LOUDOUN MUTUAL

2019 Sales Promotion Week 12 Results

Annual Meeting October 2nd & 3rd

Agent No.	Agency Name	Week 12	Total	Bonus	App Bonus
1	*Engle, Paxson & Hawthorne Insurance Services, Ltd.*	4	22	$ 30	$ 660
2	*Armentrout Insurance Agency, LTD*	0	18	$ 20	$ 360
3	*Partlow Insurance Agency, Inc.*	2	28	$ 30	$ 840
4	*Freeman & Sherburne, Inc.*	0	6	$ 20	$ 120
5	*Blue Ridge Insurance Agency*	2	30	$ 30	$ 900
7	*Carr & Hyde Insurance*	9	73	$ 50	$ 3,650
8	*Element Risk Management*	9	54	$ 40	$ 2,160
9	*Bankers Insurance, LLC-Staunton*	7	72	$ 50	$ 3,600
10	*Bankers Insurance, LLC-Harrisonburg*	0	3	$ 20	$ 60
11	*Bankers Insurance, LLC-Fredericksburg*	1	39	$ 30	$ 1,170
13	*Nicely Insurance Agency*	0	15	$ 20	$ 300
14	*Virginia Insurance Partners, Inc.*	1	17	$ 20	$ 340
19	*W.A. Watson & Sons Insurance Agency*	2	55	$ 40	$ 2,200
20	*Independent Insurance Center*	0	2	$ 20	$ 40
21	*Insurance Center of Winchester, Inc.*	0	20	$ 30	$ 600
22	*HRI Associates*	4	39	$ 30	$ 1,170
25	*Armfield, Harrison & Thomas, Inc.*	1	18	$ 20	$ 360
37	*The Bost Company, Inc.*	4	34	$ 30	$ 1,020
40	*Ballard Insurance Agency of Galax, Inc.*	0	5	$ 20	$ 100
41	*Wisecarver Insurance Agency, Inc.*	5	18	$ 20	$ 360
48	*Castle Rock Insurance Agency - Pearisburg*	1	14	$ 20	$ 280
49	*Castle Rock Insurance Agency - Christiansburg*	3	21	$ 30	$ 630
51	*Olde Towne Insurance Agency - Colonial Beach*	1	23	$ 30	$ 690
53	*Preferred Insurance Services, Inc. - Leesburg*	0	8	$ 20	$ 160
54	*Douglas C. Rogers Insurance*	0	2	$ 20	$ 40
57	*Lee-Curtis Insurance Services, Inc.*	5	10	$ 20	$ 200
58	*General Insurance Agency*	0	27	$ 30	$ 810
62	*J. Douglas Moler Insurance Agency*	0	14	$ 20	$ 280
67	*Richards Group, Inc.*	1	16	$ 20	$ 320
75	*Summit Insurance Services, LLC*	0	5	$ 20	$ 100
76	*Olde Towne Insurance Agency - King George*	3	14	$ 20	$ 280
77	*Dalton & Associates*	1	34	$ 30	$ 1,020
79	*McCall Insurance Agency, Inc.*	2	8	$ 20	$ 160
83	*Conner Insurance Agency, a Division of Towe Insurance Service, INC*	4	24	$ 30	$ 720
84	*Thomas Insurance Agency*	0	2	$ 20	$ 40
86	*M. Edward Wilson Insurance Agency*	0	32	$ 30	$ 960
88	*Nuckols Insurance Agency - Charlottesville*	5	19	$ 20	$ 380
90	*Brown's Insurance Agency, Inc.*	0	25	$ 30	$ 750
91	*John Alderson Agency, Inc.*	1	26	$ 30	$ 780
94	*Indaco Risk Advisors*	2	7	$ 20	$ 140
97	*Scott & Wilson, Inc.*	3	24	$ 30	$ 720
98	*Wyatt Insurance Agency, Inc.*	3	24	$ 30	$ 720
99	*Scott & Bond, Inc.*	0	6	$ 20	$ 120
101	*Hammond Insurance Agency, Inc.*	7	94	$ 50	$ 4,700
102	*Baughman & Associates, LLC*	0	1	$ 20	$ 20
103	*Hill Insurance Agency*	0	13	$ 20	$ 260
106	*Smith Insurance Service, Inc.*	5	9	$ 20	$ 180
108	*LD&B Insurance & Financial Services - Harrisonburg*	2	55	$ 40	$ 2,200
109	*LD&B Insurance & Financial Services - Mt. Jackson*	1	4	$ 20	$ 80
110	*LD&B Insurance & Financial Services - Bridgewater*	0	5	$ 20	$ 100
112	*Edinburg Insurance Agency, LLC*	0	23	$ 30	$ 690
113	*Bankers Insurance, LLC-Lexington*	8	44	$ 40	$ 1,760
114	*Hammer Insurance Agency, Inc.*	2	8	$ 20	$ 160
117	*Bankers Insurance, LLC-Portsmouth*	0	20	$ 30	$ 600
118	*Bankers Insurance, LLC-Wytheville*	2	22	$ 30	$ 660
120	*Bankers Insurance, LLC-Fairfax*	4	10	$ 20	$ 200
121	*Mason Insurance Agency, Inc.*	3	38	$ 30	$ 1,140
122	*Bankers Insurance, LLC-Sutherland*	5	23	$ 30	$ 690

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124	*Pruitt & Sellers Insurance Agency*	0	5	$ 20	$ 100
125	*Bankers Insurance, LLC-Danville*	3	78	$ 50	$ 3,900
128	*Campbell Insurance*	1	30	$ 30	$ 900
129	*Bankers Insurance, LLC-Charlottesville*	2	21	$ 30	$ 630
131	*Warner Insurance Agency, LLC*	4	20	$ 30	$ 600
134	*The Winchester Group, Inc.*	0	6	$ 20	$ 120
136	*Woodward Insurance Agency*	0	1	$ 20	$ 20
137	*Bankers Insurance, LLC-Glen Allen*	1	3	$ 20	$ 60
138	*Ashley Insurance Services LLC, dba Moxley Insurance Agency*	0	4	$ 20	$ 80
139	*The Halls of Insurance Agency, Inc.*	0	41	$ 40	$ 1,640
142	*Billy Frost and Associates, Inc.*	0	4	$ 20	$ 80
143	*Hazelwood Insurance Agency*	0	12	$ 20	$ 240
145	*Blue Ridge Insurance Services, Inc.*	7	40	$ 40	$ 1,600
148	*LD&B Insurance & Financial Services - Broadway*	0	3	$ 20	$ 60
150	*Staley Insurance Agency, Inc.*	11	60	$ 50	$ 3,000
151	*Wootten Insurance Agency*	3	31	$ 30	$ 930
152	*Loudoun Insurance Group, LLC*	0	20	$ 30	$ 600
157	*Virginia Insurance Partners, Inc.*	0	0		
158	*Campbell Insurance Agency / St. John's*	0	6	$ 20	$ 120
159	*M.L. Sutphin Insurance Agency, Inc.*	0	29	$ 30	$ 870
160	*Richmond VA Insurance Agency, Inc.*	0	3	$ 20	$ 60
161	*HSH d/b/a Freedom First Insurance Agency*	0	22	$ 30	$ 660
164	*Long and Foster Insurance Agency, Inc.*	8	134	$ 50	$ 6,700
165	*Thompson Insurance Services*	2	6	$ 20	$ 120
166	*LD&B Insurance & Financial Services - Woodstock*	2	26	$ 30	$ 780
168	*Canopy Insurance, LLC*	0	12	$ 20	$ 240
169	*Simms Insurance Agency, Inc.*	0	3	$ 20	$ 60
170	*Burton and Company - Collinsville*	4	14	$ 20	$ 280
172	*Tammy Sower Insurance*	0	9	$ 20	$ 180
173	*Medalist Insurance Group*	0	0		
174	*Muterspaugh Insurance Agency, Inc.*	7	67	$ 50	$ 3,350
175	*Wyatt Insurance Agency*	6	35	$ 30	$ 1,050
176	*Tingler Insurance Agency*	12	46	$ 40	$ 1,840
177	*Brogan Insurance Agency, Inc.*	6	20	$ 30	$ 600
178	*Judkins Insurance Agency, LLC*	2	9	$ 20	$ 180
179	*Coleman Davis Insurance Agency*	7	23	$ 30	$ 690
180	*Risk Protection of VA*	2	13	$ 20	$ 260
181	*Insurance Consultants of Lynchburg, Inc.*	0	2	$ 20	$ 40
182	*Virginia Insurance Partners, Inc.-Stuarts Draft*	2	14	$ 20	$ 280
183	*Burton and Company - Martinsville*	3	30	$ 30	$ 900
184	*Burton and Company - Rocky Mount*	0	5	$ 20	$ 100
185	*Burton and Company - Hillsville*	0	5	$ 20	$ 100
186	*Coaches Insurance Agency*	0	0		
188	*Bankers Insurance, LLC-Newport News*	0	0		
189	*Lockman & Associates, Inc*	5	29	$ 30	$ 870
191	*Thompson Insurance Agency, Inc.*	0	13	$ 20	$ 260
195	*Burton and Company - Christiansburg*	0	3	$ 20	$ 60
196	*Barts Insurance Agency, Inc.*	0	26	$ 30	$ 780
197	*Bankers Insurance, LLC-Princeton dba BI Insurance Agency*	0	7	$ 20	$ 140
198	*Lundie Financial & Insurance Services-Colonial Heights*	8	79	$ 50	$ 3,950
201	*Simple Blessings, Inc.*	0	11	$ 20	$ 220
202	*Ford Agency, Inc.*	4	19	$ 20	$ 380
205	*Dominion Risk Advisors, LLC*	0	54	$ 40	$ 2,160
206	*Watson & Durrer Insurance Agency*	0	4	$ 20	$ 80
207	*Clarkson & Wallace*	2	18	$ 20	$ 360
208	*Tritt Insurance Agency & Financial Services, Inc.*	0	15	$ 20	$ 300
210	*Towe Insurance Serv, Inc.*	10	61	$ 50	$ 3,050
211	*Huffman Insurance Agency, Inc.*	3	27	$ 30	$ 810

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212	*GHT Insurance Agency, Inc.*	2	7	$ 20	$ 140
214	*B.H. Baird Insurance*	1	20	$ 30	$ 600
215	*C Group Insurance*	6	21	$ 30	$ 630
217	*Prince-Wood Insurance, LLC*	7	14	$ 20	$ 280
218	*B.H. Baird Insurance*	1	4	$ 20	$ 80
220	*Emrey & Amonette, A Division of Campbell Insurance*	0	12	$ 20	$ 240
221	*Barnes Insurance Group*	4	45	$ 40	$ 1,800
222	*Felty Insurance Agency, LLC*	0	11	$ 20	$ 220
223	*Guthrie Insurance Agency, Inc.*	0	19	$ 20	$ 380
224	*The Wyatt Agency II*	2	7	$ 20	$ 140
225	*Insurance Center of Dublin*	7	20	$ 30	$ 600
226	*Carter and Company*	0	2	$ 20	$ 40
227	*Barnes & Phillips, Inc.*	1	1	$ 20	$ 20
228	*Bankers Insurance, LLC-Bedford*	0	6	$ 20	$ 120
229	*Bankers Insurance, LLC-Bowling Green*	4	11	$ 20	$ 220
230	*Bankers Insurance, LLC-Augusta*	2	5	$ 20	$ 100
232	*Bankers Insurance, LLC-Exmore*	0	1	$ 20	$ 20
233	*Specialized Insurance Services, Inc. - Charlottesville*	2	20	$ 30	$ 600
235	*Trustpoint Insurance LLC*	0	9	$ 20	$ 180
236	*Wilson, Timmons and Wallerstein, Inc.*	0	9	$ 20	$ 180
237	*Hilb Group of VA, LLC dba CSE Agency - Abingdon*	0	25	$ 30	$ 750
239	*Towe Insurance Services, Inc.*	0	0		
240	*Morrison & Agnor A Division of Hammond Insurance Services*	0	0		
241	*The Meredith Alvis Agency Insurers Inc.*	7	59	$ 40	$ 2,360
242	*LD&B Insurance & Financial Services - Staunton*	0	4	$ 20	$ 80
243	*LD&B Insurance & Financial Services - Luray*	0	5	$ 20	$ 100
244	*J. Green Insurance, LLC*	2	14	$ 20	$ 280
245	*Carper Insurance Associates*	0	5	$ 20	$ 100
247	*Loudoun Insurance Group, LLC dba Schoolcraft Insurance Agency*	0	12	$ 20	$ 240
248	*Sellers Insurance Agency, INC*	0	5	$ 20	$ 100
502	*Rodney A. Cole Insurance Agency, Inc.*	12	113	$ 50	$ 5,650
503	*Lane Financial Services, LLC*	0	6	$ 20	$ 120
505	*Benefit Solutions Insurance Agency, Inc.*	0	7	$ 20	$ 140
506	*Lee Insurance Center, Inc.*	3	19	$ 20	$ 380
507	*Bill Teegen Insurance Agency*	5	31	$ 30	$ 930
509	*The Roberts Ins. Group, LLC*	5	17	$ 20	$ 340
510	*Town & Country Insurance Agency*	2	13	$ 20	$ 260
512	*Usher Insurance*	3	19	$ 20	$ 380
516	*American Insurances Agency*	3	54	$ 40	$ 2,160
524	*Dowdle Insurance*	0	9	$ 20	$ 180
525	*David Via DBA Via Agency*	1	9	$ 20	$ 180
526	*Ramon W. Andrews Insurance Agency*	1	15	$ 20	$ 300
529	*Smith Insurance Agency*	0	0		
530	*GFH Insurance Agency, INC dba New Kent Insurance*	0	7	$ 20	$ 140
532	*Bailey Insurance Group*	0	9	$ 20	$ 180
533	*Atkinson Insurance Agency, LLC*	9	129	$ 50	$ 6,450
534	*Halifax Insurance Agency, Inc.*	0	15	$ 20	$ 300
537	*VIP - New Horizon, INC*	1	12	$ 20	$ 240
543	*Bishop Insurance*	0	10	$ 20	$ 200
		345	**3,467**		**$ 120,320**