20	\$ 260
83	Conner Insurance Agency, a Division of Towe Insurance Service, INC	5	31	\$ 40	\$ 1,240
84	Thomas Insurance Agency	0	5	\$ 20	\$ 100
86	M. Edward Wilson Insurance Agency	0	14	\$ 30	\$ 420
88	Nuckols Insurance Agency	0	23	\$ 30	\$ 690
90	Brown's Insurance Agency	0	22	\$ 30	\$ 660
91	John Alderson Agency, Inc.	0	11	\$ 20	\$ 220
94	Indaco Risk Advisors	2	17	\$ 30	\$ 510
97	Scott & Wilson, Inc.	4	30	\$ 40	\$ 1,200
98	Wyatt Insurance Agency, Inc.	1	19	\$ 30	\$ 570
99	Scott & Bond Insurance	0	0		
101	Hammond Insurance Services	11	92	\$ 50	\$ 4,600
102	Baughman & Associates, LLC	0	0		
103	Hill Insurance Agency	0	9	\$ 20	\$ 180
106	Smith Insurance Service, Inc.	7	18	\$ 30	\$ 540
108	LD&B Insurance & Financial Services - Harrisonburg	4	107	\$ 50	\$ 5,350
112	Edinburg Insurance	0	15	\$ 30	\$ 450
113	Bearing Insurance Group, LLC-Lexington	1	34	\$ 40	\$ 1,360
114	Hammer Insurance Agency	2	12	\$ 20	\$ 240
117	Bearing Insurance Group, LLC-Portsmouth	1	19	\$ 30	\$ 570
118	Bearing Insurance Group, LLC-Wytheville	2	11	\$ 20	\$ 220
120	Bearing Insurance Group, LLC-Fairfax	2	30	\$ 40	\$ 1,200
121	Mason Insurance Agency, Inc.	2	18	\$ 30	\$ 540
122	Bearing Insurance Group, LLC-Sutherland	4	42	\$ 40	\$ 1,680
124	Sellers Insurance Agency, INC	0	4	\$ 20	\$ 80
125	Bearing Insurance Group, LLC-Danville	4	95	\$ 50	\$ 4,750
128	Campbell Insurance	2	36	\$ 40	\$ 1,440
129	Bearing Insurance Group, LLC-Charlottesville	1	9	\$ 20	\$ 180
134	The Winchester Group, Inc.	5	15	\$ 30	\$ 450
136	Woodward Insurance Agency	0	1	\$ 20	\$ 20
137	Bearing Insurance Group, LLC-Glen Allen	0	11	\$ 20	\$ 220



LOUDOUN MUTUAL



2026 Sales Promotion Week 13

Annual Meeting October 14th & 15th

Agent No.	Agency Name	Week 13	Total	Bonus Tier	Contest Bonus
138	Commonwealth Insurance & Risk Management, Inc.	1	8	\$ 20	\$ 160
139	The Halls of Insurance Agency, Inc.	4	34	\$ 40	\$ 1,360
142	Frost Insurance Agency	2	6	\$ 20	\$ 120
143	Hazelwood Insurance Agency	0	5	\$ 20	\$ 100
145	Blue Ridge Insurance Services, Inc.	0	23	\$ 30	\$ 690
148	LD&B Insurance & Financial Services - Broadway	0	9	\$ 20	\$ 180
150	Staley Insurance Agency, Inc.	14	85	\$ 50	\$ 4,250
152	Loudoun Insurance Group, LLC	4	34	\$ 40	\$ 1,360
159	M.L. Sutphin Insurance Agency, Inc.	0	5	\$ 20	\$ 100
160	Thurston and Heare Insurance	2	20	\$ 30	\$ 600
161	Humphrey Stump & Haynie, Inc.	1	34	\$ 40	\$ 1,360
165	Thompson Insurance Services	0	5	\$ 20	\$ 100
166	LD&B Insurance & Financial Services - Woodstock	4	30	\$ 40	\$ 1,200
168	Canopy Insurance, LLC	0	9	\$ 20	\$ 180
169	Simms Insurance Agency, Inc.	0	5	\$ 20	\$ 100
172	Tammy Sower Insurance	1	5	\$ 20	\$ 100
173	Medalist Insurance Group	0	0		
174	Muterspaugh Insurance Agency, Inc.	0	29	\$ 40	\$ 1,160
175	Wyatt Insurance Agency	2	20	\$ 30	\$ 600
176	Tingler Insurance Agency	0	32	\$ 40	\$ 1,280
177	Brogan Insurance Agency, Inc.	0	32	\$ 40	\$ 1,280
178	Judkins Insurance Agency, LLC	1	4	\$ 20	\$ 80
179	Coleman Davis Insurance Agency	9	20	\$ 30	\$ 600
180	Risk Protection of VA	0	3	\$ 20	\$ 60
181	Insurance Consultants of Lynchburg, Inc.	1	5	\$ 20	\$ 100
183	Burton and Company - Martinsville	2	30	\$ 40	\$ 1,200
186	Wyatt Insurance Agency	0	12	\$ 20	\$ 240
188	Bearing Insurance Group, LLC-Newport News	0	0		
189	Greg James Insurance	1	13	\$ 20	\$ 260
191	Thompson Insurance Agency, Inc.	1	11	\$ 20	\$ 220
196	Barts Insurance Agency, Inc.	4	54	\$ 50	\$ 2,700
197	Bearing Insurance Group, LLC-Princeton dba BI Insurance Agency	0	2	\$ 20	\$ 40
198	Lundie Financial & Insurance Services	0	4	\$ 20	\$ 80
201	Simple Blessings, Inc.	0	2	\$ 20	\$ 40
202	Ford Agency, Inc.	0	5	\$ 20	\$ 100
205	Dominion Risk Advisors, LLC	5	9	\$ 20	\$ 180
207	Clarkson & Wallace	0	15	\$ 30	\$ 450
208	Tritt Insurance Agency & Financial Services, Inc.	0	24	\$ 30	\$ 720
210	Towe Insurance Serv, Inc.	0	56	\$ 50	\$ 2,800
211	Huffman Insurance Agency, Inc.	3	31	\$ 40	\$ 1,240
212	GHT Insurance Agency, Inc.	0	10	\$ 20	\$ 200
214	TowneInsurance Agency, LLC	4	63	\$ 50	\$ 3,150
215	C Group Insurance	5	18	\$ 30	\$ 540
221	Barnes Insurance Group	0	6	\$ 20	\$ 120
222	Felty Insurance Agency, INC.	2	25	\$ 30	\$ 750
223	Guthrie Insurance Agency, Inc.	1	46	\$ 50	\$ 2,300
225	Northpoint Insurance Advisors	2	26	\$ 30	\$ 780
226	Carter and Company	1	3	\$ 20	\$ 60
228	Bearing Insurance Group, LLC-Bedford	0	16	\$ 30	\$ 480
229	Bearing Insurance Group, LLC-Bowling Green	0	9	\$ 20	\$ 180
232	Bearing Insurance Group, LLC - Exmore	0	2	\$ 20	\$ 40
233	Specialized Insurance Services, Inc. - Charlottesville	0	5	\$ 20	\$ 100
235	AP Benefit Advisors, LLC	2	46	\$ 50	\$ 2,300
236	Wilson, Timmons & Wallerstein Insurance Agency	0	20	\$ 30	\$ 600
242	LD&B Insurance & Financial Services - Staunton	5	14	\$ 30	\$ 420
243	LD&B Insurance & Financial Services - Luray	2	9	\$ 20	\$ 180
244	J. Green Insurance, LLC	0	3	\$ 20	\$ 60



LOUDOUN MUTUAL



2026 Sales Promotion Week 13

Annual Meeting October 14th & 15th

Agent No.	Agency Name	Week 13	Total	Bonus Tier	Contest Bonus
245	Northpoint Insurance Advisors	0	21	\$ 30	\$ 630
251	Colson and Dickie Insurance Services	2	6	\$ 20	\$ 120
253	Craddock Insurance Services Inc.	0	2	\$ 20	\$ 40
254	Virginia Commonwealth Corporation	7	65	\$ 50	\$ 3,250
256	Keith Insurance Agency	6	30	\$ 40	\$ 1,200
257	Lance Reynolds Insurance Agency	0	5	\$ 20	\$ 100
258	McCoy Insurance Services, Inc.	1	6	\$ 20	\$ 120
259	Mutual Insurance Partners, LLC	0	1	\$ 20	\$ 20
260	Moncure Insurance Agency	0	1	\$ 20	\$ 20
261	Tucker-Franklin Insurance	3	4	\$ 20	\$ 80
505	Benefit Solutions Insurance Agency, Inc.	0	8	\$ 20	\$ 160
507	Bill Teegen Insurance Agency	6	43	\$ 40	\$ 1,720
509	The Roberts Ins. Group, LLC	1	21	\$ 30	\$ 630
510	Town & Country Insurance Agency	2	9	\$ 20	\$ 180
512	Usher Insurance	1	46	\$ 50	\$ 2,300
524	Dowdle Insurance	6	29	\$ 40	\$ 1,160
526	GFH Insurance Agency dba Ramon W. Andrews Insurance Agency	0	0		
529	Smith Insurance & Financial Services	0	0		
530	GFH Insurance Agency, INC dba New Kent Insurance	3	40	\$ 40	\$ 1,600
532	Bailey Insurance Group	0	1	\$ 20	\$ 20
533	Atkinson Insurance Agency, LLC	2	7	\$ 20	\$ 140
534	Halifax Insurance Agency, Inc.	0	15	\$ 30	\$ 450
		226	2,717		\$ 103,510