LOUDOUN MUTUAL

2025 Sales Promotion Week 13 Results

Annual Meeting October 15th & 16th

Agent No.	Agency Name	Week 13	Total	Bonus Tier	Contest Bonus
1	*Hilb Group of VA, LLC*	0	1	$ 20	$ 20
2	*Armentrout Insurance Agency, LTD*	8	47	$ 50	$ 2,350
3	*Partlow Insurance Agency, Inc.*	0	10	$ 20	$ 200
4	*Freeman & Sherburne, Inc.*	0	1	$ 20	$ 20
5	*Blue Ridge Insurance Agency*	3	15	$ 20	$ 300
7	*Carr & Hyde Insurance*	0	51	$ 50	$ 2,550
8	*Element Risk Management*	2	13	$ 20	$ 260
9	*Bearing Insurance Group, LLC-Staunton*	2	22	$ 30	$ 660
10	*Bearing Insurance Group, LLC-Harrisonburg*	0	0		
11	*Bearing Insurance Group, LLC-Fredericksburg*	0	9	$ 20	$ 180
13	*Stone Property Insurance LLC*	2	16	$ 30	$ 480
14	*Virginia Insurance Partners, Inc.*	0	3	$ 20	$ 60
19	*W.A. Watson & Sons Insurance Agency*	4	55	$ 50	$ 2,750
21	*Insurance Center of Winchester, Inc.*	0	29	$ 30	$ 870
22	*HRI Associates*	0	3	$ 20	$ 60
25	*The Baldwin Group Mid Atlantic, LLC*	0	19	$ 30	$ 570
37	*The Bost Company, Inc.*	6	54	$ 50	$ 2,700
40	*Burton & Company*	0	2	$ 20	$ 40
48	*Castle Rock Insurance Agency, INC - Pearisburg*	0	6	$ 20	$ 120
49	*Castle Rock Insurance Agency, INC - Christiansburg*	4	21	$ 30	$ 630
51	*Olde Towne Insurance Agency - Colonial Beach*	0	21	$ 30	$ 630
57	*Bearing Insurance Group, LLC - Fredericksburg LCI*	0	19	$ 30	$ 570
62	*J. Douglas Moler Insurance Agency*	0	1	$ 20	$ 20
67	*Richards Group, Inc.*	1	22	$ 30	$ 660
76	*Olde Towne Insurance Agency - King George*	2	12	$ 20	$ 240
77	*Dalton & Associates*	0	33	$ 40	$ 1,320
79	*McCall Insurance Agency, Inc.*	0	21	$ 30	$ 630
83	*Conner Insurance Agency, a Division of Towe Insurance Service, INC*	10	18	$ 30	$ 540
84	*Thomas Insurance Agency*	0	2	$ 20	$ 40
86	*M. Edward Wilson Insurance Agency*	0	19	$ 30	$ 570
88	*Nuckols Insurance Agency*	0	20	$ 30	$ 600
90	*Brown's Insurance Agency, Inc.*	3	5	$ 20	$ 100
91	*John Alderson Agency, Inc.*	4	29	$ 30	$ 870
94	*Indaco Risk Advisors*	1	11	$ 20	$ 220
97	*Scott & Wilson, Inc.*	10	54	$ 50	$ 2,700
98	*Wyatt Insurance Agency, Inc.*	0	9	$ 20	$ 180
99	*Scott & Bond, Inc.*	2	7	$ 20	$ 140
101	*Hammond Insurance Services*	14	133	$ 50	$ 6,650
102	*Baughman & Associates, LLC*	0	3	$ 20	$ 60
103	*Hill Insurance Agency*	3	22	$ 30	$ 660
106	*Smith Insurance Service, Inc.*	7	16	$ 30	$ 480
108	*LD&B Insurance & Financial Services - Harrisonburg*	15	188	$ 50	$ 9,400
112	*Edinburg Insurance*	6	18	$ 30	$ 540
113	*Bearing Insurance Group, LLC-Lexington*	0	26	$ 30	$ 780
114	*Hammer Insurance Agency*	1	2	$ 20	$ 40
117	*Bearing Insurance Group, LLC-Portsmouth*	7	50	$ 50	$ 2,500
118	*Bearing Insurance Group, LLC-Wytheville*	2	30	$ 40	$ 1,200
120	*Bearing Insurance Group, LLC-Fairfax*	0	31	$ 40	$ 1,240
121	*Mason Insurance Agency, Inc.*	5	13	$ 20	$ 260
122	*Bearing Insurance Group, LLC-Sutherland*	0	70	$ 50	$ 3,500
124	*Sellers Insurance Agency, INC*	5	8	$ 20	$ 160
125	*Bearing Insurance Group, LLC-Danville*	6	103	$ 50	$ 5,150
128	*Campbell Insurance*	8	40	$ 40	$ 1,600
129	*Bearing Insurance Group, LLC-Charlottesville*	0	14	$ 20	$ 280
134	*The Winchester Group, Inc.*	2	36	$ 40	$ 1,440
136	*Woodward Insurance Agency*	0	1	$ 20	$ 20
137	*Bearing Insurance Group, LLC-Glen Allen*	0	4	$ 20	$ 80

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138	*Commonwealth Insurance & Risk Management, Inc.*	0	18	$ 30	$ 540
139	*The Halls of Insurance Agency, Inc.*	5	67	$ 50	$ 3,350
142	*Frost Insurance Agency*	0	7	$ 20	$ 140
143	*Hazelwood Insurance Agency*	0	5	$ 20	$ 100
145	*Blue Ridge Insurance Services, Inc.*	1	26	$ 30	$ 780
148	*LD&B Insurance & Financial Services - Broadway*	2	19	$ 30	$ 570
150	*Staley Insurance Agency, Inc.*	8	99	$ 50	$ 4,950
152	*Loudoun Insurance Group, LLC*	1	16	$ 30	$ 480
159	*M.L. Sutphin Insurance Agency, Inc.*	0	4	$ 20	$ 80
160	*Thurston and Heare Insurance*	1	20	$ 30	$ 600
161	*Humphrey Stump & Haynie, Inc.*	4	27	$ 30	$ 810
165	*Thompson Insurance Services*	4	7	$ 20	$ 140
166	*LD&B Insurance & Financial Services - Woodstock*	0	18	$ 30	$ 540
168	*Canopy Insurance, LLC*	0	8	$ 20	$ 160
169	*Simms Insurance Agency, Inc.*	6	6	$ 20	$ 120
172	*Tammy Sower Insurance*	0	4	$ 20	$ 80
173	*Medalist Insurance Group*	0	0		
174	*Muterspaugh Insurance Agency, Inc.*	2	40	$ 40	$ 1,600
175	*Wyatt Insurance Agency*	3	61	$ 50	$ 3,050
176	*Tingler Insurance Agency*	2	20	$ 30	$ 600
177	*Brogan Insurance Agency, Inc.*	0	20	$ 30	$ 600
178	*Judkins Insurance Agency, LLC*	0	17	$ 30	$ 510
179	*Coleman Davis Insurance Agency*	5	18	$ 30	$ 540
180	*Risk Protection of VA*	0	20	$ 30	$ 600
181	*Insurance Consultants of Lynchburg, Inc.*	0	7	$ 20	$ 140
183	*Burton and Company - Martinsville*	0	31	$ 40	$ 1,240
185	*Burton and Company - Hillsville*	0	3	$ 20	$ 60
186	*Wyatt Insurance Agency*	0	24	$ 30	$ 720
188	*Bearing Insurance Group, LLC-Newport News*	0	0		
189	*Greg James Insurance*	0	18	$ 30	$ 540
191	*Thompson Insurance Agency, Inc.*	0	3	$ 20	$ 60
196	*Barts Insurance Agency, Inc.*	2	99	$ 50	$ 4,950
197	*Bearing Insurance Group, LLC-Princeton dba BI Insurance Agency*	0	0		
198	*Lundie Financial & Insurance Services*	0	18	$ 30	$ 540
201	*Simple Blessings, Inc.*	0	3	$ 20	$ 60
202	*Ford Agency, Inc.*	0	2	$ 20	$ 40
205	*Dominion Risk Advisors, LLC*	1	24	$ 30	$ 720
207	*Clarkson & Wallace*	0	12	$ 20	$ 240
208	*Tritt Insurance Agency & Financial Services, Inc.*	3	32	$ 40	$ 1,280
210	*Towe Insurance Serv, Inc.*	9	98	$ 50	$ 4,900
211	*Huffman Insurance Agency, Inc.*	1	38	$ 40	$ 1,520
212	*GHT Insurance Agency, Inc.*	0	10	$ 20	$ 200
214	*TowneInsurance Agency, LLC*	6	130	$ 50	$ 6,500
215	*C Group Insurance*	6	48	$ 50	$ 2,400
221	*Barnes Insurance Group*	1	18	$ 30	$ 540
222	*Felty Insurance Agency, INC.*	5	32	$ 40	$ 1,280
223	*Guthrie Insurance Agency, Inc.*	2	26	$ 30	$ 780
225	*Northpoint Insurance Advisors*	3	23	$ 30	$ 690
226	*Carter and Company*	0	0		
227	*Element Risk Management*	0	3	$ 20	$ 60
228	*Bearing Insurance Group, LLC-Bedford*	2	21	$ 30	$ 630
229	*Bearing Insurance Group, LLC-Bowling Green*	0	17	$ 30	$ 510
232	*Bearing Insurance Group, LLC - Exmore*	0	0		
233	*Specialized Insurance Services, Inc. - Charlottesville*	2	5	$ 20	$ 100
235	*AP Benefit Advisors, LLC*	3	36	$ 40	$ 1,440
236	*Wilson, Timmons and Wallerstein, Inc.*	0	11	$ 20	$ 220
237	*Hilb Group of VA, LLC dba CSE Agency - Abingdon*	0	2	$ 20	$ 40

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242	*LD&B Insurance & Financial Services - Staunton*	1	34	$ 40	$ 1,360
243	*LD&B Insurance & Financial Services - Luray*	0	11	$ 20	$ 220
244	*J. Green Insurance, LLC*	3	16	$ 30	$ 480
245	*Northpoint Insurance Advisors*	0	24	$ 30	$ 720
248	*Sellers Insurance Agency, INC*	0	0		
250	*Element Risk Management, LLC*	0	0		
251	*Colson and Dickie Insurance Services*	0	2	$ 20	$ 40
253	*Craddock Insurance Services Inc.*	0	0		
254	*Virginia Commonwealth Corporation*	3	49	$ 50	$ 2,450
255	*Hilb Group of Virginia, LLC - Commonwealth*	1	15	$ 20	$ 300
256	*Keith Insurance Agency*	0	9	$ 20	$ 180
257	*Lance Reynolds Insurance Agency*	0	15	$ 20	$ 300
258	*McCoy Insurance Services, Inc.*	1	6	$ 20	$ 120
259	*Mutual Insurance Partners, LLC*	0	1	$ 20	$ 20
260	*Moncure Insurance Agency*	0	0		
261	*Tucker-Franklin Insurance*	0	1	$ 20	$ 20
505	*Benefit Solutions Insurance Agency, Inc.*	1	7	$ 20	$ 140
506	*Lee Insurance Center, Inc.*	2	17	$ 30	$ 510
507	*Bill Teegen Insurance Agency*	5	54	$ 50	$ 2,700
509	*The Roberts Ins. Group, LLC*	0	25	$ 30	$ 750
510	*Town & Country Insurance Agency*	0	1	$ 20	$ 20
512	*Usher Insurance*	4	84	$ 50	$ 4,200
516	*Brock-Norton Insurance Agency, INC.*	0	5	$ 20	$ 100
524	*Dowdle Insurance*	3	8	$ 20	$ 160
526	*GFH Insurance Agency dba Ramon W. Andrews Insurance Agency*	0	0		
529	*Smith Insurance & Financial Services*	0	2	$ 20	$ 40
530	*GFH Insurance Agency, INC dba New Kent Insurance*	6	59	$ 50	$ 2,950
532	*Bailey Insurance Group*	0	0		
533	*Atkinson Insurance Agency, LLC*	2	19	$ 30	$ 570
534	*Halifax Insurance Agency, Inc.*	1	28	$ 30	$ 840
		268	**3,327**		**$ 133,540**